João Eurico de Aguiar Lima

**IT Consultant - Full Stack Developer** 

**Recife PE** 

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mobile 55-81-994-763-259

# Summary

Extensive experience in software development. Proficiency in several languages and tools such as JavaScript, Python, React + NextJS, Vue.JS, Node.JS, Deno, MongoDB, React JS. Vast experience in developing REST API's. Use of git and remote repositories, collaboration tools. Complete knowledge of the software development cycle from conception to deployment. Consolidated baggage of operations management and knowledge of business flows, having served both as provider and as customer of corporate operations. Strategic vision with experience and hands on in business planning. Knowledge of various types of business. Generalist view and "troubleshooter" posture. Extraordinary capacity for reversal of adverse situations and experience in crisis management. Strong leadership and coaching/nurturing abilities with many histories of successful ex-employees with placement in highlight positions in the IT sector

# Personal details

Currently Employed: yes

Date of birth: 1965-june-23 (55 yo)

Education level: Bachelor's Degree in computer science (UFPE 1989)

Disabled Person (PCD): No Married, no infant children.

Sector: Software Development, Project Management, Other, IT - Support and

Operations, Technology

# Professional experience

#### Overall experience by capacity (from top software dev positions)

- Conception, design, architecture, and programming of corporate software solutions of the most varied types. From logistics to finance, from accounting to sales, from taxes to operations, I developed all types of applications in many different languages/environments, notably JavaScript, Python, Node.JS, React/NextJS, MongoDB, Vue.JS. At Terasoft, Procenge, Sudene, Moura Group, Inter.Net + FastBee, Sena and Stefanini.
- Software product cycle management. At Inter + Net, Terasoft, Moura Group, Sudene, Stefanini.
- Product ownership. Procenge, Inter + Net, Terasoft, Moura Group, Sudene
- Product training (software) to support of sales teams. At: Edax, Terasoft, Elógica, CarlZeiss, Sena, Procenge
- Management of strategic accounts. At: Edax, Terasoft, Carl Zeiss, Elógica, Sena

- Implementation and integration via API of several CRM products including: (Pipedrive, Hubspot, Bitrix24, Zoho, MS Dynamics). At: Procenge, Edax, Carl Zeiss, Terasoft, Sena
- Elaboration of promotional material, authoring of "White-papers", technical articles. At:, Elógica, Edax, Terasoft, Carl Zeiss, Proceng, Sudene
- Competitive analysis of competitors: Edax, Carl Zeiss, Procenge, Elógica, Terasoft, Sena
- Technical and specialized support for pre-sales teams of the most complex products .. HBL Minolta, Carl Zeiss, Procenge, Elógica, Terasoft.
- Carl Zeiss Brazil BI implementation using Qlikview and Python

Sales and Marketing Director

Edax - Recife, PE

June 2016 to September 2017

EDAX is a software development company specialized in hospitals and ophthalmic clinics. The system was developed with .Net backend and Next.JS frontend with Oracle database. I assembled the entire sales team, established business partnerships with manufacturers of complementary software (HR, CRM, ERP), established sales processes, implemented CRM (Pipedrive), integrated CRM with ERP using Python. I closed large accounts, negotiated contacts with C-level executives. Due to differences between the partners, EDAX decided not to sell the systems anymore and use them only in the capitalist investor's capital.

Regional Sales Manager Northeast - Microscopy Division

Carl Zeiss Brasil - Recife, PE

December 2012 to September 2015

Regional manager of the Northeast branch of Zeiss. In this activity I did not perform work related to IT. Even so, I deployed BI Qlikview using its own ETL and Python language. In addition, I implemented CRM Pipedrive and integrated it using Python with the legacy ERP system. This ERP system would then be replaced by SAP and the CRM integration was in charge of the IT department. Carl Zeissé is a German multinational with more than 180 years and manufactures light, laser, electron, ion and x-ray microscopes. The equipment is programmable in VB and Python. As a Branch Manager I was responsible for João Eurico de Lima

