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Standalone Cancer Placemat (Early / Intermediate / Advanced)

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Source: This information is from all providers of PIAS and is accurate as of 26 Feb 2024

Disclaimer: All references made are based on PIAS suite of products in this category only.

	-	Disclaimer: All references made are based on PIAS suite of products in this category only.
Company	Plan name	What we like about the plan
China Life	SOPHY	- Offers coverage from early, intermediate and severe stage of cancer
		- Offers flexibility with yearly renewability up till age ALB85
		- Competitve early/intermediate cancer payout over total premium paid for male ALB29, ALB34 & ALB39 and female profile across all ages compared with
		10 year policy term.
		- Relatively competitive issue limit of \$300K per life limit
		- Covers life insured as young as up to 15 days
		- Pay 100% of the sum insured upon occurrence of impairment or conditions that required the undergoing of surgery to the life insured's cardiovascular
		and neurological systems, including conditions that are not yet known today during the policy term. This benefit is unique among the plans in comparison.
		- No requirement for survival period
		- Provides the high death coverage of \$20,000
Etiga	Essential Cancer Care	For 5 year renewal term
		- Competitive for Annual Premium for Male with approximity \$100k SA for older ages (ANB45 & 50)
		- Competitive Annual Premium and Total Premium Payable value comparison of approximity \$200k SA for most ages compared (ANB30, 35, 40, 45, 50).
		- For 200K SA comparison, it generally provides better value for Male compared to 10 years renewal term for most ages.
		For 10 year renewal term
		- Competitive for Total Premium Payable for Female with \$200k SA for most ages compared (ANB30, 35, 40, 45, 50)
		- Competitive Annual Premium for Female with approximity \$100k SA for ANB 30
		- For 200K SA comparison, it generally provides better value for Female compared to 5 years renewal term for most ages.
		- Provides coverage for early, intermediate and severe stage cancer
		- Wide range of policy term for clients to choose from where premiums are level throughout the renewed term, including 5-year /10-year renewable
		term, 20 years fixed policy term and up to age 65 policy term options.
		- Provides an additional monthly payout of 1% of the Sum Insured over the course of 12 months upon the diagnosis of a severe stage cancer.
		- Allows for increase in sum insured subject to satisfaction of life assured's insurability
		- Easy to apply with simplified underwriting (3 questions asked)
Income	Complete Cancer Care	- Provides the best value for Advanced Cancer over the total premium paid for sum assured of \$200k for Male across all ages compared for Care 50 option.
		- Has unique benefits such as Monthly Cancer Benefit that provides monthly payout upon start of cancer treatment, Guaranteed Post-Cancer Cover Option
		that allows the insured to take up a new term policy from Income without health assessment and Cancer Hospice Care Benefit that pays 10% of the sum
		assured after the insured is admitted to an inpatient hospice palliative or engages in palliative care services
		- Wide range of entry ages ranging from ALB 0 to ALB74 that allows ease of entry for this plan.
		- Offers 2 choices of coverage of Care 50 and Care 100, to meet the client's needs for cancer coverage.
		- Ease of application with 3 questions asked and no health checkup required.
Tokio Marine	Protect Cancer	- Competitive Annual Premium for Male with approximity \$100k SA for advanced cancer for ANB30, 35, 40
1 JAIO IVIAITIIE	Trotteet carried	- Competitive Total Premium Payable and Annual Premium for Female with approximity \$100k SA for advanced cancer
		- Offers flexibility with yearly renewability up till age ANB85
		- Easy to apply with simplified underwriting (7 questions asked)
		Lasy to apply with shillplined under writing (7 questions asked)

Tokio Marine	#go TotalProtect Cancer	- Competitive Total Premium Payable for Male with approximity \$200k SA for most ages compared (ANB30, 35, 40, 45, 50)
		- Competitive Total Premium Payable for Female with approximity \$200k SA for the younger age (ANB 30 & 35)
		- For most model points, it provides best value for both early/intermediate cancer and advanced cancer over total premium paid
		- Its minimum entry age is Age Next Birthday 1, the lowest amongst the plans in the comparison, allowing entry for a wider age group of clients.
		- Flexibility of both limited pay and regular premium payment options
		- The only plan that pays out 100% of the sum assured for early and intermediate stage cancer
		- Highest advanced stage cancer payout of up to 150% of the sum assured amongst the plans compared.
		- Offers enhanced protection coverage to provide additional payouts for persistent advanced-stage cancer, ICU admissions and reimbursements for Cancer
		Supportive Therapy. These benefits are unique to Tokio Marine #go TotalProtect Cancer based on our approved product suite.
		- Provides monthly income upon a successful admission of claim on advanced-stage cancer, monthly payout of 2% of the sum assured over 25 months.
		- Offers the broadest range of sum assured from \$50K to \$500K (In multiple of \$1,000)
		- Highest sum insured amongst all the plans compared.
		- Highest issue limit of \$500k per life across the plans in the comparison.
		- Only plan in our comparison with riders attachable for more comprehensive protection.

Features and Comparison Strictly for PIAS' FA Representatives reference only (Not for circulation to Prospects or Clients)



	(Not for circulation to Prospects or Clients)								
Provider	China Life	Etiqa	Income	Tokio Marine	Tokio Marine				
Plan Name	SOPHY	Essential Cancer Care	Complete Cancer Care	Protect Cancer	#go TotalProtect Cancer				
ge Basis	ALB	ANB	ALB	ANB	ANB				
ntry Age	Policyowner:	Policyowner and Life Insured:	Policyowner:	Policyowner:	Policyholder:				
Policyowner / Life Insured)	ALB 18-NA	5 years (renewable)/ 10 years (renewable)/ 20 years (fixed term):	ALB 16 & above	ANB 19 & above	ANB 19 - 99				
	Life Insured:	ANB 17-65	Life Insured:	Life Insured:	Life Insured:				
	ALBO (15 days) - 65	7 17 03	ALB 0 - 74	ANB 30-65	Limited pay to-age 60				
	ALDO (13 days) - 03	To 200 45.	ALB 0 - 74	AND 30-03	ANB1 - 50				
		To age 65:			ANB1 - 30				
		ANB 17-55							
					Limited pay to-age 65/Regular pay 30 years				
					ANB1 - 55				
					Regular pay 25 years				
					ANB1 - 60				
					Regular pay to-age 75/ to-age 85/ 10/15/20 years				
					ANB1 - 65				
olicy Term	Yearly renewable to age 85 ALB	- 5 years renewable	10 years renewable to age 84 ALB	Yearly renewable to age 85 ANB	- 10 years				
,	1 500.17 1 511 511 512 513 513 513 513 513 513 513 513 513 513	(max renewal of age 80 ANB)	20 / 0410 / 0110114210 00 480 0 17122	Totally remained to ago so / a lb	- 15 years				
		- 10 years renewable			- 20 years				
		1							
		(max renewal of age 75 ANB)			- 25 years				
		- 20 years			- 30 years				
		- To age 65			- To-age 75				
					- To-age 85				
remium Term	Yearly renewable term for coverage up to life insured's age of 85 years old,	Regular pay over the policy term	Regular pay over the policy term	Regular pay over the policy term	For policy term 10/15/20/25/30-years:				
	with maximum renewable age up to age of 84 years.	, ,	, , ,	, ,	- Regular pay				
					J F/				
					For policy term to-age 75 and to-age 85:				
					- Regular pay				
					- Limited-pay to-age 60				
					- Limited-pay to-age 65				
asic Coverage		Death / Early, Intermediate & Severe Stage Cancer	Death / Accidental Death / Early,	Death / Early & Severe Stage Cancer	Death / Early, Intermediate & Severe Stage Cancer				
	Early, Intermediate & Severe Stage Cancer/ Upon occurrence of		Intermediate & Advanced Stage						
	impairment or conditions that required the undergoing of surgery to the		Cancer						
	life insured's cardiovascular and neurological systems, including								
	conditions that are not yet known today during the policy term								
Death Benefit	\$20,000	\$3,000	First policy year: 100% return of	\$5,000	\$10,000				
			premiums						
			Thereafter: \$5,000 (before ALB60) /						
			\$10,000 (on & after ALB60)						
ancer Coverage			Refer to list of cancer coverage tab						
laim amount	Early to Late-stage Cancer: 100% of Sum assured	Early & Intermediate stage: 50% of the sum insured	Early Stage: 50% of sum assured	Early Stage: 50% of sum assured	Early & Intermediate stage: 100% of the sum assured				
% of SA)		,	(Care 50) / 100% of sum assured (Care		,				
,	Cardiovascular System (Impairment/Surgery): 100% of Sum Assured	Severe stage: 100% of the sum insured less any early		Severe Stage: 100% of sum assured less any early-stage	Severe stage: 150% of the sum assured less any early or				
		or intermediate stage Cancer Benefit paid	150)	Cancer Benefit paid	intermediate stage Cancer Benefit paid				
		or intermediate stage carrier benefit paid	Course Chara: 4000/ -f	Cancel Benefit Palu	intermediate stage califer beliefit pald				
	Neurological System		Severe Stage: 100% of sum assured						
	(Impairment/Surgery): 100% of Sum Assured		(For Care 50, 50% of sum assured will						
			be paid if there is any previous						
	Angioplasty & Other Invasive Treatment for Coronary Artery (max 10% of		early/intermediate stage cancer						
	Sum assured, subject to a max amount of \$25k		claim)						
hoice of Sum Assured	Plan A: \$50,000	Plan A: \$50,000	Min: \$50,000	\$50,000 to \$150,000	Min: \$50,000				
	Plan B: \$100,000	Plan B: \$100,000			Max: \$500,000				
	Plan C: \$200,000	Plan C: \$150,000	Max: S\$100,000 (0 - 15 ALB)						
	Plan D: \$250,000	Plan D: \$200,000	\$250,000 (16 ALB and above)		Subjected to minimum annual premium of \$350.				
	Plan E: \$300,000	Plan E: \$250,000	,,						
	, ιαι. Ε. φουσ,σου	I IGIT E. \$250,000							
ssue Limit	\$300k per life limit	\$250k per life limit	\$100,000 - 0 ALB to 15 ALB	\$150k per life limit	\$500k per life limit				
Suc Lillit									
	(multiple policies is not allowed, each life insured can only have one	(Multiple policies is allowed)	\$250,000 - 16 ALB and above	(Multiple policies is allowed)	(Multiple policies is allowed)				
	SOPHY)								
			Above limit includes existing Cancer						
			Protect and Sliver Protect sum						
			assured						
Vaiting Period	Within 90 days from the date of policy issuance, date of reinstatement of	Within 90 days from the policy issue date or the date	Within 90 days from the date of issue	Within 90 days from:	Within 90 days from:				
	this policy, or the effective date of endorsement issued for upgrade of plan			a) the Issue date of this policy;	a) the Issue date of this policy;				
	type, whichever is later	,, ,		b) the last increased sum assured of this policy; or	b) the last increased sum assured of this policy; or				
	type, willester is later				c) the last Reinstatement date of this policy,				
				c) the last Reinstatement date of this policy, whichever is later.	whichever is later.				

