TPE 2023 – Mock Exam Mark Sheet

Mock 1 – Theme Park

Marked by ....

Student name	Technical	Professional	Total mark

Presentation and Approach (Professional Skills)

	Max	Marks	As a result of
Judgement	14		
Analysis (Method)	12		
Communication	12		
Ethical	12		
Total mark	50		

Additional Comments to Student
(any specific sections significantly impacting on overall mark – exception basis)

Briefing paper

1.1 One price v pay-as-you-ride	7		
1.2 Practical consequences of pricing change	5		
1.3 Impact on hotel business	3		
1.4 General improvements to hotel business	5	20	

New rides appraisal

2.1 DCF assessment	5		
2.2 Non-financial factors	6		
2.3 Recommendation	1	12	

Rail franchise

3.1 P/E valuation	6	5	
3.2 Change of focus	2	2	
3.3 People	3	2	
3.4 Performance	2	2	
3.5 Leasing	3	0	
3.6 Subsidy and penalties	2	1	
3.7 Maintenance of rolling stock	3	0	
3.8 Recommendation	1	0 / 1	22	13

Fx

Offer for Goody's

4.1 Calculation - trade & asset sale	5	5	
4.2 Calculation - shares sale	3	2.5	
4.3 Recommendation	2	2	
4.4 IHT consideration of gift	3	0	
4.5 Funding alternatives	4	2	
4.6 Impact of sale	4	3	21	14.5

27.5 / 43

64%

Total | 75 | | 75 |

70%

75

Presentation Competencies

Judgement

	20	40	60	80	100
The candidate addressed key items and had balance across the paper				X	
The candidate provided an appropriate recommendation regarding the implementation of the new pricing model			X		
The candidate provided an appropriate recommendation regarding the rail franchise bid				X	
The candidate demonstrated good commercial judgement			X		

Analysis (Method)

	20	40	60	80	100
The candidate used an appropriate method of analysis for the pricing proposal			X		
The candidate used an appropriate method of appraisal to assess the new rides					
The candidate used an appropriate method of appraisal to assess for the rail franchise				X	
The candidate used an appropriate method to analysis the tax issues for the Goody offer				X	

Structure & Communication

	20	40	60	80	100
Executive Summary					X
Tailored with appropriate language				X	
Summary/x-references				X	
Outputs, sections, headings and numbering				X	

Ethical

	20	40	60	80	100
Fraudulent financial reporting and potential money laundering (Integrity) and intimidation (Professional behaviour)					
Misappropriation of stock (Integrity)					
Data protection (Confidentiality, Professional behaviour and Integrity)					
Overarching ethical					