IT Consultant - Full Stack Developer

Recife PE

joao.eurico@live.com

81994763259

Extensive experience in software development for companies. Proficiency in several languages such as JavaScript, Python, React + NextJS, Vue.JS, Node.JS, Deno, MongoDB, React JS.Vast experience in developing REST API's. Use of working resources in git equipment, remote repositories, collaboration tools. Complete knowledge of the software development cycle from conception to deployment. Consolidated baggage of operations and knowledge of business flows, having served both supplier and customer of corporate operations. Strategic vision with

# Professional experience

Work history by place of work (latest first)

#### **Senior Fullstack Software Developer**

Stefanini - Remote

February 2021 until now

Stefanini is a renowned IT company with operations in many countries serving big corporations and government institutions with 25k+ employees.

In Stefanini I do the regular fullstack development with many languages like React, Next.JS, Angular, Java, Kotlin. As a senior I provide support to application designers and less skilled programmers on the tools/platforms

#### **IT Consultant - Developer**

Iramai Consultoria - Recife, PE

January 2000 to Current Date

Iramai is my ridiculously small PJ ("pessoa jurídica") company to invoice/bill my corporate customers also to serve short term contracts with foreign companies.

From time to time, my own customers required me to provide IT consultancy for them. Most of these times, the work is mainly consultive like new ERP selection, implementation projects, migration of data and process, very specialized software development and customization. Often, integration with legacy systems and/or new functionalities required programming. From 2000 to 2015, when I needed to actually program anything I would simply hire a temporary programmer, specify the solution and monitor the implementation. Since 2015, after I've learned Python to integrate the Pipedrive CRM to legacy systems in Zeiss, I decided to do the programing on my own. Up until then, I used Node.JS for most of the backend programming. As customers required to move applications to the web, I've learned Django and then JavaScript. Most of the software I've written used vanilla JavaScript/CSS/HTML until I learned Vue.Js. When my wife lost her regular job during the pandemic, we've decided that now it was my turn to have a paycheck so she can start given consultancy (in Human Resources). I started looking for a "9 to 5" Vue.JS job and noticed that most of the openings required some level of PHP knowledge. Since 2002 I haven't created anything in PHP and was not very enthusiastic about working with PHP again so I learned React/Next.JS. The solutions I provided to my customers involved from infrastructure to applications. Web development in JavaScript, React + Next.JS, Vue.JS, Python(Django), MongoDB, MySQL. Hosting on services such as Vercel, Netlify, Azure and Amazon AWS. Creation of REST APIs, git / Github flows. Test Driven Development (TDD), Domain Drive Development (DDD), Unit and integration tests.

#### Sales and Mktg director and HR Unit Director

Edax - Recife, Pe

June 2016 to September 2017

Edax was a startup that made the Gemmius ERP for ophthalmic clinics and hospitals. The application system was written mainly in C# .Net on the backend and vanilla JavaScript on the frontend. Edax was part of Grupo Hope, one of the largest ophthalmic hospitals in Brazil. As sales/mktg director I was in charge of assembling the Sales team, hired salesperson, created the workflow of the sales department, created the process, hired product specialists, negotiated deals with sales partners (representatives) all over Brazil and managed the strategic accounts personally. I also participated in the strategic planning with the owners, investors and other senior staff. Edax was shutdown after the owners decided to pull back the Gemmius software from the market to keep it as an strategic differential in the very competitive opto/hosp segment.