Survival Period	NA	7 days after date of diagnosis	30 days after date of diagnosis	7 days after date of diagnosis	7 days after date of diagnosis
(Cancer Benefit)					
Underwriting	Simplified Underwriting with 5 questions asked	Simplified Underwriting with 3 questions asked	Simplified Underwriting with 3 questions asked	Simplified Underwriting with 7 questions asked	Full medical underwriting
Other Benefits / USP	-Pays 100% of the sum insured upon occurrence of impairment or conditions that required the undergoing of surgery to the life insured's cardiovascular and neurological systems, including conditions that are not yet known today during the policy term -No requirement for survival period unlike the other plans in comparison.	- Pays an additional monthly income of 1% of the sum insured over the course of 12 months upon diagnosis of a severe stage cancer	- Embedded premium waiver benefit		- Persistent Advanced Stage Cancer Benefit - additional 100% SA up to 2 times - covers new cancer, continual of existing cancer, metastasis, relapse, as long as life assured is receiving cancer treatment, or the cancer is confirmed to be terminal in nature - Monthly Income Benefit for 25 months - ICU Admission Benefit - Cancer Wallet Benefit - for cancer supportive therapies including mental illness & pain management treatment (1st in the market) - High potential payout of 475% SA (Based on 100K SA)
Currency	SGD	SGD	SGD	SGD	SGD
Increase in Sum Assured	Allowed, subject to that no claim has been made on or admitted under this Policy			Allowed, subject to underwriting. Increase will be in effect on next renewal.	Allowed within the first 6 months after inception, subject to underwriting and maximum SA allowed
Decrease in Sum Assured	Allowed, subject to that no claim has been made on or admitted under this Policy.	Allowed, within and after free look period	Allowed (subject to the minimum sum assured limit of the policy) It can be done anytime but there is no refund of difference in premium. Policyholders will pay the new premium from next premium due date.	Allowed, must satisfy policy minimum sum insured of \$50k.	Allowed, within and after free look period. Must satisfy the minimum basic sum assured requirement of the plan.
Guaranteed Renewability	No	Yes - 5-year renewal with max renewal age at ANB 80 - 10-year renewal with max renewal age at ANB 75	Yes, 10-year renewal till ALB84	Yes, yearly renewal till ANB85	No
Optional Riders	No	No	No	No	Yes - Waiver of premium rider - Payer Benefit Rider - Enhanced Payer Benefit Rider - Spouse Rider - Enhanced Spouse Rider - Enhanced Spouse Rider - KidAssure GIO Rider - Protect 1 Lite Rider

Etiqa Essential Cancer Care

Here's how it works:



John, age 40, and a non-smoker, is looking for an affordable term life plan to cover himself against all stages of cancer. He signs up for Essential Cancer Care with a sum insured of \$\$200,000 and chooses a policy and a premium term of 20 years. He pays \$\$99 premiums monthly.



(55)

John's condition worsens and he is diagnosed with severe stage cancer.



PAYOUT:

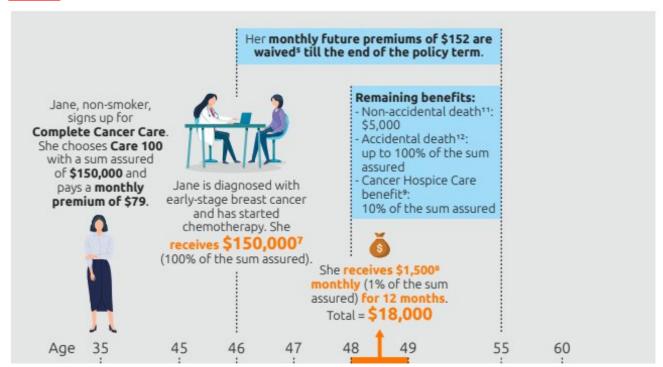
S\$100,000 + Monthly payout benefit (1% × S\$200,000 × 12 = S\$24,000)

Total payout received: \$\$124,000

John has received a grand total payout of \$\$224,000 from Essential Cancer Care.

Income Complete Cancer Care

Care 100



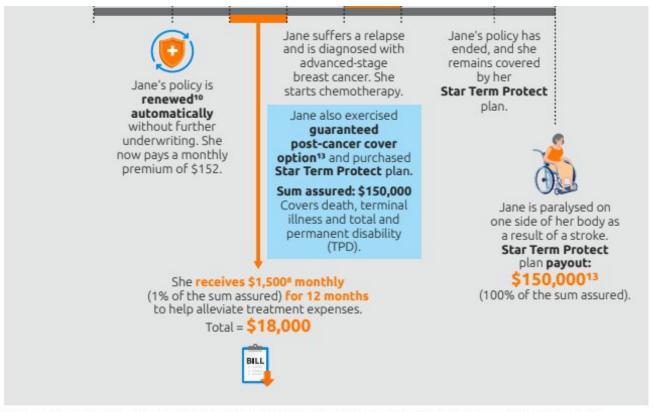
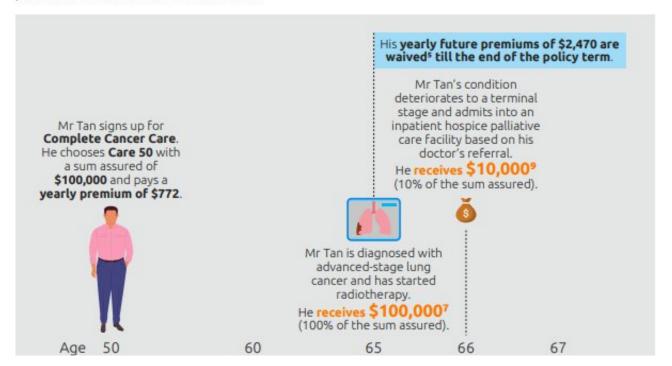


Diagram is not drawn to scale. The figures are rounded to the nearest dollar and are used for illustrative purposes only.

<u>Care 50</u>

Mr Tan, age 50, non-smoker, is looking for a term life insurance plan to provide protection against cancer. Although he has diabetes⁶, he is still able to sign up for Complete Cancer Care plan with a sum assured of \$100,000.



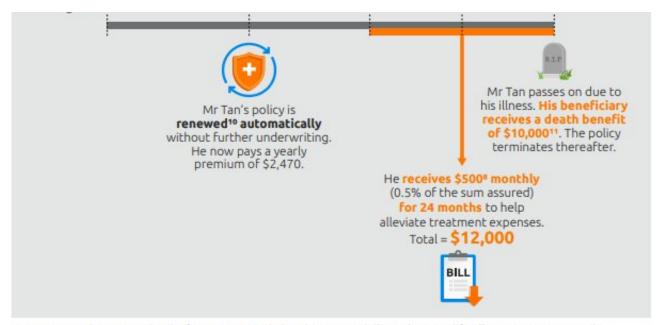


Diagram is not drawn to scale. The figures are rounded to the nearest dollar and are used for illustrative purposes only.

Tokio Marine Protect Cancer

Life assured takes up TM Protect Cancer with sum assured of \$100,000.

The life assured is diagnosed with early stage breast cancer

Three months later, her breast cancer evolved into advanced stage

She will receive the payout of:

\$100,000 x 50% = \$50,000

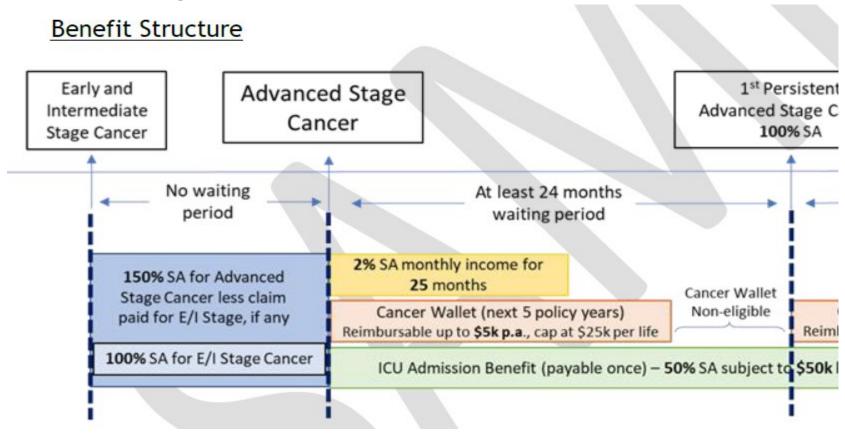
Sum assured of \$50,000 remains in force after the payout of 50% of sum assured for early stage breast cancer.

