## LIST OF HSBC LIFE INSURANCE PRODUCTS

(Remuneration for GI Products only)

Note: All Commission Percentages are subject to changes at the discretion of the company and without prior notice.

| PRODUCTS   | Commission %          |
|--|-----------------------|
| A. LIFESTYLE   |                       |
| PERSONAL ACCIDENT  |                       |
| SmartCare Assure (Group)   | 20%                   |
| SmartPA Protect+   | 30%                   |
|  |                       |
| B. HEALTH  |                       |
| INDIVIDUAL HEALTH  |                       |
| SmartCare Executive  | 15%                   |
| SmartCare Optimum Enhanced   | 15%, 15% Dental Rider |
| International Exclusive  | 15%                   |
| BENEFITS+ INTERNATIONAL  | 15%                   |
| BENEFITS+ (Domestic Customised Group Health)                       |                       |
| Group Personal Accident  | 15%                   |
| Group Hospital and Surgical  | 15%                   |
| Group Major Medical  | 15%                   |
| Group Extended Major Medical                                       | 15%                   |
| Group General Practitioner   | 10%                   |
| Group Specialist   | 15%                   |
| Group Maternity  | 15%                   |
| Group Dental   | 15%                   |
| Group Optical  | 15%                   |
| Group Wellness   |                       |
| a) Non Panel (Health Screening or Vaccination)                     | 15%                   |
| Chronic Disease Management Program, Fitness and/or Mental Wellness | NA                    |
| Benefits+ (Individual Add-On)                                      | NA                    |
| BENEFITS+ FOREIGN WORKERS (Packaged)                               | 15%                   |
| BENEFITS+ BUSINESS (Packaged)                                      |                       |
| Personal Accident  | 20%                   |
| Hospital and Surgical  | 15%                   |
| Extended Major Medical   | 15%                   |
| General Practitioner   | 10%                   |

| Specialist                                  | 10% |
|---|-----|
| Dental                                      | 10% |
| Chronic Disease Management Program, Fitness | NA  |
| and/or Mental Wellness                      |     |