#### Sales and Mktg director and HR Unit Director

Elógica - Olinda, PE

February 2004 to March 2005

Elógica was one of the most traditional software development companies in Pernambuco. Aa company with national reach but best known for its brief Internet access provider. During my management at Terasoft (more on that later) Elógica was a formidable competitor that offered a complete package of business management and connectivity software and the combined internet including POS hardware. In January 2004 I was invited to be the director of my former competitor. I imagined that I would find a colossus. Despite all this, Elógica had only 12 customers of its ERP Adapta. When I left Terasoft 6 years earlier, we already had 20 ERP Pirâmide customers. The software had fundamental design problems, it was always malfunctioning and the customers were very dissatisfied. It did not work very well and after 1

#### **Branch Manager**

Sena Software - Recife, PE

March 2003 to February 2004

Sena was a company that manufactured a product called "SAP-By-Notes" that consisted of a SAP R/3 client on IBM Lotus Notes. SAP-by-Notes had a cost a tenth of the regular SAP license and on top of that it allowed the frontend to be programmed in Notes which meant web, desktop and even the Notes environment of the client. My job was to sell the product to SAP customers in the region, which was obviously very easy. Then, design applications that use SAP as a backend. That meant applications for supplies and finance, mainly. We have developed a remote SMS alert and authorization system. That system would be upgraded to an app years later. but I was no longer in the project. At the

end of 2003, SAP canceled the partnership with IBM (for obvious reasons) and Sap By Notes and I had already accepted Elógica's invitation

#### Chief Technology Officer, Chief Operating Officer, Chief Executive Officer

Inter.Net Group - São Paulo, SP

June 2000 to March 2003

Inter.Net is an internet service provider that was once part of PSINet, the first and then largest commercial internet access provider and one of the pioneers of the corporate Internet. In Brazil, PSINet bought 10 access providers that operated in 20 of the largest cities in Brazil. Large corporate customers and medium-sized companies stayed with PSINet Brasil. Home users and small companies went to Inter.Net. In Brazil, Inter.Net became the third largest dialup provider. I joined Inter.Net as a new business manager and on the second day of work I was tasked with solving the "Apartnet" problem, a condominium broadband access system created by Elógica, one of the providers purchased by PSINet. Apartnet consisted of a private network connecting multitenant buildings to a neighborhood POP(point of presence). These local hubs were connected to the central point of presence where the connection to Internet was made. This network was a nightmare. In some buildings it worked perfectly, which made demand super high at a time when there was no broadband in Brazil. In other buildings, the network was unreliable, slow. My job was to optimize the network, redesign it, produce a VPN-based security system. From ugly duckling Apartnet became the Swan that would give rise to the FastBee operation in the future, the broadband provider of the Inter.Net Group. I was promoted to Chief Technology Officer and my job was to consolidate the 10 different technological platforms of the 10 providers to function as a single user. modern technology, hosting in a large Optiglobe datacenter. Among the projects:

- Apartnet: stabilized condominium broadband network transformed into a product with a high level of dissatisfaction
- Consolidation: general consolidation of access control systems, billing, page hosting, application hosting, domains, emails, PHP applications, CGI applications, ASP applications, Oracle databases, MySql. Programming in bash, awk. Consolidation of RADIUS servers. Deployment of virtual machines.
- Creator of a CMS written in PHP to manage the Inter.Net portal.
- Creation of a new billing, collection and user control application written in PHP + Java.
- Consolidate all Inter.Net IT infrastructure outside of PSINet.

In June 2000 the dotcom bubble burst and PSINet went bankrupt. Fortunately, Inter.Net had already done the spin-off and was no longer dependent on anything from PSINet. Still, drastic measures to reduce costs were needed and I was fired from Inter.Net just for months later be hired again only this time to be the Director of Operations for FastBee, an enterprise of the Inter.Net Group but this time a condominium broadband provider, a modernized super Apartnet. I legally established the foreign company in Brazil, I worked with "power of attorney" for Inter.Net Inc. I negotiated the draft of the company's articles of association with co-lawyers and acted as a "delegated manager" for all foreign capital influx for the foundation and Initial operation of the company office in Brazil. I hired the entire infrastructure team, hired outsourced staff to install on the clients premises. Established interconnection contracts with other major internet backbone providers. I negotiated the purchase of equipment, formed teams, managers and answered fiscally for the company. In April 2003 I received a much better financial offer from Sena and I left FastBee.

