

We need to add more features to the QR code once the car sells. We will be adding gift box to give the buyer when they pick up the car. We will be scheduling the first 2 oil changes.

We want the QR code to switch how it reports after the Sold Pending Pickup & After Gift Box is ordered. We want the QR code to follow the entire life cycle of the car

We will need a login for sales reps for the dealership set by the Admin of the dealership. We need to be able to deactivate this rep since most don't last long but their history stays with the car for reports.

We will need a login for service rep where their only function in this stage is to scan the label & mark the oil change as done for this stage

We will need to be able to set the email address that receives the gift box requests for that specific dealership. A person there will be in charge of putting them together from stocked inventory

We will need to be able to set an email address that receives the invoices at the dealership for supplies used.

- We need new features on making the car sold. Dealership Admin makes the car sold, puts in the price, the customer pickup date & time & defines which sales rep made the sale from a dropdown list. They press Save & this changes the scanning of this QR code This will then email the sales rep letting them know they have to order a gift box.
- We as super Admin (not the dealer) need to be able to set a default page that applies to all dealerships as a default gift box page. We will be stocking gift items at each dealership since we are supplying these items. We can add items with Description, prices for each item, set the total we will stock as well as the minimum threshold for each item & then save it as a default. When we set up a new dealer in the system, this will be their default gift page with choices & prices. We can also add to the default by dealership & this then becomes their opening inventory for the specific dealer. The sales reps will be ordering the items at the dealership for the clients that bought the vehicle from them. The amount they can spend is 0.001% of the sale price using standard rounding, 4 & under rounds down, 5 & over round up to the nearest dollar based on the price Dealer Admin entered as the sold price. We can edit or modify this default list at any time & it will apply to all.
- The sales Rep will login & go to "Pending Delivery" page that will display all the vehicles that they have sold & require gift boxes for when the customer picks up their vehicle. They choose the vehicle from the list which will take them to a page where they enter the customers name, phone, cell & email address and mark preferred means as contact (a check box beside one of them). Then they need to identify the gift basket items. The total they can spend as previously defined as 0.001% rounded is automatically entered as their opening balance. As they pick items to add to the basket, it will reduce in value showing how much they have left to spend & reduce their choices in the list of items that would exceed this remaining value. Once complete, it will send an email to the person in the dealership Admin their set as "Gift Box Notifications" Then the rep will be directed to an Oil Change page where they have to schedule the first 2 oil change dates & times. Once this is completed, they are done & takes the QR code off the Pending sale page & moves it to "Pending Oil Change" page for them. They can always edit the information previously entered there for oil change dates and customer contact information but not the gift basket.
- The system will then use the preferred contact defined by customer to remind them of their oil change 1 week before & the day before. If it is the home phone, it will send the sales rep an email asking them to call. Once both dates pass, it is removed from this page & archived for now.
- Once the service technician completes the oil change, if they are logged in on their phone & scan the QR code, it will bring up the first oil change & they can click as done. This needs to be quick & simple for the technician. Scan, click done. This will email the sales rep letting them know the customer did their oil change allowing them to follow up if they choose

- We will be doing a stocking program at these dealers of all items on the list for gift boxes. The opening total will be based on the default numbers plus any extras we added to the dealer. On every Sunday at 5PM EST the system will generate a report for each dealership of all gift boxes created during the week, it will invoice the dealership & charge to their credit card on file automatically & then send the invoice to the specked people at the dealership as receiving invoices. The invoice will just be a list of total vehicles sold & not be a detailed list of each item for the vehicle.
- The system will Generate a report of items that need to be replenished to top up inventory for each dealership to top up items to the Max value. Can we write the rule, If the previous weeks value used subtracted from the current inventory will not put the inventory below the Min value in the following week, do not include in the pick list to top up that dealer to max inventory. Each week then we will send out replenishments & when the driver delivers it, they will mark as delivered & the system will assume we followed the pick list & top up everything on the list to the max & not update any that were not requested under the rule we wrote

