

by  
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# BUSINESS PLAN

## *AXIAL FLOW DYNAMICS*

Manufacturing of

# AXIAL PISTON HYDRAULIC MOTORS AND PUMPS

### CONTENTS:

To facilitate an understanding of the conducted process analyses for the development of a manufacturing enterprise of axial piston hydraulic motors and pumps (Axial M&P), the current business plan is accompanied by three appendices:

- **Appendix 1:** Financial Overview of the Program for Axial M&P Manufacturing,
- **Appendix 2:** Product Structure and manufacturing costs of Axial M&P and
- **Appendix 3:** Development of Technological Environment of Axial Flow Dynamics Complex in phases.

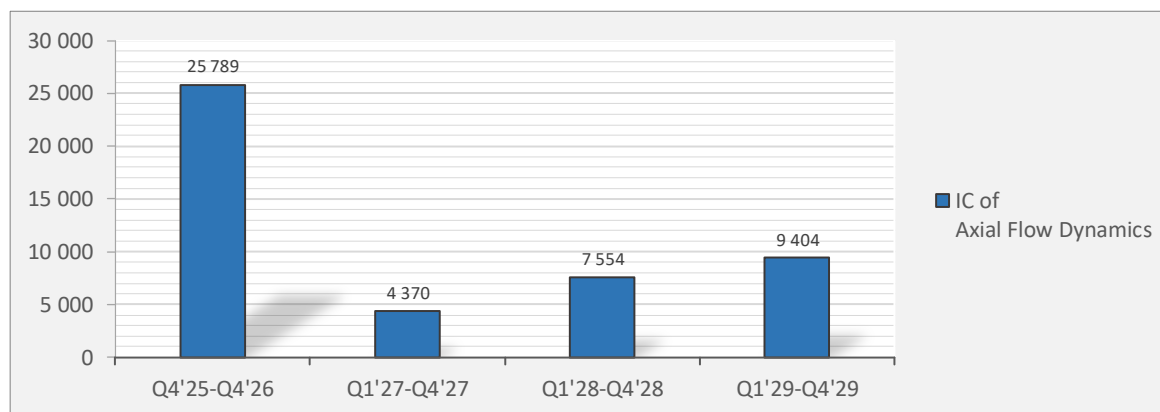


## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

**Overview of the Program for Axial Piston Hydraulic Motors and Pumps Manufacturing****Investments Costs (IC) of the Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)**

Program for new Enterprise Development

Investment Costs (IC) thousands USD	
Time Int.	IC of Axial Flow Dynamics
<b>Q4'25-Q4'26</b>	25 789
<b>Q1'27-Q4'27</b>	4 370
<b>Q1'28-Q4'28</b>	7 554
<b>Q1'29-Q4'29</b>	9 404



## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

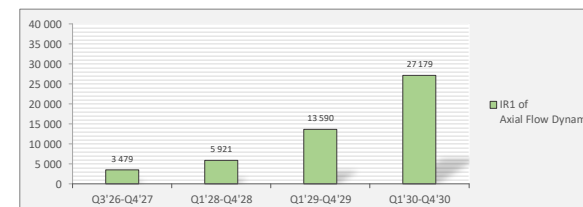
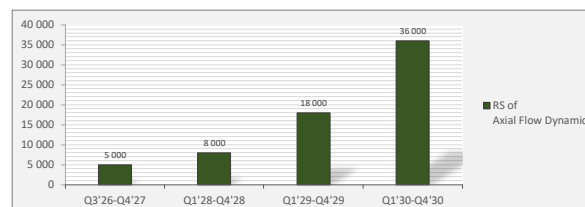
## Overview of the Program for Axial Piston Hydraulic Motors and Pumps Manufacturing

## Financial Parameters of the Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

## Program for new Enterprise Development

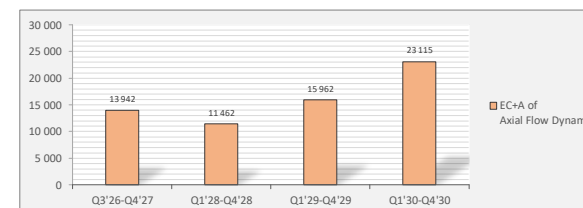
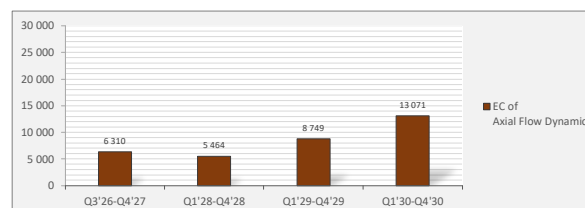
Revenue from Sales (RS) of APHMP in thousand USD	
Time Int.	RS of Axial Flow Dynamic
Q3'26-Q4'27	5 000
Q1'28-Q4'28	8 000
Q1'29-Q4'29	18 000
Q1'30-Q4'30	36 000

Industrial Result 1 (IR1) of APHMP in thousand USD	
Time Int.	IR1 of Axial Flow Dynamic
Q3'26-Q4'27	3 479
Q1'28-Q4'28	5 921
Q1'29-Q4'29	13 590
Q1'30-Q4'30	27 179



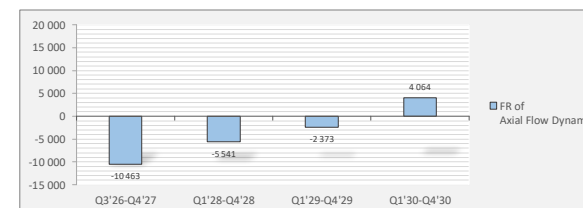
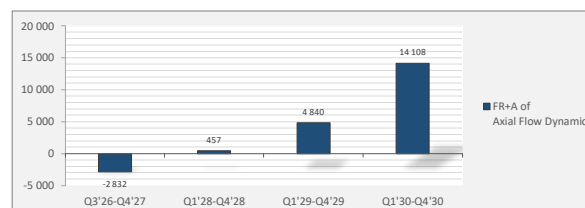
Exploational Costs (EC) in thousands USD	
Time Int.	EC of Axial Flow Dynamic
Q3'26-Q4'27	6 310
Q1'28-Q4'28	5 464
Q1'29-Q4'29	8 749
Q1'30-Q4'30	13 071

Exploational Costs + Amortization (EC+A) in thousands USD	
Time Int.	EC+A of Axial Flow Dynamic
Q3'26-Q4'27	13 942
Q1'28-Q4'28	11 462
Q1'29-Q4'29	15 962
Q1'30-Q4'30	23 115

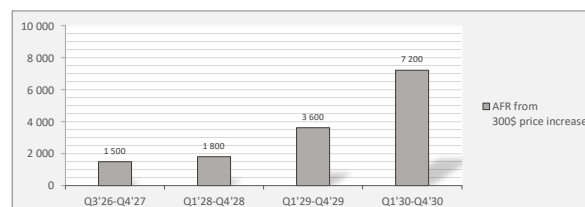


Final Result + Amortization (FR+A) in thousands USD	
Time Int.	FR+A of Axial Flow Dynamic
Q3'26-Q4'27	-2 832
Q1'28-Q4'28	457
Q1'29-Q4'29	4 840
Q1'30-Q4'30	14 108

Final Result (FR) in thousands USD	
Time Int.	FR of Axial Flow Dynamic
Q3'26-Q4'27	-10 463
Q1'28-Q4'28	-5 541
Q1'29-Q4'29	-2 373
Q1'30-Q4'30	4 064



Additional Financial Results (AFR) in thousands USD	
Time Int.	AFR from 300\$ price increase
Q3'26-Q4'27	1 500
Q1'28-Q4'28	1 800
Q1'29-Q4'29	3 600
Q1'30-Q4'30	7 200



\*AFR represents the result increase when selling at a higher price with \$300; Axial M&P: Constant – \$1300, Variable - \$2300

## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

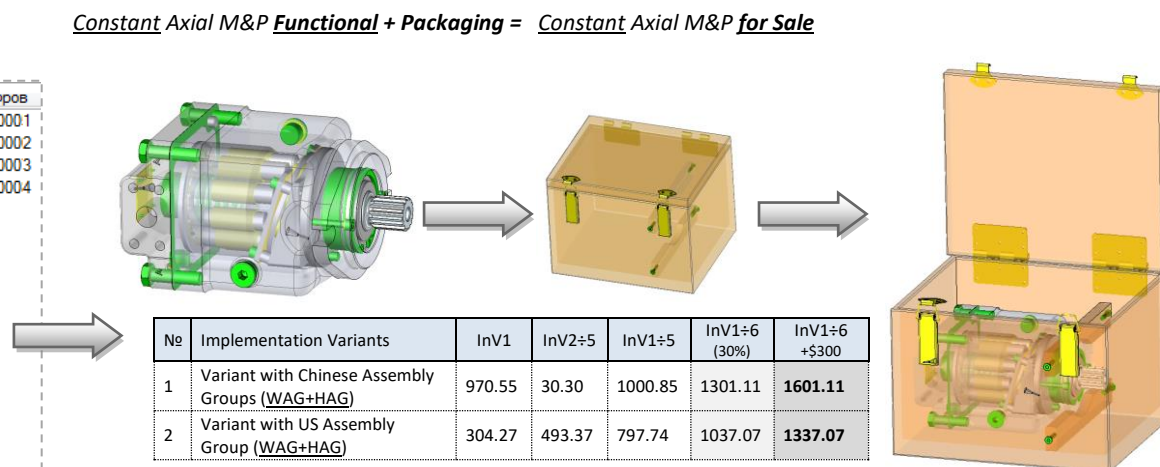
## Structure of the Working Capital Flow of Axial M&amp;P

**Constant Axial M&P****1<sup>st</sup> Functional type**

id логически	id цифров
(E) АКП1М35.01/О/Шн (DIN)	111010001
(E) АКП1М40.01/О/Шн (DIN)	111010002
(E) АКП1М46.01/О/Шн (DIN)	111010003
(E) АКП1П46.01/Л/Шн (SAE)	111010004

## Подтипове Константни АБХИЗ-и

АКП   16 cm <sup>3</sup>
АКП   20 cm <sup>3</sup>
АКП   23 cm <sup>3</sup>
АКП   32 cm <sup>3</sup>
АКП   35 cm <sup>3</sup>
АКП   40 cm <sup>3</sup>
АКП   46 cm <sup>3</sup>
АКП   56 cm <sup>3</sup>
АКП   63 cm <sup>3</sup>
АКП   71 cm <sup>3</sup>
АКП   80 cm <sup>3</sup>
АКП   92 cm <sup>3</sup>
АКП   140 cm <sup>3</sup>
АКП   180 cm <sup>3</sup>
АКП   270 cm <sup>3</sup>



№	Implementation Variants	InV1	InV2÷5	InV1÷5	InV1÷6 (30%)	InV1÷6 +\$300
1	Variant with Chinese Assembly Groups (WAG+HAG)	970.55	30.30	1000.85	1301.11	1601.11
2	Variant with US Assembly Group (WAG+HAG)	304.27	493.37	797.74	1037.07	1337.07

