

A quick-reference playbook for maximizing your boat show experience. Perfect for attendees walking the docks and exploring exhibits.



- Plan Ahead: Review exhibitor lists, map the floor, and set your must-see priorities.
- **Dress Smart Casual:** Wear non-slip shoes and weather-appropriate clothing—comfort and credibility matter.
- Ask Smart Questions: Inquire about specs, warranties, maintenance, and financing.
- Take Notes & Photos: Record details to avoid information overload.
- Network: Collect brochures, scan QR codes, and talk to vendors and other attendees.
- Respect the Boats: Follow crew instructions, remove shoes when asked, and handle displays with care.
- Stay Energized: Hydrate, pace yourself, and plan breaks throughout the day.



- Don't Wander Aimlessly: Go in with a plan to maximize your time.
- Don't Interrupt: Wait your turn when exhibitors are with other guests.
- Don't Crowd Boats: Be courteous—others want access too.
- Don't Forget Logistics: Double-check parking, shuttles, and ticket confirmations.
- Don't Hide Your Budget: Be upfront with dealers; it saves time.
- **Don't Overindulge:** Hospitality is great—don't let it derail your day.
- Don't Leave Without Next Steps: Secure exhibitor contacts and set follow-up reminders.



- Arrive Early: Beat the crowd and get more face time with vendors.
- Book Demo Rides Early: Sea trial slots fill quickly—reserve ahead.
- Use Show Apps: Leverage maps, QR codes, and digital schedules for efficiency.
- Hunt for Show Specials: Many vendors offer exclusive discounts and packages.
- Recharge Strategically: Plan downtime between halls to keep your energy steady.
- Talk to Owners: If you meet current boat owners, ask about their experience—it's real-world insight.
- Don't Skip Seminars: Industry talks often reveal future trends and insider knowledge.

A Pro Tip: Keep this guide handy on your phone or print it as a pocket card for quick reference while navigating the show floor.