Problem Statement: Analyzing Customer Churn in a Telecommunications Company

Dataset: "Telecom_Customer_Churn.csv" Description: The dataset contains information about customers of a telecommunications company and whether they have churned (i.e., discontinued their services). The dataset includes various attributes of the customers, such as their demographics, usage patterns, and account information. The goal is to perform data cleaning and preparation to gain insights into the factors that contribute to customer churn. Tasks to Perform:

- 1. Import the "Telecom_Customer_Churn.csv" dataset.
- 2. Explore the dataset to understand its structure and content.
- 3. Handle missing values in the dataset, deciding on an appropriate strategy.
- 4. Remove any duplicate records from the dataset.
- 5. Check for inconsistent data, such as inconsistent formatting or spelling variations, and standardize it.
- 6. Convert columns to the correct data types as needed.
- 7. Identify and handle outliers in the data.
- 8. Perform feature engineering, creating new features that may be relevant to predicting customer churn.
- 9. Normalize or scale the data if necessary.
- 10. Split the dataset into training and testing sets for further analysis.
- 11. Export the cleaned dataset for future analysis or modeling

Import necessary libraries

```
import pandas as pd  #data manipulation
import numpy as np  #numerical computations
from sklearn.model_selection import train_test_split  # scikit-learn for
from sklearn import metrics  #evaluating the performance of
```

Load the dataset

```
In [2]: data = pd.read_csv("Telecom_Customer_Churn.csv")
    print(data.index)

RangeIndex(start=0, stop=7043, step=1)

Explore the dataset
```

```
In [3]: print(data)
```

```
SeniorCitizen Partner Dependents
      customerID
                   gender
                                                                   tenure
0
      7590-VHVEG
                   Female
                                                 Yes
                                          0
                                                               No
                                                                         1
1
      5575-GNVDE
                      Male
                                           0
                                                  No
                                                               No
                                                                        34
2
                                                                         2
      3668-QPYBK
                      Male
                                          0
                                                  No
                                                               No
3
      7795-CFOCW
                                          0
                                                                        45
                      Male
                                                  No
                                                               No
4
                                                                         2
      9237-HQITU
                    Female
                                          0
                                                  No
                                                               No
                       . . .
. . .
               . . .
                                         . . .
                                                  . . .
                                                              . . .
                                                                       . . .
7038
      6840-RESVB
                                          0
                                                                        24
                      Male
                                                 Yes
                                                              Yes
7039
      2234-XADUH
                    Female
                                          0
                                                 Yes
                                                              Yes
                                                                        72
                                                 Yes
7040
      4801-JZAZL
                    Female
                                          0
                                                              Yes
                                                                        11
7041
      8361-LTMKD
                      Male
                                           1
                                                 Yes
                                                               No
                                                                         4
7042
      3186-AJIEK
                      Male
                                           0
                                                  No
                                                               No
                                                                        66
     PhoneService
                        MultipleLines InternetService OnlineSecurity
0
                     No phone service
                                                      DSL
                No
                                                                        No
                                                                             . . .
1
               Yes
                                     No
                                                      DSL
                                                                       Yes
                                                                             . . .
2
               Yes
                                                      DSL
                                     No
                                                                       Yes
3
                No
                     No phone service
                                                      DSL
                                                                       Yes
                                                                             . . .
4
               Yes
                                     No
                                             Fiber optic
                                                                        No
                . . .
7038
               Yes
                                                      DSL
                                    Yes
                                                                       Yes
7039
                Yes
                                    Yes
                                             Fiber optic
                                                                        No
7040
                No
                     No phone service
                                                      DSL
                                                                       Yes
7041
                Yes
                                    Yes
                                             Fiber optic
                                                                        No
7042
               Yes
                                             Fiber optic
                                     No
                                                                       Yes
     DeviceProtection TechSupport StreamingTV StreamingMovies
                                                                              Contract
0
                     No
                                                No
                                                                       Month-to-month
                                   No
                                                                  No
1
                    Yes
                                   No
                                                No
                                                                  No
                                                                              One year
2
                     No
                                   No
                                                No
                                                                  No
                                                                       Month-to-month
3
                                                                  No
                                                No
                    Yes
                                  Yes
                                                                              One year
4
                     No
                                   No
                                                No
                                                                  No
                                                                       Month-to-month
                    . . .
                                  . . .
                                               . . .
                                                                  . . .
7038
                    Yes
                                                                 Yes
                                                                              One year
                                 Yes
                                               Yes
                                                                 Yes
7039
                    Yes
                                   No
                                               Yes
                                                                              One year
7040
                     No
                                   No
                                                No
                                                                  No
                                                                       Month-to-month
7041
                                                                       Month-to-month
                     No
                                   No
                                                No
                                                                  No
7042
                    Yes
                                 Yes
                                               Yes
                                                                 Yes
                                                                              Two year
     PaperlessBilling
                                       PaymentMethod MonthlyCharges
                                                                         TotalCharges
0
                                    Electronic check
                    Yes
                                                                 29.85
                                                                                 29.85
1
                                        Mailed check
                                                                 56.95
                                                                                1889.5
                     No
2
                                        Mailed check
                    Yes
                                                                 53.85
                                                                                108.15
3
                     No
                          Bank transfer (automatic)
                                                                 42.30
                                                                               1840.75
4
                                                                 70.70
                    Yes
                                    Electronic check
                                                                                151.65
                                                                    . . .
                    . . .
                                                                                   . . .
7038
                    Yes
                                        Mailed check
                                                                 84.80
                                                                                1990.5
7039
                    Yes
                            Credit card (automatic)
                                                                103.20
                                                                                7362.9
7040
                                    Electronic check
                                                                 29.60
                                                                                346.45
                    Yes
                                        Mailed check
7041
                    Yes
                                                                 74.40
                                                                                 306.6
7042
                          Bank transfer (automatic)
                                                                105.65
                                                                                6844.5
                    Yes
     Churn
0
         No
1
        No
2
       Yes
3
        No
4
       Yes
        . . .
. . .
7038
        No
7039
        No
7040
        No
7041
       Yes
```