*Note: The estimated price is \$1000*

*Prices from distributors of comparable models by world-renowned manufacturers:*

*a) Parker Hannifin ≈ \$1702.*

*b) Bosch Rexroth ≈ \$1656.*

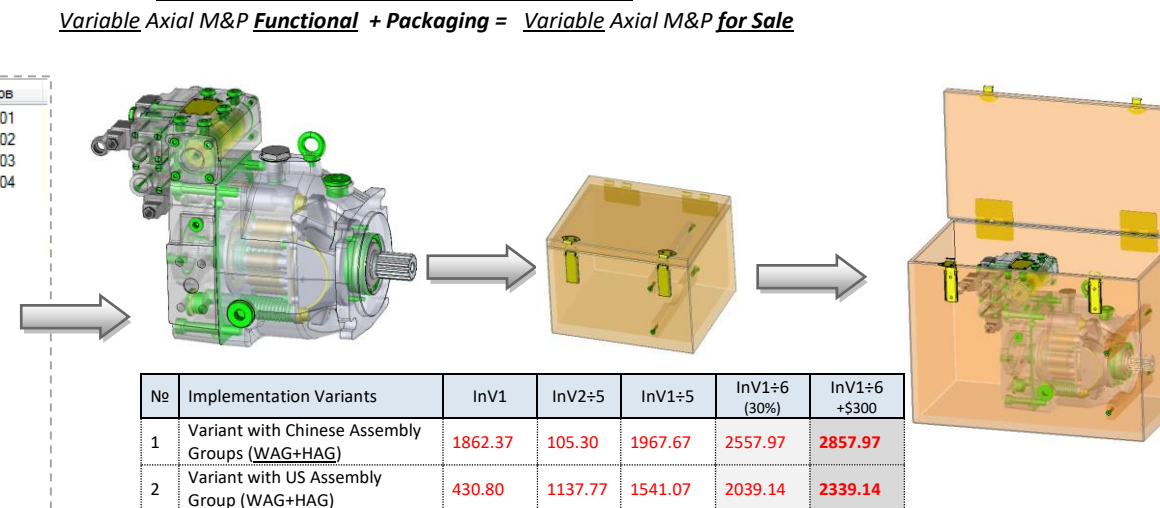
*The difference compared to the \$1000 estimate is ≈ 1.7 times.*

**Variable Axial M&P****2<sup>nd</sup> Functional type**

id логически	id цифров
(E) АРП1П46.01/Д/Шн (DIN)	112010001
(E) АРП1П46.01/Д/Шн (SAE)	112010002
(E) АРП1П46.02/Д/Шн (DIN)	112010003
(E) АРП1П46.02/Д/Шн (SAE)	112010004

## Подтипове Регулируеми АБХИЗ-и

АРП   16 cm <sup>3</sup>
АРП   20 cm <sup>3</sup>
АРП   23 cm <sup>3</sup>
АРП   32 cm <sup>3</sup>
АРП   35 cm <sup>3</sup>
АРП   40 cm <sup>3</sup>
АРП   46 cm <sup>3</sup>
АРП   56 cm <sup>3</sup>
АРП   63 cm <sup>3</sup>
АРП   71 cm <sup>3</sup>
АРП   80 cm <sup>3</sup>
АРП   92 cm <sup>3</sup>
АРП   140 cm <sup>3</sup>
АРП   180 cm <sup>3</sup>
АРП   270 cm <sup>3</sup>



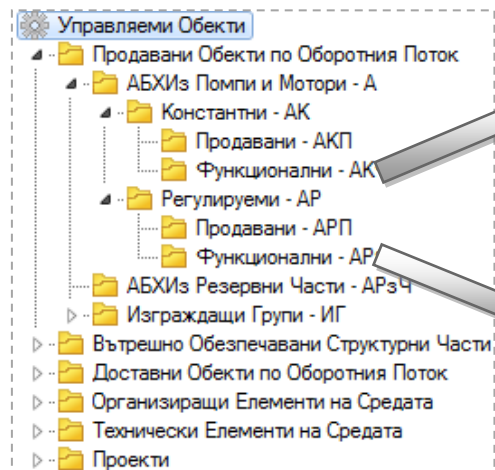
№	Implementation Variants	InV1	InV2÷5	InV1÷5	InV1÷6 (30%)	InV1÷6 +\$300
1	Variant with Chinese Assembly Groups (WAG+HAG)	1862.37	105.30	1967.67	2557.97	2857.97
2	Variant with US Assembly Group (WAG+HAG)	430.80	1137.77	1541.07	2039.14	2339.14

*Note: Calculated values exclude Variator (V)!*

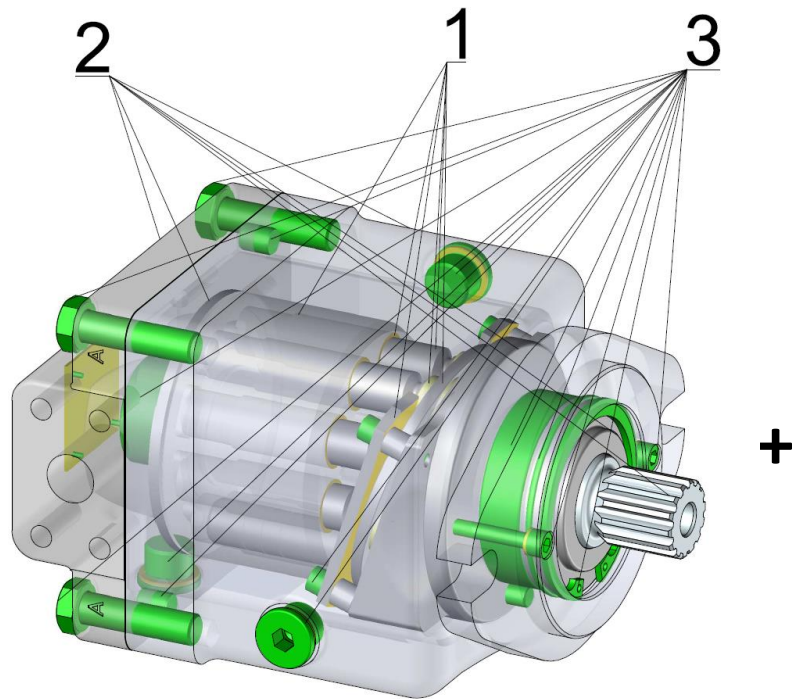
*Prices from distributors of comparable models by world-renowned manufacturers with included V:*

*a) Parker Hannifin ≈ \$2414.*

*b) Chinese manufacturers ≈ \$1400 ÷ \$5430.*



## 1. CONSTANT Axial M&P for SALE



### Variant with Chinese Assembly Groups

№	Final Assembly Structure (FAS)	InV1	InV2÷5	InV1÷5	InV1÷6 (30%)	InV1÷6 +(\$300)
<b>1</b>	<b>Constant Axial M&amp;P For Sale</b>	<b>600.26</b>	<b>213.45</b>	<b>813.71</b>	<b>1057.82</b>	<b>1357.82</b>
1.1	↑ Packaging	7.30	2.80	10.10	12.12	
<b>1.2</b>	<b>↑ Constant Axial M&amp;P Functional</b>	-	27.50	27.50	35.75	
1.2.1	↑ Working Assembly Group (WAG)	401.06	-	401.06	521.37	
1.2.2	↑ Housing Assembly Group (HAG)	108.50	183.15	291.65	379.15	
1.2.3	↑ Connecting Element Group (CEG)	83.40	-	83.40	100.08	

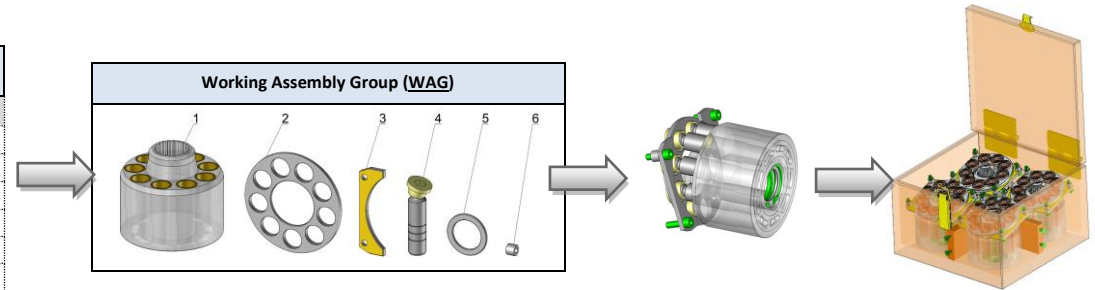
### Variant with US Assembly Groups

№	Final Assembly Structure (FAS)	InV1	InV2÷5	InV1÷5	InV1÷6 (30%)	InV1÷6 +(\$300)
<b>1</b>	<b>Constant Axial M&amp;P For Sale</b>	<b>304.27</b>	<b>493.37</b>	<b>797.74</b>	<b>1037.07</b>	<b>1337.07</b>
1.1	↑ Packaging	7.30	2.80	10.10	12.12	
<b>1.2</b>	<b>↑ Constant Axial M&amp;P Functional</b>	-	27.50	27.50	35.75	
1.2.1	↑ Working Assembly Group (WAG)	105.07	280.02	385.09	500.70	
1.2.2	↑ Housing Assembly Group (HAG)	108.5	183.15	291.65	379.15	
1.2.3	↑ Connecting Element Group (CEG)	83.40	-	83.40	100.08	

## 1.2.Assembly Groups:

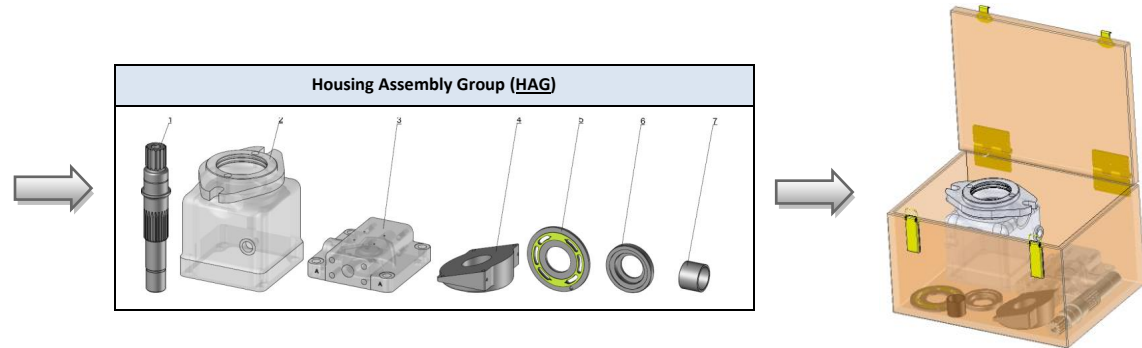
### 1.2.1. Working Assembly Group (WAG)

№	Assembly Group 1	InV1	InV2÷5	InV1÷5	InV1÷6 (30%)
<b>1.2.1</b>	<b>Working Assembly Group (WAG)</b>	<b>105.07</b>	<b>280.02</b>	<b>385.09</b>	<b>500.70</b>
1.2.1.1	1pc / Composite Cylinder Block	48.80	71.25	120.05	156.07
1.2.1.2	1pc / Pressure Plate	1.62	12.75	14.37	18.68
1.2.1.3	2pc / Bearing Bar	22.64/11.32	15.24/7.62	37.88/18.94	49.26/24.63
1.2.1.4	9pc / Composite Piston	31.41/3.49	161.1/17.9	192.51/21.39	250.29/27.81
1.2.1.5	2pc / Washer	0.44/0.22	10.36/5.18	10.8/5.4	14.04/7.02
1.2.1.6	4pc / Spacer Bushing	0.16/0.04	9.32/2.33	9.48/2.37	12.36/3.09



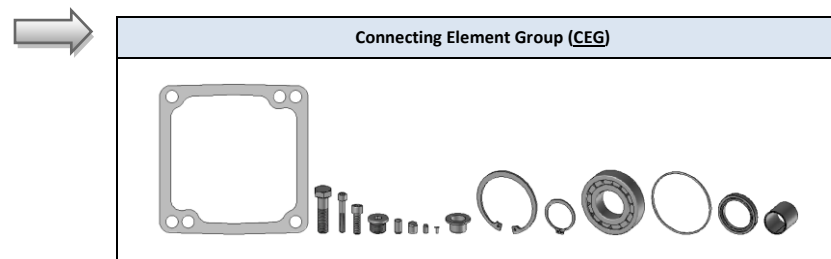
### 1.2.2. Housing Assembly Group (HAG)

