

## Principles of Economics (Spring 2024)

## Lecture 9

## Cost

## Part I

## Cost

## • Accounting Cost vs. Economic Cost

## ○ Explicit Cost vs. Implicit Cost

▪ Explicit Cost = Input cost that requires an outlay of money by the firm.

▪ Implicit Cost = Input cost that does not require an outlay of money by the firm. It measures the value of non-purchased inputs.

Cost  $\left\{ \begin{array}{l} \text{Explicit Cost} \rightarrow \text{Accounting Cost (a number)} \\ \text{Implicit Cost} \rightarrow \text{Opportunity Cost (an alternative)} \end{array} \right.$

$\Rightarrow$  Economic cost = Accounting Cost + The Value of Opportunity Cost

(money)                      (time & energy)

- Components of Economic Cost

- Fixed Cost (FC) – The cost that doesn't vary with the quantity of output produced.  
 $\Rightarrow$  It exists only in the short run.
- Average Fixed Cost (AFC) – FC divided by the quantity of output.
- Variable Cost (VC) – The cost that varies with the quantity of output produced.
- Average Variable Cost (AVC) – VC divided by the quantity of output.
- Total Cost (TC) – The market value of all input a firm uses in production.  
 $\Rightarrow$  In the short-run,  $TC = FC + VC$ .
- Average Cost (AC) – TC divided by the quantity of output. It is also called average total cost (ATC). The short-run AC curve is U-shaped. Managers often refer to AC as their unit cost.  
 $\Rightarrow$  In the short-run,

In short-run

$$AC = (AFC + AVC) \cdot TC/Q$$

 $AFC \rightarrow \text{not vary!}$ 

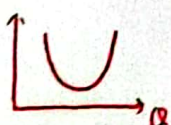
$$= \frac{FC}{Q} + \frac{VC}{Q}$$

$$= AFC + AVC$$

AVC (+)


 $\frac{VC}{Q} \uparrow \leftarrow \text{opportunity cost}$ 
 $\Downarrow$ 

ATC



$$ATC = \frac{FC}{Q} + \frac{VC}{Q}$$

- Relationship between AP and AC

Suppose

$a =$  Units of Output

$b =$  Units of One Input Used

$c =$  Unit cost of This Input

Then

$AP =$   $a/b$

$AC =$   $bc/a$   $=$   $c \cdot \frac{b}{a}$

$\Rightarrow$  If the AP or MP of an input increases because of improved technology or management, AC or AVC of any given output will fall.

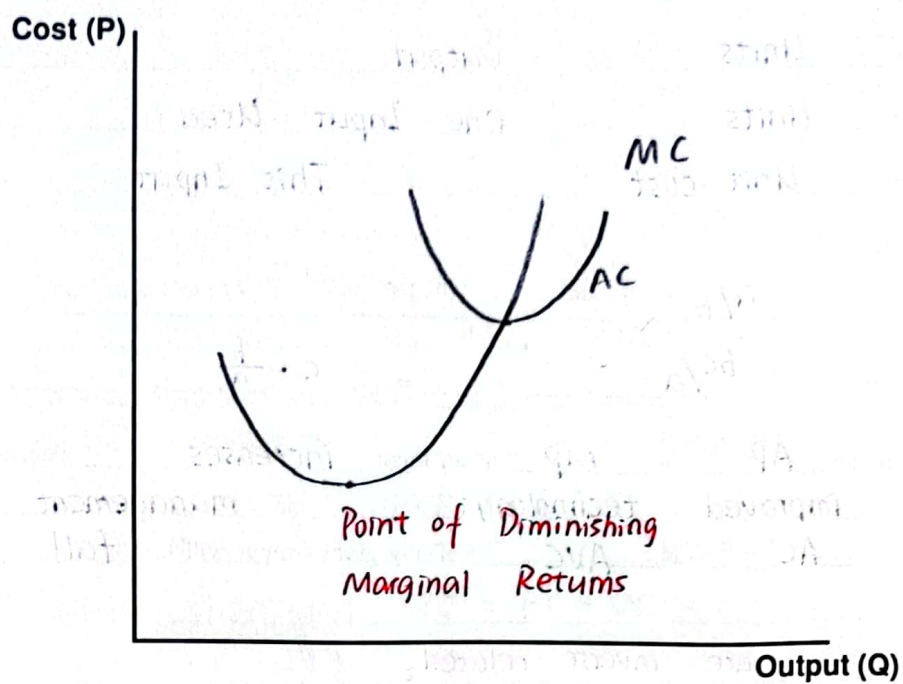
MP & MC are inverse related:

$$MP = \frac{Q}{L} \times (\text{output}) / 1 \text{ input} = x$$

$$MC = (\text{Price of Input}) \times 1 / x (\text{output}) = \frac{\text{Price}}{x}$$

