

# Ethics in Information Technology, Fourth Edition

## *Chapter 6* *Intellectual Property*

# Objectives

- As you read this chapter, consider the following questions:
  - What does the term intellectual property encompass, and why are organizations so concerned about protecting intellectual property?
  - What are the strengths and limitations of using copyrights, patents, and trade secret laws to protect intellectual property?
  - What is plagiarism, and what can be done to combat it?

# Objectives (cont'd.)

- What is reverse engineering, and what issues are associated with applying it to create a look-alike of a competitor's software program?
- What is open source code, and what is the fundamental premise behind its use?
- What is the essential difference between competitive intelligence and industrial espionage, and how is competitive intelligence gathered?
- What is cybersquatting, and what strategy should be used to protect an organization from it?

# What Is Intellectual Property?

- Term used to describe works of the mind
  - Distinct and “owned” or created by a person or group
- Copyright law
  - Protects authored works
- Patent law
  - Protects inventions
- Trade secret law
  - Helps safeguard information critical to an organization’s success

# Copyrights

- Established in the U.S. Constitution
  - Article I, Section 8, Clause 8
- Grants creators of original works the exclusive right to:
  - Distribute
  - Display
  - Perform
  - Reproduce work
  - Prepare derivative works based upon the work
- Author may grant exclusive right to others

# Copyrights (cont'd.)

- Copyright term
  - Copyright law guarantees developers the rights to their works for a certain amount of time
- Sonny Bono Copyright Term Extension Act
  - Created after 1/1/78, life of the author plus 70 years
  - Created but not published or registered before 1/1/78, life of the author plus 70 years; no expiration before 12/31/2004
  - Created before 1978 still in original or renewable term of copyright, 95 years from the date the copyright was originally secured

# Copyrights (cont'd.)

- Types of work that can be copyrighted
  - Architecture
  - Art
  - Audiovisual works
  - Choreography
  - Drama
  - Graphics
  - Literature
  - Motion pictures

# Copyrights (cont'd.)

- Types of work that can be copyrighted (cont'd.)
  - Music
  - Pantomimes
  - Pictures
  - Sculptures
  - Sound recordings
  - Other intellectual works:
    - As described in Title 17 of U.S. Code



# Copyrights (cont'd.)

- Must fall within one of the preceding categories
- Must be original
  - Evaluating originality can cause problems
- Fair use doctrine
  - Allows portions of copyrighted materials to be used without permission under certain circumstances
  - Maintains balance between protecting an author's rights and enabling public access to copyrighted works
  - Factors to consider when evaluating the use of copyrighted material

# Copyrights (cont'd.)

- Fair use doctrine factors include:
  - Purpose and character of the use
  - Nature of the copyrighted work
  - Portion of the copyrighted work used
  - Effect of the use upon the value of the copyrighted work
  - Key concept: an idea cannot be copyrighted, but the expression of an idea can be

# Copyrights (cont'd.)

- Copyright infringement
  - Copy substantial and material part of another's copyrighted work
  - Without permission
- Software copyright protection
  - Raises many complicated issues of interpretation
  - Copyright law should not be used to inhibit interoperability between the products of rival vendors

# Copyrights (cont'd.)

- The Prioritizing Resources and Organization for Intellectual Property (PRO-IP) Act of 2008
  - Increased enforcement and substantially increased penalties for infringement
- General Agreement on Tariffs and Trade (GATT)
  - Trade agreement between 117 countries
  - Created World Trade Organization (WTO) to enforce
  - Despite GATT, copyright protection varies greatly from country to country

# Copyrights (cont'd.)

- The WTO and the WTO TRIPS Agreement (1994)
  - Many nations recognize that intellectual property has become increasingly important in world trade
  - Established minimum levels of protection that each government must provide to the intellectual property of members
  - Covers copyright, patents, and trade secrets

# Copyrights (cont'd.)

- World Intellectual Property Organization (WIPO)
  - Agency of the United Nations
  - Advocates for the interests of intellectual property owners
  - WIPO Copyright Treaty provides additional copyright protections for electronic media

# Copyrights (cont'd.)

**TABLE 6-1** Summary of the WTO TRIPS Agreement

Form of intellectual property	Key terms of agreement
Copyright	Computer programs are protected as literary works. Authors of computer programs and producers of sound recordings have the right to prohibit the commercial rental of their works to the public.
Patent	Patent protection is available for any invention—whether a product or process—in all fields of technology without discrimination, subject to the normal tests of novelty, inventiveness, and industrial applicability. It is also required that patents be available and patent rights enjoyable without discrimination as to the place of invention and whether products are imported or locally produced.
Trade secret	Trade secrets and other types of undisclosed information that have commercial value must be protected against breach of confidence and other acts that are contrary to honest commercial practices. However, reasonable steps must have been taken to keep the information secret.

Source Line: World Trade Organization, “Overview: The TRIPS Agreement,” [www.wto.org/english/tratop\\_e/trips\\_e/intel2\\_e.htm](http://www.wto.org/english/tratop_e/trips_e/intel2_e.htm).