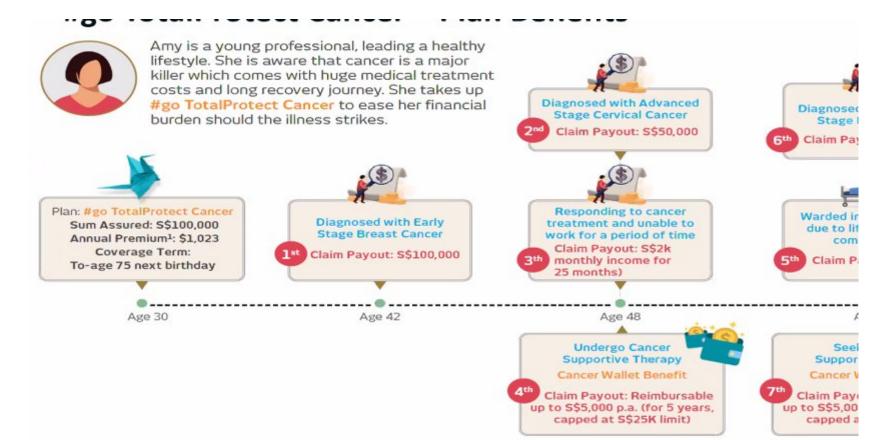
She will receive the payout of:

Remaining sum assured of \$50,000.

Thereafter, the policy terminates.

Tokio Marine #go TotalProtect Cancer





This is a hypothetical illustration of how the plan can provide total payout up to 475% of Sum Assured*

*Based on S\$100K Sum Assured

Note¹ - Annual Premium based on a female, age 30 next birthday, non-smoker, with policy term of 45 years and \$\$100,000 sum assured.

1 st Claim Payout	S\$100.000
2 nd Claim Payout	S\$50,000 (
3rd Claim Payout	S\$50,000 (
4th & 7th Claim Payouts	S\$25,000 (
5th Claim Payouts	S\$50,000 (
6th Claim Payout	at least 5 cc

Etiqa Essential Cancer Care

	Early and Intermediate stages	Severe Stage*
1	Carcinoma in-situ (CIS) and Early Cancers	Major Cancer
	(a) Carcinoma in-situ (CIS)	A malignant tumour positively diagnosed with histological confirmation and characterised by the uncontrolled growth of
	CIS of the following organs: breast, uterus, ovary, fallopian tube, vulva, vagina, cervix uteri, colon, rectum, penis, testis, lung, liver, stomach, nasopharynx or bladder.	malignant cells with invasion and destruction of normal tissue.
	lung, liver, stomach, hasopharynx or bladder.	The term Major Cancer includes, but is not limited to,
	CIS means the focal autonomous new growth of carcinomatous cells confined to the cells in which it originated	leukemia, lymphoma and sarcoma.
	and has not yet resulted in the invasion and/or destruction of surrounding tissues. 'Invasion' means an infiltration and/or active destruction of normal tissue beyond the basement membrane.	Major Cancer diagnosed on the basis of finding tumour cells and/or tumour-associated molecules in blood, saliva, faeces, urine or any other bodily fluid in the absence of further definitive and clinically verifiable evidence does not meet the above definition.
	(b) Early Cancers	above definition.
	(b) Early Cancers	For the above definition, the following are excluded:
	Early Prostate Cancer: Prostate Cancer that is	To the above definition, the following the exchange.
	histologically described using the TNM Classification as T1a or T1b or Prostate cancers described using another equivalent classification.	 All tumours which are histologically classified as any of the following:
	Early Thyroid Cancer: Thyroid Cancer that is	- Pre-malignant:
	histologically described using the TNM Classification	
	as T1N0M0 as well as Papillary microcarcinoma of	
	thyroid that is less than (one) 1 cm in diameter.	- Having borderline malignancy;
	 Early Bladder Cancer: Papillary microcarcinoma of Bladder. 	
	 Early Chronic Lymphocytic Leukaemia: Chronic 	 Neoplasm of uncertain or unknown behaviour; or
	Lymphocytic Leukaemia (CLL) RAI Stage 1 or 2.	- All grades of dysplasia, squamous intraepithelial
	Early Melanoma: Invasive melanomas of less than 1.5mm Breslow thickness, or less than Clark Level 3. Gastro-Intestinal Stromal tumours: All	lesions (HSIL and LSIL) and intra epithelial neoplasia;
	Gastro-Intestinal Stromal tumours histologically classified as T1N0M0 (TNM Classification) with	Any non-melanoma skin carcinoma, skin confined primary cutaneous lymphoma and
	tumour diameter less than two (2) cm and with mitotic count of more than 5/50 HPFs.	dermatofibrosarcoma protuberans unless there is evidence of metastases to lymph nodes or beyond;
	The diagnosis of Cancer or Carcinoma in-situ must always be	 Malignant melanoma that has not caused invasion beyond the epidermis;
	positively diagnosed upon the basis of a microscopic	All Prostate cancers histologically described as
	examination of the fixed tiesue supported by a higher result	

examination of the fixed dissue, supported by a propsy result.

Clinical diagnosis does not meet this standard.

The following conditions are specifically excluded from coverage:

- All tumours which are histologically classified as any of the following:
- Pre-malignant;
- Having borderline malignancy;
- Having any degree of malignant potential;
- Having suspicious malignancy;
- Neoplasm of uncertain or unknown behavior, or
- Cervical Intraepithelial Neoplasia (CIN) classification which reports CIN I, CIN II, and CIN III (severe dysplasia without carcinoma in-situ).
- All tumours in the presence of Human Immunodeficiency Virus (HIV) infection;
- All Gastro-Intestinal Stromal tumours histologically classified below T1N0M0 (TNM Classification) and with mitotic count of less than or equal to 5/50 HPFs;
- Carcinoma in-situ of the biliary system is also specifically excluded;
- · CLL RAI stage 0 or lower is excluded; and
- Non-invasive melanoma histologically described as "in-situ" is excluded.

- i involvo (Trivir Classification) or below, or Prostate cancers of another equivalent or lesser classification;
- All Thyroid cancers histologically classified as T1N0M0 (TNM Classification) or below;
- All Neuroendocrine tumours histologically classified as T1N0M0 (TNM Classification) or below;
- All tumours of the Urinary Bladder histologically classified as T1N0M0 (TNM Classification) or below;
- All Gastro-Intestinal Stromal tumours histologically classified as Stage I or IA according to the latest edition of the AJCC Cancer Staging Manual, or below:
- Chronic Lymphocytic Leukaemia less than RAI Stage 3:
- All bone marrow malignancies which do not require recurrent blood transfusions, chemotherapy, targeted cancer therapies, bone marrow transplant, haematopoietic stem cell transplant or other major interventionist treatment; and
- All tumours in the presence of HIV infection.

Income Complete Cancer Care

a) Early Stage

Carcinoma-in-situ (CIS)

Carcinoma-in-situ (CIS) means the focal autonomous new growth of carcinomatous cells confined to the cells in which it originated and has not yet resulted in the invasion and/or destruction of surrounding tissues. 'Invasion' means an infiltration and/or active destruction of normal tissue beyond the basement membrane.

The diagnosis of the Carcinoma-in-situ must always be supported by a histopathological report. Furthermore, the diagnosis of Carcinoma-in-situ must always be positively diagnosed upon the basis of a microscopic examination of the fixed tissue, supported by a biopsy result. Clinical diagnosis does not meet this standard.

In the case of the cervix uteri, Pap smear alone is not acceptable and should be accompanied with cone biopsy or colposcopy with the cervical biopsy report clearly indicating presence of CIS. Clinical diagnosis or Cervical Intraepithelial Neoplasia (CIN) classification which reports CIN I, CIN II and CIN III (where there is severe dysplasia without Carcinoma-in-situ) does not meet the required definition and are specifically excluded. Carcinoma-in-situ of the skin (both Melanoma & Non-melanoma) and Carcinoma-in-situ of the biliary system are specifically excluded. This coverage is available to the first occurrence of CIS only.

Early prostate cancer

Prostate cancer that is histologically described using the TNM Classification as T1N0M0 or prostate cancers described using another equivalent classification.

Early thyroid cancer

Thyroid cancer that is histologically described using the TNM Classification as T1N0M0 as well as papillary microcarcinoma of thyroid that is less than 2cm in diameter.

Early bladder cancer

Bladder cancer that is histologically described using the TNM Classification as T1N0M0 as well as Papillary microcarcinoma of bladder.

- Early chronic lymphocytic leukaemia
 Chronic lymphoctic leukaemia (CLL) RAI Stage 1 or 2. CLL RAI stage 0 or lower is excluded.
- Neuroendocrine Tumours
 All Neuroendocrine tumours histologically classified as T1N0M0 (TNM Classification)
- Early Melanoma
 Invasive melanomas of less than 1.5mm Breslow thickness, or less than Clark Level 3.
- Gastro-Intestinal Stromal tumours

All Gastro-Intestinal Stromal tumours histologically classified as Stage I or IA according to the latest edition of the AJCC Cancer Staging Manual.

Bone Marrow Malignancies

All bone marrow malignancies which do not require recurrent blood transfusions, chemotherapy, targeted cancer therapies, bone marrow transplant, haematopoietic stem cell transplant or other major interventionist treatment.

The diagnosis of the above early cancers must be established by histological evidence and be confirmed by a specialist in the relevant field.

b) Intermediate Stage

Carcinoma-in-situ of specified organs treated with radical surgery

The actual undergoing of a "Radical Surgery" to arrest the spread of malignancy in that specific organ, which must be considered as appropriate and necessary treatment. "Radical Surgery" is defined in this policy as the total and complete removal of one of the following organs: breast (mastectomy), prostate (prostatectomy), corpus uteri (hysterectomy), ovary (oopherectomy), fallopian tube (salpingectomy), colon (colectomy) or stomach (gastrectomy). The diagnosis of the carcinoma-in-situ must always be positively diagnosed upon the basis of a microscopic examination of fixed tissues additionally supported by a biopsy of the removed organ. Clinical diagnosis does not meet this standard.

Early prostate cancer that is histologically described using the TNM Classification as T1a,

....

T1b or T1c, or Prostate cancers described using another equivalent classification is also covered if it has been treated with a radical prostatectomy. All grades of cervical intraepithelial neoplasia (CIN) and prostatic intraepithelial neoplasia (PIN) are specifically excluded.

The actual undergoing of the surgeries listed above and the surgery must be certified to be absolutely necessary by an oncologist. Partial surgical removal such as lumpectomy and partial mastectomy, partial prostatectomy and partial gastrectomy are specifically excluded.