AP & AC are also inverse related:  $AP = \frac{Q}{L}$

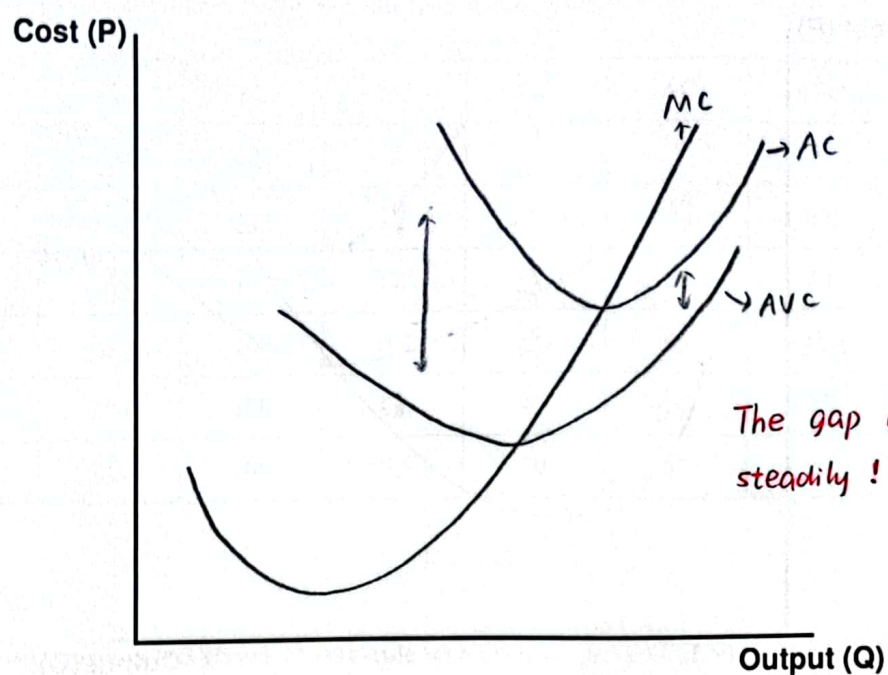
- Relationship between MC and AC



- $MC < AC \Rightarrow AC \downarrow$
- $MC > AC \Rightarrow AC \uparrow$
- $MC = AC \Rightarrow AC_{min}$

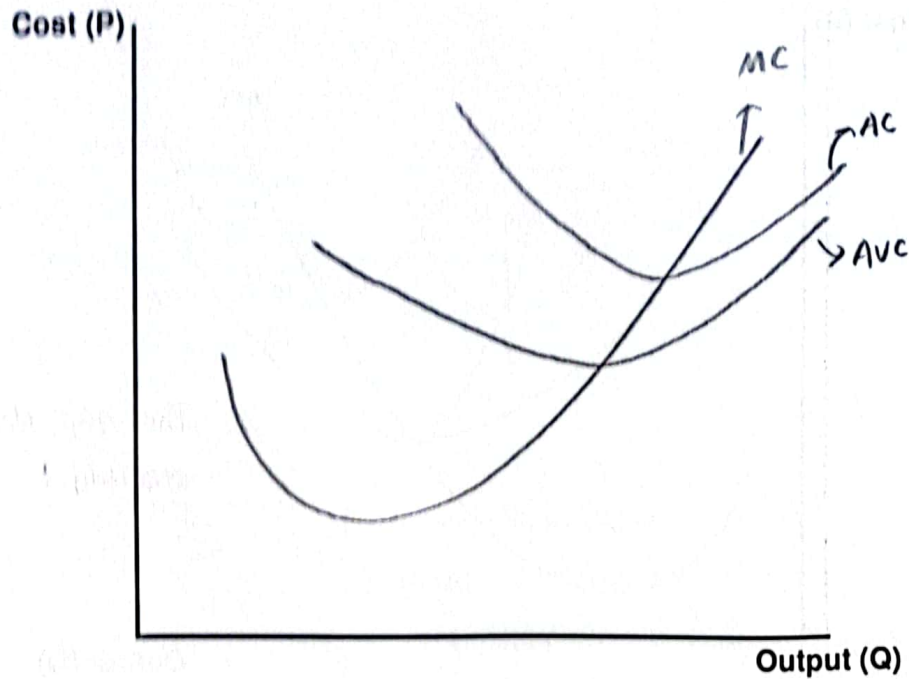


➤ Same rule applies to AVC.



