### **Underwriting Guidelines & Requirements for Foreign Lives**

The underwriting guidelines below serve only as guidelines and underwriters reserve all rights to request for additional information when deemed necessary. Compliant to the guidelines does not remove the underwriters' rights to decline the application. These guidelines are subject to review and changes.

## **Definition of Foreign Lives**

Natural persons who are non Citizens of Singapore, Malaysia, Brunei or Singapore Permanent Residents.

# **Definition of Valid pass in Singapore**

- a) Employment Pass (including Personalized Employment Pass (PEP), EntrePass, P1, P2 & Q1b
- b) S Pass exclude entertainment, construction, marine and shipping industry
- c) Dependant's Pass, Long Term Visit Pass, Student Pass holders who are dependants of Singapore Employment Pass, S Pass holders or Singapore Citizens or Singapore Permanent Residents
- d) The expiry date of the valid pass must not be less than 6 months from date of proposal signed date

### **Important Notes:**

- 1. Advisers are required to certify true copy for copy of passport, valid pass and proof of residential address
- 2. Class 4 occupations refers to
  - a. occupations with appreciable accident / health risk
  - b. Strenuous physical work
  - c. Semi-skilled occupations of a predominantly manual nature and certain unskilled occupations e.g. domestic helper
  - d. Security guards, welders, farmers, building and allied trades, persons engaged in heavy engineering or construction work, etc.
- 3. All medical examination and tests must be done by our panel doctors in Singapore.
- 4. All proposal form and any form of sales signed overseas whether at embassy or not are **not allowed**.

#### List of countries

## Category A:

- Australia,
- Canada
- Hong Kong
- New Zealand,
- South Korean,
- Taiwan,
- United Kingdom
- West Europe
- United State of America
- China (major Cities) Beijing, Changsha, Chaozhou, Chengdu, Chongqing, Dalian, Dongguan, Foshan, Fuzhou, Guangzhou, Haikou, Hainan, Hangzhou, Hua Xian, Huizhou, Jiangmen, Jiaxing, Jinan, Maoming, Nanhai, Nanjing, Nantong, Ningbo, Panyu, Qingdao, Qingyuan, Quanzhou, Sanshui, Shangdong (Yantai, Weifang City and Zaozhuang), Shanghai, Shantou, Shaoxing, Shaoguan, Shekou, Shenyang, Shenzhen, Shunde, Suzhou, Taiyuan, Tianjin, Wenzhou, Wuhan, Wuzhou, Wuxi, Xiamen, Xinghui, Yangzhou, Yangjiang, Yixing, Yunfu, Zengcheng, Zhanjiang, Zhaoqing, Zhejiang, Zhenjiang, Zhongshan, Zhuhai.(Hefei (Anhui province, Nanning, Guilin, Guizhou, Shijiazhuang, Tangshan, Harbin, Zhengzhou, Changzhou, Huai'an, Lianyungang, Jiansu, Suqian, Taizhou, Xuzhou, Yancheng, Nanchang, Changchun, Xian, Kunming, Huzhou, Jinhua, Lishui, Quzhou, Taizhou, Zhoushan)

## Category B:

- China (all other Cities)
- Philippines Cebu City, Manila, Marikina City, Mandaue City, Makati
- Thailand All cities except Yala, Pattani, Narathiwat, Songkhla.
- Vietnam Danang, Hanoi, Ho Chi Ming City (Haiphong)
- India (major cities) Ahmedabad, Bangalore, Chandigarh, Chennai, Coimbatore, Delhi, Hyderabad, Jaipur, Kochi (formerly Cochin), Kolkata (formerly Calcutta), Lucknow, Mumbai, Panaji, Pune
- Indonesia (major cities) Bali, Jakarta, Makassar, Medan, Potianak, Semarang, Surabaya, Yogjakarta, Batam, Bintan (Bandung, Beksai)
- Cambodia Phnom Penh

# Category C (Decline):

Afghanistan, Iraq, Iran, Saudi Arabia, Syria, Pakistan, Oman, Libya, Algeria, Jordan, Qatar, UAE, Egypt, Turkey & all the above are Middle East countries, Sri Lanka, Bangladesh, North Korea, Myanmar, Laos, Cambodia (except Phnom Penh)

