

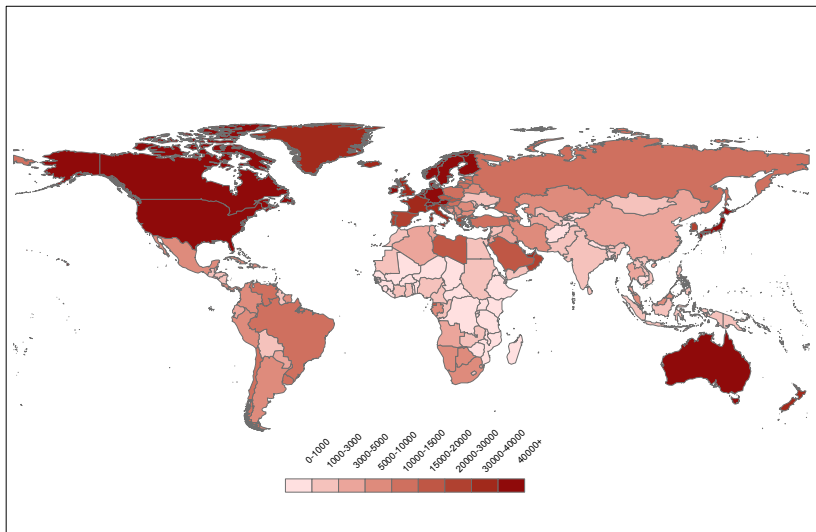
# Geographical Roots of Comparative Development

Ömer Özak

Department of Economics  
Southern Methodist University

Economic Growth and Comparative Development

# The Origins of Inequality in Income per Capita across the Globe in 2010



# Deep Roots of Comparative Development

- Persistent effects of variations geographical and human characteristics
  - Biogeographical conditions that led to the onset of the Neolithic Revolution (Diamond, 1997)
  - Migratory distance from Africa and its impact on the distribution of genetic diversity across the globe (Ashraf-Galor, AER 2013)
  - Geographical characteristics (climate, soil quality, disease environment, UV radiation, bounty of the sea, latitude)
    - Productivity (Sachs et al, 1999; Andersen-Dalgaard-Selaya, RES 2016)
    - Institutions conducive to development (AJR, AER 2001)
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## The Neolithic Origins of Comparative Development – Diamond's Hypothesis

- The transition from hunter-gatherer tribes to agricultural communities:
  - Emergence of non-food-producing class:
    - $\Rightarrow$  Knowledge creation (science, technology & written languages)
  - Technological head start and its persistent effect via:
    - Urbanization, nation states, colonization
- Variations in biogeographical characteristics conducive for the NR :
  - $\Rightarrow$  Origins of the observed patterns of comparative development

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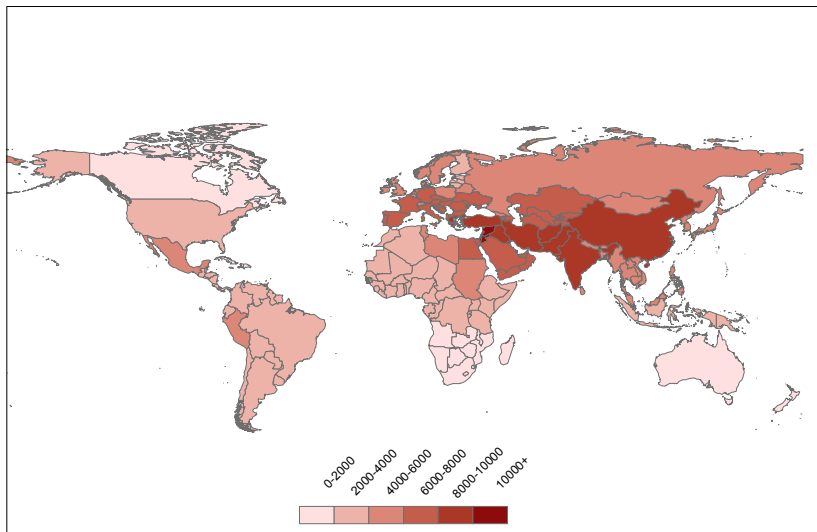
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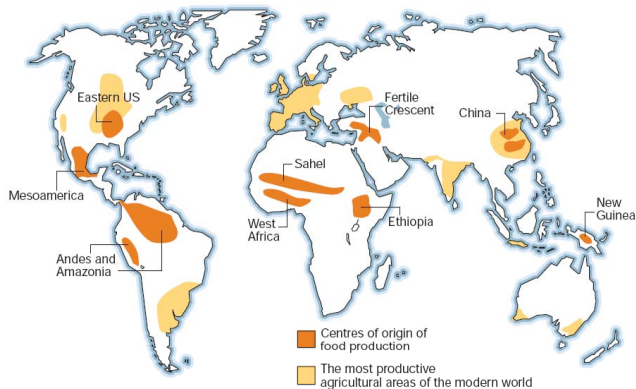
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## Variation in the Onset of the Neolithic Revolution



## Independent Origins



Source: Diamond (Nature 2002)

## Biogeographical Origins of the Onset of the Neolithic Revolution

- Geographical factors that maximized biodiversity (climate, latitude, landmass)
  - Availability of domesticable species of plants and animals
    - $\Rightarrow$  Onset of domestication
  - Orientation of continents:
    - $\Rightarrow$  Diffusion of agricultural practices along similar latitudes

