

Appendix 2 – Commission Schedule

Broker shall be entitled to commission on the Approved Lines based on the Company's standardized Commission Schedule set out below. A copy of the below shall be signed by the parties to formalize the agreed commission for the Approved Lines.

Any amendments to this Appendix 2 shall be made in accordance with the terms of the Agreement, in particular clause 6.5.

COMMISSION SCHEDULE

1) COMMERCIAL LINES

<u>a) Individual Class</u>	<u>Maximum Commission (%)</u>
• Performance Bonds / Foreign Worker Bond	15
• Contractor's All Risks/ Erection All Risks	15
• Fire	15
• General Accident [i.e. Burglary, Plate Glass, Fidelity Guarantee, All Risks and Money]	15
• Public Liability	15
• Professional Indemnity	15
• Work Injury Compensation	10
<u>b) Packages or "Care" Products</u>	
• BeautyCare*	25
• CliniCare*	25
• CafeCare*	25
• OfficeCare*	25
• ShopCare *	25
• SMECare	25
• Golfcare plus	25
• Homecare plus*	35
• *E-submission (new business)	+5

Please note that commission for WICA on BeautyCare, ClinCare, CafeCare, ShopCare and OfficeCare is 10%

2) PERSONAL LINES

<u>a) Personal Accident and Medical</u>	
• FamilyCare	25
• PACare Plus Enhanced*	30
• Personal Accident	40
• Centennial PA	30
• PetCare	15
• proMediCare / proMedico	15
• proMediCash	30
• Pallas Globalhealth	15
• A Plan Globalhealth	15
• MyHealth	20 (1 st year) 15 (renewal)
• TourCare plus*	30
• SeniorCare	30
• BizTraveler	15
• Overseas StudentCare	25
• MaidCare	25
• Foreign Worker Medical	15
• *E-submission (new business)	+5
<u>b) Motor</u>	
• Private and Commercial	15
<u>c) Marine Cargo</u>	
• Marine Cargo	15

Note: The above commission terms are allowed only on gross rates and Liberty reserves the right to make changes on the commission when required. Additional commissions from E-submissions are subjected to review and changes from time to time.

