

Overview

This event provides recognition for FBLA members who are interested in learning about the background and current information of FBLA-PBL.

This event is only for members in grades 9 and 10.

Competencies

The topics listed below are prioritized, listing first the most important content areas of the tests.

- General information about the FBLA-PBL organization
- Other facts found in the FBLA-PBL *CMH*
- Official FBLA-PBL publications (*Tomorrow's Business Leader*, *FBLA Advisers' Hotline*, and any other official publication)
- FBLA-PBL Goals, Creed, and Bylaws

Procedures/Tips

- Review the Competitive Events Tips in the front of the book.

Web Site Resources

- www.fbla-pbl.org
- <http://www.parliamentarians.org/>

FBLA Principles & Procedures Sample Questions

1. A local chapter of over 100 members is allowed ____ voting delegates to the national conference.
 - a. 4
 - b. 2
 - c. 1
 - d. 3
2. The Gold Seal Chapter of Merit is also known as the:
 - a. Hamden L. Forkner Award
 - b. Edward D. Miller Award
 - c. Hollis and Kitty Guy Award
 - d. Dorothy L. Travis Award
3. Iowa became the first FBLA state chapter in
 - a. 1942.
 - b. 1937.
 - c. 1958.
 - d. 1947.
4. _____ is considered the founder of FBLA.
 - a. Lorraine Missling
 - b. Hamden L. Forkner
 - c. Edward D. Miller
 - d. Dorothy Travis
5. All remarks and debate on a motion must be germane to the issue, meaning
 - a. transferable.
 - b. involve.
 - c. pertinent.
 - d. original.
6. The fiscal year for FBLA-PBL is
 - a. January 1-December 31.
 - b. July 1-June 30.
 - c. June 1-May 31.
 - d. August 1-July 31.
7. Which team event **does not** have team members take a collaborative online test?
 - a. Entrepreneurship
 - b. Parliamentary Procedure
 - c. Management Decision Making
 - d. Global Business
8. Chapter activities fall into five functional areas:
 - a. training, evaluation, goals, civic, and service
 - b. evaluation, goals, civic, service, and social
 - c. professional development, civic, service, social, and financial
 - d. professional development, community service, social, fund raising, and public relations.
9. National eligibility requirements must be followed by all competitors. Which of the following is **not** a requirement?
 - a. students must take tests in sequence (Word Processing I & II)
 - b. competitors must have paid their national dues by December 1 of the year they participate.
 - c. Business Math is for students in grades 9 and 10 only.
 - d. member may not participate in more than one individual event.

10. When preparing the Local Chapter Annual Business Report, all of the following except _____ should be included.

- a. service projects
- b. calendar of events
- c. financial report
- d. equipment used

11. The official emblem and insignia item designs are described and protected from infringement by registration in the U.S. Patent Office under Trademark Act of

- a. 1947.
- b. 1948.
- c. 1949.
- d. 1946.

12. The topic for Emerging Business Issues

- a. is selected by each team.
- b. changes between state and national competitions.
- c. changes between the regional/sectional and state conferences.
- d. remains the same through national competition.

13. At the national level, ties on the written events will be broken

- a. by a predetermined sequence of questions.
- b. by the time each student takes to finish the test.
- c. by comparing performance on the last 10 questions and then time.
- d. by comparing performance on the last 10 questions.

14. An event that allows students to go online to compete is:

- a. Virtual Business Challenge
- b. Mission LIFT
- c. Visual Basic Programming
- d. Network Design

15. At the national center, a "Wall of Fame" has been created to honor

- a. national FBLA officers.
- b. advisers and state chairs with at least 20 years of experience and outstanding service.
- c. chapters giving the top three monetary donations to the March of Dimes.
- d. FBLA national scholarship winners.

16. There are three categories of competitive events available to members:

- a. individual, group, and chapter
- b. chapter, member, and team
- c. group, member, and team
- d. individual, team, and chapter

17. The dress code must be followed at all national conferences by:

- a. members and advisers only
- b. members, advisers, and guests only
- c. members only
- d. members, advisers, guests, and hotel staff only

18. This competition uses the Internet and related technologies to communicate ideas and concepts and to deliver value to customers.