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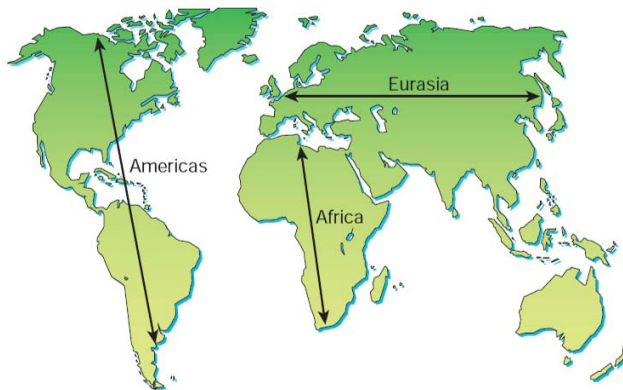
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## Orientation of Continents



Source: Diamond (Nature 2002)



# The Diamond Hypothesis

- The domination of Euro-Asia in the pre-colonial era reflects:
  - Larger number of domesticable species of plants and animals
  - East-West orientation
    - $\Rightarrow$  Technological head start and its effect on development
- The economic domination of Europeans and their offshoots in the post-colonial era reflects
  - Persistence of technological head start
  - Resistance to infectious diseases evolved in the aftermath of the NR
  - *Why did the Gun, Germs and Steel?*
- Variation in the timing of Neolithic Revolution:
  - Comparative development in 1491
  - Comparative development in the contemporary period

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## Testable Predictions

- Earlier onset of the Neolithic Revolution:
  - During the Malthusian epoch
    - Technological superiority
    - Higher productivity (captured by population density)
  - During the contemporary era
    - Technological superiority
    - Higher income per capita (accounting for migration in the post 1500 period)

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# The Neolithic Revolution & Technological Level: 1000 BCE–1500 CE

|                                  | Technology Level 1000BCE-1500CE |                   |                   |                  |                   |                   |
|----------------------------------|---------------------------------|-------------------|-------------------|------------------|-------------------|-------------------|
|                                  | 1000BCE                         |                   | 1CE               |                  | 1500CE            |                   |
|                                  | (1)                             | (2)               | (3)               | (4)              | (5)               | (6)               |
| Years Since Neolithic Revolution | 0.72***<br>(0.06)               | 0.47***<br>(0.12) | 0.56***<br>(0.06) | 0.28**<br>(0.12) | 0.74***<br>(0.06) | 0.34***<br>(0.10) |
| Continental FE                   | No                              | Yes               | No                | Yes              | No                | Yes               |
| Additional Geographical Controls | No                              | Yes               | No                | Yes              | No                | Yes               |
| Adjusted- $R^2$                  | 0.51                            | 0.60              | 0.31              | 0.63             | 0.55              | 0.82              |
| Observations                     | 112                             | 111               | 134               | 133              | 113               | 112               |

Notes: Standardized coefficients from an Ordinary Least Squares (OLS) regression. Heteroskedasticity robust standard error estimates are reported in parentheses; \*\*\* denotes statistical significance at the 1% level, \*\* at the 5% level, and \* at the 10% level, all for two-sided hypothesis tests.

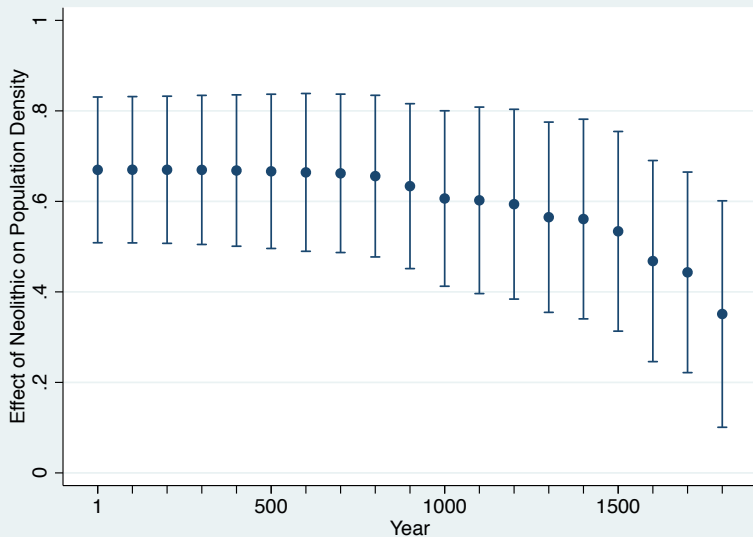
# The Neolithic Revolution & Technological Level: 2000

|  | Technology Level 2000CE |                 |                 |                   |                |                |
|--|-------------------------|-----------------|-----------------|-------------------|----------------|----------------|
|  | (1)                     | (2)             | (3)             | (4)               | (5)            | (6)            |
| Years Since Neolithic Revolution             | 0.15*<br>(0.09)         | -0.09<br>(0.08) | -0.09<br>(0.11) |                   |                |                |
| Years Since Neolithic Revolution (Ancestors) |                         |                 |                 | 0.32***<br>(0.07) | 0.09<br>(0.07) | 0.09<br>(0.10) |
| Continental FE                               | No                      | No              | Yes             | No                | No             | Yes            |
| Additional Geographical Controls             | No                      | Yes             | Yes             | No                | Yes            | Yes            |
| Adjusted- $R^2$                              | 0.02                    | 0.55            | 0.59            | 0.10              | 0.55           | 0.59           |
| Observations                                 | 132                     | 131             | 131             | 132               | 131            | 131            |