№	Assembly Group 2	InV1	InV2÷5	InV1÷5	InV1÷6 (30%)
<b>1.2.2</b>	<b>Housing Assembly Group (HAG)</b>	<b>108.5</b>	<b>183.15</b>	<b>291.65</b>	<b>379.15</b>
1.2.2.1	Drive Shaft	6.40	33.75	40.15	52.20
1.2.2.2	Body	36.60	38.25	74.85	97.31
1.2.2.3	Rear Cover	25.0	42.00	67.00	87.10
1.2.2.4	Support Block	15.0	30.30	45.30	58.89
1.2.2.5	Distribution Plate	22.70	23.25	45.95	59.74
1.2.2.6	Front Cover	1.80	6.30	8.10	10.53
1.2.2.7	Bearing Bushing	1.0	9.30	10.30	13.39



### 1.2.3. Connecting Element Group (CEG)

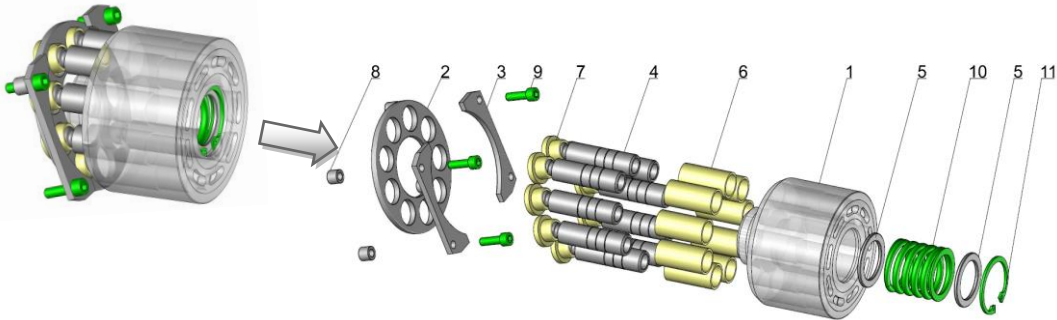
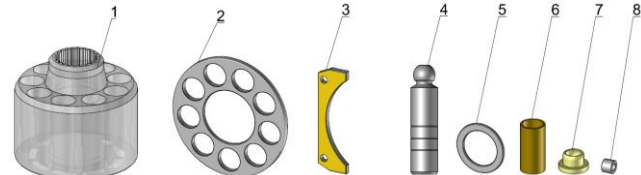
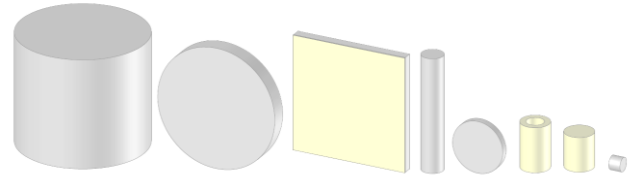
№	Assembly Group 3	InV1	InV2÷5	InV1÷5	InV1÷6
<b>1.2.3</b>	<b>Connecting Element Group (CEG)</b>	<b>83.40</b>	-	-	-





Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)  
**Structure of the Working Capital Flow of Axial M&P**

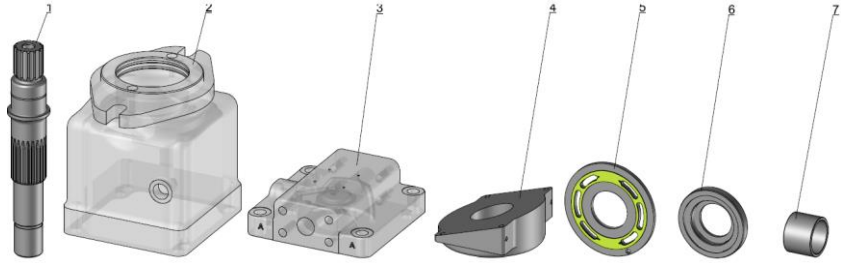
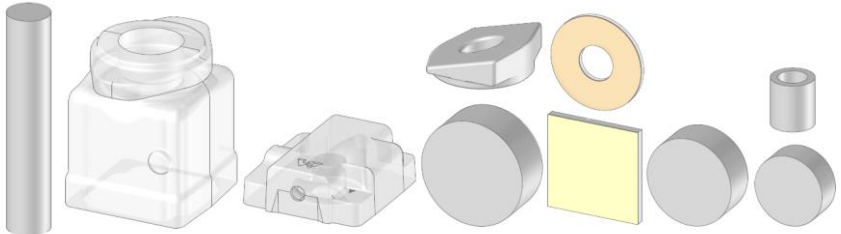
### 1.2.1. Working Assembly Group (WAG)

Working Assembly Group (WAG)	
	
FINAL PARTS OF WAG	
INITIAL MATERIALS OF WAG	
Positions:	<b>1-Cylinder Block, 2-Pressure Plate, 3-Bearing Bar, 4-Piston, 5-Washer, 6-Piston Bushing, 7-Support, 8-Spacer Bushing, 9-Screw, 10-Spring, 11-Circlip</b>

**Table 1. Working Assembly Group (WAG)**

Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)  
**Structure of the Working Capital Flow of Axial M&P**

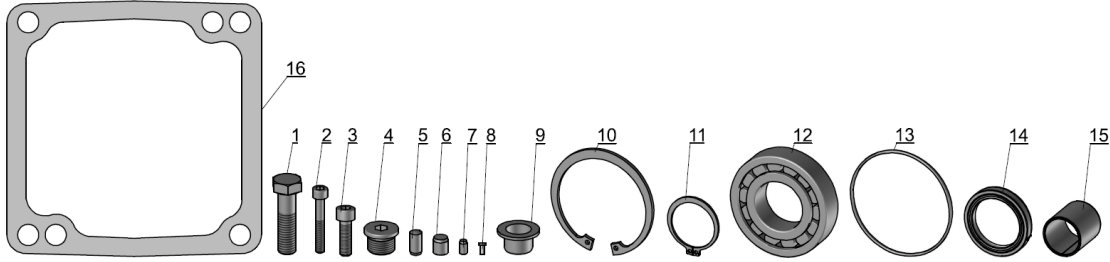
**1.2.2. Housing Assembly Group (HAG):**

Housing Assembly Group (HAG)	
FINAL PARTS OF HAG	
INITIAL MATERIALS OF HAG	
Positions:	<b>1-Drive Shaft, 2-Body, 3-Rear Cover, 4-Support Block,  5-Distribution Plate, 6-Front Cover, 7-Bearing Bushing.</b>

**Table 2. Housing Assembly Group (HAG)**

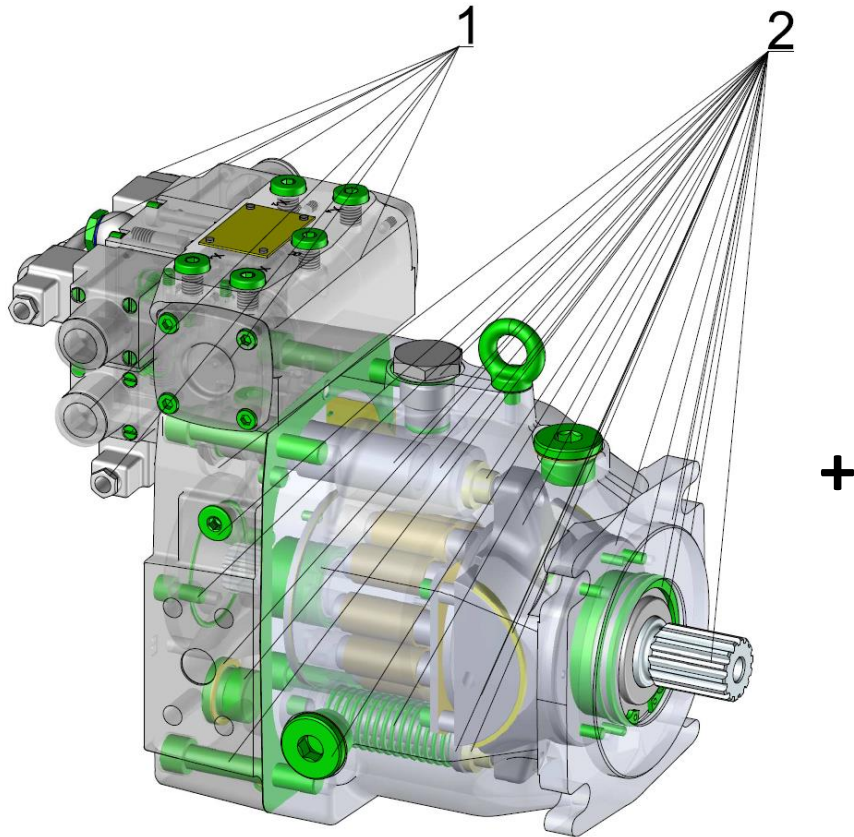


### 1.2.3. Connecting Element Group (CEG)

Connecting Element Group (CEG)	
FINAL PARTS OF CEG	
Positions:	<b>1-Bolt, 2-Screw1, 3-Screw2, 4-Plug, 5-Pin, 6-Pin1, 7-Pin2, 8-Rivet, 9-Transport Plug, 10-Front Circlip, 11-Shaft Circlip, 12-Front Roller Bearing, 13-O-Ring, 14-Front Seal, 15-Rear Sliding Bearing, 16-Gasket.</b>

**Table 3.** Connecting Element Group (CEG)

## 2. Variable Axial M&P For Sale



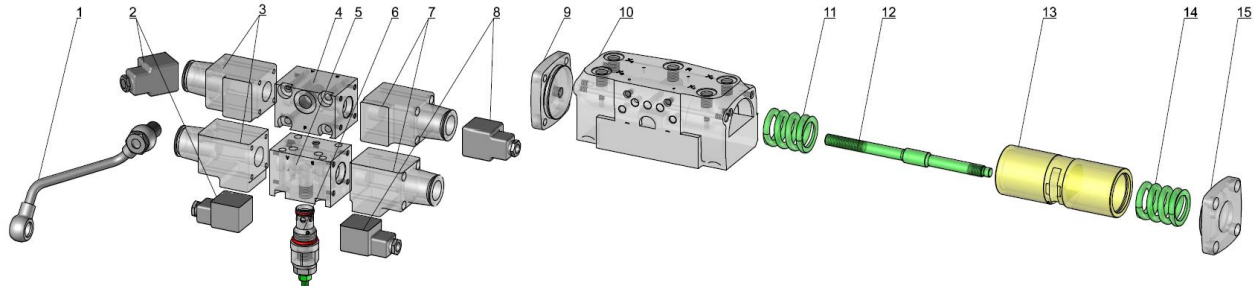
### Variant with Chinese WAG+HAG

No	Final Assembly Structure ( <u>FAS</u> )	InV1	InV2÷5	InV1÷5	InV1÷6 (30%)	InV1÷6 +\$300
<b>2</b>	<b>Variable Axial M&amp;P <u>For Sale</u></b>	<b>729.79</b>	<b>857.75</b>	<b>1584.54</b>	<b>2061.20</b>	<b>2361.20</b>
2.1	↑ Packaging	7.30	2.80	10.10	12.12	
<b>2.2</b>	<b>↑ Variable Axial M&amp;P <u>Functional</u></b>	-	<b>75.00</b>	<b>75.00</b>	<b>90.00</b>	
2.2.1	↑ Variator ( <u>V</u> )	<b>1.00</b>	-	<b>1.00</b>	<b>1.20</b>	
2.2.2	↑ Base Assembly Structure ( <u>BAS</u> )	719.49	779.95	1499.44	1947.27	