#### **Managing Partner**

Terasoft - Recife, PE

January 1992 to July 1998

After my tenure as IT manager at Grupo Moura Baterias IT, I was invited by Moura to found a company and offer to the market the software solutions I had created. Terasoft started with me and my partner in a garage. Moura was our main customer, so we did everything for them. From programming to training, tech support, making manuals, documenting, installation of the apps in computers. The software solutions ranged from accounting, finance, inventory, billing & collection, ordering, sales. Most of the system were written in Clipper. Terasoft once had more than 300 customers spread across Brazil when we realized that we needed a better solution and my partner and I conceived and designed the ERP Pirâmide to work in the classic client-server architecture using Windows platform on the client and Oracle database manager on the server under almost any operating system. The Pirâmide ERP quickly became Terasoft's biggest business. We then made the spinoff of the Clipper division, and another company was founded. After conquering large customers, including Cia Cervejaria Brahma, before the emergence of Ambev (later Inbev) we opened a branch in São Paulo and Terasoft even reached 200 employees. The Brahma project unfortunately turned out to be a disaster and led to the bankruptcy of Terasoft in the year in which it had more than 5 million dollars in revenues. We sold the Pirâmide ERP system to Procenge and I went to work at the internet access provider Inter.Net

#### **IT Manager**

Grupo Moura Baterias - Recife, PE

June 1989 to 1991

Largest manufacturer of automotive batteries in the southern hemisphere of the planet. Moura hired me in 1989 to be its IT manager. I standardized and consolidated the corporate application systems among all 60 units of Moura at the time. This included industrial units, distribution companies and subsidiary companies (metallurgy, air taxi, corporate services, etc.). I pioneered the use of Local Area Network with PC computers for corporate IT infrastructure in the region. By early 90's I installed the first email services using CCmail and then Microsoft Mail, even before the popularization of the internet. I connected Moura's remote offices using dial-up lines that were later replaced by dedicated point-to-point links and later by internet access (I was no longer there). After just over 2 years, Moura invited me to partner and we founded Terasoft .

#### **Operating Systems Programmer**

SUDENE - Recife, PE

June 1985 to December 1990

Sudene is a federal agency to promote the economic and social development of the Northeastern region. I joined as a systems programmer, or technical support technician for IBM Mainframes wit 43xx architecture. I maintained systems such as VM/SP, CP/CMS, DOS/VSE, POWER, CICS, ICCF, RACF, RSCS, PROFS, SAS, SQL / DS, CSP, Natural + Adabas.

#### Education

Higher Education attending or interrupted - Financial Management.

Specialization - Finance

University of Michigan - Michigan

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January 2010 to April 2010
Complete Higher Education - Computer Science
UFPE - Recife, PE
January 1982 to December 1989
Skills and Competencies
MENTORING (Over 10 years)
Advanced Excel (Over 10 years)
Advanced Python (5 years)
Advanced JavaScript (3 years)
Intermediate Java (3 years)
Advanced HTML (3 years)
Advanced CSS (3 years)
Fluent English (Over 10 years)
Accounting (Over 10 years)
Computing (Over 10 years)
Domain Driven Development (Over 10 years)
Test Driven Development (1 year)
React.JS (1 year)
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Next.JS
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Vue.JS (2 years)
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git
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GitHub (3 years)
•
CI / CD (5 years)
•
REST API (Over 10 years)
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Full Stack development
•
Front-end development (3 years)
•
back-end development (Over 10 years)
•
MongoDB
•
Test Driven Development (1 year)
•
Django (2 years)
•
AGILE (7 years)
•
SCRUM (5 years)
•
Product Owner (Over 10 years)

•

Communication (Over 10 years)

•

Leadership (Over 10 years)

•

Business development (More than 10 years)

•

Operations (Over 10 years)

Languages

Fluent English

Additional Information

#### Soft skills

Leadership and mentoring skills are the skills that bring me the most gratification. I have an excellent ability to present ideas, I am a teacher and I like to explain and argue. I adapt the language according to the receiver to facilitate communication.