# The Neolithic Revolution and Population Density 1-1500

|                                  | Log [Population Density] |                   |                   |                   |                   |                   |                   |                   |
|----------------------------------|--------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                  | 1CE                      | 500CE             | 1000CE            | 1500CE            | 1CE               | 500CE             | 1000CE            | 1500CE            |
|                                  | (1)                      | (2)               | (3)               | (4)               | (5)               | (6)               | (7)               | (8)               |
| Years Since Neolithic Revolution | 0.73***<br>(0.05)        | 0.68***<br>(0.06) | 0.58***<br>(0.06) | 0.47***<br>(0.07) | 0.67***<br>(0.08) | 0.67***<br>(0.09) | 0.61***<br>(0.10) | 0.53***<br>(0.11) |
| Caloric Suitability (pre-1500CE) |                          |                   |                   |                   | 0.22***<br>(0.06) | 0.28***<br>(0.07) | 0.36***<br>(0.09) | 0.45***<br>(0.09) |
| Continental FE                   | No                       | No                | No                | No                | Yes               | Yes               | Yes               | Yes               |
| $R^2$                            | 0.54                     | 0.46              | 0.33              | 0.22              | 0.63              | 0.57              | 0.48              | 0.42              |
| Adjusted- $R^2$                  | 0.54                     | 0.45              | 0.33              | 0.21              | 0.61              | 0.54              | 0.45              | 0.39              |
| Observations                     | 169                      | 169               | 169               | 169               | 169               | 169               | 169               | 169               |

# The Neolithic Revolution and Population Density 1-1500



# The Neolithic Revolution on Population Density in 1500

|                                     | Log [Population Density 1500CE] |                   |                   |                   |
|-------------------------------------|---------------------------------|-------------------|-------------------|-------------------|
|                                     | (1)                             | (2)               | (3)               | (4)               |
| Years Since Neolithic Revolution    | 0.47***<br>(0.07)               | 0.54***<br>(0.12) | 0.55***<br>(0.12) | 0.56***<br>(0.12) |
| Caloric Suitability (pre-1500CE)    |                                 | 0.45***<br>(0.09) | 0.43***<br>(0.09) | 0.43***<br>(0.08) |
| Predicted Genetic Diversity         |                                 |                   |                   | 7.42**<br>(3.34)  |
| Predicted Genetic Diversity Squared |                                 |                   |                   | -6.83**<br>(3.37) |
| Continental FE                      | No                              | Yes               | Yes               | Yes               |
| Additional Geographical Controls    | No                              | No                | Yes               | Yes               |
| Adjusted- $R^2$                     | 0.21                            | 0.39              | 0.49              | 0.52              |
| Observations                        | 168                             | 168               | 168               | 168               |

[illegible]



## The Neolithic Revolution on Urbanization in 1-1500

|                                  | Log [Urbanization 1-1500CE] |                  |                  |
|----------------------------------|-----------------------------|------------------|------------------|
|                                  | 1CE                         | 1000CE           | 1500CE           |
|                                  | (1)                         | (2)              | (3)              |
| Years Since Neolithic Revolution | 0.52**<br>(0.23)            | 0.35**<br>(0.16) | -0.15<br>(0.13)  |
| Caloric Suitability (pre-1500CE) | -0.06<br>(0.18)             | 0.08<br>(0.18)   | 0.27**<br>(0.13) |
| Continental FE                   | Yes                         | Yes              | Yes              |
| Additional Geographical Controls | Yes                         | Yes              | Yes              |
| Adjusted- $R^2$                  | 0.14                        | 0.20             | 0.23             |
| Observations                     | 125                         | 125              | 125              |

## The Neolithic Revolution on Urbanization in 1500

|                                     | Log [Urbanization 1500CE] |                |                  |                     |
|-------------------------------------|---------------------------|----------------|------------------|---------------------|
|                                     | (1)                       | (2)            | (3)              | (4)                 |
| Years Since Neolithic Revolution    | 0.38***<br>(0.09)         | 0.11<br>(0.11) | -0.07<br>(0.10)  | 0.02<br>(0.12)      |
| Caloric Suitability (pre-1500CE)    |                           | 0.01<br>(0.15) | 0.27**<br>(0.12) | 0.31***<br>(0.09)   |
| Predicted Genetic Diversity         |                           |                |                  | 21.00***<br>(6.55)  |
| Predicted Genetic Diversity Squared |                           |                |                  | -20.06***<br>(6.97) |
| Continental FE                      | No                        | Yes            | Yes              | Yes                 |
| Additional Geographical Controls    | No                        | No             | Yes              | Yes                 |
| Adjusted- $R^2$                     | 0.13                      | 0.25           | 0.45             | 0.68                |
| Observations                        | 84                        | 84             | 84               | 84                  |