# Copyrights (cont'd.)

- Digital Millennium Copyright Act (DMCA)
  - Civil and criminal penalties included
  - Governs distribution of tools and software that can be used to circumvent technological measures used to protect copyrighted works
  - Provides safe harbors for ISPs whose customers/subscribers may be breaking copyright laws
    - ISP must comply with “notice and takedown procedures” that grant copyright holders a process to halt access to alleged infringing content



# Patents

- Grant of property right to inventors
- Issued by the U.S. Patent and Trademark Office (USPTO)
- Permits an owner to exclude the public from making, using, or selling the protected invention
- Allows legal action against violators
- Prevents independent creation as well as copying
- Extends only to the United States and its territories and possessions

# Patents (cont'd.)

- Applicant must file with the USPTO
  - USPTO searches prior art
  - Takes an average of 35.3 months from filing an application until application is issued as a patent or abandoned
- Prior art
  - Existing body of knowledge
  - Available to a person of ordinary skill in the art

# Patents (cont'd.)

- An invention must pass four tests
  - Must be in one of the five statutory classes of items
  - Must be useful
  - Must be novel
  - Must not be obvious to a person having ordinary skill in the same field
- Items cannot be patented if they are:
  - Abstract ideas
  - Laws of nature
  - Natural phenomena

# Patents (cont'd.)

- Patent infringement
  - Making unauthorized use of another's patent
  - No specified limit to the monetary penalty
- Software patent
  - Protects feature, function, or process embodied in instructions executed on a computer
- 20,000 software-related patents per year have been issued since the early 1980s
- Some experts think the number of software patents being granted inhibits new software development

# Patents (cont'd.)

- Before obtaining a software patent, do a patent search
- Software Patent Institute is building a database of information
- Software cross-licensing agreements
  - Large software companies agree not to sue each other over patent infringements
  - Small businesses have no choice but to license patents if they use them
- Average patent lawsuit costs \$3 - \$10 million

# Patents (cont'd.)

- Defensive publishing
  - Alternative to filing for patents
  - Company publishes a description of the innovation
  - Establishes the idea's legal existence as prior art
  - Costs mere hundreds of dollars
  - No lawyers
  - Fast
- Patent troll firm
  - Acquires patents with no intention of manufacturing anything; instead, licensing the patents to others

# Patents (cont'd.)

- Standard is a definition or format
  - Approved by recognized standards organization or accepted as a de facto standard by the industry
  - Enables hardware and software from different manufacturers to work together
- Submarine patent
  - Patented process/invention hidden within a standard
  - Does not surface until standard is broadly adopted

# Patents (cont'd.)

- Patent farming involves:
  - Influencing a standards organization to make use of a patented item without revealing the existence of the patent
  - Demanding royalties from all parties that use the standard



# Trade Secrets

- Trade secret
  - Business information
  - Represents something of economic value
  - Requires an effort or cost to develop
  - Some degree of uniqueness or novelty
  - Generally unknown to the public
  - Kept confidential
- Information is only considered a trade secret if the company takes steps to protect it

# Trade Secrets (cont'd.)

- Trade secret law has a few key advantages over patents and copyrights
  - No time limitations
  - No need to file an application
  - Patents can be ruled invalid by courts
  - No filing or application fees
- Law doesn't prevent someone from using the same idea if it is developed independently
- Trade secret law varies greatly from country to country

# Trade Secret Laws

- Uniform Trade Secrets Act (UTSA)
  - Established uniformity across the states in area of trade secret law
  - Computer hardware and software can qualify for trade secret protection
- The Economic Espionage Act (EEA) of 1996
  - Penalties of up to \$10 million and 15 years in prison for the theft of trade secrets

# Employees and Trade Secrets

- Employees are the greatest threat to trade secrets
- Unauthorized use of an employer's customer list
  - Customer list is not automatically considered a trade secret
  - Educate workers about the confidentiality of lists
- Nondisclosure clauses in employee's contract
  - Enforcement can be difficult
  - Confidentiality issues are reviewed at the exit interview

# Employees and Trade Secrets (cont'd.)

- Noncompete agreements
  - Protect intellectual property from being used by competitors when key employees leave
  - Require employees not to work for competitors for a period of time
  - Wide range of treatment on noncompete agreements among the various states

# Key Intellectual Property Issues

- Issues that apply to intellectual property and information technology
  - Plagiarism
  - Reverse engineering
  - Open source code
  - Competitive intelligence
  - Trademark infringement
  - Cybersquatting

# Plagiarism

- Stealing someone's ideas or words and passing them off as one's own
- Many students:
  - Do not understand what constitutes plagiarism
  - Believe that all electronic content is in the public domain
- Plagiarism is also common outside academia
- Plagiarism detection systems
  - Check submitted material against databases of electronic content

# Plagiarism (cont'd.)

**TABLE 6-3** Partial list of plagiarism detection services and software

Name of service	Web site	Provider
iThenticate	<a href="http://www.ithenticate.com">www.ithenticate.com</a>	iParadigms
Turnitin	<a href="http://www.turnitin.com">www.turnitin.com</a>	iParadigms
SafeAssign	<a href="http://www.safeassign.com">www.safeassign.com</a>	Blackboard
Glatt Plagiarism Services	<a href="http://www.plagiarism.com">www.plagiarism.com</a>	Glatt Plagiarism Services
EVE Plagiarism Detection	<a href="http://www.canexus.com/eve">www.canexus.com/eve</a>	CaNexus

Source Line: Course Technology/Cengage Learning.