Carcinoma-in-situ means the focal autonomous new growth of carcinomatous cells confined to the cells in which it originated and has not yet resulted in the invasion and/or destruction of surrounding tissues. 'Invasion' means an infiltration and/or active destruction of normal tissue beyond the basement membrane. The diagnosis of the carcinoma in situ must always be supported by a histopathological report. Furthermore, the diagnosis of carcinoma in situ must always be positively diagnosed upon the basis of a microscopic examination of the fixed tissue, supported by a biopsy result. Clinical diagnosis does not meet this standard.

c) Advanced Stage

A malignant tumour positively diagnosed with histological confirmation and characterized by the uncontrolled growth of malignant cells with invasion and destruction of normal tissue.

The term Major Cancer includes, but is not limited to, leukemia, lymphoma and sarcoma.

Major Cancer diagnosed on the basis of finding tumour cells and/or tumour-associated molecules in blood, saliva, faeces, urine or any other bodily fluid in the absence of further definitive and clinically verifiable evidence does not meet the above definition. For the above definition, the following are excluded:

All tumours which are histologically classified as any of the following:

Pre-malignant;

Non-invasive;

Carcinoma-in-situ (Tis) or Ta;

Having borderline malignancy;

Having any degree of malignant potential;

Having suspicious malignancy;

Neoplasm of uncertain or unknown behavior; or

All grades of dysplasia, squamous intraepithelial lesions (HSIL and LSIL) and intra epithelial neoplasia;

- Any non-melanoma skin carcinoma, skin confined primary cutaneous lymphoma and dermatofibrosarcoma protuberans unless there is evidence of metastases to lymph nodes or beyond;
- Malignant melanoma that has not caused invasion beyond the epidermis;
- All Prostate cancers histologically described as T1N0M0 (TNM Classification) or below; or Prostate cancers of another equivalent or lesser classification;
- All Thyroid cancers histologically classified as T1N0M0 (TNM Classification) or below;
- All Neuroendocrine tumours histologically classified as T1N0M0 (TNM Classification) or below:
- All tumours of the Urinary Bladder histologically classified as T1N0M0 (TNM Classification) or below;
- All Gastro-Intestinal Stromal tumours histologically classified as Stage I or IA according to the latest edition of the AJCC Cancer Staging Manual, or below;
- Chronic Lymphocytic Leukaemia less than RAI Stage 3;
- All bone marrow malignancies which do not require recurrent blood transfusions, chemotherapy, targeted cancer therapies, bone marrow transplant, haematopoietic stem cell transplant or other major interventionist treatment; and
- · All tumours in the presence of HIV infection.

Tokio Marine Protect Cancer

(1) Early Stage Cancer

Carcinoma in situ of the following sites: Breast, uterus, ovary, fallopian tube, vulva, vagina, cervix uteri, colon, rectum, penis, testis, lung, liver, stomach or nasopharynx or bladder.

Carcinoma in situ means the focal autonomous new growth of carcinomatous cells confined to the cells in which it originated and has not yet resulted in the invasion and/or destruction of surrounding tissues. 'Invasion' means an infiltration and/or active destruction of normal tissue beyond the basement membrane. The diagnosis of the Carcinoma in situ must always be supported by a histopathological report. Furthermore, the diagnosis of Carcinoma in situ must always be positively diagnosed upon the basis of a microscopic examination of the fixed tissue, supported by a biopsy result. Clinical diagnosis does not meet this standard.

For the above definition, the following are excluded:

- a) All tumors which are histologically classified as any of the following:
 - Pre-malignant;
 - ii. Having borderline malignancy;
 - iii. Having any degree of malignant potential;
 - iv. Having suspicious malignancy;
 - v. Neoplasm of uncertain or unknown behaviour; or
 - vi. Cervical Dysplasia CIN-1, CIN-2 and CIN-3 (severe dysplasia without carcinoma in situ)
 - vii. Carcinoma in situ of the biliary system
 - viii. Carcinoma in situ of skin is also specifically excluded
- b) All tumors in presence of HIV infection

Early Prostate Cancer

Prostate Cancer that is histologically described using the TNM Classification as T1a or T1b or Prostate cancers described using another equivalent classification.

Early Thyroid Cancer

Thyroid Cancer that is histologically described using the TNM Classification as T1N0M0 as well as Papillary microcarcinoma of thyroid that is less than 1cm in diameter.

Early Bladder Cancer

Papillary microcarcinoma of Bladder.

Early Chronic Lymphocytic Leukaemia

Chronic Lymphoctic Leukaemia (CLL) RAI Stage 1 or 2. RAI stage CLL 0 or lower is excluded.

Advanced Stage Cancer

A malignant tumour positively diagnosed with histological confirmation and characterized by the uncontrolled growth of malignant cells with invasion and destruction of normal tissue.

The term malignant tumour includes leukaemia, lymphoma and sarcoma.

For the above definition, the following are excluded:

- a) All tumours which are histologically classified as any of the following:
 - i. Pre-malignant;
 - ii. Non-invasive;
 - iii. Carcinoma-in-situ;
 - Having borderline malignancy;
 - v. Having any degree of malignant potential;
 - vi. Having suspicious malignancy;

- vii. Neoplasm of uncertain or unknown behavior; or
- viii. Cervical Dysplasia CIN-1, CIN-2 and CIN-3;
- Any non-melanoma skin carcinoma unless there is evidence of metastases to lymph nodes or beyond;
- c) Malignant melanoma that has not caused invasion beyond the epidermis;
- All Prostate cancers histologically described as T1NOMO (TNM Classification) or below; or Prostate cancers of another equivalent or lesser classification;
- e) All Thyroid cancers histologically classified as T1N0M0 (TNM Classification) or below;
- f) All tumours of the Urinary Bladder histologically classified as T1NOMO (TNM Classification) or below;
- All Gastro-Intestinal Stromal tumours histologically classified as T1N0M0 (TNM Classification) or below and with mitotic count of less than or equal to 5/50 HPFs;
- h) Chronic Lymphocytic Leukaemia less than RAI Stage 3; and
- i) All tumours in the presence of HIV infection.

Tokio Marine #go TotalProtect Cancer

Early Stage Cancer

Early Stage Cancer:

Carcinoma in situ

Carcinoma in situ means the focal autonomous new growth of carcinomatous cells confined to the cells in which it originated and has not yet resulted in the invasion and/or destruction of surrounding tissues. 'Invasion' means an infiltration and/or active destruction of normal tissue beyond the basement membrane. The diagnosis of the Carcinoma in situ must always be supported by a histopathological report. Furthermore, the diagnosis of Carcinoma in situ must always be positively diagnosed upon the basis of a microscopic examination of the fixed tissue, supported by a biopsy result. Clinical diagnosis does not meet this standard.

Carcinoma in situ of the biliary system or Carcinoma in situ of skin is also specifically excluded.

Early Prostate Cancer

Prostate Cancer that is histologically described using the TNM Classification as T1a or T1b or Prostate cancers described using another equivalent classification.

Early Thyroid Cancer

Thyroid Cancer that is histologically described using the TNM Classification as T1N0M0 as well as Papillary microcarcinoma of thyroid that is less than 1cm in diameter.

Early Bladder Cancer

Bladder cancer that is histologically described using the TNM Classification as Tis or T1N0M0. Non-invasive papillary urothelial carcinoma of the bladder (stage Ta) is excluded.

Early Chronic Lymphocytic Leukaemia

Chronic Lymphocytic Leukaemia (CLL) RAI Stage 1 or 2. RAI stage CLL 0 or lower is excluded.

Neuroendocrine tumours

Gastro-intestinal Stromal Cancer

All Gastro-intestinal Stromal Tumours histologically classified as Stage I or IA according to the latest edition of the AJCC Cancer Staging Manual which are treated with surgery or chemotherapy as recommended by an oncologist.

Bone Marrow Malignancies

All bone marrow malignancies which do not require recurrent blood transfusions, chemotherapy, targeted cancer therapies, bone marrow transplant, haematopoietic stem cell transplant or other major interventionist treatment;

The diagnosis of the above minor cancers must be established by histological evidence and be confirmed by a specialist in the relevant field.

The following conditions are specifically excluded from coverage:

- Clinical Diagnosis
- Any diagnosis on the basis of finding tumour cells and/or tumour-associated molecules in blood, saliva, faeces, urine or any other bodily fluid in the absence of further definitive and clinically verifiable evidence.
- Any lesion or tumour which is histologically described as benign, dysplasia, premalignant, borderline malignant, or suspicious malignant potential.
- Cervical Dysplasia, ClN-1, ClN-2 and ClN-3 and low grade & high grade squamous epithelial lesions. unless specifically reported as ClS (carcinoma in situ)
- Prostatic Intraepithelial Neoplasia (PIN)
- Vulvar Intraepithelial Neoplasia (VIN)
- Melanoma in situ and any non-melanoma skin carcinoma (in-situ or invasive), skin confined primary cutaneous lymphoma and dermatofibrosarcoma protuberans
- Non-invasive papillary urothelial carcinoma of the bladder (stage Ta)
 All tumours in the presence of Human Immunodeficiency Virus (HIV) infection.

 Any Cancer resulting directly from alcohol or drug abuse is excluded.