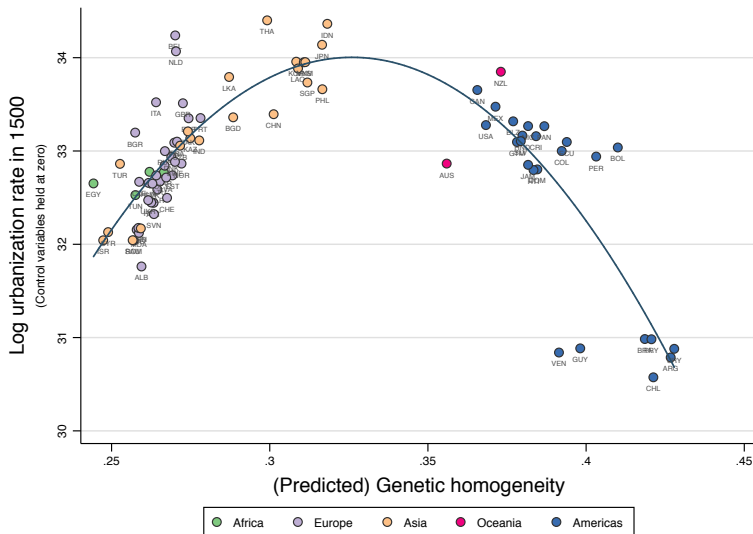
# The Effect of the NR on Population Density and Urbanization in 1500

|                                     | Development in 1500CE |                     |                  |                     |
|-------------------------------------|-----------------------|---------------------|------------------|---------------------|
|                                     | Log [PD]              |                     | Log [UR]         |                     |
|                                     | (1)                   | (2)                 | (3)              | (4)                 |
| Years Since Neolithic Revolution    | 0.37***<br>(0.09)     | 0.48***<br>(0.12)   | -0.07<br>(0.10)  | 0.02<br>(0.12)      |
| Caloric Suitability (pre-1500CE)    | 0.39***<br>(0.11)     | 0.44***<br>(0.09)   | 0.27**<br>(0.12) | 0.31***<br>(0.09)   |
| Predicted Genetic Diversity         |                       | 16.97***<br>(5.62)  |                  | 21.00***<br>(6.55)  |
| Predicted Genetic Diversity Squared |                       | -16.68***<br>(5.94) |                  | -20.06***<br>(6.97) |
| Continental FE                      | Yes                   | Yes                 | Yes              | Yes                 |
| Additional Geographical Controls    | Yes                   | Yes                 | Yes              | Yes                 |
| Adjusted- $R^2$                     | 0.66                  | 0.76                | 0.45             | 0.68                |
| Observations                        | 84                    | 84                  | 84               | 84                  |

# The Effect of the NR on Population Density and Urbanization in 1500

|                                     | Development in 1500CE |         |          |         |
|-------------------------------------|-----------------------|---------|----------|---------|
|                                     | Semi-Partial $R^2$    |         |          |         |
|                                     | Log [PD]              |         | Log [UR] |         |
|                                     | (1)                   | (2)     | (3)      | (4)     |
| Years Since Neolithic Revolution    | 0.05***               | 0.05*** | 0.00     | 0.00    |
| Caloric Suitability (pre-1500CE)    | 0.05***               | 0.06*** | 0.03**   | 0.03*** |
| Predicted Genetic Diversity         |                       | 0.03*** |          | 0.05*** |
| Predicted Genetic Diversity Squared |                       | 0.03*** |          | 0.04*** |
| Continental FE                      | Yes                   | Yes     | Yes      | Yes     |
| Additional Geographical Controls    | Yes                   | Yes     | Yes      | Yes     |
| Adjusted- $R^2$                     | 0.66                  | 0.76    | 0.45     | 0.68    |
| Observations                        | 84                    | 84      | 84       | 84      |

# Genetic Diversity and Urbanization in 1500



## Interpretation

- The Neolithic Revolution has a dual effect on development
  - Technological head start  $\implies$  higher population density
  - Comparative advantage in agriculture  $\implies$  higher population density
    - Positive overall effect on population density
  - Technological head start  $\implies$  higher urbanization
  - Comparative advantage in agriculture  $\implies$  lower urbanization
    - Ambiguous overall effect on urbanization

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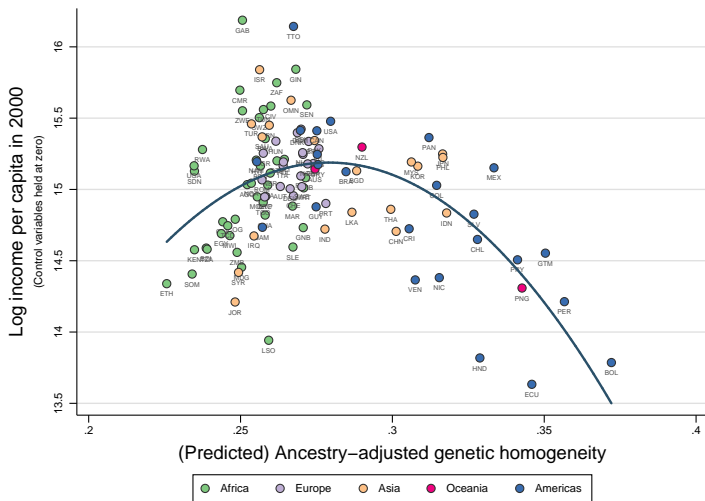
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# The Neolithic Revolution and Income per Capita in 2000