## **Sanction Countries & other countries:**

- Refer to Compliance Unit for the latest list of sanction countries and countries with high risk/inadequate AML/CFT measures
- Sanction countries decline
- Other countries if the country is not listed in any of the categories, application should be escalated to the underwriting manager to accept on a case-by-case basis

| Malaysia and Brunei citizens and residents |  |  |
|--|--|--|
| Documents required                         | <ul> <li>Copy of valid passport with entry proof</li> <li>Copy of valid pass (front and back), if applicable</li> <li>Proof of residential address</li> <li>Reason proposer is purchasing a policy in Singapore rather than in home country? Economic, Personal or Others. To provide details on Supplementary form</li> </ul> |  |
| Plan Type                                  | All plan type  |  |
| Medical Underwriting                       | Refer to Medical Underwriting Guidelines (except GIO plans)  |  |
| Financial Underwriting                     | Refer to Financial Underwriting Guidelines   |  |
| Acceptance Terms                           | No residential loading will be imposed   |  |

| Foreign lives with Singar | oore Valid pass  |  |
|---------------------------|--|--|
| Eligibility               | <ul> <li>Employment and S Pass holders</li> <li>Dependant's Pass, Long Term Visit Pass, Student Pass holders who are dependants of Singapore Employment Pass, S Pass holders or Singapore Citizens or Singapore Permanent Residents</li> <li>Life Assured / Policyholder must be residing in Singapore at the time of applications</li> <li>Category A, B (accepted)</li> <li>Category C (declined)</li> <li>Sanction countries (declined), list of countries subject to change</li> <li>Other countries (individual consideration)</li> </ul> |  |
| Documents required        | <ul> <li>Copy of valid pass (front and back)</li> <li>Copy of valid pass/NRIC of spouse or parent</li> <li>Proof of residential address</li> <li>Reason proposer is purchasing a policy in Singapore rather than in home country? Economic, Personal or Others. To provide details on Supplementary form.</li> </ul>   |  |
| Plan Type                 | All plan type  |  |
| Medical Underwriting      | Refer to Medical Underwriting Guidelines (except GIO plans)  |  |
| Financial Underwriting    | Refer to Financial Underwriting Guidelines   |  |
| Acceptance Terms          | No residential loading will be imposed if residing in Singapore  |  |

| Student Pass                             |   |   |
|--|---|---|
| Eligibility                              | schools or institution duration more than a Life Assured / Policyl of applications  Category A, B (accep Category C (declined Sanction countries (c | nolder must be residing in Singapore at the time ted)   |
| Plan Type                                | All plan type   |   |
| Documents required  Medical Underwriting | home country? Econ<br>Supplementary form  | nddress<br>ourchasing a policy in Singapore rather than in<br>omic, Personal or Others. To provide details on |
|  | Refer to Medical Officer with   | ig duideillies (except dio plans)   |
| Maximum Sum insured                      | Dian Tona   | Adamina Carra Instrument and 155  |
| per life                                 | Plan Type   | Maximum Sum Insured per Life  |
|  | Life plan (Death benefits)  | \$\$500,000   |
|  | TPD benefits  | Embedded Only   |
|  | Critical Illness coverage   | S\$300,000  |
|  | Early Critical Illness coverage   | S\$250,000  |
|  | Accidental Death Benefits   | \$\$600,000   |
|  | * Subject to financial under coverage, as well as siblings  | writing of parents' income, affordability and s' coverage   |
| Acceptance Terms                         | No residential loading will be  | e imposed if residing in Singapore  |

| Eligibility            | <b>Exclude</b> the following industries                              | – Entertainment, Construction, Marine and  |
|------------------------|--|--|
| Liigioiiity            | Shipping and Class 4 Occupation                                      |  |
| Plan Type              | All plan type except Accidental D                                    |  |
| Documents required     | Copy of valid passport with proof of entry                           |  |
|                        |  | ress in country of residence               |
|                        | Foreign Life Questionnal   | ire  |
| Medical Underwriting   | iting   • Medical Examination and Income Panel H (HIV test) are comp |  |
|                        |  | Non Medical Limits, Medical Examination ar |
|                        | · ·  | t) are compulsory including the routine    |
| Financial Underwriting | Refer to Financial Underwriting                                      | the sum assured proposed                   |
|                        | There to I maneral order writing                                     | Caldelines                                 |
| Maximum Sum insured    | Employed Individual  |  |
| per life               | Dian Tuna  | Mayimum Cum Incured nor Life               |
|                        | Plan Type  | Maximum Sum Insured per Life               |
|                        | Life plan (Death benefits)   | Subject to usual financial underwriting    |
|                        | TPD benefits   | S\$2 million                               |
|                        | Critical Illness coverage  | S\$1 million                               |
|                        | Early Critical Illness coverage                                      | \$\$350,000                                |
|                        | Non-working Spouse or Juvenile                                       | e lives                                    |
|                        | Plan Type  | Maximum Sum Insured per Life               |
|                        | Life plan (Death benefits)*  | S\$2 million (non-working spouse) /        |
|                        |  | S\$1.5 million (Juvenile)                  |
|                        | TPD benefits   | SS\$1 million                              |
|                        | Critical Illness coverage  | \$\$750,000                                |
|                        | Early Critical Illness coverage                                      | \$\$250,000                                |
|                        | *Subject to working spouse or  | parent's income justify for the            |
|                        |  | she has at least equivalent cover. If      |
|                        |  | not have equivalent cover, maximum         |
|                        | sum insured per life is capped a                                     | at S\$750,000                              |
| Acceptance Terms       | No residential loading will be im                                    |  |