- $MC < AVC \Rightarrow AVC \downarrow$
- $MC > AVC \Rightarrow AVC \uparrow$
- $MC = AVC \Rightarrow AVC_{min}$

➤ MC intersects AC and AVC at their respective minimum.



### Exercise 1

Suppose that Joan's has done its accounting work, and has come up with these figures for what it costs Joan's Home Care to maintain various numbers of patients for a year. Based on the information given, fill in the chart.

Number of Patients	Total Cost (\$)	Fixed Cost (\$)	Variable Cost (\$)	Marginal Cost (\$)
0	1,000	1000	0	-
1	4,500	1000	3500	3500
2	7,500	1000	6500	3000
3	10,000	1000	9000	2500
4	12,000	1000	11000	2000
5	14,500	1000	13500	2500

## Exercise 2

Complete the cost sheet below using the information given.

Quantity	TC	FC	VC	MC	AC	AFC	AVC
0	100	100	0	\	\	\	\
1	139	100	39	39	139	100	39
2	168	100	68	29	84	50	34
3	207	100	107	39	69	33.3	107/3
4	256	100	156	49	64	25	39
5	335	100	235	79	67	20	47

## Exercise 3

B Davey produces 100 glasses of lemonade with average total cost of 50 cents per glass and average variable cost of 40 cents per glass. What is Davey's total fixed cost?

- A. \$0.1
- B. \$10
- C. \$12
- D. \$40
- E. \$50

## Exercise 4

D A firm's total variable cost increases from \$4,000 to \$4,020 as the firm increases its output from 400 to 401 units. What is the marginal cost of the additional unit of output?

- A. \$4,020
- B. \$4,000
- C. \$401
- D. \$20

## Exercise 5

C The point of diminishing returns occurs when

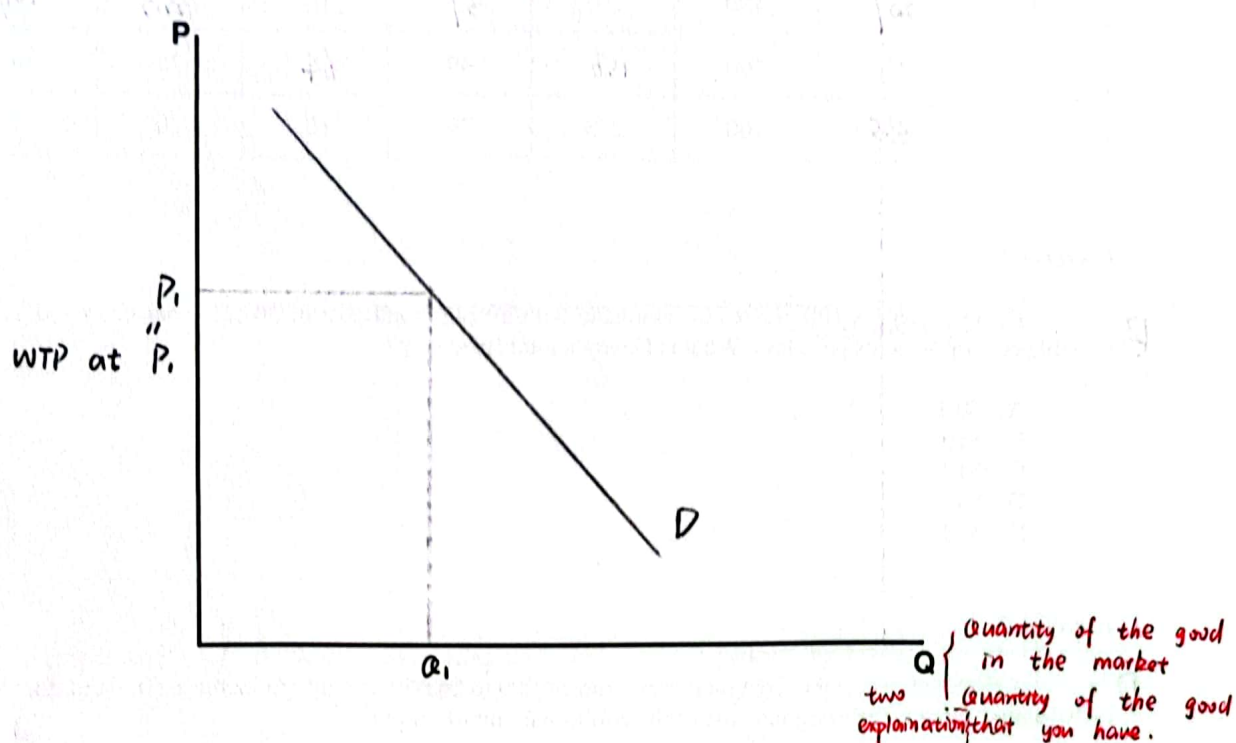
- A. the total product curve is at its maximum.
- B. the marginal product curve is at its minimum.
- C. the marginal cost curve is at its minimum.
- D. the average product curve is at its maximum.