|  | Log [GDP <sub>pc</sub> 2000CE] |                    |                    |                   |                    |                    |                    |
|--|--------------------------------|--------------------|--------------------|-------------------|--------------------|--------------------|--------------------|
|  | (1)                            | (2)                | (3)                | (4)               | (5)                | (6)                | (7)                |
| Years Since Neolithic Revolution             | 0.40***<br>(0.08)              | -0.07<br>(0.10)    | 0.01<br>(0.09)     |                   |                    |                    | -0.34**<br>(0.15)  |
| Years Since Neolithic Revolution (Ancestors) |                                |                    |                    | 0.59***<br>(0.08) | 0.08<br>(0.10)     | 0.11<br>(0.09)     | 0.40***<br>(0.14)  |
| Caloric Suitability (pre-1500CE)             |                                | -0.26***<br>(0.09) | -0.18**<br>(0.09)  |                   | -0.26***<br>(0.09) | -0.16*<br>(0.09)   | -0.13<br>(0.09)    |
| Predicted Genetic Diversity (Ancestors)      |                                |                    | 7.47***<br>(2.33)  |                   |                    | 7.52***<br>(2.29)  | 6.48***<br>(2.18)  |
| Predicted Genetic Diversity (Ancestors, Sq.) |                                |                    | -7.55***<br>(2.36) |                   |                    | -7.62***<br>(2.32) | -6.66***<br>(2.20) |
| Continental FE                               | No                             | Yes                | Yes                | No                | Yes                | Yes                | Yes                |
| Additional Geographical Controls             | No                             | Yes                | Yes                | No                | Yes                | Yes                | Yes                |
| Legal Origin FE                              | No                             | No                 | Yes                | No                | No                 | Yes                | Yes                |
| $R^2$  | 0.16                           | 0.78               | 0.84               | 0.34              | 0.78               | 0.84               | 0.85               |
| Adjusted- $R^2$                              | 0.15                           | 0.74               | 0.80               | 0.34              | 0.74               | 0.80               | 0.81               |
| Observations                                 | 111                            | 111                | 111                | 111               | 111                | 111                | 111                |

# Genetic Diversity and Income per Capita in 2000



## The Dual Effect of the NR on Life Expectancy

- The Neolithic Revolution increased the exposure and the vulnerability of humans to infectious diseases via the:
  - Rise in population density
  - Domestication of animals
  - Increase in work effort
- Natural selection of individuals who were genetically pre-disposed towards resistance to infectious diseases
  - Reduction in mortality from infectious diseases (Galor and Moav, 2005, 2007)
  - An increase in the prevalence of autoimmune diseases (Franck-Galor-Özak, 2016)
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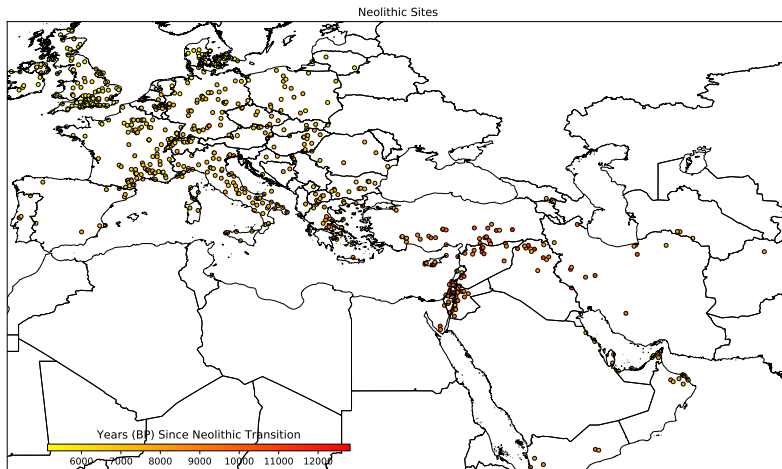
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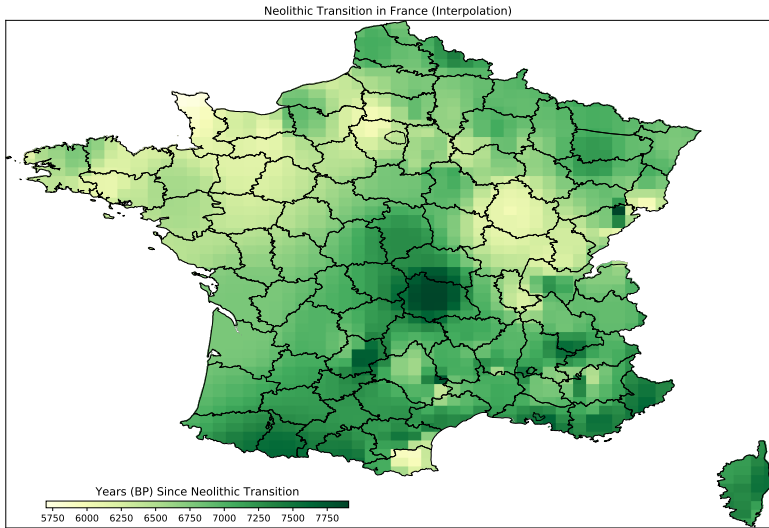
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# The Timing of the Neolithic Revolution in Europe and the Middle East



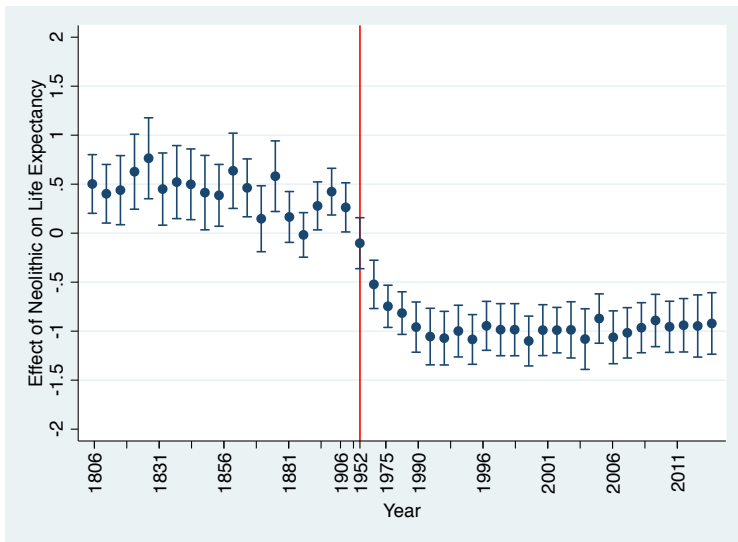
# Projected Timing of the Neolithic Revolution in France