| Plan Type                  | Chinaina and China 4.0   |   |  |
|----------------------------|--|---|--|
| Plan Type                  | Shipping and Class 4 Occupation  |   |  |
|                            | All Plan Type except Accidental [                                      | Death Benefits                                  |  |
| Documents required         | Copy of valid passport with proof of entry                             |   |  |
|                            |  | ress in country of residence                    |  |
|                            | <ul> <li>Foreign Life Questionnal</li> </ul>                           |   |  |
| Medical Underwriting       | Medical Examination and Income Panel H (HIV test) are compulsory       |   |  |
|                            |  | Non Medical Limits, Medical Examination and     |  |
|                            | •  | t) are compulsory including the routine         |  |
| Financial Underwriting     | Refer to Financial Underwriting (                                      | the sum assured proposed                        |  |
| rillalicial Olidei Wilding | Refer to Financial Officer writing C                                   | Juidelliles                                     |  |
| Maximum Sum insured        | Employed Individual  |   |  |
| per life                   | Plan Type  | Maximum Sum Insured per Life                    |  |
|                            | Life plan (Death benefits)   | S\$1 million                                    |  |
|                            | TPD benefits   | S\$1 million                                    |  |
|                            | Critical Illness coverage  | \$\$500,000                                     |  |
|                            | Early Critical Illness coverage  | \$\$250,000                                     |  |
|                            | Non-working spouse or juvenile lives                                   |   |  |
|                            | Plan Type  | Maximum Sum Insured per Life                    |  |
|                            | Life plan (Death benefits)*  | \$500,000                                       |  |
|                            | TPD benefits   | \$\$500,000                                     |  |
|                            | Critical Illness coverage  | \$350,000 per life                              |  |
|                            | Early Critical Illness coverage  | \$250,000 per life                              |  |
|                            | *Subject to working spouse or parent's income justify for the          |   |  |
|                            | affordability of income and he/she has at least equivalent cover. If   |   |  |
|                            | working spouse or parent does not have equivalent cover, only GIO plan |   |  |
|                            | or up to parent's equivalent co  | ver.  |  |
| Acceptance Terms           | Residential Extra of 50%EM to be                                       | e imposed on Critical Illness and Early Critica |  |
|                            | illness. To indicate acceptance o                                      | n Supplementary form, for Vivalink to also      |  |