### Variant with US WAG+HAG

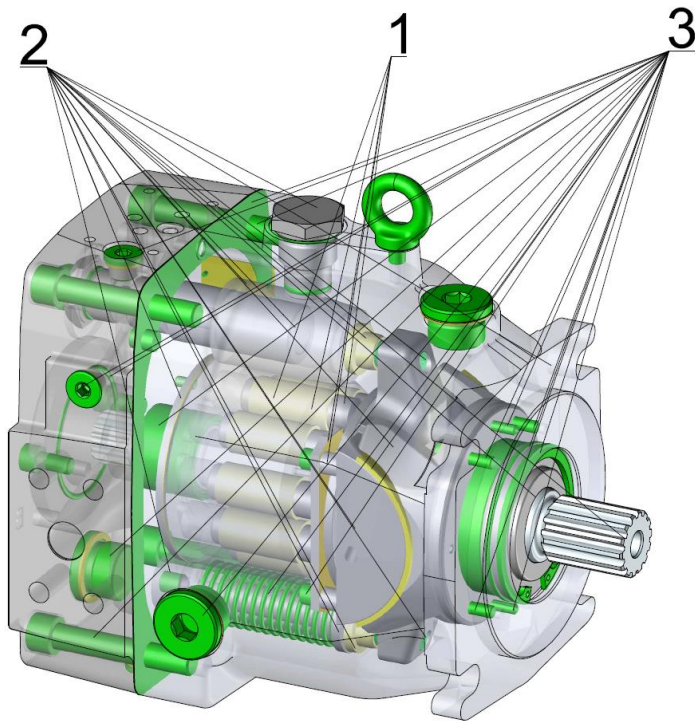
No	Final Assembly Structure ( <u>FAS</u> )	InV1	InV2÷5	InV1÷5	InV1÷6 (30%)	InV1÷6 +\$300
<b>2</b>	<b>Variable Axial M&amp;P <u>For Sale</u></b>	<b>430.80</b>	<b>1137.77</b>	<b>1541.07</b>	<b>2039.14</b>	<b>2339.14</b>
2.1	↑ Packaging	7.30	2.80	10.10	12.12	
<b>2.2</b>	<b>↑ Variable Axial M&amp;P <u>Functional</u></b>	-	<b>75</b>	<b>75</b>	<b>97.5</b>	
2.2.1	↑ Variator ( <u>V</u> )	<b>1.00</b>	-	<b>1.00</b>	<b>1.20</b>	
2.2.2	↑ Base Assembly Structure ( <u>BAS</u> )	423.50	1 059.97	1 483.47	1928.59	

### 2.2.1. Variator (V)

Variator (V)	
FINAL PARTS OF V	
Note:	The schematic of the Variator is illustrative!

**Table 4.** Variator (V)

### 2.2.2. Base Assembly Structure (BAS)



#### Variant with Chinese WAG+HAG

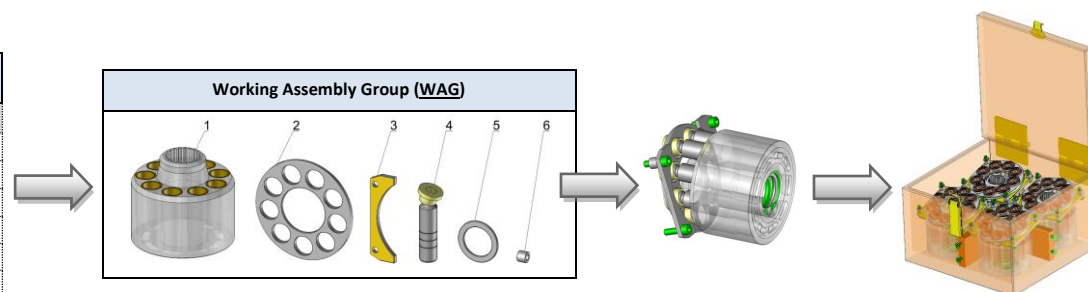
№	Final Assembly Structure (FAS)	InV1	InV2÷5	InV1÷5	InV1÷6 (30%)
<b>2.2.2</b>	<b>Base Assembly Structure (BAS)</b>	-	27.50	27.50	35.75
2.2.2.1	↑ Working Assembly Group (WAG)	401.06	-	401.06	650.91
2.2.2.2	↑ Housing Assembly Group (HAG)	189.20	752.45	941.65	1 224.14
2.2.2.3	↑ Connecting Element Group (CEG)	129.23	-	129.23	168.00
<b>Total:</b>		<b>719.49</b>	<b>779.95</b>	<b>1499.44</b>	<b>1947.27</b>

#### Variant with US WAG+HAG

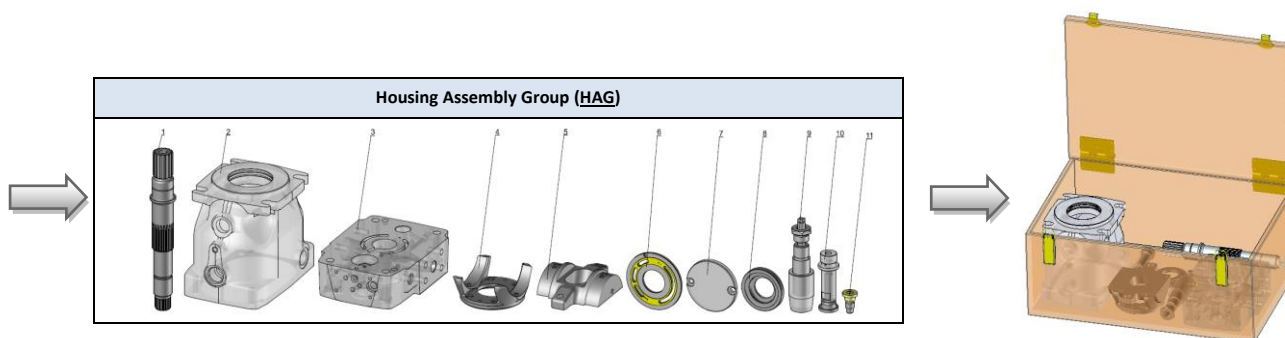
№	Final Assembly Structure (FAS)	InV1	InV2÷5	InV1÷5	InV1÷6 (30%)
<b>2.2.2</b>	<b>Base Assembly Structure (BAS)</b>	-	27.50	27.50	35.75
2.2.2.1	↑ Working Assembly Group (WAG)	105.07	280.02	385.09	500.70
2.2.2.2	↑ Housing Assembly Group (HAG)	189.20	752.45	941.65	1 224.14
2.2.2.3	↑ Connecting Element Group (CEG)	129.23	-	129.23	168.00
<b>Total:</b>		<b>423.50</b>	<b>1 059.97</b>	<b>1 483.47</b>	<b>1 928.59</b>

**Assembly Groups:****2.2.2.1. Working Assembly Group (WAG)**

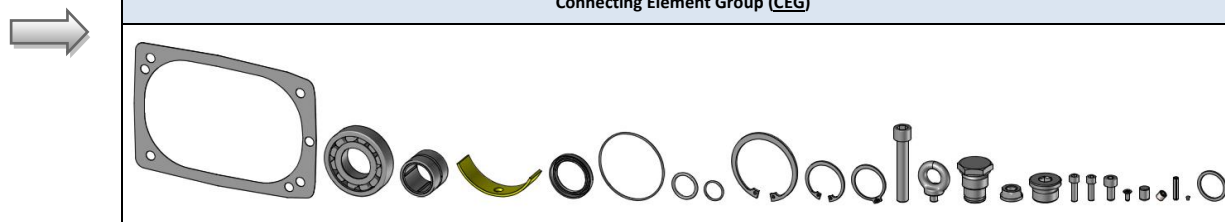
№	Assembly Group 1	InV1	InV2÷5	InV1÷5	InV1÷6 (30%)
1	<b>Working Assembly Group (WAG)</b>	<b>105.07</b>	<b>280.02</b>	<b>385.09</b>	<b>500.70</b>
1.1	1pc / Composite Cylinder Block	48.80	71.25	120.05	156.07
1.2	1pc / Pressure Plate	1.62	12.75	14.37	18.68
1.3	2pc / Bearing Bar	22.64/11.32	15.24/7.62	37.88/18.94	49.26/24.63
1.4	9pc / Composite Piston	31.41/3.49	161.1/17.9	192.51/21.39	250.29/27.81
1.5	2pc / Washer	0.44/0.22	10.36/5.18	10.8/5.4	14.04/7.02
1.6	4pc / Spacer Bushing	0.16/0.04	9.32/2.33	9.48/2.37	12.36/3.09

**2.2.2.2. Housing Assembly Group (HAG)**

№	Assembly Group 2	InV1	InV2÷5	InV1÷5	InV1÷6 (30%)
2	<b>Housing Assembly Group (HAG)</b>	<b>189.20</b>	<b>752.45</b>	<b>941.65</b>	<b>1 224.14</b>
2.1	Drive Shaft	7.47	86.19	93.66	121.76
2.2	Body	71.25	94.95	166.20	216.06
2.3	Rear Cover	62.55	101.03	163.58	212.66
2.4	Flange Bearing	8.15	47.46	55.61	72.30
2.5	Yoke	10.68	102.71	113.39	147.41
2.6	Distribution Plate	22.70	49.73	72.43	94.16
2.7	Rear Cap	0.57	29.70	30.27	39.35
2.8	Front Cover	1.80	35.49	37.29	48.48
2.9	Servo-Mechanism	6.34	81.41	87.75	114.08
2.10	Hydro-Mechanism	4.96	89.17	94.13	122.38
2.11	Composite Piston	2.73	34.61	37.34	48.55

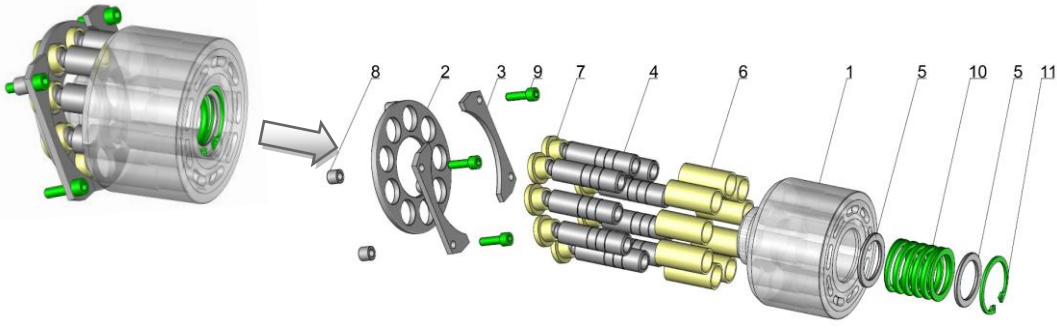
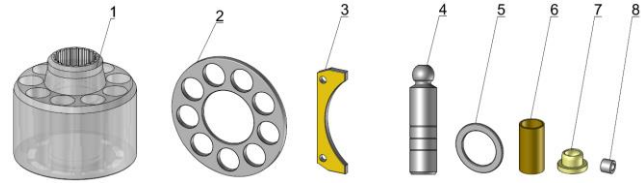
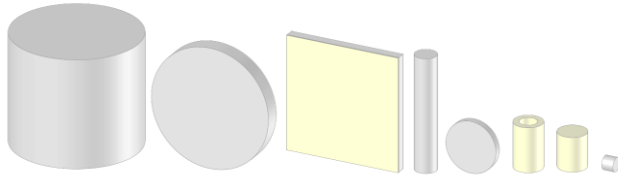
**2.2.2.3. Connecting Element Group (CEG)**