7042

No

```
[7043 rows x 21 columns]
In [4]:
         print(data.columns)
         Index(['customerID', 'gender', 'SeniorCitizen', 'Partner', 'Dependents',
                  'tenure', 'PhoneService', 'MultipleLines', 'InternetService',
                  'OnlineSecurity', 'OnlineBackup', 'DeviceProtection', 'TechSupport', 'StreamingTV', 'StreamingMovies', 'Contract', 'PaperlessBilling', 'PaymentMethod', 'MonthlyCharges', 'TotalCharges', 'Churn'],
                 dtype='object')
In [5]:
          data.shape
          (7043, 21)
Out[5]:
In [6]:
          print(data.head())
             customerID gender SeniorCitizen Partner Dependents tenure PhoneService \
         0
             7590-VHVEG Female
                                                  0
                                                         Yes
                                                                       No
                                                                                 1
                                                                                                No
         1 5575-GNVDE
                             Male
                                                  0
                                                          No
                                                                       No
                                                                                 34
                                                                                               Yes
         2 3668-QPYBK
                             Male
                                                  0
                                                          No
                                                                       No
                                                                                 2
                                                                                               Yes
         3 7795-CFOCW
                             Male
                                                  0
                                                          No
                                                                       No
                                                                                 45
                                                                                               No
         4 9237-HQITU Female
                                                  0
                                                                                  2
                                                          No
                                                                       No
                                                                                               Yes
                MultipleLines InternetService OnlineSecurity
                                                                     ... DeviceProtection
                                                                                               \
         0
             No phone service
                                               DSL
                                                                 No
                                                                                           No
         1
                             No
                                               DSL
                                                                                          Yes
                                                                Yes
                                                                     . . .
          2
                             No
                                               DSL
                                                                Yes
                                                                                           No
         3
             No phone service
                                               DSL
                                                                Yes
                                                                                          Yes
          4
                                     Fiber optic
                                                                 No
                                                                      . . .
            TechSupport StreamingTV StreamingMovies
                                                                  Contract PaperlessBilling \
         0
                                    No
                                                       No Month-to-month
                      No
         1
                      No
                                    No
                                                       No
                                                                  One year
                                                                                             No
          2
                      No
                                    No
                                                                                            Yes
                                                       No
                                                           Month-to-month
         3
                     Yes
                                    No
                                                       No
                                                                  One year
                                                                                             No
         4
                                                       No Month-to-month
                                                                                            Yes
                      No
                                    No
```

```
PaymentMethod MonthlyCharges TotalCharges Churn
            Electronic check
0
                                      29.85
                                                    29.85
                                                              No
                                      56.95
1
                Mailed check
                                                    1889.5
                                                              No
2
                Mailed check
                                      53.85
                                                   108.15
                                                             Yes
3
   Bank transfer (automatic)
                                      42.30
                                                   1840.75
                                                             No
4
            Electronic check
                                      70.70
                                                    151.65
                                                             Yes
```