# Plagiarism (cont'd.)

- Steps to combat student plagiarism
  - Help students understand what constitutes plagiarism and why they need to cite sources
  - Show students how to document Web pages
  - Schedule major writing assignments in portions due over the course of the term
  - Tell students that instructors are aware of Internet paper mills and plagiarism detection services
  - Incorporate detection into an antiplagiarism program

# Reverse Engineering

- Process of taking something apart in order to:
  - Understand it
  - Build a copy of it
  - Improve it
- Applied to computer:
  - Hardware
  - Software
- Convert a program code to a higher-level design
- Convert an application that ran on one vendor's database to run on another's

# Reverse Engineering (cont'd.)

- Compiler
  - Language translator
  - Converts computer program statements expressed in a source language to machine language
- Software manufacturer
  - Provides software in machine language form
- Decompiler
  - Reads machine language
  - Produces source code

# Reverse Engineering (cont'd.)

- Courts have ruled in favor of reverse engineering:
  - To enable interoperability
- Software license agreements forbid reverse engineering
- Ethics of using reverse engineering are debated
  - Fair use if it provides useful function/interoperability
  - Can uncover designs that someone else has developed at great cost and taken care to protect

# Open Source Code

- Program source code made available for use or modification:
  - As users or other developers see fit
- Basic premise
  - Many programmers can help software improve
  - Can be adapted to meet new needs
  - Bugs rapidly identified and fixed
  - High reliability
- GNU General Public License (GPL) was a precursor to the Open Source Initiative (OSI)

# Competitive Intelligence

- Gathering of legally obtainable information
  - To help a company gain an advantage over rivals
- Often integrated into a company's strategic plans and decision making
- Not the same as industrial espionage, which uses illegal means to obtain business information not available to the general public
- Without proper management safeguards, it can cross over to industrial espionage

# Competitive Intelligence (cont'd.)

**TABLE 6-5** A manager's checklist for running an ethical competitive intelligence operation

Question	Yes	No
Has the competitive intelligence organization developed a mission statement, objectives, goals, and a code of ethics?		
Has the company's legal department approved the mission statement, objectives, goals, and code of ethics?		
Do analysts understand the need to abide by their organization's code of ethics and corporate policies?		
Is there a rigorous training and certification process for analysts?		
Do analysts understand all applicable laws—domestic and international—including the Uniform Trade Secrets Act and the Economic Espionage Act, and do they understand the critical importance of abiding by them?		
Do analysts disclose their true identity as well as the name of their organization prior to any interviews?		

*(Continued)*

# Competitive Intelligence (cont'd.)

**TABLE 6-5** A manager's checklist for running an ethical competitive intelligence operation (*Continued*)

Question	Yes	No
Do analysts understand that everything their firm learns about the competition must be obtained legally?		
Do analysts respect all requests for anonymity and confidentiality of information?		
Has the company's legal department approved the processes for gathering data?		
Do analysts provide honest recommendations and conclusions?		
Is the use of third parties to gather competitive intelligence carefully reviewed and managed?		

Source Line: Course Technology/Cengage Learning.



# Trademark Infringement

- Trademark is logo, package design, phrase, sound, or word that enables consumer to differentiate one company's product from another's
- Trademark owner can prevent others from using the same mark or a confusingly similar mark on a product's label
- Organizations frequently sue one another over the use of a trademark in a Web site or domain name
- Nominative fair use is defense often employed by defendant in trademark infringement case

# Cybersquatting

- Cybersquatters
  - Register domain names for famous trademarks or company names
  - Hope the trademark's owner will buy the domain name for a large sum of money
- To curb cybersquatting, register all possible domain names
  - .org, .com, .info

# Cybersquatting (cont'd.)

- Internet Corporation for Assigned Names and Numbers (ICANN)
  - Several top-level domains (.com, .edu, edu., .gov, .int, .mil, .net, .org, aero, .biz, .coop, .info, .museum, .name, .pro, .asis, .cat, .mobi, .tel, and .travel)
  - Current trademark holders are given time to assert their rights in the new top-level domains before registrations are opened to the general public
  - Anticybersquatting Consumer Protection Act allows trademark owners to challenge foreign cybersquatters

# Summary

- Intellectual property is protected by laws for:
  - Copyrights
  - Patents
  - Trademarks
  - Trade secrets
- Plagiarism is stealing and passing off the ideas and words of another as one's own
- Reverse engineering
  - Process of breaking something down in order to understand, build a copy of, or improve it

# Summary (cont'd.)

- Open source code
  - Made available for use or modification as users or other developers see fit
- Competitive intelligence
  - Uses legal means and public information
- Trademark infringement
  - Use of other's trademark in a Web site can lead to issues
- Cybersquatting
  - Registration of a domain name by an unaffiliated party