 Intermediate
 Stage Cancer:

STRICTLY FOR PIAS' FA REPRESENTATIVES ONLY (NOT FOR CIRCULATION TO PROSPECTS OR CLIENTS)



Male, non smoker \$100,000 Sum Assured

Best Value

									best value
	Insu	ırer	China Life	Et	iqa	Income	Income	Tokio Marine	Tokio Marine
	Pla	an	SOPHY	Essential Cancer Care	Essential Cancer Care	Complete Cancer	Complete Cancer	TM Protect Cancer	#go TotalProtect Cancer
			(Yearly renewal)	(5 year renewal)	(10 year renewal)	Care - Care 50	Care - Care 100	(Yearly renewal)	
						(10 year renewal)	(10 year renewal)		
		Early/Intermediate Cancer	\$100,000	\$50,000	\$50,000	\$50,000	\$100,000	\$50,000	\$100,000
Coverage		Advanced Cancer	· ,	. ,	· ,	. , -	, , , ,	. , .	. ,
55.6.456		(First claim)	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$150,000
ALB / ANB	Policy Term		\$100,000 ALB		ANB	ALB	ALB	\$100,000 ANB	ANB
ALD / AIND	Policy Territ	Annual Premium	\$298 (see notes)		\$224	\$177	\$207	\$156 (see notes)	AIND
		Total Premium Payable	\$3,480		\$2,240	\$1,766	\$2,066	\$1,740	
	1	Total Freiiliuili Fayable	35,400	\$2,030	φ2,2 4 0	\$1,700	\$2,000	\$1,740	<u> </u>
	10	Early/Intermediate Cancer							
		-	28.74	24.39	22.32	28.31	48.40	28.74	
		Advanced Cancer /	2017 1	21107	22.02	25.51	10.10	2017	
			28.74	48.78	44.64	56.63	48.40	57.47	
		Annual Premium	See notes	1.5	1	1-2-2-2	1	1-7.0	\$834
		Total Premium Payable	\$101,490	\$47,065	\$56,250	\$59,825	\$74,524	\$49,087	\$37,530
	_	Early/Intermediate Cancer	, , = , , , , ,	, .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,, = -	, , , , , , ,	7,= 1	,, 	7 - 7 ,000
29/30	To age 75		0.99	1.06	0.89	0.84	1.34	1.02	2.66
		Advanced Cancer /							
			0.99	2.12	1.78	1.67	1.34	2.04	4.00
		Annual Premium	See notes					1	\$1,174
		Total Premium Payable	\$235,180	\$113,470				\$98,516	\$64,570
		,							
	To age 85	Early/Intermediate Cancer							
		-	0.43	0.44				0.51	1.55
		Advanced Cancer /							
		Total Premium Payable	0.43	0.88				1.02	2.32
		Annual Premium	\$358 (see notes)	\$223 (see notes)	\$286	\$235	\$278	\$192 (see notes)	
		Total Premium Payable	\$4,300	\$2,540	\$2,860	\$2,354	\$2,781	\$2,275	
	10	Early/Intermediate Cancer							
	10	/ Total Premium Payable	23.26	19.69	17.48	21.24	17.98	21.98	
		Advanced Cancer /							
			23.26	39.37	34.97	42.48	35.96	43.96	
		Annual Premium	See notes						\$1,084
			\$99,900	\$46,130	\$49,130	\$54,056	\$67,405	\$48,307	\$43,360
34/35	To age 75	Early/Intermediate Cancer							
5 ., 55	10 age /3		1.00	1.08	1.02	0.92	0.74	1.04	2.31
		Advanced Cancer /							
		Total Premium Payable	1.00	2.17	2.04	1.85	1.48	2.07	3.46
		Annual Premium		1	See notes	T	T -	1	\$1,540
			\$233,590	\$112,535	\$127,710	\$127,323	\$158,982	\$97,736	\$77,000
	To age 85	Early/Intermediate Cancer	I	0.44	0.00	0.00	0.24	0.54	1.00
			0.43	0.44	0.39	0.39	0.31	0.51	1.30
		Advanced Cancer /	0.42	0.90	0.79	0.70	0.42	1.02	1.05
			0.43 \$408 (see notes)	-	0.78 \$361	0.79 \$310	0.63 \$376	1.02 \$263 (see notes)	1.95
			\$6,230		\$3,610	\$3,104	\$3,762	\$3,165	
	1	Early/Intermediate Cancer		φ3, ∠ 00	1 \$2,010	φ3, 10 4	φ3,70 <u>2</u>	φ3, 10J	
	10	/ Total Premium Payable	16.05	15.63	13.85	16.11	13.29	15.80	
		Advanced Cancer /	10.03	13.03	13.03	10.11	13.27	13.00	
		Total Premium Payable	16.05	31.25	27.70	32.22	26.58	31.60	
			See notes	01.23		OL.LL	20.50	01.00	\$1,413
			\$98,010	\$45,015	\$54,010	\$58,059	\$72,459	\$47,347	\$49,455
		Early/Intermediate Cancer		Ψ 10,010	y 0 1,0 10	430,037	Ψ/2, 13/	Ψ 17,0 17	¥ 17, 155
39/40	To age 75	/ Total Premium Payable	1.02	1.11	0.93	0.86	0.69	1.06	2.02
		Advanced Cancer /		<u>-</u>				1	
		Total Premium Payable	1.02	2.22	1.85	1.72	1.38	2.11	3.03
			See notes	1	1	1	1	1	\$2,023
			\$231,700	\$111,420				\$96,776	\$91,035
		. Star i Termani i ayabic	14201,700	Ψ111, 120				Ψ70,770	Ψ, 1,000

Notes

- All plans have different payout structure and medical definitions. Refer to product features, product structure and cancer definitions.
- For 10 years policy term comparison, Tokio Marine #go TotalProtect Cancer is excluded as it does not provide guaranteed renewability while the rest of the plan in the comparison offers guaranteed renewability.
- China Life SOPHY and Tokio Marine TM Protect Cancer are yearly renewal plans and the total premium payable are based on total premiums paid over the policy term after factoring in premium changes during renewal.
- Annual premiums for China Life SOPHY, Etiqa Essential Cancer Care, Income Complete Cancer Care and Tokio Marine TM Protect Cancer are subject to change at respective policy renewal. The premium payable upon renewal will be based on the prevailing age of the insured and the prevailing premium rates.
- Due to product design, Etiqa Essential Cancer Care (10 years renewal) and Income Complete Cancer Care are unable to renew the policy at age 75 for the following ages compared ALB29/ANB30, ALB39/ANB40 and ALB49/ANB50.
- Tokio Marine #go TotalProtect Cancer is the only plan in the comparison that provides additional payout for persistent advanced stage cancer (up to 2 times, total 200% of SA). For the rest of the plans in the comparison, the plans terminate after Advanced Cancer payout or at the end of policy term(whichever earlier).
- Based on \$100k SA, Tokio Maine #go TotalProtect Cancer can provide up to \$475K payouts for cancer which is the highest in the comparison.

<u>1st year premium discount (discount not included in comparison)</u>

- Etiqa Essential Cancer Care: 15% first-year premium discount. Applicable to applications submitted to Etiqa through Business Support from 20 July to 15 January 2024. Last signed date of application is 31 December 2023 and policy needs to be issued by 31 January 2024.

		Early/Intermediate Cancer							
	To age 85	/ Total Premium Payable	0.43	0.45				0.52	1.10
	İ	Advanced Cancer /							
		Total Premium Payable	0.43	0.90				1.03	1.65
		Annual Premium	\$588 (see notes)	\$355 (see notes)	\$463	\$436	\$546	\$370 (see notes)	
		Total Premium Payable	\$10,000	\$4,295	\$4,630	\$4,362	\$5,458	\$4,845	1
		Early/Intermediate Cancer	<u> </u>						
	10	/ Total Premium Payable	1	11.64	10.80	11.46	9.16	10.32	
	İ	Advanced Cancer /							
		Total Premium Payable	10.00	23.28	21.60	22.93	18.32	20.64	
		Annual Premium	See notes						\$1,867
		Total Premium Payable	\$95,600	\$43,590	\$46,270	\$51,702	\$64,624	\$46,032	\$56,010
44/45	T 75	Early/Intermediate Cancer	•						
44/45	To age 75	/ Total Premium Payable	1.05	1.15	1.08	0.97	0.77	1.09	1.79
		Advanced Cancer /							
		Total Premium Payable	1.05	2.29	2.16	1.93	1.55	2.17	2.68
		Annual Premium	See notes						\$2,695
		Total Premium Payable	\$229,290	\$109,995	\$124,850	\$124,969	\$156,201	\$95,461	\$107,800
	To age 85	Early/Intermediate Cancer	1						
	10 age 03	/ Total Premium Payable	0.44	0.45	0.40	0.40	0.32	0.52	0.93
		Advanced Cancer /							
		Total Premium Payable	0.44	0.91	0.80	0.80	0.64	1.05	1.39
		Annual Premium	\$1,028 (see notes)	\$504 (see notes)	\$707	\$711	\$888	\$599 (see notes)	1
		Total Premium Payable	\$15,470	\$6,765	\$7,070	\$7,108	\$8,885	\$7,765	1
	10	Early/Intermediate Cancer	1						
,		/ Total Premium Payable	6.46	7.39	7.07	7.03	5.63	6.44	1
		Advanced Cancer /		=0					
		Total Premium Payable	6.46	14.78	14.14	14.07	11.25	12.88	+0.504
		Annual Premium	See notes						\$2,501
			404 700	±44 045	¢50,400	¢54.057	±/0 /07	±44 400	
		Total Premium Payable	\$91,780	\$41,815	\$50,400	\$54,956	\$68,697	\$44,182	\$62,525
49/50	To age 75	Early/Intermediate Cancer	•						
49/50	To age 75	Early/Intermediate Cancer / Total Premium Payable	•	\$41,815 1.20	\$50,400	\$54,956 0.91	\$68,697 0.73	1.13	1.60
49/50	To age 75	Early/Intermediate Cancer / Total Premium Payable Advanced Cancer /	1.09	1.20	0.99	0.91	0.73	1.13	1.60
49/50	To age 75	Early/Intermediate Cancer / Total Premium Payable Advanced Cancer / Total Premium Payable	1.09						1.60 2.40
49/50	To age 75	Early/Intermediate Cancer / Total Premium Payable Advanced Cancer / Total Premium Payable Annual Premium	1.09 1.09 See notes	1.20	0.99	0.91	0.73	1.13	1.60 2.40 \$3,618
49/50	To age 75	Early/Intermediate Cancer / Total Premium Payable Advanced Cancer / Total Premium Payable Annual Premium Total Premium Payable	1.09 1.09 See notes \$225,470	1.20	0.99	0.91	0.73	1.13	1.60 2.40
49/50	To age 75	Early/Intermediate Cancer / Total Premium Payable Advanced Cancer / Total Premium Payable Annual Premium Total Premium Payable Early/Intermediate Cancer	1.09 1.09 See notes \$225,470	1.20 2.39 \$108,220	0.99	0.91	0.73	1.13 2.26 \$93,611	1.60 2.40 \$3,618 \$126,630
49/50		Early/Intermediate Cancer / Total Premium Payable Advanced Cancer / Total Premium Payable Annual Premium Total Premium Payable Early/Intermediate Cancer / Total Premium Payable	1.09 1.09 See notes \$225,470	1.20	0.99	0.91	0.73	1.13	1.60 2.40 \$3,618
49/50		Early/Intermediate Cancer / Total Premium Payable Advanced Cancer / Total Premium Payable Annual Premium Total Premium Payable Early/Intermediate Cancer / Total Premium Payable Advanced Cancer /	1.09 1.09 See notes \$225,470	1.20 2.39 \$108,220	0.99	0.91	0.73	1.13 2.26 \$93,611	1.60 2.40 \$3,618 \$126,630