№	Assembly Group 3	InV1	InV2÷5	InV1÷5	InV1÷6
3	<b>Connecting Element Group (CEG)</b>	<b>129.23</b>	-	-	-



Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)  
**Structure of the Working Capital Flow of Axial M&P**

**2.2.2.1. Working Assembly Group (WAG)**

Working Assembly Group (WAG)	
	
FINAL PARTS OF WAG	
INITIAL MATERIALS OF WAG	
Position:	<b>1-Cylinder Block, 2-Pressure Plate, 3-Bearing Bar, 4-Piston, 5-Washer, 6-Piston Bushing, 7-Support, 8-Spacer Bushing, 9-Screw, 10-Spring, 11-Circlip</b>

**Table 5. Working Assembly Group (WAG)**

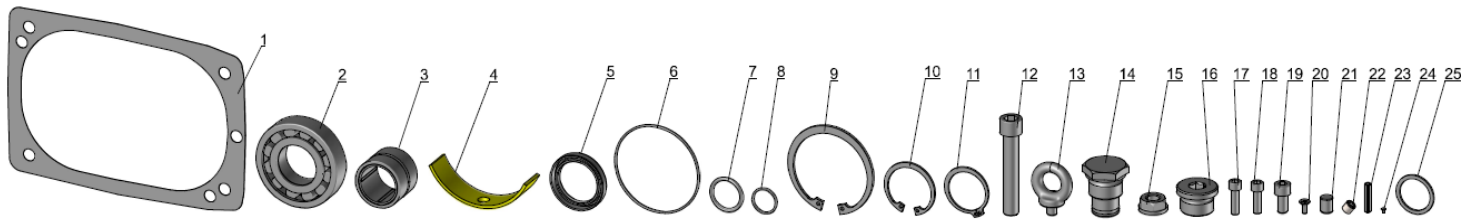


### 2.2.2.2. Housing Assembly Group (HAG)

Housing Assembly Group (HAG)	
FINAL PARTS OF HAG	
INITIAL MATERIALS OF HAG	
Position:	<b>1-Drive Shaft, 2-Body, 3-Rear Cover, 4-Flange Bearing, 5-Yoke, 6-Distribution Plate, 7-Rear Cap, 8-Front Cover, 9-Servo-Mechanism, 10-Hydro-Mechanism, 11-Composite Piston.</b>

**Table 6. Housing Assembly Group (HAG)**

### 2.2.2.3. Connecting Element Group (CEG)

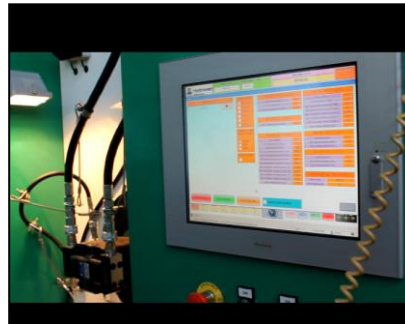
Connecting Element Group (CEG)	
FINAL PARTS OF CEG	
Position:	<b>1-Gasket, 2-Front Roller Bearing, 3-Rear Roller Bearing, 4-Sliding Bearing, 5-Front Seal, 6-O-Ring, 7-Ring, 8-Washer, 9-Front Circlip, 10-Cylinder Block Circlip, 11-Shaft Circlip, 12-Screw, 13-Ear, 14-Plug, 15-Nut, 16-Plug, 17-20-Screws, 21-Pin1, 22-Screw, 23-Pin2, 24-Rivet, 25-Ring.</b>

**Table 7. Connecting Element Group (CEG)**

3. During testing Axial M&P are subjected to Functional and Resource Examination:

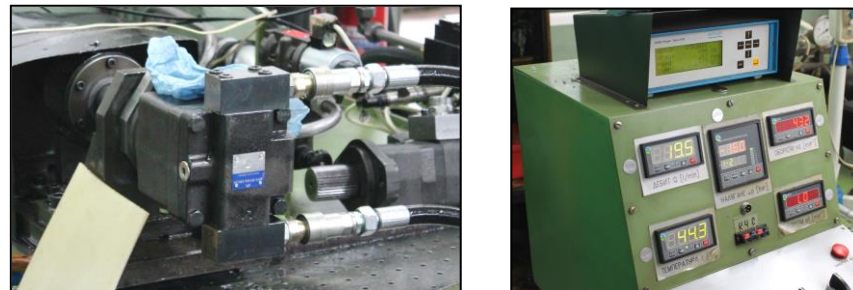
**3.1.Functional Examination** – covers two main types of testing:

**3.1.1. Engineering Testing** – an operation designed to establish statistical and computational metrics for the prescribed technical parameters. It is performed under load in order to derive the complete performance profile of the unit under actual operating conditions.



**Figure 1.** Example test bench for Engineering testing of Axial M&P

**3.1.2. Production Testing** – intended for routine testing of the Axial M&P in the production workflow, yielding part of the parameters defined in the technical documentation.



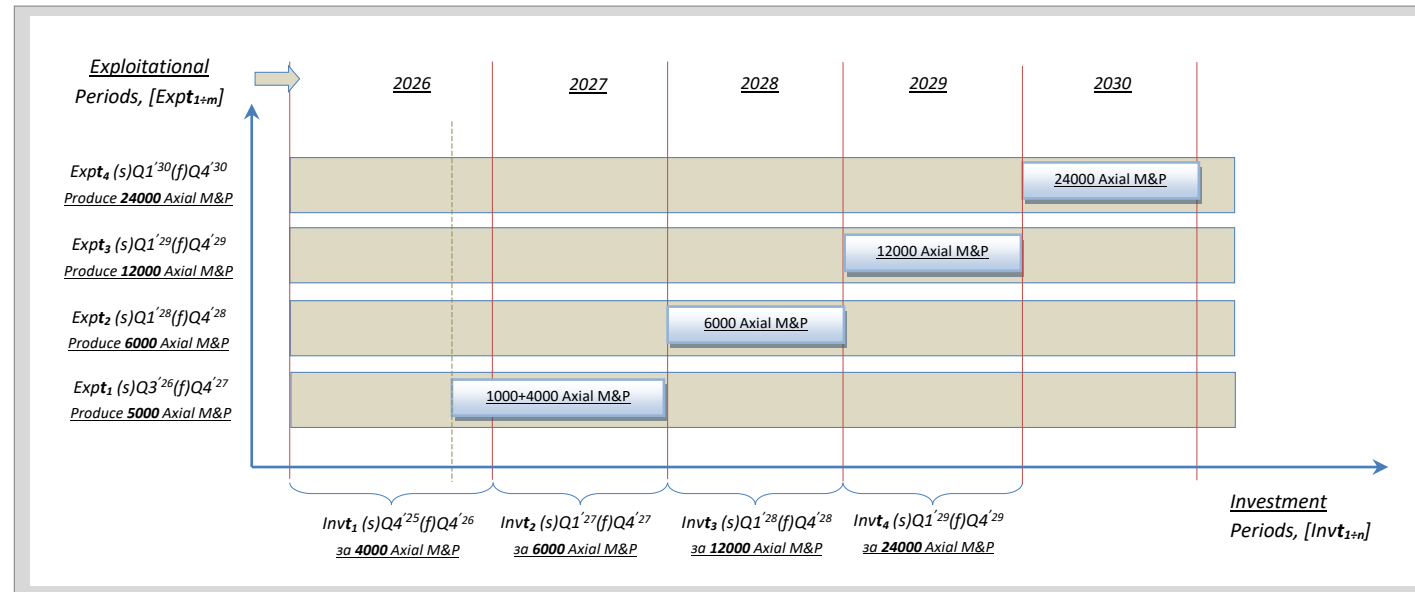
**Figure 2.** Example test bench for Production testing of Axial M&P

**3.2. Resource Examination** – an operation designed to establish statistical and computational metrics for the prescribed resource parameters.



**Figure 3.** Example test bench for Resource testing of Axial M&P

## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

**Development of Technological Environment of Axial Flow Dynamics Complex****Investment and Exploitational Period of Axial Flow Dynamics**

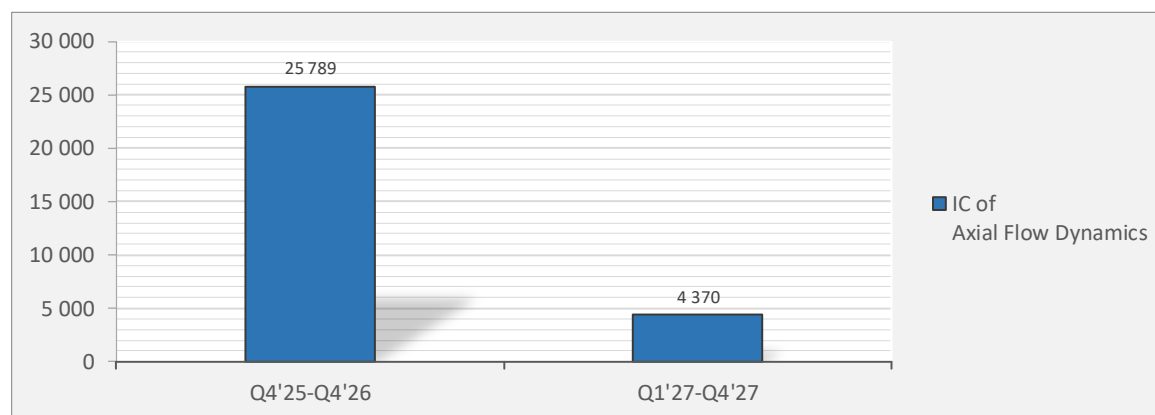
Investment Period	Time Interval	Produced Axial M&P	Exploitational Period	Time Interval	Produced Axial M&P
1 <sup>st</sup> Invest. Period	Q4' <sup>25</sup> ÷Q4' <sup>26</sup>	1000 + 4000 (constant)	1 <sup>st</sup> Exploit. Period	Q3' <sup>26</sup> ÷Q4' <sup>27</sup>	1000 + 4000 (constant)
2 <sup>nd</sup> Invest. Period	Q1' <sup>27</sup> ÷Q4' <sup>27</sup>	6000 (4000const+2000var)	2 <sup>nd</sup> Exploit. Period	Q1' <sup>28</sup> ÷Q4' <sup>28</sup>	6000 (4000const+2000var)
3 <sup>rd</sup> Invest. Period	Q1' <sup>28</sup> ÷Q4' <sup>28</sup>	12000 (6000const+6000var)	3 <sup>rd</sup> Exploit. Period	Q1' <sup>29</sup> ÷Q4' <sup>29</sup>	12000 (6000const+6000var)
4 <sup>th</sup> Invest. Period	Q1' <sup>29</sup> ÷Q4' <sup>29</sup>	24000 (12000const+12000var)	4 <sup>th</sup> Exploit. Period	Q1' <sup>30</sup> ÷Q4' <sup>30</sup>	24000 (12000const+12000var)

Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

**Development of Technological Environment of Axial Flow Dynamics Complex****Investment Costs (IC) of Axial Flow Dynamics Program**

Development of a new Enterprise

Investment Costs (IC) thousands USD	
Time Int.	IC of Axial Flow Dynamics
<b>Q4'25-Q4'26</b>	25 789
<b>Q1'27-Q4'27</b>	4 370





## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

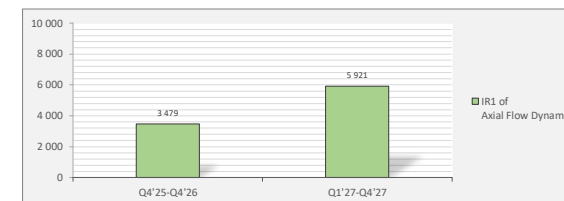
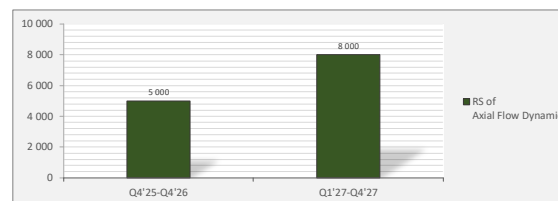
## Development of Technological Environment of Axial Flow Dynamics Complex

## Financial Overview of Axial Flow Dynamics Program

## Development of a new Enterprise

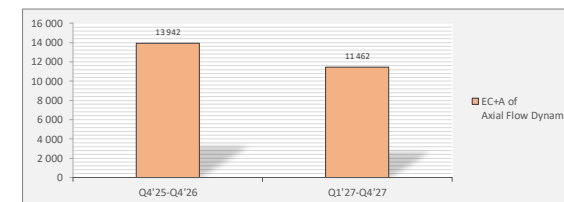
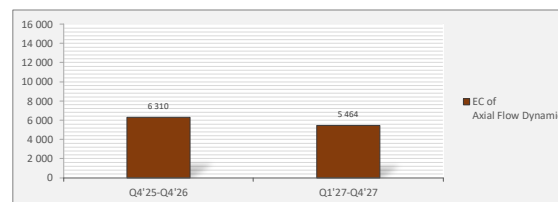
Revenue from Sales (RS) of APHMP in thousand USD	
Time Int.	RS of Axial Flow Dynamic
Q4'25-Q4'26	5 000
Q1'27-Q4'27	8 000

Industrial Result 1 (IR1) of APHMP in thousand USD	
Time Int.	IR1 of Axial Flow Dynamic
Q4'25-Q4'26	3 479
Q1'27-Q4'27	5 921



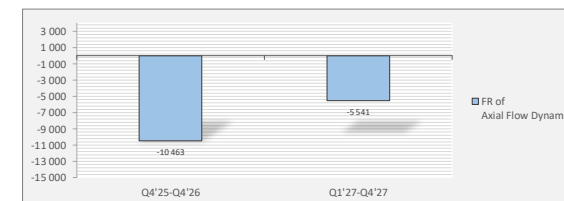
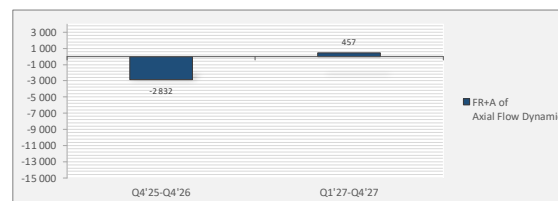
Exploataional Costs (EC) in thousands USD	
Time Int.	EC of Axial Flow Dynamic
Q4'25-Q4'26	6 310
Q1'27-Q4'27	5 464

Exploataional Costs + Amortization (EC+A) in thousands USD	
Time Int.	EC+A of Axial Flow Dynamic
Q4'25-Q4'26	13 942
Q1'27-Q4'27	11 462

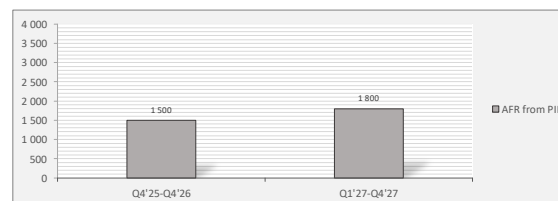


Final Result + Amortization (FR+A) in thousands USD	
Time Int.	FR+A of Axial Flow Dynamic
Q4'25-Q4'26	-2 832
Q1'27-Q4'27	457

Final Result (FR) in thousands USD	
Time Int.	FR of Axial Flow Dynamic
Q4'25-Q4'26	-10 463
Q1'27-Q4'27	-5 541



Additional Financial Results (AFR) in thousands USD	
Time Int.	AFR from PIP
Q4'25-Q4'26	1 500
Q1'27-Q4'27	1 800

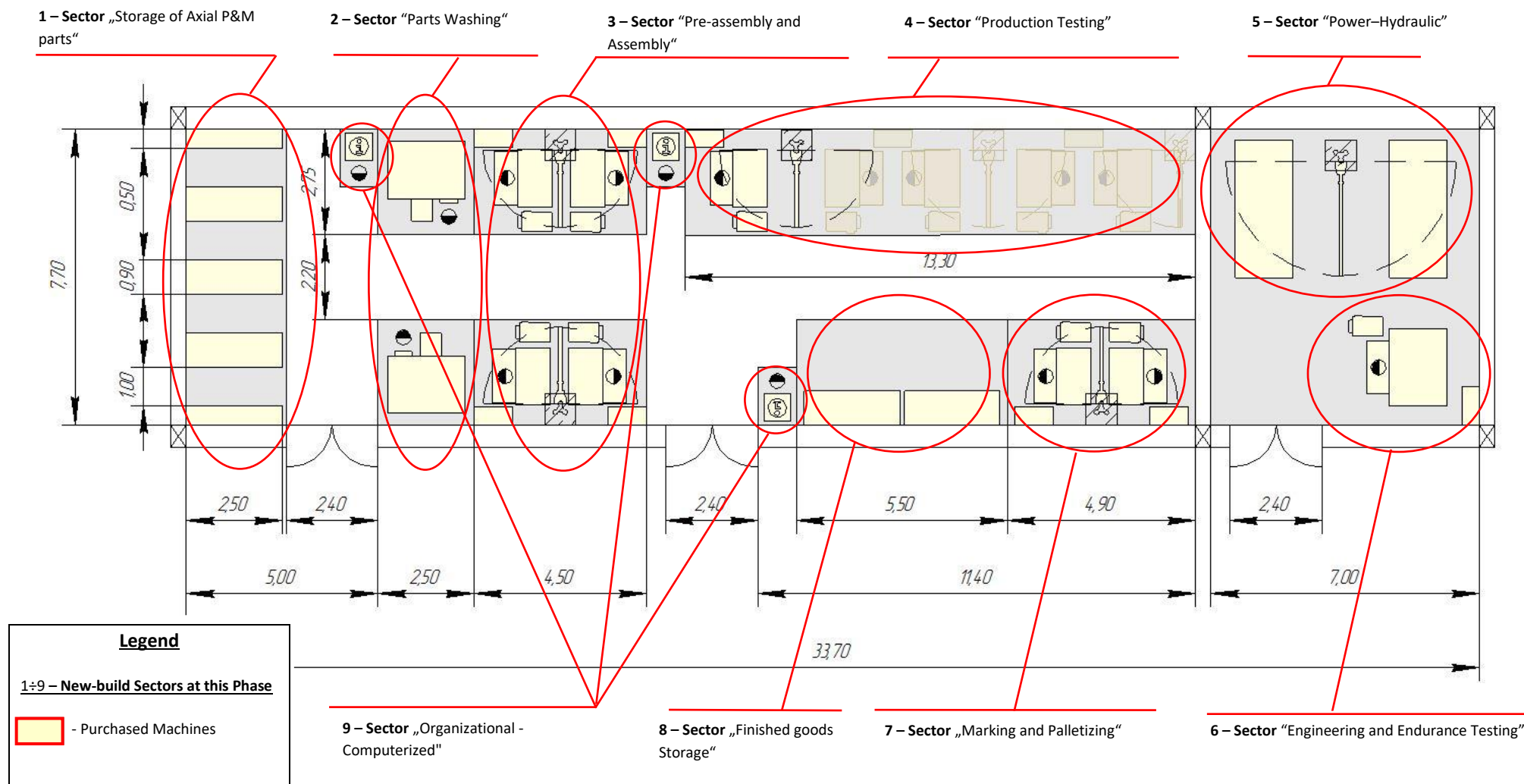


\*AFR represents the result increase when selling at a higher price with \$300; Axial M&P: Constant – \$1300, Variable - \$2300

Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)  
**Development of Technological Environment of Axial Flow Dynamics Complex**

**1<sup>st</sup> Investment Period (for 5000 constant Axial M&P)**

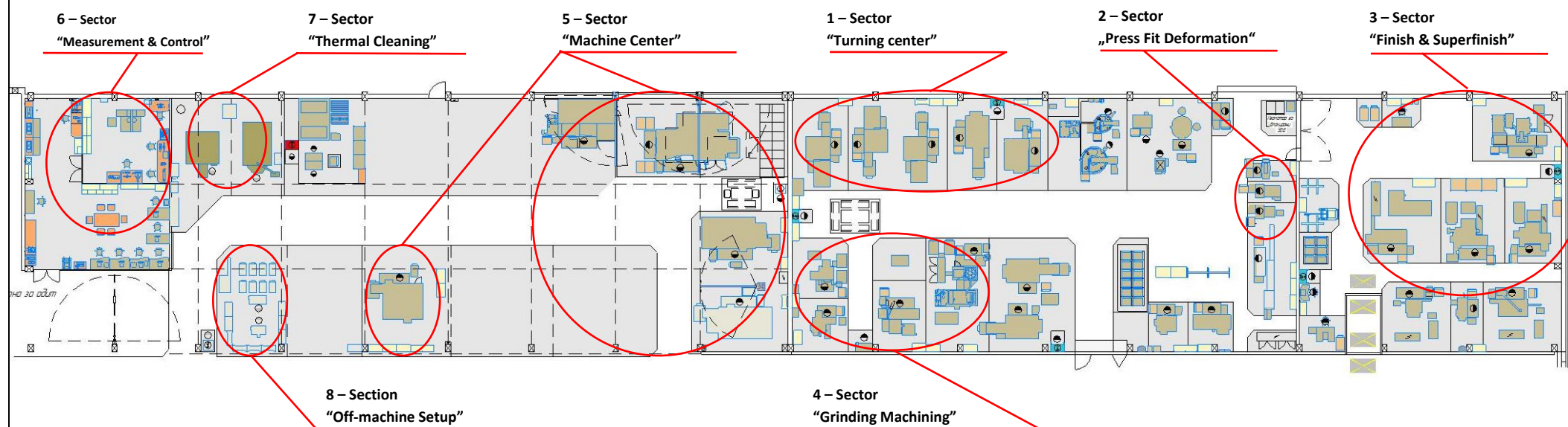
**1.1. Drawing of the Technical Environment - Investment at "Workshop 1" For Q4'25 ÷ Q4'26**



Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)  
**Development of Technological Environment of Axial Flow Dynamics Complex**

