#### **Contact Information**

Japaul Okoro

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### **Professional Summary**

Dynamic and results-driven retail professional with extensive experience in customer service, operations, and team leadership across diverse environments. Proven ability to enhance customer satisfaction, drive sales, and ensure operational efficiency. Recognized for strong communication skills, problem-solving abilities, and a commitment to maintaining high standards of service. Currently pursuing a certification in cybersecurity to further expand my skill set and career opportunities.

#### **Work Experience**

Work Experience

Line Worker/Lead

Wayne-Sanderson Farms-Tyler, TX

**Customer Service Team Lead** 

Wayne-Sanderson Farms, Tyler, TX

September 2023 - July 2024

- Supervised production team members, ensuring adherence to safety protocols and quality

standards.

- Provided feedback and training to enhance team performance and foster a positive work

environment.

- Managed daily operations including order processing and inventory control, ensuring timely and

accurate deliveries.

Front Desk Associate

Planet Fitness, Tyler, TX

October 2022 - May 2023

- Delivered exceptional customer service by greeting members and managing inquiries, fostering

a welcoming atmosphere.

- Processed memberships, promotions, and maintained organized front desk operations.

- Trained new staff on customer service protocols and front desk procedures, improving overall

efficiency.

Sales Associate

The Home Depot, Plano, TX

September 2021 - August 2022

- Assisted customers in the paint department, providing expert product knowledge and

personalized service.

- Achieved sales targets through effective upselling and maintaining strong customer

relationships.

- Ensured a clean and organized shopping environment, enhancing customer experience.

Forklift Operator
H&M Bay Inc., Garland, TX
September 2020 - May 2021
- Operated forklifts to efficiently load and unload trailers, ensuring accurate inventory
management.
- Collaborated with the warehouse team to optimize storage and maintain safety protocols.
Declare
Packer
Calavo Growers Inc., Garland, TX
July 2020 - November 2020
- Inspected and packed orders for shipment, maintaining high standards of quality control.
Education
Education
Certification in Cyber Security
Coursera - Remote
December 2024 to Present
Network Security: Knowledge of firewalls, VPNs, and secure configurations.

- Risk Assessment: Identifying vulnerabilities and implementing mitigation strategies.
- Incident Handling: Analyzing threats and executing response procedures.
- Operating Systems: Proficient in Linux and Windows security configurations.
- Analytical Thinking: Ability to assess and resolve security challenges efficiently.
- Time Management: Effectively managing tasks to meet security deadlines.

Cyber Security Projects

- Network Security Simulation: Analyzed network architectures and protocols, configured firewalls, and monitored traffic using Wireshark.
- Linux and Windows Security Setup: Implemented user access controls, hardened configurations, and ensured data protection.
- Incident Response Plan: Designed a response framework for phishing attacks, following NIST guidelines, with actionable recommendations.
- Risk Assessment: Evaluated potential vulnerabilities, created a risk matrix, and proposed mitigation strategies

Certifications in Machine Tools and Safety

Richland Community College Richland Community College - Garland, TX

August 2015 to July 2016

- Forklift Certification
- OSHA 10 Certification
- AutoCAD
- Machine tools

High School Diploma

Memorial pathway academy - Garland, TX
May 2013
Skills
Shipping & Receiving
Organizational skills
Inventory Control
Load & Unload
• English
Order Picking
• Packaging
• Forklift
• RF scanner
Time management
• Sales
Warehouse Experience

- Warehouse Experience
- Materials Handling
- Leadership
- Communication skills
- Pallet Jack

Certifications and Licenses

Forklift Certification
Driver's License
Certification in Cybersecurity
Coursera - Remote
December 2024 - Present
- Focus on network security, risk assessment, and incident handling.
Certifications in Machine Tools and Safety
Richland Community College, Garland, TX
August 2015 - July 2016
- Forklift Certification, OSHA 10 Certification, AutoCAD, Machine Tools
High School Diploma
Memorial Pathway Academy, Garland, TX
May 2013

## Skills

- Customer Service Excellence
- Team Leadership & Training
- Sales & Upselling Techniques
- Inventory Management

- Operational Efficiency
- Communication (Bilingual: English & Spanish)
- Time Management
- Forklift Operation
- Problem Solving
- Retail Operations

### **Certifications and Licenses**

- Forklift Certification
- Driver's License

This structured resume highlights relevant experience and skills that align with the Retail Service Specialist position. The focus on customer service, team leadership, and operational efficiency matches the job description effectively.