| Plan Type              | <ul> <li>Employment Pass &amp; Dependant's Pass must have validity period of at least 6 months from proposal signed date</li> <li>Ex-Gurkha (passerby but existing customer of NTUC Income) - only GIO and endowment plans can be considered and premium deducted from Singapore bank account</li> <li>Life Assured / Policyholder must be residing in Singapore at the time of applications</li> <li>Employment Pass &amp; Dependant's Pass holder with valid pass</li> <li>Life (including basic term assurance)</li> <li>Endowment</li> <li>Embedded TPD/TI</li> <li>Critical Illness</li> <li>Waiver of Premium Riders</li> <li>Guaranteed Issue Products (GIO) with or without riders</li> <li>Ex-Gurkha (Existing customer of NTUC Income)</li> </ul> |
|------------------------|---|
| Plan Type              | <ul> <li>Ex-Gurkha (passerby but existing customer of NTUC Income) - only GIO and endowment plans can be considered and premium deducted from Singapore bank account</li> <li>Life Assured / Policyholder must be residing in Singapore at the time of applications</li> <li>Employment Pass &amp; Dependant's Pass holder with valid pass</li> <li>Life (including basic term assurance)</li> <li>Endowment</li> <li>Embedded TPD/TI</li> <li>Critical Illness</li> <li>Waiver of Premium Riders</li> <li>Guaranteed Issue Products (GIO) with or without riders</li> </ul>  |
| Plan Type              | <ul> <li>and endowment plans can be considered and premium deducted from Singapore bank account</li> <li>Life Assured / Policyholder must be residing in Singapore at the time of applications</li> <li>Employment Pass &amp; Dependant's Pass holder with valid pass</li> <li>Life (including basic term assurance)</li> <li>Endowment</li> <li>Embedded TPD/TI</li> <li>Critical Illness</li> <li>Waiver of Premium Riders</li> <li>Guaranteed Issue Products (GIO) with or without riders</li> </ul>   |
| Plan Type              | Singapore bank account  Life Assured / Policyholder must be residing in Singapore at the time of applications  Employment Pass & Dependant's Pass holder with valid pass  Life (including basic term assurance)  Endowment  Embedded TPD/TI  Critical Illness  Waiver of Premium Riders  Guaranteed Issue Products (GIO) with or without riders   |
| Plan Type              | <ul> <li>Life Assured / Policyholder must be residing in Singapore at the time of applications</li> <li>Employment Pass &amp; Dependant's Pass holder with valid pass</li> <li>Life (including basic term assurance)</li> <li>Endowment</li> <li>Embedded TPD/TI</li> <li>Critical Illness</li> <li>Waiver of Premium Riders</li> <li>Guaranteed Issue Products (GIO) with or without riders</li> </ul>   |
| Plan Type              | applications  Employment Pass & Dependant's Pass holder with valid pass  Life (including basic term assurance) Endowment Embedded TPD/TI Critical Illness Waiver of Premium Riders Guaranteed Issue Products (GIO) with or without riders   |
| Plan Type              | <ul> <li>Life (including basic term assurance)</li> <li>Endowment</li> <li>Embedded TPD/TI</li> <li>Critical Illness</li> <li>Waiver of Premium Riders</li> <li>Guaranteed Issue Products (GIO) with or without riders</li> </ul>   |
|                        | <ul> <li>Endowment</li> <li>Embedded TPD/TI</li> <li>Critical Illness</li> <li>Waiver of Premium Riders</li> <li>Guaranteed Issue Products (GIO) with or without riders</li> </ul>  |
|                        | <ul> <li>Endowment</li> <li>Embedded TPD/TI</li> <li>Critical Illness</li> <li>Waiver of Premium Riders</li> <li>Guaranteed Issue Products (GIO) with or without riders</li> </ul>  |
|                        | <ul> <li>Embedded TPD/TI</li> <li>Critical Illness</li> <li>Waiver of Premium Riders</li> <li>Guaranteed Issue Products (GIO) with or without riders</li> </ul>   |
|                        | <ul> <li>Critical Illness</li> <li>Waiver of Premium Riders</li> <li>Guaranteed Issue Products (GIO) with or without riders</li> </ul>  |
|                        | <ul> <li>Waiver of Premium Riders</li> <li>Guaranteed Issue Products (GIO) with or without riders</li> </ul>  |
|                        | Guaranteed Issue Products (GIO) with or without riders  |
|                        |   |
|                        | Ex-Gurkha (Existing customer of NTUC Income)  |
|                        |   |
|                        | <ul> <li>only single premium, GIO (no riders) and endowment products can<br/>be considered</li> </ul>   |
|                        | Source of fund/premium must be from Singapore bank account  |
| Documents required     | Copy of police pass (front and back)  |
| Documents required     | <ul> <li>Copy of Poreign ID/Birth Certificate/Marriage Certificate (apply to</li> </ul>   |
|                        | dependants of Gurkha)   |
|                        | Copy of Dependant's Pass  |
|                        | Copy of CSC card  |
|                        | <ul> <li>Proof of entry (pages containing the Singapore Immigration stamp</li> </ul>  |
|                        | showing the date of entry into Singapore) <b>and</b> proof of residential   |
|                        | address in addition to above for ex-Gurkha  |
|                        | Note: Proof of residential address and Foreign Life Questionnaire is waived   |
|                        | for Gurkha Employment Pass holder and their dependants with valid   |
|                        |   |
|                        | Dependant's Pass  |
| Medical Underwriting   | Refer to Medical Underwriting Guidelines (except GIO plans)   |
| Financial Underwriting | Subject to income, affordability, existing and proposed cover   |
|                        | • Financial questionnaire if total annual premium more than \$24,000 or lower if financially not justified  |
| Acceptance Terms       | No residential loading will be imposed if residing in Singapore   |

| Work Permit            |   |  |
|------------------------|---|--|
| Eligibility            | <ul> <li>Life Assured / Policyholder must be residing in Singapore at the time of applications</li> <li>Category A, B (accepted)</li> <li>Category C (declined)</li> <li>Sanction countries (declined), list of countries subject to change</li> <li>Other countries (individual consideration)</li> <li><u>Exclude</u> the following industries – Entertainment, Construction, Marine and Shipping and Class 4 Occupation</li> </ul> |  |
| Plan Type              | Guaranteed Issue Products (GIO) without riders  |  |
| Documents required     | <ul> <li>Copy of valid pass (front and back)</li> <li>Proof of residential address</li> <li>Reason proposer is purchasing a policy in Singapore rather than in home country? Economic, Personal or Others. To provide details on Supplementary form.</li> </ul>   |  |
| Financial Underwriting | Refer to Financial Underwriting Guidelines  |  |
| Acceptance Terms       | No residential loading will be imposed if residing in Singapore   |  |