1.2. Drawing of the Technical Environment - **Investment** at "Workshop 2" (for 5000 constant Axial M&P)

1.2.1. Drawing of Sector Metalworking at "Workshop 2" For Q4'25 ÷ Q4'26



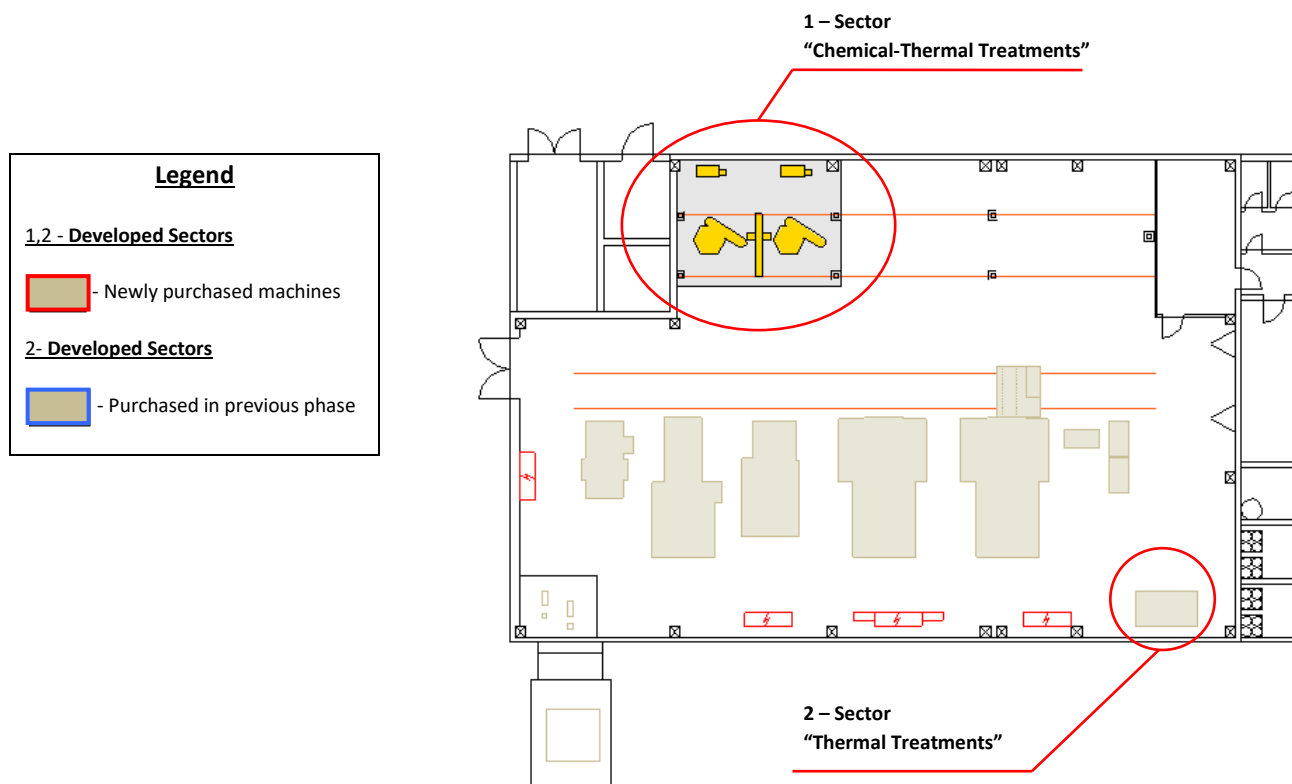
**Legend**

1÷8 - Developed Sectors

- Newly purchased machines

Developed Sectors

- Purchased in previous phase

1.2.2. Drawing of Sector Heat Treatment at "Workshop 2" For  $Q4'25 \div Q4'26$  (for 5000 constant Axial M&P)

## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

## Development of Technological Environment of Axial Flow Dynamics Complex

1.3. Investment Expenditures for Project for High-tech Product during Q4'25 ÷ Q4'26 (for 5000 constant Axial M&P)

Time Interval: Q4'25-Q4'26			Q4'25	Q1'26	Q2'26	Q3'26	Q4'26
Investment Costs (IC), USD			17 821 125	5 681 713	974 350	653 400	658 400
Description	code		IC (USD)	IC (USD)	IC (USD)	IC (USD)	IC (USD)
Management Costs	1111		81 000	81 000	81 000	81 000	81 000
Labor Costs (Wages)	1112		462 000	462 000	703 500	462 000	462 000
Additional Labor Costs	1113		92 400	92 400	140 700	92 400	92 400
Business Travel Expenses – Transportation & Daily Allowances	1114		2 000	2 000	2 000	2 000	2 000
Consulting	1121		20 000	25 000	20 000	10 000	15 000
Maintenance, Restoration & Modernization of Technical Environment	1123		127 725	37 313	150	0	0
Courier Services & Transportation Rental	1125			1 000	1 000		
Representation Expenses & Advertising	1141		5 000	5 000	5 000	5 000	5 000
Organizational Elements of the Environment (excl. Wages)*	141		1 000	1 000	1 000	1 000	1 000
Technical Elements of the Environment*	142		17 030 000	4 975 000	20 000	0	0

## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

## Development of Technological Environment of Axial Flow Dynamics Complex

## 1.3.1. Details about Investment Expenditures for Project for High-tech Product during Q4'25 ÷ Q4'26 (for 5000 constant Axial M&amp;P)

Article: Technical Elements for Environment\* 142

Time Step						Total:
Q4'25	Q1'26	Q2'26	Q3'26	Q4'26		
\$17 030 000	\$4 975 000	\$20 000	\$0	\$0	\$0	\$22 025 000

№	Description						
1	Provision of premises – 1000 m² × \$ 1 500	1 500 000					\$1 500 000
2	Provision of premises – 5000 m² × \$ 1 500	7 500 000					\$7 500 000
3	Provision of premises – 2000 m² × \$ 800	1 600 000					\$1 600 000
4	Test Bench for Production Testing	500 000					\$500 000
5	Test Bench for Endurance Testing	500 000					\$500 000
6	Assembly Equipment		100 000				\$100 000
7	Packaging Equipment			10 000			\$10 000
8	Marking Equipment			10 000			\$10 000
9	Washing & Cleaning Equipment		100 000				\$100 000
10	Elevator Storage "Shuttle"		150 000				\$150 000
11	Vacuum Nitriding Furnaces - 2pcs		1 000 000				\$1 000 000
12	Integrex	500 000					\$500 000
13	IPASA110	500 000					\$500 000
14	Universal Measuring Instruments	20 000					\$20 000
15	Column Drilling Machine (CDM)	10 000					\$10 000
16	Hydraulic Press for Press-Fitting Bearing and Piston		60 000				\$60 000
17	CNC-Controlled Lathe – QTN100PP, 3 pcs.		300 000				\$300 000
18	Herminghausen		20 000				\$20 000
19	Fencing and air-conditioning of the "Finish Machining" section	100 000					\$100 000
20	General exchange ventilation for the Thermal section		40 000				\$40 000
21	Modernization of the gas supply system		30 000				\$30 000
22	3 pcs CNC lathes – Okuma	300 000					\$300 000
23	1 pc surface grinder Okuma	300 000					\$300 000
24	1 pc centerless grinder Okuma	200 000					\$200 000
25	2 pcs Okuma for gearing	1 000 000					\$1 000 000
26	1pc Double disc grinder	1 000 000					\$1 000 000
27	Furnace for nitrocarburizing		1 000 000				\$1 000 000
28	Shot blasting machine with washer	1 000 000					\$1 000 000



## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

## Development of Technological Environment of Axial Flow Dynamics Complex

29	Milling and countersinking machine type PRD		150 000					<b>\$150 000</b>
30	Supfina for superfinishing of spherical surfaces	500 000						<b>\$500 000</b>
31	Supfina for superfinishing of cylindrical surfaces		500 000					<b>\$500 000</b>
32	5-axis CNC milling machine Okuma		400 000					<b>\$400 000</b>
33	2-pallet horizontal milling machine		750 000					<b>\$750 000</b>
34	Laboratory - Coordinate Measuring Machine (CMM)		100 000					<b>\$100 000</b>
35	Microscope		75 000					<b>\$75 000</b>
36	Equipment		100 000					<b>\$100 000</b>
37	Gear hobbing machine		100 000					<b>\$100 000</b>

Article: Labor Costs (Wages) 1112

Time Step						Total:
Q4'25	Q1'26	Q2'26	Q3'26	Q4'26		
\$462 000	\$462 000	\$703 500	\$462 000	\$462 000	\$0	<b>\$2 551 500</b>

№	Description						
1	Permanent team of employees – average 22 persons per month × \$ 7 000	462 000	462 000		462 000	462 000	<b>\$1 848 000</b>
2	Permanent team of employees – average 32 persons per month × \$ 7 000			672 000			<b>\$672 000</b>
3	Part-time team of employees – average 3 persons per month × \$ 3 500			31 500			<b>\$31 500</b>

Article: Maintenance, Restoration & Modernization of Technical Environment 1123

Time Step						Total:
Q4'25	Q1'26	Q2'26	Q3'26	Q4'26		
\$127 725	\$37 313	\$150	\$0	\$0	\$0	<b>\$165 188</b>

№	Description						
1	Maintenance	127 725	37 313	150			<b>\$165 188</b>

## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

## Development of Technological Environment of Axial Flow Dynamics Complex

1.4. Exploataational Costs for Project for High-tech Product during **Q3'26-Q4'27** (for 5000 constant Axial M&P)

Time Interval: <b>Q3'26-Q4'27</b>					
<b>Exploataational Costs + Amortization (EC+A), USD.</b>		<b>Q3'26</b>	<b>Q4'26</b>	<b>Q1-Q4'27</b>	
		<b>2 058 972</b>	<b>2 073 272</b>	<b>9 809 364</b>	<b>0</b>
Amortization (I31), USD.		1 249 928	1 249 928	5 131 392	0
<b>Exploataational Costs (EC), USD.</b>		<b>809 044</b>	<b>823 344</b>	<b>4 677 972</b>	<b>0</b>
Description	code	EC (USD)	EC (USD)	EC (USD)	EC (USD)
Management costs	1111	81 000	81 000	324 000	
Labor costs (wages)	1112	522 000	522 000	3 264 000	
Additional labor costs	1113	104 400	104 400	652 800	
Maintenance, restoration & modernization of the technical environment	1123	14 802	14 802	59 207	
Courier services & vehicle rental	1125	10 000	10 000	40 000	
Electricity supply	1131	32 595	32 595	130 378	
Fuel for transportation	1135	8 400	8 400	33 600	
Representation expenses & advertising	1141		10000	20000	
Penalties & claims	1161		4 300	10 600	
Technical elements of the environment	122	35 847	35 847	143 387	

## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

## Development of Technological Environment of Axial Flow Dynamics Complex

## 1.4.1. Details about 1.4. Exploataational Costs for Project for High-tech Product during Q3'26 ÷ Q4'27 (for 5000 constant Axial M&amp;P)

Article: Amortizations 131

Time Steps						Total:
Q3'26	Q4'26	Q1-Q4'27				
\$1 249 928	\$1 249 928	\$5 131 392				\$7 631 247

№	Description											
	Investment Flow											
	Period of Investment	Total	33%	20%	4%							
1	Q4'26-Q3'27	25 130 588	0	24 965 550	165 038	1 249 928	1 249 928	4 999 712				\$7 499 567
2	Q4'27	658 400	0	658 400	0			114 480				\$131 680

Article: Labor costs (wages) 1112

Time Steps						Total:
Q3'26	Q4'26	Q1-Q4'27				
\$522 000	\$522 000	\$3 264 000				\$4 308 000

№	Description						
1	WS1 Permanent team of employees – average 3 persons per month × \$ 7 000					63 000	\$378 000
2	WS1 Part-time team of employees – average 8 persons per month × \$ 3 500					84 000	\$504 000
3	WS2 Permanent team of employees – average 14 persons per month × \$ 7 000					294 000	\$1 764 000
4	WS2 Part-time team of employees – average 28 persons per month × \$ 3 500						\$1 176 000
5	Environemnt Modeling Enigneering team – average 3 persons per month × \$ 9 000					81 000	\$486 000

2<sup>nd</sup> Investment Period (for 6000 constant Axial M&P)Warehouse: **Assembly, Testing and Packing**2.1. Drawing of the Technical Environment - **Investment** at "Workshop 1" For Q1'27 ÷ Q4'27

(for 6000 constant Axial M&amp;P)