[5 rows x 21 columns]

In [7]: print(data.tail())

```
SeniorCitizen Partner Dependents
               customerID
                           gender
                                                                        tenure
         7038
               6840-RESVB
                              Male
                                                       Yes
                                                                   Yes
                                                                             24
                                                 0
         7039
               2234-XADUH Female
                                                 0
                                                       Yes
                                                                   Yes
                                                                            72
         7040
              4801-JZAZL
                           Female
                                                 0
                                                       Yes
                                                                   Yes
                                                                            11
         7041
               8361-LTMKD
                                                 1
                                                                             4
                              Male
                                                       Yes
                                                                    No
         7042 3186-AJIEK
                                                 0
                              Male
                                                        No
                                                                    No
                                                                             66
              PhoneService
                                MultipleLines InternetService OnlineSecurity
         7038
                       Yes
                                                            DSL
         7039
                       Yes
                                          Yes
                                                   Fiber optic
                                                                            No
                                                                                 . . .
         7040
                        No
                             No phone service
                                                           DSL
                                                                           Yes
         7041
                        Yes
                                          Yes
                                                   Fiber optic
                                                                            No
         7042
                        Yes
                                            No
                                                   Fiber optic
                                                                           Yes
                                                                                 . . .
              DeviceProtection TechSupport StreamingTV StreamingMovies
                                                                                  Contract
         7038
                            Yes
                                        Yes
                                                     Yes
                                                                      Yes
                                                                                  One year
         7039
                            Yes
                                          No
                                                     Yes
                                                                      Yes
                                                                                  One year
         7040
                             No
                                          No
                                                      No
                                                                       No
                                                                           Month-to-month
         7041
                             No
                                         No
                                                      No
                                                                       No
                                                                           Month-to-month
         7042
                                        Yes
                            Yes
                                                     Yes
                                                                      Yes
                                                                                  Two year
              PaperlessBilling
                                              PaymentMethod MonthlyCharges
                                                                             TotalCharges
         7038
                                               Mailed check
                                                                                    1990.5
                            Yes
                                                                      84.80
         7039
                            Yes
                                   Credit card (automatic)
                                                                     103.20
                                                                                    7362.9
         7040
                            Yes
                                          Electronic check
                                                                      29.60
                                                                                    346.45
                                                                                     306.6
         7041
                            Yes
                                               Mailed check
                                                                      74.40
                                 Bank transfer (automatic)
                                                                                    6844.5
         7042
                            Yes
                                                                     105.65
              Churn
         7038
         7039
                 No
         7040
                 No
         7041
                Yes
         7042
                 No
         [5 rows x 21 columns]
         # to know unique values
         data.nunique()
                              7043
         customerID
Out[8]:
                                 2
         gender
         SeniorCitizen
                                 2
                                 2
         Partner
                                 2
         Dependents
                                73
         tenure
                                 2
         PhoneService
         MultipleLines
                                 3
                                 3
         InternetService
         OnlineSecurity
                                 3
                                 3
         OnlineBackup
                                 3
         DeviceProtection
                                 3
         TechSupport
                                 3
         StreamingTV
                                 3
         StreamingMovies
         Contract
                                 3
                                 2
         PaperlessBilling
                                 4
         PaymentMethod
         MonthlyCharges
                              1585
         TotalCharges
                              6531
         Churn
                                 2
         dtype: int64
```

