

Introduction





Geographical Location:





Industry Profiles



- Automotive Suppliers, Car Radio, 4x4 Accessory Centres
- Bottle Stores and Bars
- Computer Dealers and Stationery Stores
- Convenience Stores, Express Shops, Mini Markets
- Cosmetic Wholesalers and Retailers
- Cycle Shops
- Electrical Wholesalers and Retailers
- Food Wholesalers
- Garden Centres and Nurseries
- Hardware, Building and Gas Suppliers
- Health Shops
- Jewellery Stores
- Lawnmower Sales and Repair Outlets

- Luggage Shops
- Packaging Wholesalers
- Power Tools and Equipment Outlets
- School Stock Shops
- Speciality Stores
- Engineering and Industrial Suppliers
- Steel Merchants
- Transport Services
- Tyre and Fitment Centres
- Veterinary and Feed Wholesalers
- Industrial Workshops
- Shoes
- K Glass
- Medical

Business Profiles



- Individual Retail Outlets ...single user, entry level system on a local area network
- Retail Outlets with Multiple Branches
 ... multiple users, high end system on a wider area network
 ... centralized debtors, creditors, stock and cash book
- Franchise Operations
 ...preferred supplier to:











Software Packages



Standard Package:

- Point-of-Sale
- Debtors
- Stock Control
- **Creditors**
- Cash Book

Additional Modules:

- Purchase Orders
- **Sales Orders**
- General Ledger



Point of Sale



 Email Quotations and Invoices directly from the system with unique company logo included

Cash Sale docket printing with company logo

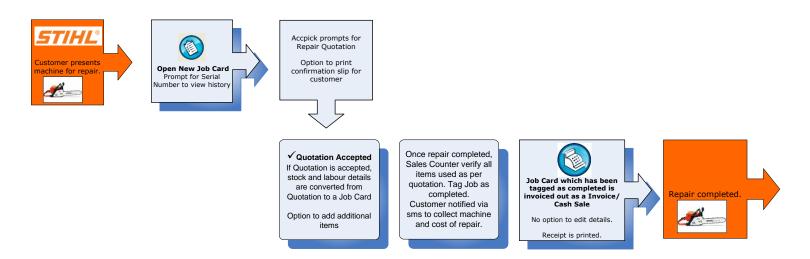




Point of Sale



- Cashier Controls
- Quotations with sms facility
- Job Card control with options for Serial Number Tracking



Point of Sale



 Job Card labels – adhesive labels identifying job number, date and customer details JOB CARD 1852 DATE 19/01/2009 INDEPENDENT SYSTEMS BBO BBLANCE STANDARD TELEPHONE 033 3436000

- Repair Controls manage customer stock sent to a third party for repair
- POS Equipment scanners, automated cash drawers, slip printers



Stock Control



Stock Labels – generate bar coded, adhesive labels at stock receiving

 Automated stock take procedures with hand held scanner: count and verify stock while continuing to trade



Stock Control



- Stock Adjustments Reports
- Price Overrides Report
- Electronic download of supplier price updates
- GP Warnings
- Promotional Messaging facility linked to specific stock items/departments
- Key Value Item Management
- Track stock movement top sellers and slow movers



Stock Control



- Stock Contribution Enquiry:
 Sales analysis relative to stock holding
- Supplier Contribution Enquiry: Sales value analysis by supplier within a selected department with analysis of stock holding
- Reorder Reports with recommended reorder levels based on previous sales history



Debtors



- Email invoices and statements directly from the system
- Credit limits and warnings, automatic blocking
- Debtor Notes
- Sales and Gross Profit Reporting
- Salesmen Performance Reporting



Creditors



- Purchase history per supplier
- Remittance advice enquiries over a selected period
- Record and manage expenses



Cash Book



Income and Expense analysis

• Bank Reconciliation

Integration to Debtors and Creditors



General Ledger



- Trial Balance
- Income statement
- Balance Sheet
- Export facilities to spreadsheet



Remote Access and Management Reporting

- Link home/admin office/laptop to your store
- Export or enquiry or report data to spreadsheet



Multiple Stores

- Link two or more stores for Branch and Group Reporting
- Internal Messaging facility for Accpick users on network
- At each branch, view stock availability across the group
- For a selected Supplier, generate a consolidated group order for all branches within the group

Installation and Support Procedures

Once referral receive:

- Accpick Support Consultant demonstration to client
- Prepare a detailed quotation for hardware and software required
- Installation
- Training at our offices or on site
- Support telephonic
 remote online via VPN
 regular newsletters
 program updates
 periodic product update sessions





Why Accpick?

- Simple and User Friendly
 - use of graphical icons
 - straight forward commands
- Clear, uncomplicated menu system
 - assist with navigation
- Swift search and processing functionalities
 - efficient transaction processing at the sales counter
- Economies of data capture
 - one transaction updates integrated modules
- Accounting and Management Reporting
 - assist with business decision making

...many excellent reasons to use ACCPICK!

Call 0333 43 6000

www.accpick.co.za