- a. Technology Concepts
- b. Business Presentation
- c. Web Site Development
- d. Network Design

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19. FBLA members can participate in Mission LIFT, which encourages fund-raising for the prevention of
 - a. diabetes.
 - b. cancer.
 - c. world hunger.
 - d. birth defects.
 20. The newsletter for FBLA Advisers is
 - a. *Today's Leader*.
 - b. *Hotline*.
 - c. *Chapter Leader*.
 - d. *Hotnews*.
 21. Business of the national executive council may be conducted by mail and requires a
 - a. majority vote.
 - b. 2/3 vote.
 - c. unanimous vote.
 - d. 3/4 vote.
 22. Year-round discounts for FBLA are provided by
 - a. Alamo.
 - b. Avis.
 - c. Hertz.
 - d. Enterprise.
 23. In order for a meeting to be conducted, which two officers must be in attendance?
 - a. president and parliamentarian
 - b. president and secretary
 - c. president and treasurer
 - d. president and vice president
 24. When a member of the meeting at the back of the room can't hear debate, they can use the following motion:
 - a. privileged
 - b. subsidiary
 - c. main
 - d. incidental
 25. I believe every person should prepare for a useful occupation and carry on that occupation in a manner that brings the greatest _____ to the greatest _____.
 - a. reward, number
 - b. good, number
 - c. success society
 - d. good, people
 26. The last "I believe" paragraph begins with: "I believe I have the _____"
 - a. hope
 - b. respect
 - c. honesty
 - d. responsibility
 27. "Encourage _____ and promote school loyalty" is one of the goals of FBLA.
 - a. academics
 - b. professionalism
 - c. citizenship
 - d. scholarship

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28. The FBLA organization strives through one of its goals to "_____ students in the establishment of occupational goals."
- a. help
 - b. aide
 - c. encourage
 - d. assist
29. Complete the following goal: Encourage members in the development of individual projects that contribute to the improvement of
- a. environment, business, and community.
 - b. community, school, and family.
 - c. business community, and world.
 - d. home, business, and community.
30. According to the FBLA goals, students will "Strengthen the confidence of students in themselves and their
- a. projects."
 - b. work."
 - c. skills."
 - d. leadership."

FBLA Principles & Procedure Answer Key

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|-------|-------|-------|
| 1) A | 11) D | 21) D |
| 2) C | 12) D | 22) A |
| 3) D | 13) C | 23) B |
| 4) B | 14) A | 24) A |
| 5) C | 15) B | 25) B |
| 6) B | 16) D | 26) D |
| 7) B | 17) B | 27) D |
| 8) C | 18) C | 28) D |
| 9) B | 19) D | 29) D |
| 10) D | 20) B | 30) B |

Future Business Leader Answer Key

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|-------|-------|-------|
| 1) A | 11) A | 21) D |
| 2) A | 12) B | 22) C |
| 3) B | 13) A | 23) B |
| 4) A | 14) C | 24) D |
| 5) A | 15) D | 25) B |
| 6) A | 16) D | 26) C |
| 7) B | 17) D | 27) B |
| 8) D | 18) B | 28) B |
| 9) C | 19) C | 29) B |
| 10) A | 20) D | 30) C |

Global Business Answer Key

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|-------|-------|-------|
| 1) A | 11) D | 21) B |
| 2) C | 12) C | 22) A |
| 3) C | 13) A | 23) A |
| 4) D | 14) D | 24) A |
| 5) B | 15) A | 25) D |
| 6) D | 16) B | 26) C |
| 7) D | 17) A | 27) B |
| 8) B | 18) A | 28) B |
| 9) B | 19) C | 29) B |
| 10) C | 20) C | 30) D |

Help Desk Answer Key

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|-------|-------|-------|
| 1) D | 11) D | 21) C |
| 2) A | 12) B | 22) C |
| 3) D | 13) C | 23) C |
| 4) C | 14) A | 24) C |
| 5) D | 15) A | 25) A |
| 6) A | 16) B | 26) A |
| 7) D | 17) B | 27) A |
| 8) C | 18) D | 28) B |
| 9) B | 19) A | 29) C |
| 10) A | 20) A | 30) C |

Introduction to Business Answer Key

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|-------|-------|-------|
| 1) D | 11) B | 21) B |
| 2) B | 12) B | 22) D |
| 3) C | 13) D | 23) C |
| 4) C | 14) C | 24) B |
| 5) D | 15) D | 25) B |
| 6) A | 16) A | 26) B |
| 7) A | 17) B | 27) A |
| 8) D | 18) D | 28) D |
| 9) C | 19) A | 29) B |
| 10) B | 20) D | 30) D |