

Onuoha Samson Awa Uche

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Professional Summary

Versatile business and operations leader with a strong background in controlled-environment agriculture, supply chain management, and technology-driven business solutions. Experienced in entrepreneurship, project management, and digital innovation, with proven ability to scale operations, improve efficiency, and build sustainable businesses. Recognized for delivering measurable results in international markets and now seeking to contribute expertise to Canadian organizations.

Professional Experience

Founder & CEO - Akula-Allied Services - Netherlands (Aug 2024 – Present)

- Founded and registered a services company supporting warehouses, hospitality providers, and food service companies.
- Built the company from concept to execution, securing clients and developing long-term service agreements.
- Led recruitment, training, and supervision of staff, ensuring compliance with workplace safety standards.
- Introduced digital tools for scheduling and reporting, improving efficiency and client satisfaction.
- Negotiated vendor contracts and partnerships, increasing business opportunities and expanding market reach.

Greenhouse Manager - Aeres University of Applied Sciences - Netherlands (Feb 2024 – Sept 2024)

- Managed indoor cultivation of water lentils and cannabis, scaling production from 500 g/week to 40 kg/week.
- Key contributor to a project featured in De Telegraaf, later approved by EFSA.
- Implemented precision agriculture tools, increasing yields by 20% while reducing input costs.
- Designed hydroponic nutrient solutions and automated irrigation systems.
- Conducted applied research on African crop varieties using Dutch cultivation methods.

Freelance Web Developer - Nigeria & Netherlands (2022)

- Developed responsive websites with HTML, CSS, JavaScript, and PHP.
- Improved clients' SEO rankings, boosting online visibility and sales leads.
- Collaborated with designers and marketing teams to deliver user-friendly platforms.

Supply Chain & Sales Manager - Akula-Allied Industries Ltd - Nigeria (2016 – 2021)

- Managed sourcing and procurement of palm oil, cashews, potatoes, and vegetables.
- Reduced lead times by 15% through lean supply chain practices.
- Negotiated B2B contracts and maintained strong client and supplier relationships.
- Oversaw sales operations, pricing strategies, and distribution planning.
- Monitored KPIs and implemented process improvements to enhance efficiency.

Education

- MSc Agribusiness Development (Controlled-Environment Agriculture) – Aeres University of Applied Sciences, Netherlands, 2023–2024
- Diploma, Full Stack Development (Front-End) – Loctech Technology Institute, Nigeria, 2022–2023
- MSc Administration & Organisation – Taras Shevchenko National University, Ukraine, 2013–2014
- BSc Management – Taras Shevchenko National University, Ukraine, 2009–2013

Core Skills

- Business Development & Entrepreneurship
- Indoor Farming & Hydroponics
- Precision Agriculture Tools
- Supply Chain Optimization
- Sales & B2B Negotiation
- Web Development (HTML, CSS, JavaScript, PHP)
- Data Analysis & Microsoft Office Suite
- International Trade & Export Management

Languages

- English (Fluent)