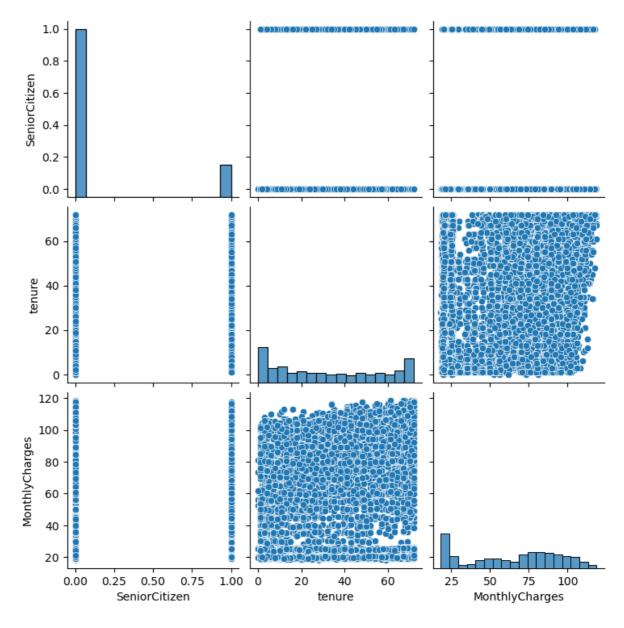
Handle Missing Values

```
In [9]: # data.isna().sum() is used to count the number of missing values (NaN values) in e
         data.isna().sum()
         customerID
                             0
Out[9]:
                             0
         gender
                             0
         SeniorCitizen
         Partner
                             0
         Dependents
                             0
                             0
         tenure
                             0
         PhoneService
         MultipleLines
                             0
         InternetService
                             0
         OnlineSecurity
                             0
         OnlineBackup
                             0
         DeviceProtection
                             0
         TechSupport
                             0
         StreamingTV
                             0
                             0
         StreamingMovies
         Contract
                             0
         PaperlessBilling
                             0
                             0
         PaymentMethod
         MonthlyCharges
                             0
         TotalCharges
                             0
         Churn
                             0
         dtype: int64
In [10]: # isna() and isnull() are essentially the same method in Pandas, and they both retu
         data.isnull().sum()
         customerID
                             0
Out[10]:
         gender
                             0
         SeniorCitizen
                             0
         Partner
                             0
                             0
         Dependents
         tenure
                             0
                             0
         PhoneService
                             0
         MultipleLines
         InternetService
         OnlineSecurity
                             0
         OnlineBackup
                             0
         DeviceProtection
                             0
                             0
         TechSupport
         StreamingTV
                             0
         StreamingMovies
                             0
                             0
         Contract
         PaperlessBilling
                             0
                             0
         PaymentMethod
                             0
         MonthlyCharges
                             0
         TotalCharges
         Churn
                             0
         dtype: int64
         Remove Duplicate Records
In [11]: # Check the number of rows before removing duplicates
         print("Number of rows before removing duplicates:", len(data))
         Number of rows before removing duplicates: 7043
In [12]: # Remove duplicate records
         data_cleaned = data.drop_duplicates()
```

```
# Check the number of rows after removing duplicates
In [13]:
         print("Number of rows after removing duplicates:", len(data_cleaned))
         Number of rows after removing duplicates: 7043
         data.describe()
In [14]:
Out[14]:
               SeniorCitizen
                              tenure MonthlyCharges
                7043.000000 7043.000000
                                         7043.000000
         count
         mean
                  0.162147
                            32.371149
                                          64.761692
                                          30.090047
           std
                  0.368612
                            24.559481
          min
                  0.000000
                             0.000000
                                           18.250000
          25%
                  0.000000
                             9.000000
                                          35.500000
          50%
                  0.000000
                            29.000000
                                           70.350000
          75%
                  0.000000
                            55.000000
                                          89.850000
                   1.000000
          max
                            72.000000
                                          118.750000
In [15]:
         #Measure of frequency destribution
         unique, counts = np.unique(data['tenure'], return_counts=True)
         print(unique, counts)
         [ 0 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23
          24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47
          48 49 50 51 52 53 54 55 56 57 58 59 60 61 62 63 64 65 66 67 68 69 70 71
          72] [ 11 613 238 200 176 133 110 131 123 119 116 99 117 109 76 99 80
          97 73 71 63 90 85
                                  94
                                     79 79 72 57
                                                     72 72 65
                                                                69 64 65 88
          50 65 59 56
                         64
                              70
                                  65
                                     65 51 61
                                                74
                                                     68
                                                        64
                                                            66 68
                                                                    68 80
                                                                           70
           68
              64 80 65
                         67
                              60
                                  76
                                     76 70 72 80
                                                     76
                                                        89
                                                            98 100
                                                                    95 119 170
          362]
In [16]: #Measure of frequency destribution
         unique, counts = np.unique(data['MonthlyCharges'], return counts=True)
         print(unique, counts)
         [ 18.25 18.4
                        18.55 ... 118.6 118.65 118.75] [1 1 1 ... 2 1 1]
         #Measure of frequency destribution
In [17]:
         unique, counts = np.unique(data['TotalCharges'], return_counts=True)
         print(unique, counts)
         In [18]: # sns.pairplot(data) creates a grid of pairwise plots of the variables in a dataset
         import seaborn as sns
                               #Seaborn library for data visualization
         sns.pairplot(data)
```