Experience by employer (latest first)

IT Consultant – Developer at Iramai Consultoria - Recife, PE January 2000 to Current Date

# Sales and Marketing Director at Edax - Recife, PE

June 2016 to September 2017

EDAX is a software development company specialized in hospitals and ophthalmic clinics. The system was developed with .Net backend and Next.JS frontend with Oracle database. I assembled the entire sales team, established business partnerships with manufacturers of complementary software (HR, CRM, ERP), established sales processes, implemented CRM (Pipedrive), integrated CRM with ERP using Python. I closed large accounts, negotiated contacts with C-level executives. Due to differences between the partners, EDAX decided not to sell the systems anymore and use them only in the investor's own hospital networks.

Regional Sales Manager Northeast - Microscopy Division at Carl Zeiss Brasil - Recife, PE

December 2012 to September 2015

Regional manager of the Northeast branch of Zeiss. In this activity I did not perform work related to IT. Even so, I deployed BI Qlikview using its own ETL

and Python language. In addition, I implemented CRM Pipedrive and integrated it using Python with the legacy ERP system. This ERP system would then be replaced by SAP and the CRM integration was in charge of the IT department. Carl Zeissé is a German multinational with more than 180 years and manufactures light, laser, electron, ion and x-ray microscopes. The equipment is programmable in VB and Python. As Branch Manager I was responsible for the entire operation. Sales, after-sales, administration in general.

# Product specialist at Procenge - Recife, PE

#### June 2005 to November 2012

Procenge is the company that owns the Pirâmide ERP today. Procenge purchased Pirâmide ERP from Terasoft 1998 (more on that later). I became a Product Consultant a role in many respects similar to Product Owner. Responsible for the technical interface between the development area and the sales area. I got involved with the software factory to find out about technologies, features, deadlines, features that would be implemented or not. Prioritization of products in the backlog queue. Although Procenge by then had not yet adopted 100% of agile methods, we already used several. The Pirâmide ERP was developed with backend in C # .Net, SqlWindows, Oracle. In 2012 the Pirâmide ERP was functionally mature but technologically obsolete, relying heavily in the old Windows Desktop client written in SqlWindos. That was one of the reasons why I left Procenge for CZ.

My job at Procenge was to defend Procenge's development products and services with all types of customers. From C-level executives, when strategic aspects should be highlighted, to accountants, HR professionals, logistics, sales, supplies and obviously IT, to whom specific technical aspects of their specialties were the topic of presentations, conversations, clarifications, surveys, definitions of products and even some prototyping done with HTML and JavaScript for forms or small processes. My role was not as a developer but more of a "specifier" or "proto" Product Owner of what should be implemented in the product / service. The ERP was the main product and in addition Procenge also offered georeferenced systems, management systems for water and sanitation and piped gas utilities companies, automation of data collection, mobile computing, telemetry and geomonitoring. Among Procenge' s clients I attended all types of business: fintechs; health operators; industries; logistics companies; car, machinery and equipment rental companies; wholesale and retail commerce. Integration projects between the ERP and specific systems, partner systems, legacy data conversion, complementary BI or BAM (Business Activity Monitoring) projects.

# Sales and Mktg and HR Unit Director at Elógica - Olinda, PE

#### February 2004 to March 2005

Elógica was one of the most traditional Pernambuco State software development companies. A company with national reach but best known for its brief Internet access provider. During my management at Terasoft (more on that later) Elógica was a formidable competitor that offered a complete package of business management and connectivity software and the combined

internet including POS hardware. In January 2004 I was invited to be the director of my former competitor. I imagined that I would find a colossus. Despite all this, Elógica had only 12 Adapta ERP customers. When I left Terasoft 6 years earlier, we already had 20 ERP Pirâmide customers. The Adapta software had fundamental design problems, it was buggy, hard to rollout and the customers were very dissatisfied. It didn't work very well and after 1 year I left Elógica.