Source: (Franck-Galor-Özak, 2016)



## The Effect of the NR on the Evolution of Life Expectancy: France 1806-2013



Source: (Franck-Galor-Özak, 2016)

# The Neolithic Origins and Mortality: French Towns 1901

|                                  | Mortality Rate across Towns (1900) |                    |                    |                    |                    |                |                |                |                 |                 |
|----------------------------------|------------------------------------|--------------------|--------------------|--------------------|--------------------|----------------|----------------|----------------|-----------------|-----------------|
|                                  | All Diseases                       |                    | Infectious (Air)   |                    | Infectious (Water) |                | Suicides       |                | Violent Deaths  |                 |
|                                  | (1)                                | (2)                | (3)                | (4)                | (5)                | (6)            | (7)            | (8)            | (9)             | (10)            |
| Years Since Neolithic Revolution | -0.40***<br>(0.12)                 | -0.69***<br>(0.23) | -0.34***<br>(0.10) | -0.59***<br>(0.18) | 0.14<br>(0.16)     | 0.07<br>(0.30) | 0.10<br>(0.12) | 0.12<br>(0.19) | -0.07<br>(0.09) | 0.04<br>(0.17)  |
| GDP per capita (1901)            |                                    | 0.05<br>(0.09)     |                    | 0.12<br>(0.08)     |                    | 0.01<br>(0.07) |                | 0.09<br>(0.07) |                 | -0.03<br>(0.08) |
| Main Geographical Controls       | Yes                                | Yes                | Yes                | Yes                | Yes                | Yes            | Yes            | Yes            | Yes             | Yes             |
| Additional Controls              | No                                 | Yes                | No                 | Yes                | No                 | Yes            | No             | Yes            | No              | Yes             |
| First-stage F-statistic          | 33.44                              | 13.05              | 33.44              | 13.05              | 33.44              | 13.05          | 33.44          | 13.05          | 33.44           | 13.05           |
| Adjusted- $R^2$                  | 0.02                               | -0.03              | 0.08               | 0.08               | 0.15               | 0.18           | -0.01          | 0.00           | 0.09            | 0.09            |
| Observations                     | 588                                | 588                | 588                | 588                | 588                | 588            | 588            | 588            | 588             | 588             |

Source: (Franck-Galor-Özak, 2016)

# The Neolithic Origins of Diseases: French Departments 2000-2013

|                                  | Incidence                      |   |                   |                        |   |                   |  | Prevalence                         |  |
|----------------------------------|--------------------------------|---|-------------------|------------------------|---|-------------------|--|------------------------------------|--|
|                                  | Arterial<br>ischemic<br>events | Liver<br>dis-<br>ease<br>&<br>cirrhosis | Diabetes          | Respiratory<br>failure | Alzheimer's<br>disease<br>&<br>other<br>dementias | Nephropathy       | Ulcerative<br>colitis<br>&<br>Crohn's<br>disease | Coronary<br>artery<br>dis-<br>ease | Mechanical<br>Heart<br>Disease<br>Heart<br>Disease |
|                                  | (1)                            | (2)                                     | (3)               | (4)                    | (5)   | (6)               | (7)  | (8)                                | (9)  |
| Years Since Neolithic Revolution | 0.49***<br>(0.18)              | 0.57***<br>(0.13)                       | 0.58***<br>(0.11) | 0.42**<br>(0.18)       | 0.37**<br>(0.15)                                  | 0.50***<br>(0.17) | 1.00***<br>(0.15)                                | 0.42***<br>(0.16)                  | -0.01<br>(0.17)                                    |
| GDP per capita (2000-2010)       | -0.41***<br>(0.10)             | 0.19**<br>(0.10)                        | -0.17*<br>(0.09)  | -0.11<br>(0.10)        | -0.08<br>(0.13)                                   | 0.19**<br>(0.09)  | 0.48***<br>(0.14)                                | -0.37***<br>(0.12)                 | -0.37***<br>(0.11)                                 |
| Main Geographical Controls       | Yes                            | Yes                                     | Yes               | Yes                    | Yes   | Yes               | Yes  | Yes                                | Yes  |
| Population Density (1700)        | Yes                            | Yes                                     | Yes               | Yes                    | Yes   | Yes               | Yes  | Yes                                | Yes  |
| First-stage F-statistic          | 50.19                          | 50.19                                   | 50.19             | 50.19                  | 50.19   | 50.19             | 50.19  | 50.19                              | 50.19  |
| Adjusted- $R^2$                  | 0.35                           | 0.52                                    | 0.59              | 0.52                   | 0.26  | 0.38              | 0.38   | 0.21                               | 0.17   |
| Observations                     | 89                             | 89                                      | 89                | 89                     | 89  | 89                | 89   | 89                                 | 89   |

Source: (Franck-Galor-Özak, 2016)