Female, non smoker

\$100,000 Sum Assured Best Value

Care - Care 100 (10 year renewal) Care - Care 100 (10 year ren	Insurer		China Life	Etiqa		Income	Income	Tokio Marine	Tokio Marine	
Early/Intermediate Cancer \$100,000 \$50,000 \$50,000 \$50,000 \$100,000 \$50,000 \$100,00		Pla	an	SOPHY	Essential Cancer Care	Essential Cancer Care	Complete Cancer	Complete Cancer	TM Protect Cancer	#go TotalProtect Cancer
Early/Intermediate Cancer \$100,000 \$50,000 \$50,000 \$50,000 \$50,000 \$100,00				(Yearly renewal)	(5 year renewal)	(10 year renewal)	Care - Care 50	Care - Care 100	(Yearly renewal)	
Coverage Advanced Cancer First claim \$100,000 100,000 100,000 100,000 \$1							(10 year renewal)	(10 year renewal)		
Second S		Early/Interm	ediate Cancer	\$100,000	\$50,000	\$50,000	\$50,000	\$100,000	\$50,000	\$100,000
ALB / ANB Policy Term	Coverage	Advanced Ca	incer							
Annual Premium		(First claim)		\$100,000	100,000	100,000	\$100,000	\$100,000	\$100,000	\$150,000
Total Premium Payable 10 Total Premium Payable \$4,260 \$3,080 \$3,020 \$3,704 \$4,350 \$3,085	ALB / ANB	Policy Term		ALB	ANB	ANB	ALB	ALB	ANB	ANB
10			Annual Premium	\$358 (see notes)	\$246 (see notes)	\$302	\$370	\$435	\$258 (see notes)	
Total Premium Payable 23.47 16.23 16.56 13.50 22.99 16.21			Total Premium Payable	\$4,260	\$3,080	\$3,020	\$3,704	\$4,350	\$3,085	
Total Premium Payable 23.47 16.23 16.56 13.50 22.99 16.21		10	Early/Intermediate Cancer							
Total Premium Payable 23.47 32.47 33.11 27.00 22.99 32.41		10	/ Total Premium Payable	23.47	16.23	16.56	13.50	22.99	16.21	
Part Part			Advanced Cancer /							
To age 75 To age 75 To age 75 Total Premium Payable 1.41 1.07 1.05 0.88 1.42 1.30 2.17 Advanced Cancer / Total Premium Payable 1.41 2.14 2.10 1.77 1.42 2.60 3.26			Total Premium Payable	23.47	32.47	33.11	27.00	22.99	32.41	
To age 75			Annual Premium	See notes						\$1,023
/ Total Premium Payable 1.41 1.07 1.05 0.88 1.42 1.30 2.17 Advanced Cancer / Total Premium Payable 1.41 2.14 2.10 1.77 1.42 2.60 3.26			Total Premium Payable	\$70,760	\$46,765	\$47,590	\$56,582	\$70,249	\$38,415	\$46,035
Total Premium Payable 1.41 1.07 1.05 0.88 1.42 1.30 2.17	29/30	To age 75	Early/Intermediate Cancer							
Total Premium Payable 1.41 2.14 2.10 1.77 1.42 2.60 3.26	27/30	10 agc 73	/ Total Premium Payable	1.41	1.07	1.05	0.88	1.42	1.30	2.17
			Advanced Cancer /							
			Total Premium Payable	1.41	2.14	2.10	1.77	1.42	2.60	3.26
Annual Premium See notes \$1,224			Annual Premium	See notes						\$1,224

Notes - All plans have different payout structure and medical definitions. Refer to product features, product structure and cancer definitions. - For 10 years policy term comparison, Tokio Marine #go

TotalProtect Cancer is excluded as it does not provide guaranteed renewability while the rest of the plan in the

- Annual premiums for China Life SOPHY, Etiqa Essential Cancer Care, Income Complete Cancer Care and Tokio Marine TM Protect Cancer are subject to change at respective policy renewal. The premium payable upon renewal will be based on the prevailing age of the insured

- Due to product design, Etiqa Essential Cancer Care (10 years renewal) and Income Complete Cancer Care are unable to renew the policy at age 75 for the following ages compared ALB29/ANB30, ALB39/ANB40 and ALB49/ANB50.

comparison offers guaranteed renewability.

and the prevailing premium rates.

		Total Premium Payable	\$143,270	\$81,855				\$63,006	\$67,320
	To age 85	Early/Intermediate Cancer	I						
	10 age 03	/ Total Premium Payable	0.70	0.61	_			0.79	1.49
		Advanced Cancer / Total Premium Payable	0.70	1.22				1.59	2.23
		Annual Premium	\$428 (see notes)	\$370 (see notes)	\$458	\$515	\$606	\$359 (see notes)	2.20
		Total Premium Payable	\$5,580	\$4,720	\$4,580	\$5,146	\$6,058	\$4,370	
	10	Early/Intermediate Cancer							
	10		17.92	10.59	10.92	9.72	16.51	11.44	
		Advanced Cancer /	47.00			10.10		00.00	
		Total Premium Payable Annual Premium	17.92 See notes	21.19	21.83	19.43	16.51	22.88	\$1,299
a.		Total Premium Payable	\$68,850	\$45,535	\$45,110	\$50,963	\$63,321	\$37,125	\$51,960
_		Early/Intermediate Cancer		ψ-3,303	ψ+3,110	ψ30,700	\$00,021	ψ07,123	431,700
34/35	To age 75	/ Total Premium Payable	1.45	1.10	1.11	0.98	1.58	1.35	1.92
		Advanced Cancer /							
		Total Premium Payable	1.45	2.20	2.22	1.96	1.58	2.69	2.89
		Annual Premium	See notes	±00 /05	¢00 (20	¢10/ /4/	¢422.020	¢/4.74/	\$1,562
		Total Premium Payable Early/Intermediate Cancer	\$141,360	\$80,625	\$80,630	\$106,646	\$132,930	\$61,716	\$78,100
	To age 85	•	0.71	0.62	0.62	0.47	0.75	0.81	1.28
		Advanced Cancer /							
		Total Premium Payable	0.71	1.24	1.24	0.94	0.75	1.62	1.92
		Annual Premium	\$548 (see notes)	\$574 (see notes)	\$637	\$700	\$856	\$515 (see notes)	
		Total Premium Payable	\$7,830	\$6,795	\$6,370	\$7,004	\$8,561	\$6,000	
	10	Early/Intermediate Cancer / Total Premium Payable	12.77	7.36	7.85	7.14	11.68	8.33	
		Advanced Cancer /	12.77	7.30	7.65	7.14	11.00	0.33	-
		Total Premium Payable	12.77	14.72	15.70	14.28	11.68	16.67	
		Annual Premium	See notes	·!	!	!	·!	-!	\$1,641
		Total Premium Payable	\$66,500	\$43,685	\$44,570	\$52,879	\$65,899	\$35,330	\$57,435
(To age 75	Early/Intermediate Cancer	I						
39/40		/ Total Premium Payable	1.50	1.14	1.12	0.95	1.52	1.42	1.74
		Advanced Cancer / Total Premium Payable	1.50	2.29	2.24	1.89	1.52	2.83	2.61
		Annual Premium	See notes	2.27	2.27	1.07	1.32	2.00	\$1,978
		Total Premium Payable	\$139,010	\$78,775				\$59,921	\$89,010
	To age 85	Early/Intermediate Cancer	I	0.40				0.00	4.40
		/ Total Premium Payable Advanced Cancer /	0.72	0.63	+			0.83	1.12
			0.72	1.27				1.67	1.69
		Annual Premium	\$808 (see notes)	\$785 (see notes)	\$841	\$932	\$1,165	\$685 (see notes)	,
		Total Premium Payable	\$10,690	\$8,490	\$8,410	\$9,323	\$11,654	\$7,505	
	10	Early/Intermediate Cancer							
			9.35	5.89	5.95	5.36	8.58	6.66	
		Advanced Cancer / Total Premium Payable	9.35	11.78	11.89	10.73	8.58	13.32	
		Annual Premium	See notes	111.70	11.07	110.70	0.50	10.02	\$2,073
		Total Premium Payable	\$63,270	\$40,815	\$40,530	\$45,817	\$57,263	\$32,755	\$62,190
44/45	To age 75	Early/Intermediate Cancer	I						
44/43	10 age /3		1.58	1.23	1.23	1.09	1.75	1.53	1.61
		Advanced Cancer /	1 50	2.45	2.47	2 10	1 75	2.05	
		Total Premium Payable Annual Premium	1.58 See notes	2.45	2.47	2.18	1.75	3.05	2.41 \$2,510
		Total Premium Payable	\$135,780	\$75,905	\$76,050	\$101,500	\$126,872	\$57,346	\$100,400
	To 250 05	Early/Intermediate Cancer			1				
	To age 85	/ Total Premium Payable	0.74	0.66	0.66	0.49	0.79	0.87	1.00
		Advanced Cancer /	.						l
		· ·	0.74	1.32	1.31	0.99	0.79	1.74	1.49
		Annual Premium Total Premium Payable	\$1,098 (see notes) \$13,750	\$913 (see notes) \$9,710	\$974 \$9,740	\$1,187 \$11,873	\$1,484 \$14,838	\$816 (see notes) \$8,832	-
		Early/Intermediate Cancer		Ψ/,/ 10	ψ/,/ τ∪	φ11,0/3	ψ± 7 ,000	ψ0,002	
	10	-	7.27	5.15	5.13	4.21	6.74	5.66	
		Advanced Cancer /							
		Total Premium Payable	7.27	10.30	10.27	8.42	6.74	11.32	

- Tokio Marine #go TotalProtect Cancer is the only plan in the comparison that provides additional payout for persistent advanced stage cancer (up to 2 times, total 200% of SA). For the rest of the plans in the comparison, the plans terminate after Advanced Cancer payout or at the end of policy term(whichever earlier).

