

Retail & Wholesale Overview



Point-of-Sale

- Cash Sales, Invoices, Returns,
- Receipt on Account
- Reprint invoices from Current or Previous months' transactions
- Access to stock availability and pricing by Stock Code/ Description/Supplier code
- Contracts or special pricing matrix for selected customers
- Credit Limit Warnings on Account Sales
- View GP per line item or entire transaction
- Cashier control
- Hourly sales analysis
- Transaction queries by date, delivery details
- Quotations – at selected price levels for on-line faxing and emailing; invoice from quotation
- Facility to change Cash Sale into Account Sale
- Laybye Control
- Job Card
- Cash Payout facility
- Repair Controls – track customer stock for repair
- Day End Summary per station; consolidated for the store

Debtors

- Debtors Monthly Summary and Detailed Transaction Reports
- Email/print current/historical invoices and statements
- Credit limit and terms warnings, automatic blocking where required
- Post-dated cheque control
- Interest Charging
- Individual Debtors GP Performance and Sales History Reports
- Account Performance Reports
- Sales performance reports for Sales Assistants, Departments and Sales areas
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Selective transaction search and reprint for current or historical data

Stock Control

- Stock details, stock take procedures and stock reports by Department / Supplier/ Code / Description / Bin #
- Maximum discount facility per Supplier or Department or for selected stock items
- Reports per stock item: average & current costs, gross margin, selling price, MTD and YTD sales and purchase statistics
- Shrink Wraps – buy in bulk, sell in singles
- Packs & Bundles – bill of material for inhouse manufactured items
- Stock movement reports (Cardex) by stock item
- Top sellers & Slow movers by quantity or sales by dept or supplier
- Tracking of Promotional Items – “Specials”
- Reorder reports by Supplier based on 3/12 months purchases and sales statistics, average and recommended reorder quantities
- GP by Department/Transaction/Supplier
- Sales Trends by Department/Supplier/Code
- Sales and purchase history by stock item
- Sales and GP analysis per salesman for selected suppliers and departments

Creditors

- Apart from Stock Purchases and Purchase history, also looks after expense and tax analysis
- Creditors Age Analysis, Transaction Reports and Remittance Advice

Cash Book

- Monthly Income, Expense and Tax Analysis
- Integration to Debtors and Creditors
- Bank Reconciliation

Utilities

- Vat Control Report for selected month or two month cycle

Optional Extras:

Purchase Orders Module

- Create and fax/email order to supplier

For further information contact Accpick

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Compatible with both
Linux & Windows platforms.

Accpick is an Independent Systems Development

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- Receive stock via Purchase Order
 - Reports by Supplier/Delivery Date/Order Number/Selected Stock Codes
- Option for Back Orders

Sales Orders Module

- Create Sales Orders, edit and repeat order
- Option to convert Quotation to Sales Orders
- Invoice from Sales Order
- Reports by Customer/Date Ordered/Date Required/Salesperson/Stock Required
- Back Order Enquiry by Customer and Product

General Ledger Module

- Month- End Integration Transfer from Accpick Xcellence generates a Trial Balance.
- Income Statement with Budgeting facilities for current period, year to date and monthly analysis
- Balance Sheet
- Option to export to Spreadsheet

On-Line Inter-Branch Control

- On-line Stock availability

Where all Branch data is resident on Central Server:

- Inter-branch Stock transfer/Inter-branch Invoicing
- Consolidation of Branch Sales and Stock for Group reporting

Enhanced Features:

Point of Sale Equipment

- Scanners – fixed and hand held
- Automatic Cash Drawers - open on completion of a cash sale

- Slip Printers – increase printing speed for high volume cash transactions

Stock Control Equipment

- Scanners for use at POS and stock receiving
- Bar Code Labelling System
- Cordless Hand Held Stock Take Device for stock take 'on the fly' – eliminates trading down time and manual stock counts

Internet Integration

- Real-time online remote access from Admin Centre / Home
- Sending and receiving of data to and from other host networks

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