# The Neolithic Origins of Mortality: French Departments 2000-2013

|                                  | Non-Medical Death Rates per 100,000 |                    |                    |                    |                    |                    |                    |                    |                    |
|----------------------------------|-------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                                  | Alcohol Abuse                       |                    |                    | Accidents          |                    |                    | Falls              |                    |                    |
|                                  | All                                 | Female             | Male               | All                | Female             | Male               | All                | Female             | Male               |
|                                  | (1)                                 | (2)                | (3)                | (4)                | (5)                | (6)                | (7)                | (8)                | (9)                |
| Years Since Neolithic Revolution | -0.06<br>(0.12)                     | 0.19<br>(0.14)     | -0.12<br>(0.12)    | -0.08<br>(0.15)    | -0.04<br>(0.16)    | -0.10<br>(0.14)    | -0.24<br>(0.17)    | -0.26<br>(0.19)    | -0.20<br>(0.15)    |
| GDP per capita (2000-2010)       | -0.53***<br>(0.09)                  | -0.36***<br>(0.11) | -0.55***<br>(0.09) | -0.66***<br>(0.11) | -0.61***<br>(0.11) | -0.67***<br>(0.11) | -0.55***<br>(0.14) | -0.52***<br>(0.14) | -0.53***<br>(0.13) |
| Main Geographical Controls       | Yes                                 | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                |
| Population Density (1700)        | Yes                                 | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                |
| First-stage F-statistic          | 50.19                               | 50.19              | 50.19              | 50.19              | 50.19              | 50.19              | 49.97              | 49.97              | 49.97              |
| Adjusted- $R^2$                  | 0.53                                | 0.46               | 0.52               | 0.58               | 0.48               | 0.61               | 0.47               | 0.32               | 0.53               |
| Observations                     | 89                                  | 89                 | 89                 | 89                 | 89                 | 89                 | 88                 | 88                 | 88                 |

Source: (Franck-Galor-Özak, 2016)

# Persistence and Reversals in the Role of Geographical Factors

- Reversal in the role of
  - Land Productivity
  - Distance from the equator
- Persistence in the role of
  - Disease environment
  - Ecological diversity
  - Geographical Isolation
  - Range of land quality
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## Reversal in the Role of Land Productivity & Absolute Latitude

- Land productivity

- 1-1500 CE

- Positive association with population density

- 2000s

- Negative association with income per capita

- Absolute latitude

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- Negative association with population density

- 2000s

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# Reversal in the Role of Land Productivity

|  | World<br>sample<br>(1) | Non-Colony<br>sample<br>(2) | Ex-Colony<br>sample<br>(3) | World<br>sample<br>(4) | Non-Colony<br>sample<br>(5) | Ex-Colony<br>sample<br>(6) |
|--|------------------------|-----------------------------|----------------------------|------------------------|-----------------------------|----------------------------|
|  | Log Population Density |                             |                            | Log Income per Capita  |                             |                            |
|  | 1500                   |                             |                            | 2005                   |                             |                            |
| Log years since Neolithic                        | 1.111***<br>(0.188)    | 0.769*<br>(0.447)           | 1.383***<br>(0.267)        |                        |                             |                            |
| Log years since Neolithic<br>(ancestry adjusted) |                        |                             |                            | 0.211<br>(0.322)       | -0.100<br>(0.559)           | 0.083<br>(0.382)           |
| Log land productivity                            | 0.568***<br>(0.053)    | 0.550***<br>(0.057)         | 0.585***<br>(0.115)        | -0.494***<br>(0.078)   | -0.518***<br>0.087          | -0.456***<br>0.141         |
| Log absolute latitude                            | -0.330***<br>(0.106)   | -0.491***<br>(0.136)        | -0.302**<br>(0.123)        | 0.375***<br>(0.142)    | 0.891**<br>(0.432)          | 0.139<br>(0.149)           |
| Continental dummies                              | Yes                    | Yes                         | Yes                        | Yes                    | Yes                         | Yes                        |
| Observations                                     | 143                    | 68                          | 75                         | 143                    | 68                          | 75                         |
| R <sup>2</sup>                                   | 0.73                   | 0.72                        | 0.70                       | 0.62                   | 0.64                        | 0.57                       |

Additional Controls: mean distance to nearest coast & river and % land within 100 km of coast & river.

Robust standard errors in parentheses; \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.



## Land Productivity and Population Density in 1500

Conditional on years since Neolithic transition, geographical factors, and continental fixed effects.

Source: Ashraf-Galor (AER 2011)

## Land Productivity and Income per Capita in 2005

Conditional on years since Neolithic transition, geographical factors, and continental fixed effects.

Source: Ashraf-Galor (AER 2013)

## Origins of the Reversal in the Role of Land Productivity

- The effect is nearly identical in the:
  - World sample
  - Former colonies sample (Acemoglu-Johnson-Robinson, QJE 2002)
  - Non-former colonies sample
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## Reversal in the Role of Distance from the Equator