- Based on \$100k SA, Tokio Maine #go TotalProtect Cancer can provide up to \$475K payouts for cancer which is the highest in the comparison.

<u>1st year premium discount (discount not included in comparison)</u>

- Etiqa Essential Cancer Care: 15% first-year premium discount. Applicable to applications submitted to Etiqa through Business Support from 20 July to 15 January 2024. Last signed date of application is 31 December 2023 and policy needs to be issued by 31 January 2024.

		Annual Premium	See notes						\$2,527	
		Total Premium Payable	\$58,670	\$36,890	\$38,200	\$45,875	\$57,338	\$29,330	\$63,175	
49/50	To 200 75	Early/Intermediate Cancer								
49/30	To age 75	/ Total Premium Payable	1.70	1.36	1.31	1.09	1.74	1.70	1.58	
		Advanced Cancer /								
		Total Premium Payable	1.70	2.71	2.62	2.18	1.74	3.41	2.37	
		Annual Premium	See notes	See notes						
		Total Premium Payable	\$131,180	\$71,980				\$53,921	\$108,465	
	To 000 05	Early/Intermediate Cancer								
		/ Total Premium Payable	0.76	0.69				0.93	0.92	
		Advanced Cancer /								
		Total Premium Payable	0.76	1.39				1.85	1.38	

STRICTLY FOR PIAS' FA REPRESENTATIVES ONLY (NOT FOR CIRCULATION TO PROSPECTS OR CLIENTS)



Male, non smoker \$200,000 Sum Assured

Best Value

	In	surer	China Life	Et	iqa	Income	Income	Tokio Marine
		Plan	SOPHY		Essential Cancer Care		Complete Cancer	#go TotalProtect Cancer
			(Yearly renewal)	(5 year renewal)	(10 year renewal)	Care - Care 50	Care - Care 100	
			,,	15.75.	, ,	(10 year renewal)	(10 year renewal)	
	Early/Interm	 nediate Cancer	\$200,000	\$100,000	\$100,000	\$100,000	\$200,000	\$200,000
overage	Advanced Ca		,	7	,	,	,,500	,
	(First claim)		\$200,000	\$200,000	\$200,000	\$200,000	\$200,000	\$300,000
ALB / ANB	Policy Term		ALB	ANB	ANB	ALB	ALB	ANB
	,	Annual Premium	\$548 (see notes)	\$374 (see notes)	\$448	\$335	\$392	
		Total Premium Payable	\$6,290	\$4,100	\$4,480	\$3,354	\$3,924	
	10	Early/Intermediate Cancer /						
	10	Total Premium Payable	31.80	24.39	22.32	29.82	50.97	
		Advanced Cancer /						
		Total Premium Payable	31.80	48.78	44.64	59.63	50.97	
		Annual Premium	See notes		T	T	T	\$1,526
		Total Premium Payable	\$188,030	\$94,130	\$112,500	\$113,666	\$141,595	\$68,670
29/30	To age 75	Early/Intermediate Cancer /	1.04	4.07	0.00	0.00	4.44	0.04
		Total Premium Payable	1.06	1.06	0.89	0.88	1.41	2.91
		Advanced Cancer /	1.06	2 12	1 70	1 74	1 41	4 27
		Total Premium Payable Annual Premium	1.06 \$548	2.12 \$0	1.78	1.76	1.41	4.37 \$2,146
		Total Premium Payable	\$437,780	\$226,940				\$2,146
		Early/Intermediate Cancer /	ψ-το/,/ου	ψ∠∠∪, /ᠲ∪				Ψ110,000
	To age 85	Total Premium Payable	0.46	0.44				1.69
		Advanced Cancer /						
		Total Premium Payable	0.46	0.88				2.54
		Annual Premium	\$638 (see notes)	\$446 (see notes)	\$572	\$447	\$528	
		Total Premium Payable	\$7,780	\$5,080	\$5,720	\$4,472	\$5,284	
	10	Early/Intermediate Cancer /					-	
	10	Total Premium Payable	25.71	19.69	17.48	22.36	18.93	
		Advanced Cancer /						
		Total Premium Payable	25.71	39.37	34.97	44.72	37.85	
		Annual Premium	See notes					\$1,994
		Total Premium Payable	\$185,130	\$92,260	\$98,260	\$102,705	\$128,070	\$79,760
34/35	To age 75	Early/Intermediate Cancer /	1.00	4.00	1.00		0.70	0.54
	3-13	Total Premium Payable	1.08	1.08	1.02	0.97	0.78	2.51
		Advanced Cancer /	1.00	2.47	2.04	1 05	1.57	2.7/
		Total Premium Payable Annual Premium	1.08 See notes	2.17	2.04	1.95	1.56	3.76 \$2,824
		Total Premium Payable	\$434,880	\$225,070	\$255,420	\$241,911	\$302,066	\$2,824
		Early/Intermediate Cancer /	ψ+υ+,υυυ	φ∠∠J,U/U	φ ∠ JJ, T ∠U	ψ471,/11	φ302,000	φ141,200
	To age 85	Total Premium Payable	0.46	0.44	0.39	0.41	0.33	1.42
		Advanced Cancer /						<u>-</u>
		Total Premium Payable	0.46	0.89	0.78	0.83	0.66	2.12
		Annual Premium	\$738 (see notes)	\$570 (see notes)	\$722	\$590	\$715	
		Total Premium Payable	\$11,400	\$6,400	\$7,220	\$5,897	\$7,147	
	10	Early/Intermediate Cancer /						
	10	Total Premium Payable	17.54	15.63	13.85	16.96	13.99	
		Advanced Cancer /						
		Total Premium Payable	17.54	31.25	27.70	33.92	27.98	
		Annual Premium	See notes	I.a.	I	I	T	\$2,608
		Total Premium Payable	\$181,740	\$90,030	\$108,020	\$110,312	\$137,671	\$91,280
	To age 75	Early/Intermediate Cancer /	1 40	4.44	0.00	0.04	0.70	0.40
39/40	32.7	Total Premium Payable	1.10	1.11	0.93	0.91	0.73	2.19
		Advanced Cancer /	1 10	2 22	1 95	1 91	1 45	2 20
		Total Premium Payable Annual Premium	1.10	2.22	1.85	1.81	1.45	3.29
		Ailliuai Fieilliuili	See notes					\$3,720

Notes

- All plans have different payout structure and medical definitions. Refer to product features, product structure and cancer definitions.
- For 10 years policy term comparison, Tokio Marine #go TotalProtect Cancer is excluded as it does not provide guaranteed renewability while the rest of the plan in the comparison offers guaranteed renewability.
- For TM Protect Cancer is excluded in the comparison as the maximum sum assured is \$150K.
- Annual premiums for China Life SOPHY, Etiqa Essential Cancer Care and Income Complete Cancer Care are subject to change at respective policy renewal. The premium payable upon renewal will be based on the prevailing age of the insured and the prevailing premium rates.
- Due to product design, Etiqa Essential Cancer Care (10 years renewal) and Income Complete Cancer Care are unable to renew the policy at age 75 for the following ages compared ALB29/ANB30, ALB39/ANB40 and ALB49/ANB50.
- Tokio Marine #go TotalProtect Cancer is the only plan in the comparison that provides additional payout for persistent advanced stage cancer (up to 2 times, total 200% of SA). For the rest of the plans in the comparison, the plans terminate after Advanced Cancer payout or at the end of policy term(whichever earlier).

<u>1st year premium discount</u> (discount not included in comparison)

- Etiqa Essential Cancer Care: 15% first-year premium discount. Applicable to applications submitted to Etiqa through Business Support from 20 July to 15 January 2024. Last signed date of application is 31 December 2023 and policy needs to be issued by 31 January 2024.

•			1					
		Total Premium Payable	\$431,490	\$222,840				\$167,400
	To age 85		φ+01,+70	Ψ222,040				¥107,400
	10 age 65	Early/Intermediate Cancer /	0.47	0.45				4.40
		Total Premium Payable	0.46	0.45	_			1.19
		Advanced Cancer /						
		Total Premium Payable	0.46	0.90				1.79
		Annual Premium	\$1088 (see notes)	\$710 (see notes)	\$926	\$829	\$1,037	
		Total Premium Payable	\$18,370	\$8,590	\$9,260	\$8,287	\$10,369	
	10	Early/Intermediate Cancer /						
	10	Total Premium Payable	10.89	11.64	10.80	12.07	9.64	
		Advanced Cancer /						
		Total Premium Payable	10.89	23.28	21.60	24.13	19.29	
		Annual Premium	See notes		1			\$3,456
		Total Premium Payable	\$177,350	\$87,180	\$92,540	\$98,233	\$122,786	\$103,680
44/45	To age 75	Early/Intermediate Cancer /						
44/43	10 age 73	Total Premium Payable	1.13	1.15	1.08	1.02	0.81	1.93
		Advanced Cancer /						
		Total Premium Payable	1.13	2.29	2.16	2.04	1.63	2.89
		Annual Premium	See notes			•	•	\$4,962
		Total Premium Payable	\$427,100	\$219,990	\$249,700	\$237,439	\$296,783	\$198,480
	To 200 05	Early/Intermediate Cancer /						
	To age 85	Total Premium Payable	0.47	0.45	0.40	0.42	0.34	1.01
		Advanced Cancer /						
		Total Premium Payable	0.47	0.91	0.80	0.84	0.67	1.51
		Annual Premium	\$1,878 (see notes)	\$1,008 (see notes)	\$1,414	\$1,350	\$1,688	
	10	Total Premium Payable	\$28,500	\$13,530	\$14,140	\$13,504	\$16,880	
		Early/Intermediate Cancer /						
	10	Total Premium Payable	7.02	7.39	7.07	7.41	5.92	
		Advanced Cancer /						
		Total Premium Payable	7.02	14.78	14.14	14.81	11.85	
		Annual Premium	See notes	1	:	•	•	\$4,640
	İ	Total Premium Payable	\$170,340	\$83,630	\$100,800	\$104,415	\$130,525	\$116,000
40/50		Early/Intermediate Cancer /						
49/50	To age 75	Total Premium Payable	1.17	1.20	0.99	0.96	0.77	1.72
		Advanced Cancer /						
		Total Premium Payable	1.17	2.39	1.98	1.92	1.53	2.59
		Annual Premium	See notes					\$6,672
		Total Premium Payable	\$420,090	\$216,440				\$233,520
	T 05	Early/Intermediate Cancer /						
	To age 85	Total Premium Payable	0.48	0.46				0.86
		Advanced Cancer /						
		Total Premium Payable	0.48	0.92				1.28
				<u> </u>				