<seaborn.axisgrid.PairGrid at 0x16106eaff70>

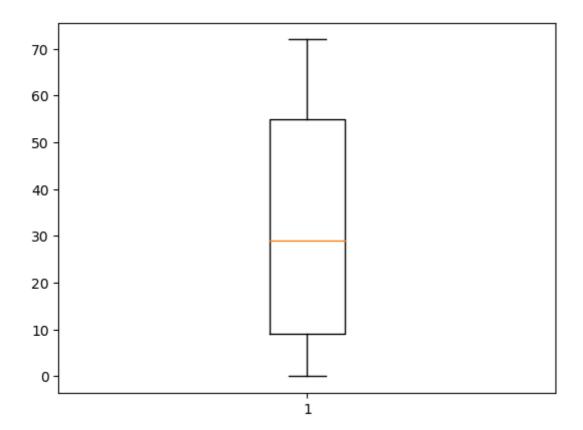
Out[18]:

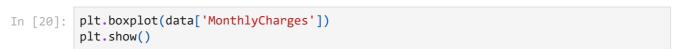


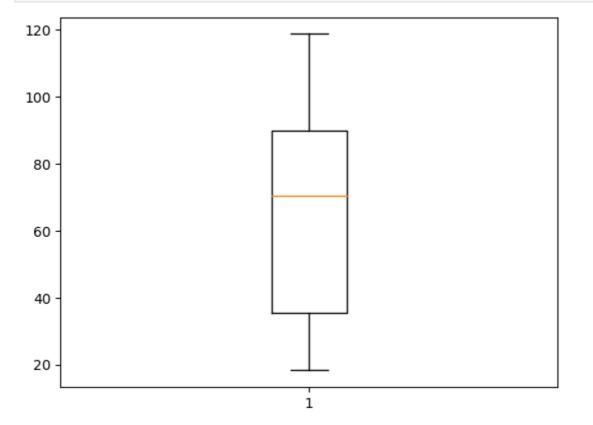
Check for Outliers

In [19]: #checking boxplot for Fare column
import matplotlib.pyplot as plt
plt.boxplot(data['tenure'])
plt.show()

#pyplot module from the Matplotlib lib







Split the Data

```
In [21]: X = data.drop("Churn", axis=1)
y = data["Churn"]
# Split the dataset into training and testing sets
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_standard
```

```
X_train.shape
In [22]:
         (5634, 20)
Out[22]:
         y_train.shape
In [23]:
         (5634,)
Out[23]:
In [24]:
         X_test.shape
         (1409, 20)
Out[24]:
In [25]:
         y_test.shape
         (1409,)
Out[25]:
         Export the cleaned data
In [26]: # Export the cleaned dataset to a CSV file
          data.to_csv("Cleaned_Telecom_Customer_Churn.csv", index=False)
 In [ ]:
```