|  | World<br>sample<br>(1) | Non-Colony<br>sample<br>(2) | Ex-Colony<br>sample<br>(3) | World<br>sample<br>(4) | Non-Colony<br>sample<br>(5) | Ex-Colony<br>sample<br>(6) |
|--|------------------------|-----------------------------|----------------------------|------------------------|-----------------------------|----------------------------|
|  | Log Population Density |                             |                            | Log Income per Capita  |                             |                            |
|  | 1500                   |                             |                            | 2005                   |                             |                            |
| Log years since Neolithic                        | 1.111***<br>(0.188)    | 0.769*<br>(0.447)           | 1.383***<br>(0.267)        |                        |                             |                            |
| Log years since Neolithic<br>(ancestry adjusted) |                        |                             |                            | 0.211<br>(0.322)       | -0.100<br>(0.559)           | 0.083<br>(0.382)           |
| Log land productivity                            | 0.568***<br>(0.053)    | 0.550***<br>(0.057)         | 0.585***<br>(0.115)        | -0.494***<br>(0.078)   | -0.518***<br>0.087          | -0.456***<br>0.141         |
| Log absolute latitude                            | -0.330***<br>(0.106)   | -0.491***<br>(0.136)        | -0.302**<br>(0.123)        | 0.375***<br>(0.142)    | 0.891**<br>(0.432)          | 0.139<br>(0.149)           |
| Continental dummies                              | Yes                    | Yes                         | Yes                        | Yes                    | Yes                         | Yes                        |
| Observations                                     | 143                    | 68                          | 75                         | 143                    | 68                          | 75                         |
| R <sup>2</sup>                                   | 0.73                   | 0.72                        | 0.70                       | 0.62                   | 0.64                        | 0.57                       |

Additional Controls: mean distance to nearest coast & river and % land within 100 km of coast & river.

Robust standard errors in parentheses; \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

## Distance from the Equator and Population Density in 1500

Conditional on years since Neolithic transition, geographical factors, and continental fixed effects.

Source: Ashraf-Galor (AER 2011)

## Distance from the Equator and Income per Capita in 2005

Conditional on years since Neolithic transition, geographical factors, and continental fixed effects.

Source: Ashraf-Galor (AER 2013)

## Origins of the Reversal in the Role of Distance from the Equator

- The effect is qualitatively similar in the:
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## Population Density in 1500 and Income per Capita in 2005 – World Sample

## Population Density in 1500 & Income per Capita in 2005 – Ex-Colonies Sample

## Reversal of Fortune

- This reversal in the relative performance of countries is:
  - Absent in the world sample
  - Present in the former colonies sample
- $\implies$  Reversal of Fortune is largely triggered by colonialism  
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## Origins of Reversal of Fortune among Ex-Colonies

- Persistent effect of institutions implemented by colonial powers (Engerman-Sokoloff, 1997; Acemoglu et al., AER 2001, QJE 2002)
  - Exclusive (growth retarding) institutions imposed in densely populated areas
  - Inclusive (growth enhancing) institutions implemented in sparsely populated areas
- Persistent effect of the human capital and diversity brought by the colonists
  - Larger effect of colonizers in sparsely populated areas (Glaeser et al., JEG 2004; Easterly-Levin, 2016; Ashraf-Galor, 2014)

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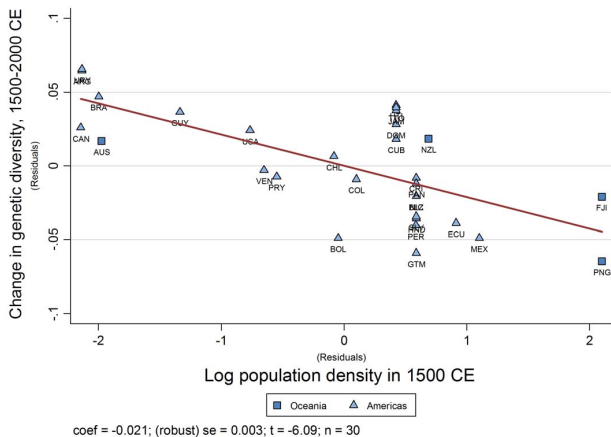
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# Population Density in 1500 & Subsequent Changes in Genetic Diversity



## Persistent Effects of Some Geographical Factors

- Disease environment

- Persistent effect on labor productivity & investment in human capital  
(Gallup-Sachs, 2001; Andersen-Dalgaard-Selaya, RES 2016)

- Geographical isolation

- Reduced trade and technological diffusion (Gallup-Mellinger-Sachs, 1999)
- Persistence of culture conducive for innovations (Ashraf-Galor-Özak, JEEA 2010; Özak, 2011)

- Range of soil quality

- Emergence of geographical specific human capital  $\implies$  reduced mobility  
 $\implies$  ethnic fractionalization (Michalopoulos, AER 2012)
- The Persistent effect of ethnic fractionalization (Michalopoulos, 2012)

- Ecological diversity & storable crops

- Emergence & persistence of state capacity (Fenske, JEEA 2014; Mayshar-Moav-Neeman, 2014)

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## Persistent Effects of Geographical Factors

- Land suitable for large plantations
    - Inequality:
      - Extractive institutions (Engerman-Sokoloff, 1997)
    - Concentration of landownership:
      - Suboptimal investment in public education (Galor-Mosav-Vollrath, RES 2009)
  - Soil quality conducive for agriculture
    - Specialization in unskilled-intensive goods
- *Large landowners acquire large capital frontier & increase fertility & speed the transition to modern growth (Gallagher, 1988)*

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- *Example: Fertilizer* Reduces large capital requirement & increases fertility & speeds the transition to modern growth (Gallagher, 1988)



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- Colonialism: Reduces human capital formation & increases fertility & slows the transition to modern growth (Galor-Moav, 2002)

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- Geography → Resources → Accumulate Capital → Transfer & Increase fertility & allow the transition to modern growth path (Kuznets, 1953)

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## Geographical Origins of Cultural Factors

- **Female labor force participation** (Alesina-Giuliano-Nunn, QJE 2013), Hansen et al, JEG 2015)
- Individualism (Dalgaard-Knudsen-Selaya, 2016)
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