# Recife Branch Manager at Sena Software - Recife, PE

## March 2003 to February 2004

Sena was a company that manufactured a product called SAP By Notes that consisted of a SAP R / 3 client on IBM Lotus Notes. This product cost a tenth of the SAP license and on top of that it allowed the frontend to be programmed in Notes which meant web, desktop and even the Notes environment of the client. My job was to sell the product to SAP customers in the region, which was obviously very easy. Then the next job was to design applications that use SAP as a backend. That meant applications for supplies and finance, mainly. We have developed a remote SMS alert and authorization system. That system would be upgraded to an app years later but by then I was no longer in the project. At the end of 2003, SAP canceled the partnership with IBM (for obvious reasons) and Sap By Notes was not allowed to be sold. I had already accepted Elógica's invitation and left Sena.

# CTO, COO, Legal Representative at Inter.Net Group - São Paulo, SP June 2000 to March 2003

Inter.Net is an internet service provider that was once part of PSINet, the first and then largest commercial access provider, one of the pioneers of the corporate Internet. In Brazil, PSINet bought 10 access providers that operated in 20 of the largest cities of Brazil. Large customers, medium-sized companies stayed with PSINet Brazil. Home users and small companies stayed with Inter .Net. In Brazil, Inter.Net became the third largest dial-up provider. I joined Inter.Net as a new business manager and on the second day of work I was tasked with solving the "Apartnet" problem, a multitenant dwelling broadband access system created by Elógica, one of the providers purchased by PSINet.

Apartnet consisted of a private network connecting multitenant dwellings to concentrators located on the neighborhoods. These local hubs were connected to the central point of presence where the Internet was connected. This network was a nightmare. In some buildings it worked perfectly, which made demand super high at a time when there was no broadband in Brazil. My job was to stabilize and optimize the network, improve its reliability and safety but most of all make it profitable. From ugly duckling Apartnet became the Swan that would give rise to the FastBee operation in the future, the broadband provider of the Inter.Net Group. I was promoted to Chief Technology Officer and then my job was to consolidate the 10 different technological platforms of the 10 providers to function as a single modern ISP.

Among the projects:

- Apartnet: stabilized condominium broadband network transformed into a product with a high level of dissatisfaction
- Consolidation: general consolidation of access control systems, billing, page hosting, application hosting, domains, emails, PHP applications, CGI applications, ASP applications, Oracle databases, MySql. Programming in bash, awk. Consolidation of RADIUS servers. Deployment of virtual machines.
- Creation of a CMS written in PHP to manage the Inter.Net portal.
- Creation of a new billing, collection and user control system written in PHP + lava.
- Transfer of all Inter.Net IT infrastructure server and routers out of PSINet.

By June 2000 the dotcom bubble burst and PSINet went bankrupt. Fortunately, Inter. Net had already done the spin-offs and was no longer dependent on anything from PSINet. Still, drastic measures needed to be taken and I was fired from Inter.Net just to be hired again months later, only this time to be the Director of Operations for FastBee, an enterprise of the Inter.Net Group but this time a condominium broadband provider, a modernized super Apartnet. I legally established the foreign company in Brazil, I worked with "power of attorney" from Inter.Net Inc from the United States. I negotiated the bylaws of the company's articles of association with co-lawyers and acted as a "legal representative" for all foreign capital contribution operations for the foundation and initial operation of the company. I hired the entire infrastructure team, hired outsourced staff to do the installations on the clients' premises. Established interconnection contracts with other major internet backbone providers. I negotiated the purchase of equipment, formed teams, managers and assisted in the hiring of the CFO who was chosen by HQ in USA. In April 2003 I received a much better financial offer from Sena and I left FastBee.

