



Job Title: Wine & Spirits Van Sales Representative

Job Summary: We are seeking a highly motivated and experienced Wine & Spirits Van Sales Representative to join our dynamic sales team. The successful candidate will be responsible for promoting and selling our range of wines and spirits to retail outlets, restaurants, and bars.

Responsibilities:

- Develop and maintain relationships with existing and potential customers within your designated territory
- Achieve monthly sales targets and increase market share
- Conduct product tastings and presentations to customers
- Manage inventory and ensure timely delivery of products to customers
- Gather and report customer feedback, market trends and competitor activity to management
- Provide exceptional customer service and after-sales support

Requirements:

- Proven track record of sales success in the Wine & Spirits industry.
- Excellent communication and interpersonal skills
- Strong negotiation and relationship-building skills
- Ability to work independently and manage time effectively
- Valid driver's license and clean driving record
- Physical ability to lift and move cases of wine and spirits
- Flexibility to work evenings and weekends as required

If you are passionate about wine and spirits and have a proven track record of sales success, we encourage you to apply for this exciting opportunity. Please submit your resume and cover letter for consideration to hr@duka-pepe.com before 28th of Feb ,2023.

