```
In [4]:
         import pandas as pd
          import matplotlib.pyplot as plt
 In [5]: data = pd.read csv("Retail Sales Data.csv")
 In [6]: #Explore the dataset
          data.head()
 Out[6]:
             invoice_no customer_id gender age
                                               category quantity
                                                                  price payment_method invoi
          0
                1138884
                          C241288 Female
                                           28
                                                Clothing
                                                             5 1500.40
                                                                            Credit Card
           1
                1317333
                           C111565
                                     Male
                                           21
                                                 Shoes
                                                               1800.51
                                                                             Debit Card
                                                                                         12
          2
                1127801
                          C266599
                                     Male
                                           20
                                                Clothing
                                                                300.08
                                                                                 Cash
                                                                                         9
           3
                1173702
                          C988172 Female
                                           66
                                                 Shoes
                                                               3000.85
                                                                            Credit Card
                                                                                         16
                          C189076 Female
                                                                                 Cash
           4
                1337046
                                           53
                                                 Books
                                                                 60.60
                                                                                         24
In [12]: data.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 99457 entries, 0 to 99456
          Data columns (total 10 columns):
           #
               Column
                                Non-Null Count Dtype
           0
               invoice_no
                                99457 non-null object
           1
               customer_id
                                99457 non-null object
                                99457 non-null object
           2
               gender
           3
               age
                                99457 non-null int64
           4
               category
                                99457 non-null object
           5
               quantity
                                99457 non-null int64
           6
                                99457 non-null float64
               price
           7
               payment_method 99457 non-null object
           8
               invoice_date
                                99457 non-null
                                                 object
           9
               shopping mall
                                99457 non-null object
          dtypes: float64(1), int64(2), object(7)
          memory usage: 7.6+ MB
In [13]: data.isnull().sum()
Out[13]: invoice no
                             0
          customer_id
                             0
          gender
                             0
                             0
          age
                             0
          category
          quantity
                             0
          price
                             0
          payment_method
                             0
          invoice_date
                             0
                             0
          shopping_mall
          dtype: int64
```

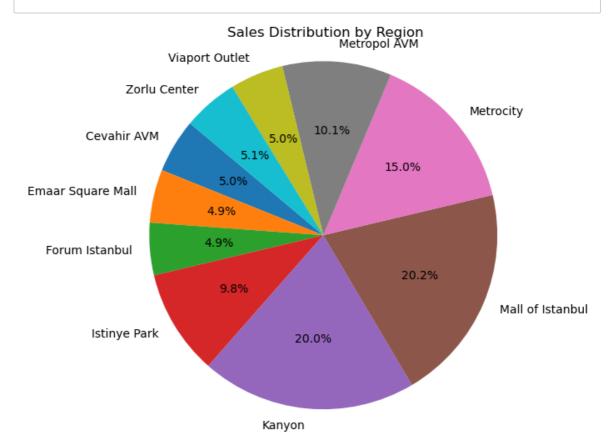
```
In [14]:
         data.describe()
Out[14]:
                                 quantity
                                                price
                        age
           count 99457.000000 99457.000000 99457.000000
                   43.427089
                                 3.003429
                                           689.256321
           mean
             std
                   14.990054
                                 1.413025
                                           941.184567
            min
                   18.000000
                                 1.000000
                                             5.230000
            25%
                   30.000000
                                 2.000000
                                            45.450000
            50%
                   43.000000
                                 3.000000
                                           203.300000
            75%
                   56.000000
                                 4.000000
                                          1200.320000
                   69.000000
                                 5.000000
                                          5250.000000
            max
In [15]: unique shopping mall = data["shopping mall"].unique()
          unique_categories = data["category"].unique()
In [16]: unique_shopping_mall
Out[16]: array(['Kanyon', 'Forum Istanbul', 'Metrocity', 'Metropol AVM',
                  'Istinye Park', 'Mall of Istanbul', 'Emaar Square Mall',
                  'Cevahir AVM', 'Viaport Outlet', 'Zorlu Center'], dtype=object)
In [17]: unique_categories
Out[17]: array(['Clothing', 'Shoes', 'Books', 'Cosmetics', 'Food & Beverage',
                  'Toys', 'Technology', 'Souvenir'], dtype=object)
In [18]: |transaction_count_by_shopping_mall = data["shopping_mall"].value_counts()
In [11]: | transaction_count_by_shopping_mall
Out[11]: Mall of Istanbul
                                19943
          Kanyon
                                19823
          Metrocity
                                15011
          Metropol AVM
                                10161
          Istinye Park
                                 9781
                                 5075
          Zorlu Center
          Cevahir AVM
                                 4991
          Forum Istanbul
                                 4947
          Viaport Outlet
                                 4914
          Emaar Square Mall
                                4811
          Name: shopping_mall, dtype: int64
In [19]: #Identify relevant variables
          relevant_columns = ["shopping_mall", "price", "category"]
In [20]: |relevant_columns
Out[20]: ['shopping_mall', 'price', 'category']
```

```
In [21]: #Group by shopping mall and calculate total sales amount
    sales_by_region = data.groupby("shopping_mall")["price"].sum()
    sales_by_region
```