# Managing Partner at Terasoft - Recife, PE

January 1992 to July 1998

After my tenure as IT manager at Grupo Moura Baterias, I was invited to found a company to offer to the market the software solutions I had created for Moura. Terasoft started with me and my partner in a garage. Moura was our main customer. We did everything ourselves. From programming to training, writing manuals, documenting software, installing on costumer's premises. The systems ranged from accounting, finance, inventory, receivables collection, ordering, sales. It was written in Clipper. We had more than 300 customers spread across Brazil when we realized that we needed a better solution and my partner and I conceived and designed the ERP Pirâmide to work in the classic client-server architecture on Windows Desktop platform and Oracle on the server. Pirâmide ERP quickly became Terasoft's biggest business. We then made the spinoff of the Clipper division, which became another company. We conquered large customers, including Cia Cervejaria Brahma, before Ambev (later Inbev). We created a branch in São Paulo and Terasoft reached 200+ employees in two cities. The Brahma project unfortunately turned out to be a disaster and led to the bankruptcy of Terasoft in the year in which it earned more than 5 million dollars. We sold the Pirâmide ERP to Procenge and I went to work on booming Internet business of the late 90's.

### IT Manager at Grupo Moura Baterias - Recife, PE

June 1989 to 1991

Largest manufacturer of automotive batteries in the southern hemisphere. Moura hired me in 1989 as IT manager. I standardized and consolidated the corporate systems among all 60 units of Moura at the time. This included industrial units, distribution companies and subsidiary companies (metallurgy, air taxi, corporate services, etc.). I pioneered the local computer network that would be used in a corporate way by Grupo Moura. I installed the first email services using CCmail and then Microsoft Mail, even before the popularization of the internet. I connected Moura's remote offices using dial-up lines that were later replaced by dedicated point-to-point links and later by internet access (I was no longer there then). After just over 2 years, Moura invited me to partner and we founded Terasoft.

# Operating Systems Programmer at SUDENE - Recife, PE

June 1985 to December 1990

Sudene is a federal agency to promote the economic and social development of the Northeast region. I joined as a systems programmer, or technical support software technician for IBM 43xx architecture Mainframes. I maintained systems such as VM / SP, CP / CMS, DOS / VSE, POWER, CICS, ICCF, RACF, RSCS, PROFS, SAS, SQL / DS, CSP, Natural + Adabas.

# Education

## **Higher Education**

Financial Management - UCB - Brasília, DF January 2020 to Current Date

Finance - University of Michigan - Michigan January 2010 to April 2010

Computer Science - UFPE - Recife, PE January 1982 to December 1989

# Skills and Competencies

# Hard Skills

- Advanced Excel (Over 10 years)
- Advanced Python (5 years)
- Advanced JavaScript (3 years)
- Intermediate Java (3 years)
- Advanced HTML (3 years)

- Advanced CSS (3 years)
- Fluent English (Over 10 years)
- Accounting (Over 10 years)
- Computing (Over 10 years)
- Domain Driven Development (Over 10 years)
- Test Driven Development (1 year)
- React.JS (1 year)
- Next.JS
- Vue.JS (2 years)
- Git
- GitHub (3 years)
- CI / CD (5 years)
- REST API (Over 10 years)
- Full Stack development
- Front-end development (3 years)
- back-end development (Over 10 years)
- MongoDB
- Test Driven Development (1 year)
- Django (2 years)
- AGILE (7 years)
- SCRUM (5 years)
- Product Owner (Over 10 years)

#### Soft Skills

- MENTORING (Over 10 years)
- Communication (Over 10 years)
- Leadership (Over 10 years)
- Business development (More than 10 years)
- Operations (Over 10 years)

## Languages

Fluent English
Intermediary Spanish

# Additional Information

Leadership and mentoring skills are the skills that bring me the most gratification. I have excellent ability to present ideas, I am a teacher and I like to explain and argue. I adapt the language according to the receiver to facilitate communication