# **Background:**

ABC Enterprises, a well-established medium-sized manufacturing company, has been an active player in the industry for the past ten years. During this time, the company has maintained a consistent track record of moderate growth and profitability. Despite these achievements, the dynamic nature of the business environment prompts the management team to critically assess and upgrade their financial management practices. This step is seen as crucial for securing the company's future success and maintaining long-term sustainability.

### **Company Profile:**

- Size and Scope: ABC Enterprises operates within the medium-sized manufacturing sector, indicating a considerable scale of operations with a notable market presence.
- Historical Performance: The company's performance history reveals steady growth and a consistent level of profitability, affirming its resilience within the market.
- Evolution of Business Landscape: The recognition of a shifting business landscape underscores the need for adaptability and innovation, particularly in financial management.

### **Challenges and Rationale:**

As the business landscape evolves, ABC Enterprises faces several challenges that necessitate an enhanced approach to financial management.

#### **Challenge:**

The management team at ABC Enterprises is aware of the critical role that effective financial management plays in achieving their business objectives. However, they face various challenges related to financial planning, analysis, and decision-making. The company lacks a structured financial management approach, relying on traditional methods that might not be sufficient to address the complexities of the modern business environment.

### **Objectives:**

The management team aims to:

- Gain a deeper understanding of the key concepts and principles of financial management.
- Develop the skills required to analyze financial data and make informed decisions.

- Implement a comprehensive financial management strategy that aligns with the company's growth goals.
- Enhance the company's financial literacy and ensure that all stakeholders, including non-financial employees, have a basic understanding of financial concepts.

# Task for Students: Enhancing Financial Management for ABC Enterprises

**Objective:** To analyze the challenges faced by ABC Enterprises in terms of financial management and propose solutions to address these challenges.

# **Task Description:**

### **Understanding the Case Study:**

Read and thoroughly understand the provided case study about ABC Enterprises' financial management challenges and objectives.

# **Identifying Key Challenges:**

- Identify and list the key challenges faced by ABC Enterprises in terms of financial management based on the information provided in the case study.
- Proposing Solutions:
- For each identified challenge, brainstorm and propose practical solutions that could help address the challenge effectively.

### **Creating a Presentation:**

- Prepare a presentation that highlights the following:
- Overview of ABC Enterprises and its current financial management situation.
- Detailed explanation of each identified challenge.
- Proposed solutions for each challenge, supported by relevant concepts and principles of financial management.
- Expected benefits and outcomes of implementing the proposed solutions.
- A well-structured and visually appealing presentation format is encouraged.

#### Justification of Solutions:

- Provide a brief explanation of why each proposed solution is relevant and how it aligns with the objectives of enhancing financial management for ABC Enterprises.
- Implementation Strategy:
- Outline a step-by-step strategy for implementing the proposed solutions. Highlight the roles and responsibilities of key stakeholders in the implementation process.

#### **Presentation Skills:**

- The presentation should be clear, concise, and engaging.
- Use visual aids such as charts, graphs, and diagrams to enhance understanding.
- Ensure that the presentation effectively communicates the proposed solutions and their potential impact on the company's financial management.

#### **Assessment Criteria:**

- Clear identification and explanation of challenges faced by ABC Enterprises.
- Thoughtful and feasible solutions proposed for each challenge.
- Logical justification of proposed solutions based on financial management principles.
- Clarity and coherence of the presentation, including visual aids.
- Demonstration of understanding of financial concepts and their application.
- Creativity and innovation in developing solutions and implementation strategies.

#### **Presentation Guidelines:**

- Duration: 10-15 minutes per group.
- Each group will present their solutions to the class.
- Q&A session will follow each presentation for further clarification and discussion.

Note: This task is designed to enhance students' critical thinking, problem-solving, and presentation skills while applying financial management concepts to a real-world scenario.