## Part II

Welfare Economics – The study of how the allocation of resources affects economic well-being.

- Consumer Surplus

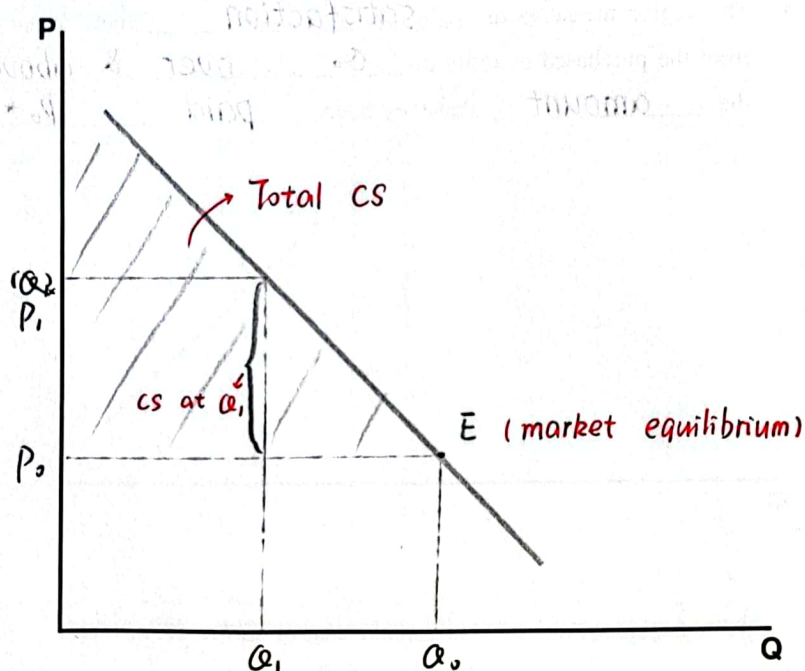
- Willingness to Pay (WTP) – The maximum amount that a buyer will pay for a good.



- The consumers' WTP for the product equals the height of the demand curve, e.g., the person buying unit  $Q_1$  would have been willing to pay the price of  $P_1$ , which is the height of the demand curve at that quantity.



- Consumer Surplus (CS) – The amount a buyer is willing to pay for a good minus the amount the buyer actually pays for it, which is the price in the market.
- ⇒ CS measures the benefit buyers receive from participating in a market.