Female, non smoker \$200,000 Sum Assured

Best Value

	In	surer	China Life	Et	iqa	Income	Income	Tokio Marine
	F	Plan	SOPHY	Essential Cancer Care	Essential Cancer Care	Complete Cancer	Complete Cancer	#go TotalProtect Cancer
			(Yearly renewal)	(5 year renewal)	(10 year renewal)	Care - Care 50	Care - Care 100	
						(10 year renewal)	(10 year renewal)	
	Early/Intermediate Cance		\$200,000	\$100,000	\$100,000	\$100,000	\$200,000	\$200,000
Coverage		Advanced Cancer	l					
		(First claim)	\$200,000	\$200,000	\$200,000	\$200,000	\$200,000	\$300,000
ALB / ANB	Policy Term		ALB	ANB	ANB	ALB	ALB	ANB
		Annual Premium	\$638 (see notes)	\$492 (see notes)	\$604	\$704	\$826	
		Total Premium Payable	\$7,770	\$6,160	\$6,040	\$7,037	\$8,265	
	10	Early/Intermediate Cancer /						
	10	Total Premium Payable	25.74	16.23	16.56	14.21	24.20	
		Advanced Cancer /						
		Total Premium Payable	25.74	32.47	33.11	28.42	24.20	
		Annual Premium	See notes					\$1,902
		Total Premium Payable	\$130,410	\$93,530	\$95,180	\$107,507	\$133,473	\$85,590

Notes - All plans have different payout structure and medical

- definitions. Refer to product features, product structure and cancer definitions.
- For 10 years policy term comparison, Tokio Marine #go TotalProtect Cancer is excluded as it does not provide guaranteed renewability while the rest of the plan in the comparison offers guaranteed renewability.
- For TM Protect Cancer is excluded in the comparison as the maximum sum assured is \$150K.
- Annual premiums for China Life SOPHY, Etiqa Essential Cancer Care and Income Complete Cancer Care are subject to change at respective policy renewal. The premium bayahla unan rangyal will ha hasad an the proveiling aga

		Early/Intermediate Cancer /				1	1	
29/30	To age 75	Total Premium Payable	1.53	1.07	1.05	0.93	1.50	2.34
		Advanced Cancer /	1.50	1.07	1.03	0.70	1.50	2.04
		Total Premium Payable	1.53	2.14	2.10	1.86	1.50	3.51
•		Annual Premium	See notes	1=	1=	12.00	12.00	\$2,266
		Total Premium Payable	\$265,190	\$163,710				\$124,630
		Early/Intermediate Cancer /						
	To age 85	Total Premium Payable	0.75	0.61				1.60
		Advanced Cancer /						
		Total Premium Payable	0.75	1.22				2.41
		Annual Premium	\$778 (see notes)	\$740 (see notes)	\$916	\$978	\$1,151	
		Total Premium Payable	\$10,210	\$9,440	\$9,160	\$9,778	\$11,509	
	10	Early/Intermediate Cancer /						
	10	Total Premium Payable	19.59	10.59	10.92	10.23	17.38	_
		Advanced Cancer /						
		Total Premium Payable	19.59	21.19	21.83	20.45	17.38	
		Annual Premium	See notes	1.04.070	1,00,000	+04.004	1+400 000	\$2,424
		Total Premium Payable	\$126,940	\$91,070	\$90,220	\$96,831	\$120,309	\$96,960
34/35	To age 75	Early/Intermediate Cancer / Total Premium Payable	1.58	1 10	1 11	1.02	1.66	2.06
		Advanced Cancer /	1.56	1.10	1.11	1.03	1.00	2.00
		Total Premium Payable	1.58	2.20	2.22	2.07	1.66	3.09
		Annual Premium	See notes	12.20		12.07	11.00	\$2,896
		Total Premium Payable	\$261,720	\$161,250	\$161,260	\$202,627	\$252,566	\$144,800
		Early/Intermediate Cancer /	\$\pi\201,720	Ψ101,230	ψ101,200	φ202,027	Ψ232,300	ψ111,000
	To age 85	Total Premium Payable	0.76	0.62	0.62	0.49	0.79	1.38
		Advanced Cancer /						
		Total Premium Payable	0.76	1.24	1.24	0.99	0.79	2.07
		Annual Premium	\$988 (see notes)	\$1,148 (see notes)	\$1,274	\$1,331	\$1,627	
		Total Premium Payable	\$14,350	\$13,590	\$12,740	\$13,307	\$16,267	
	10	Early/Intermediate Cancer /						
	10	Total Premium Payable	13.94	7.36	7.85	7.51	12.29	_
		Advanced Cancer /						
		Total Premium Payable	13.94	14.72	15.70	15.03	12.29	
		Annual Premium	See notes	Lionana	Liantin	T	T	\$3,066
		Total Premium Payable	\$122,640	\$87,370	\$89,140	\$100,470	\$125,209	\$107,310
39/40	To age 75	Early/Intermediate Cancer / Total Premium Payable	1.63	1.14	1.12	1.00	1.60	1.86
		Advanced Cancer /	1.03	1.14	1.12	1.00	1.00	1.00
		Total Premium Payable	1.63	2.29	2.24	1.99	1.60	2.80
		Annual Premium	See notes	2.27		1.77	11.00	\$3,672
		Total Premium Payable	\$257,420	\$157,550				\$165,240
		Early/Intermediate Cancer /						
	To age 85	Total Premium Payable	0.78	0.63				1.21
		Advanced Cancer /						
		Total Premium Payable	0.78	1.27				1.82
		Annual Premium	\$1,478 (see notes)	\$1,570 (see notes)	\$1,682	\$1,771	\$2,214	
		Total Premium Payable	\$19,610	\$16,980	\$16,820	\$17,713	\$22,142	-
	10	Early/Intermediate Cancer /	40.00	5.00	5.05	5.45		
		Total Premium Payable	10.20	5.89	5.95	5.65	9.03	
		Advanced Cancer /	40.00	44.70	44.00	44.00	0.00	
		Total Premium Payable Annual Premium	10.20	11.78	11.89	11.29	9.03	\$3,878
		Total Premium Payable	\$116,730	\$81,630	\$81,060	\$87,053	\$108,800	\$116,340
		Early/Intermediate Cancer /	Ψ±10,700	ψ01,000	φ01,000	ψυ,,υυυ	Ψ100,000	Ψ110,070
44/45	To age 75	Total Premium Payable	1.71	1.23	1.23	1.15	1.84	1.72
		Advanced Cancer /	, 	1	1	1		
		Total Premium Payable	1.71	2.45	2.47	2.30	1.84	2.58
		Annual Premium	See notes		-1	1	1	\$4,660
		Total Premium Payable	\$251,510	\$151,810	\$152,100	\$192,850	\$241,057	\$186,400
	To 200 05	Early/Intermediate Cancer /						
	To age 85	Total Premium Payable	0.80	0.66	0.66	0.52	0.83	1.07
		Advanced Cancer /						
		Total Premium Payable	0.80	1.32	1.31	1.04	0.83	1.61

- payable upon renewal will be based on the prevailing age of the insured and the prevailing premium rates.
- Due to product design, Etiqa Essential Cancer Care (10 years renewal) and Income Complete Cancer Care are unable to renew the policy at age 75 for the following ages compared ALB29/ANB30, ALB39/ANB40 and ALB49/ANB50.
- Tokio Marine #go TotalProtect Cancer is the only plan in the comparison that provides additional payout for persistent advanced stage cancer (up to 2 times, total 200% of SA). For the rest of the plans in the comparison, the plans terminate after Advanced Cancer payout or at the end of policy term(whichever earlier).

<u>1st year premium discount</u> (discount not included in comparison)

- Etiqa Essential Cancer Care: 15% first-year premium discount. Applicable to applications submitted to Etiqa through Business Support from 20 July to 15 January 2024. Last signed date of application is 31 December 2023 and policy needs to be issued by 31 January 2024.

				1	1		1	
		Annual Premium	\$2,008 (see notes)	\$1,826 (see notes)	\$1,948	\$2,256	\$2,819	
		Total Premium Payable	\$25,210	\$19,420	\$19,480	\$22,558	\$28,192	
	10	Early/Intermediate Cancer /						
	10	Total Premium Payable	7.93	5.15	5.13	4.43	7.09	
		Advanced Cancer /						
		Total Premium Payable	7.93	10.30	10.27	8.87	7.09	
		Annual Premium	See notes				•	\$4,728
		Total Premium Payable	\$108,290	\$73,780	\$76,400	\$87,163	\$108,942	\$118,200
49/50	To age 75	Early/Intermediate Cancer /						
49/30		Total Premium Payable	1.85	1.36	1.31	1.15	1.84	1.69
		Advanced Cancer /						
		Total Premium Payable	1.85	2.71	2.62	2.29	1.84	2.54
		Annual Premium	See notes	•	•	•	•	\$5,748
-		Total Premium Payable	\$243,070	\$143,960				\$201,180
	To age 85	Early/Intermediate Cancer /						
	To age 85	Total Premium Payable	0.82	0.69				0.99
		Advanced Cancer /						
		Total Premium Payable	0.82	1.39				1.49