

# Gen Al-platform for research tasks at biotechs

Your Bridge between Gen AI productivity and Life Science Innovation.

## Our mission:

Significant R&D productivity gains using generative Al



#### Problem

Generative AI will **transform R&D** workflows, problem solving by researchers, and discovery & design.

#### But:

- Biotech SMEs are constrained on resources to develop & integrate.
- Data quality is a concern for 80% of biotech teams<sup>1</sup>.

- The **security** of Cloud-based AI is a red flag for 80% of biotechs<sup>2</sup>.
- Generic Al applications do not translate well to biotech use cases.

- Nature Biotechnology. (2023). Data Quality Challenges in Biotech Al Adoption.
- 2. European Medicines Agency. (2022). Survey on Al Adoption in European Biotech SMEs.

#### Solution

Empowering biotech teams with a **tailored Gen AI suite** to break through constraints, streamline workflows, and unlock unprecedented productivity with intelligent automation and AI-driven insights.



Time-Saving
Workflow AI
Specialized for
research tasks



for rapid, precise contextual understanding



AI
Protects IP and
secures privacy

**Secure On-Premise** 



Collaborative
dashboard
Enhances team
efficiency

#### Market Validation

- Value per customer validated at >€30,000 per year
- Validated price first offering at €1,000 (single use case)

#### Current validation in the market:

- Current offering: IntelliBio has developed 3x AI agents (MVP)
- Sales; Grant Genie at €1,500 (3 sales with 50% discount)

Paying customers:







### Market Size

The value of Generative AI within biotech will shortly exceed the (€38B) SaaS for biotech market.



Gen Al-driven **productivity** to add €21B value to biotech by 2025



Initial target market is 2,300 biotech SMEs in Europe.



Value per customer validated at >€30,000 per year.

### Product

"Our AI-powered platform leverages embeddings and Small Language Models (SLMs) to deliver secure, on-premise solutions that empower biotech teams to accelerate research, automate workflows, and unlock faster innovation with unparalleled productivity."



#### **Business Model**

IntelliBio intents to operate as a Al-a-a-S business.

- Launch Grant Genie: Establish market presence & initial revenue.
- **Develop On-Prem PoC**: Validate with biotech SMEs.
- Expand offering of Al agents: Develop modular Al capabilities.
- Scale Operations: Use follow-up funding to expand products.
- Build AI Suite: Offer €30k–€100k/year modular solutions.

## Competition

By addressing gaps in data privacy, integration complexity, and cost-effectiveness, our AI-powered platform provides secure solutions with customizable tools designed for their unique research needs.

#### **Advantages**

- Comprehensive all-in-one platforms (e.g. Benchling).
- Foundational model R&D (e.g., DeepMind).
- Cloud Accessibility & Seamless remote collaboration.

#### Disadvantages

- Data Privacy Concerns: Limited security for sensitive data.
- High Costs: Expensive for smaller biotech firms.
- Rigid Al Tools: Limited customization for workflows.

## Our Team



Dr. Boaz van Driel CEO & co-founder



Leonard Gonsalves CTO & co-founder



Enrico Maset Advisor & Partner

Our Founding Team:

Bridging Life Science Innovation with Technological Excellence

Our Partner:

Leveraging funding for rapid growth.



## Thank You

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#### **Testimonials**

Our customers recognize our long-term potential and short-term value.

"You need a respectable biotech to work with as launching customer, I think my new venture Gyes BV can be that."

- Biotech CEO with >€1B IPO

"... Profs here [] all are very excited to try [Grant Genie] ...!"

- Neuroscience prof. at ETH (Swiss)

"That is really good quality, only needed a few edits."

Fred Vaz, Director metabolomics lab