Barroc-IT

InterviewSales

**Groep:** 10

**Klas:** RIO-APO2A

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**Versie:** 0.1

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# Questions

1. What is the problem is your vision on the problems within the company.
2. What are the prime requirements that are needed for your branch of the company?
3. What permissions should you have within the application to preform your job?
4. Are there any special features you want for the application?  
   If so: can we realize it or is it too ambitious?
5. Does the application require a login (as in does everyone has the same rights or have some in particular more permissions to preform something think about deleting or adjusting data)?

# Notities

Keep track of customer data in a collection of word documents.

Changes in customer information doesn’t get through to other departments.

Flag potentional customers.

Zwart gedrukt: duidelijk info

Niet zwart gedrukt:

Quotation number = unique id

Potentional customer = checkbox

Last contact date = date

Actions taken

Future contact date = date

Actions that has to be taken

Sales percentage = discount (Manual field)

Privileges.

All same privileges within Sales.

No other department should edit. Access to see bold text fields only.

Specialities

Overview of customers that haven’t paid yet. Keep track of not paying customers.

Make project on hold when customer hasn’t paid yet.

Flag the project as pending.

One account for Sales department.