



## TPE 2023 – Case Study Mark Sheet

Schuyler

Marked by .....

Student name	Technical	Professional	Total mark

### Presentation and Approach (Professional Skills)

	Max	Marks	As a result of
Judgement	14		
Analysis (Method)	12		
Communication	12		
Ethical	12		
Total mark	50		

### Additional Comments to Student

(any specific sections significantly impacting on overall mark – exception basis)

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**Evaluation of windfarm sites**

- 1.1 Non-financial analysis
- 1.2 Financial analysis- calculations
- 1.3 Financial analysis- commentary
- 1.4 Recommendation

7  
5  
7  
1

20

**Community grant fraud**

- 2.1 Immediate actions to take
- 2.2 Improvements to grant awarding process

3  
9

12

**Joint venture with Laurens**

- 3.1 Risks of joint venture
- 3.2 Benefits of joint venture
- 3.3 Financial analysis of the joint venture
- 3.4 Financial reporting and tax implications
- 3.5 Recommendation

11  
4  
6  
2  
2

25

**Financing the Martha site**

- 4.1 Project finance
- 4.2 Share issue
- 4.3 Recommendation

6  
3  
1

10

**Non-financial KPIs**

- 5.1 Sustainability standards
- 5.2 Comparison to existing KPIs
- 5.3 Verification over KPIs

1  
5  
2

8

**Total**

75

75

## Presentation Competencies

### Judgement

The candidate addressed key items and had balance across the paper	20	40	60	80	100
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
The candidate made appropriate recommendation regarding the windfarm sites	20	40	60	80	100
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
The candidate provided appropriate mitigations for the critical risks of the business	20	40	60	80	100
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
The candidate demonstrated good commercial judgement	20	40	60	80	100
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

### Analysis (Method)

The candidate used an appropriate method of analysis of the windfarm sites	20	40	60	80	100
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
The candidate used an appropriate method of analysis of the JV with Laurens	20	40	60	80	100
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
The candidate used an appropriate method of analysis of the financing of Martha	20	40	60	80	100
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
The candidate used an appropriate method of analysis of the assessment of KPIs	20	40	60	80	100
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

## Communication

The candidate produced a good executive summary	20	40	60	80	100
The candidate tailored responses using appropriate language	20	40	60	80	100
The candidate used summaries/ cross referencing	20	40	60	80	100
The candidate achieved all outputs, using sections/headings/table, where appropriate	20	40	60	80	100

## Ethical

Pressure from Schuyler directors (Professional competence, objectivity)	20	40	60	80	100
Integrity of Schuyler directors (Integrity)	20	40	60	80	100
Grant fraud (Professional behaviour)	20	40	60	80	100
Overarching ethical approach	20	40	60	80	100