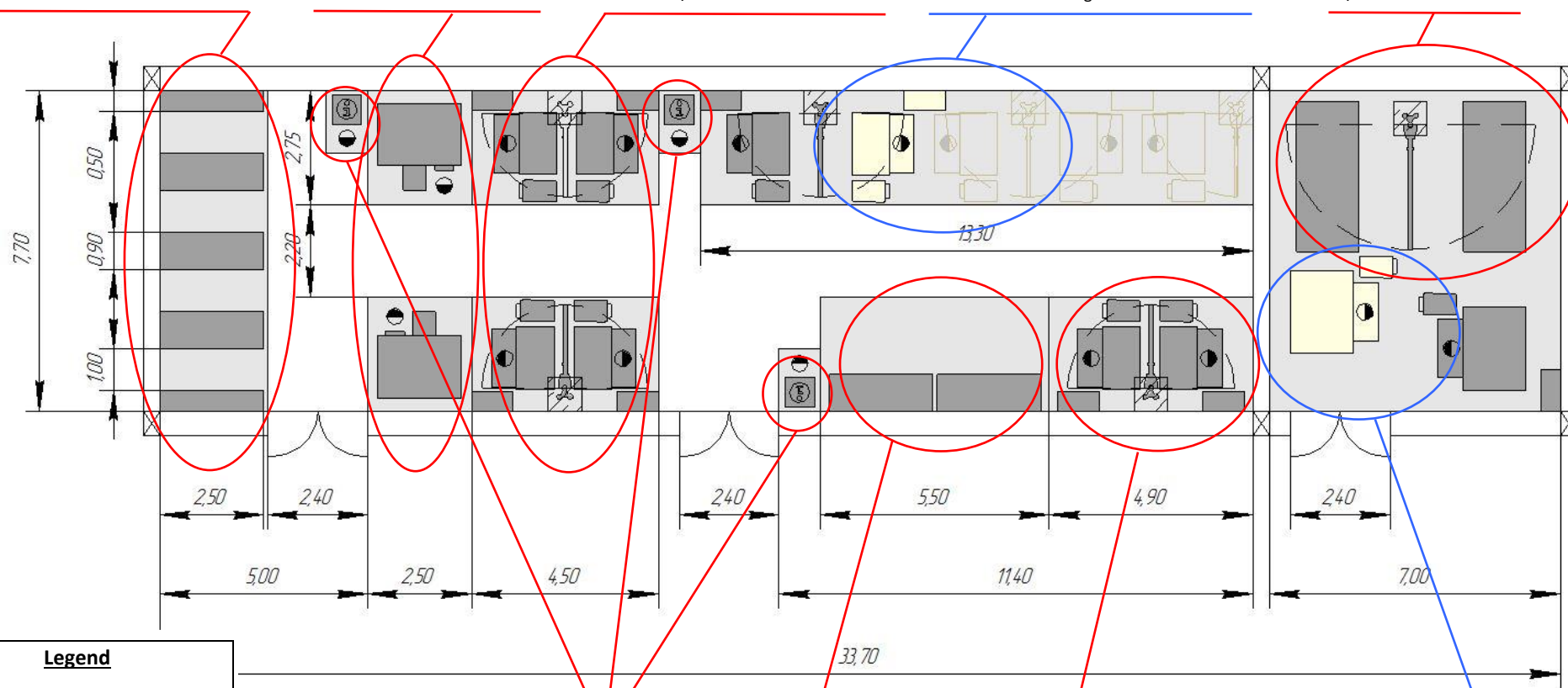
1 – Develop Sector „Storage of Axial P&amp;M parts

2 – Develop Sector “Parts Washing”

3 – Develop Section “Pre-assembly and Assembly”

4 – Newly-developed places in Section “Production Testing”

5 – Develop Section “Power-Hydraulic”

**Legend**

1,2,35,67,8, and 9 - Sectors

- Purchased in previous phases

4 and 6 - Developed Sectors

- Purchased in previous phase

9 – Develop Sector „Organizational - Computerized”

8 – Develop Sector „Finished goods Storage”

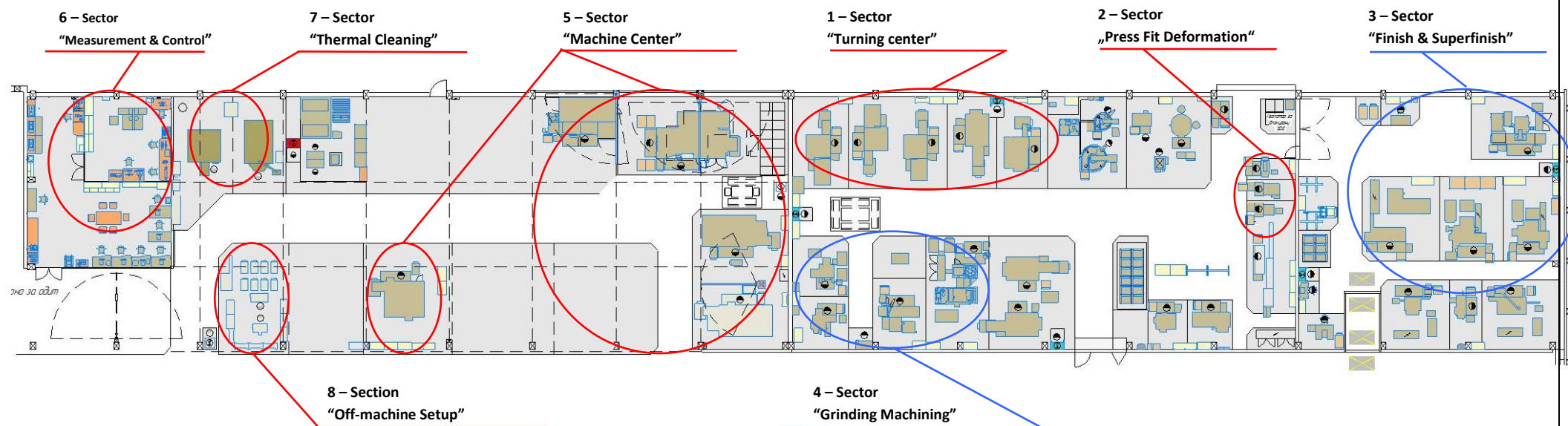
7 – Develop Sector „Marking and Palletizing”

6 – Newly-developed places in Section “Engineering and Endurance Testing”

Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)  
**Development of Technological Environment of Axial Flow Dynamics Complex**


2.6. Drawing of the Technical Environment - Investment at "Workshop 1" during **Q1'27 ÷ Q4'27** (за 6000 Константни АБХИЗ-а)

2.6.1. Metalworking in Workshop 1 during **Q1'27 ÷ Q4'27**




**Legend**

1,2,5,6,7, and 8 - Sectors

 - Purchased in previous phases

3 and 4 - Developed Sectors

 - Newly-added machines

## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

## Development of Technological Environment of Axial Flow Dynamics Complex

2.2. Investment Expenditures for Project for High-tech Product during Q1'27 ÷ Q4'27\* (for 6000 constant Axial M&P)

Времени Интервал:		Q1'27-Q4'27				
Investment Costs (IC), USD		Q1'27-Q4'27				
Description		code	IC(USD)	IC(USD)	IC(USD)	IC(USD)
Management Costs	1111		324 000			
Labor Costs (Wages)	1112		1 848 000			
Additional Labor Costs	1113		369 600			
Business Travel Expenses – Transportation & Daily Allowances	1114		4 000			
Consulting	1121		220 000			
Maintenance, Restoration & Modernization of Technical Environment	1123		45 900			
Courier Services & Transportation Rental	1125		4 000			
Representation Expenses & Advertising	1141		20 000			
Organizational Elements of the Environment (excl. Wages)*	141		4 000			
Technical Elements of the Environment*	142		1 530 000			



## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

## Development of Technological Environment of Axial Flow Dynamics Complex

## 2.2.1. Details about Investment Expenditures for Project for High-tech Product during Q1'27 ÷ Q4'27 (for 6000 constant Axial M&amp;P)

Article: Technical Elements for Environment\* 142

Time Step						Total:
Q1'27-Q4'27						
\$1 530 000	\$0	\$0	\$0	\$0	\$0	\$1 530 000

№	Description							
1	2 pcs. Test benches for functional and endurance testing of variable Axial M&P	1 000 000						\$1 000 000
2	Measurement, processing, and equipping kits for variable Axial M&P	30 000						\$30 000
3	1 pc surface grinder Okuma	300 000						\$300 000
4	1 pc centerless grinder Okuma	200 000						\$200 000

Article: Labor Costs (Wages) 1112

Time Step						Total:
Q1'27-Q4'27						
\$1 848 000	\$0	\$0	\$0	\$0	\$0	\$1 848 000

№	Description							
1	WS 1 Permanent team of employees – average 11 persons per month × \$ 7 000	924 000						\$739 200
2	WS 2 Permanent team of employees – average 11 persons per month × \$ 7 000	924 000						\$739 200

Article: Maintenance, Restoration &amp; Modernization of Technical Environment 1123

Time Step						Total:
Q1'27-Q4'27						
\$45 900	\$0	\$0	\$0	\$0	\$0	\$45 900

№	Description							
1	Maintenance	45 900						\$45 900

## Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)

## Development of Technological Environment of Axial Flow Dynamics Complex

2.3. Exploataational Costs for Project for High-tech Product during Q1'28 ÷ Q4'28 (for 6000 constant Axial M&P)

Time Interval: Q1'28-Q4'28					
Exploataational Costs + Amortization (EC+A), USD.		Q1'28-Q4'28			
Amortization (I31), USD.		11 461 959	0	0	0
Exploataational Costs (EC), USD.		5 997 948	0	0	0
		5 464 011	0	0	0
Definition	code	EC (USD)	EC (USD)	EC (USD)	EC (USD)
Management costs	1111	324 000			
Labor costs (wages)	1112	3 816 000			
Additional labor costs	1113	763 200			
Maintenance, restoration & modernization of the technical environment	1123	71 963			
Courier services & vehicle rental	1125	40 000			
Electricity supply	1131	209 821			
Fuel for transportation	1135	33 600			
Representation expenses & advertising	1141	20 000			
Penalties & claims	1161	11 874			
Technical elements of the environment	122	173 553			

Analysis of the new Enterprise Development Program for Axial Piston Hydraulic Motors and Pumps (Axial Flow Dynamics)  
**Development of Technological Environment of Axial Flow Dynamics Complex**

**2.3.1. Details about Investment Expenditures for Project for High-tech Product during Q1'28 ÷ Q4'28 (for 6000 constant Axial M&P)**

**Article:**

Amortizations

131

Time Steps						Total:
Q1'28-Q4'28						
\$5 997 948	\$0	\$0	\$0	\$0	\$0	\$5 997 948

№	Description											
	Investment Flow											
	Period of Investment	Total	33%	20%	4%							
1	Q4'25-Q3'26	25 130 588	0	24 965 550	165 038	4 999 712						\$4 999 712
2	Q4'26	658 400	0	658 400	0	131 680						\$131 680
3	Q1'27-Q4-27	4 369 500	0	4 323 600	45 900	866 556						\$866 556

**Article:**

Labor Costs (Wages)

1112

Time Steps						Total:
Q1'28-Q4'28						
\$3 816 000	\$0	\$0	\$0	\$0	\$0	\$3 816 000

№	Description							
1	WS1 Permanent team of employees – average 4 persons per month × \$ 7 000	336 000						\$336 000
2	WS1 Part-time team of employees – average 8 persons per month × \$ 3 500	336 000						\$336 000
3	WS2 Permanent team of employees – average 17 persons per month × \$ 7 000	1 428 000						\$1 428 000
4	WS2 Part-time team of employees – average 28 persons per month × \$ 3 500	1 176 000						\$1 176 000
5	Environemnt Modeling Enigneering team – average 5 persons per month × \$ 9 000	540 000						\$540 000