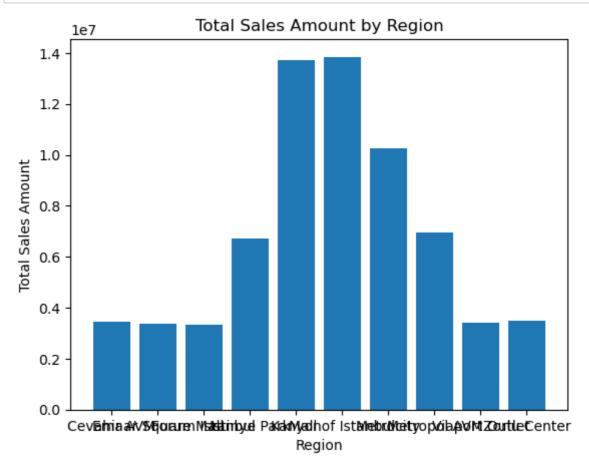
```
Out[21]: shopping_mall
```

Cevahir AVM 3433671.84 Emaar Square Mall 3390408.31 Forum Istanbul 3336073.82 Istinye Park 6717077.54 Kanyon 13710755.24 Mall of Istanbul 13851737.62 Metrocity 10249980.07 Metropol AVM 6937992.99 Viaport Outlet 3414019.46 Zorlu Center 3509649.02 Name: price, dtype: float64

In [22]: #Create a pie plot to visualize sales distribution by region plt.figure(figsize=(6, 6)) plt.pie(sales_by_region, labels=sales_by_region.index, autopct="%1.1f%%", st plt.title("Sales Distribution by Region") plt.axis("equal") plt.show()



```
In [25]: plt.figure()
    plt.bar(sales_by_region.index, sales_by_region.values)
    plt.xlabel('Region')
    plt.ylabel('Total Sales Amount')
    plt.title('Total Sales Amount by Region')
    plt.show()
```



```
In [16]: #Identify top-performing regions
top_regions = sales_by_region.sort_values(ascending=False).head(5)
print("Top-performing regions:")
print(top_regions)
```

Top-performing regions:

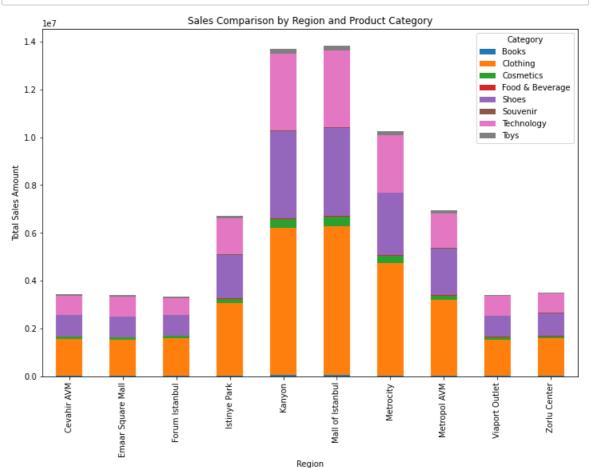
shopping_mall

Mall of Istanbul 13851737.62
Kanyon 13710755.24
Metrocity 10249980.07
Metropol AVM 6937992.99
Istinye Park 6717077.54
Name: price, dtype: float64

```
In [17]: #Group by region of shopping mall and product category, calculate total sale
sales_by_region_category = data.groupby(["shopping_mall", "category"])["pric
sales_by_region_category
```

```
Out[17]: shopping_mall
                         category
          Cevahir AVM
                          Books
                                                11998.80
                         Clothing
                                              1554414.40
                         Cosmetics
                                                88394.84
                          Food & Beverage
                                                11992.39
                                               884050.41
                          Shoes
                                                 . . .
          Zorlu Center
                         Food & Beverage
                                                11589.68
                          Shoes
                                               953670.13
                          Souvenir
                                                 8398.68
                         Technology
                                               803250.00
                          Toys
                                                54691.84
          Name: price, Length: 80, dtype: float64
```

In [18]: #Create a stacked bar plot to compare sales across regions and categories
 sales_by_region_category.unstack().plot(kind="bar", stacked=True, figsize=(1
 plt.title("Sales Comparison by Region and Product Category")
 plt.xlabel("Region")
 plt.ylabel("Total Sales Amount")
 plt.legend(title="Category")
 plt.show()



```
In [ ]:
```