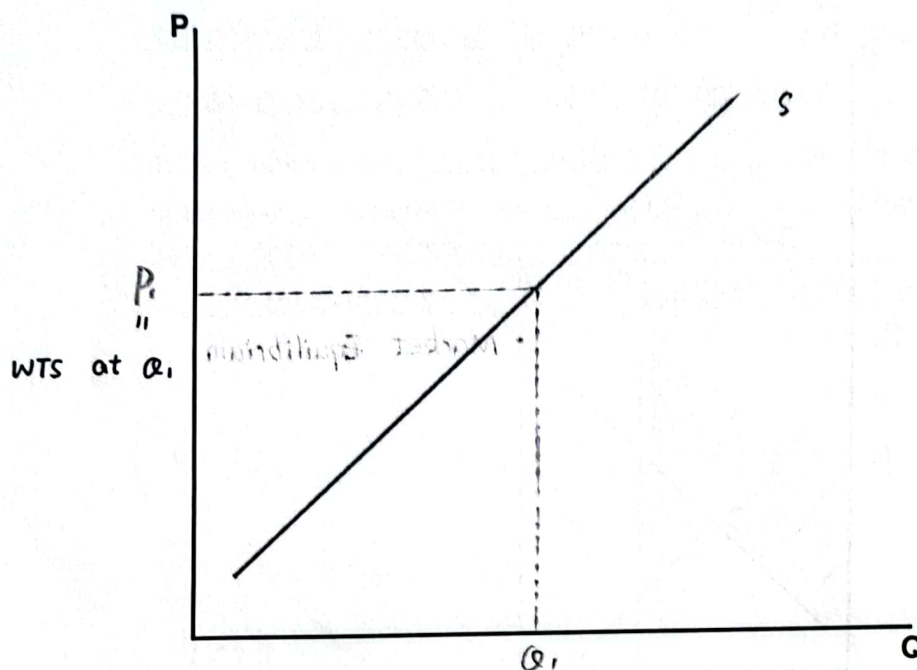


- At the market equilibrium, the quantity demanded is Q<sub>0</sub> units. For the last unit purchased, i.e., the Q<sub>0</sub> unit, the consumer buying it values that unit at its purchased price of P<sub>0</sub>, and therefore acquires no surplus over the purchase price.

- For each unit purchased from 0 to  $Q_0$ , the consumers values the product at higher than its purchase price of  $P_0$ , e.g., the person buying unit  $Q_1$  obtains the CS of ( $P_1 - P_0$ ) from being able to purchase the good at the price  $P_0$ .
- Adding up the surplus obtained on each unit purchased from 0 to  $Q_0$ , CS can be measured as the shaded region below the demand curve and above the price  $P_0$ .
- This region measures the satisfaction that consumers receive from the purchased quantity of  $Q_0$ , over & above the amount that they have paid ( $P_0 * Q_0$ ).

- **Producer Surplus**

- **Willingness to Sell (WTS)** – The minimum amount that a producer must receive to sell a good, which is the economic cost of the producer.



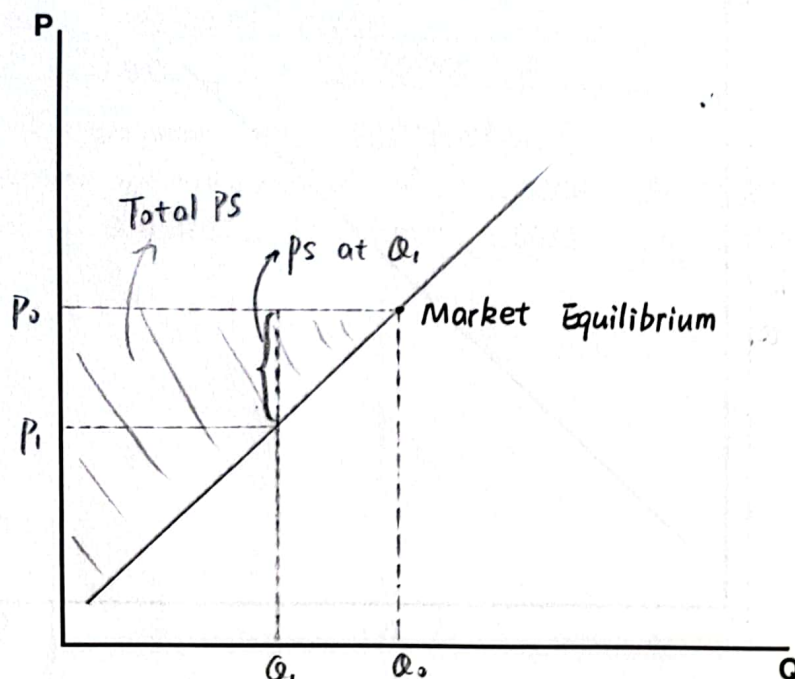
$Q \uparrow \rightarrow \text{opportunity cost} \uparrow \rightarrow \text{WTS} \uparrow$

law of increasing cost

want more money in return

- **Producer Surplus (PS)** – The amount a producer is paid for a good, which is the price in the market minus the producer's economic cost of providing it.

⇒ PS measures the benefit sellers receive from participating in a market.



- At the market equilibrium, the quantity supplied is  $Q_0$  units. For the last unit supplied, i.e., the  $Q_0$  unit, the price  $P_0$  equals the economic cost of production for the firm supplying that unit, and therefore, the firm acquires no surplus.
- For each unit sold from 0 to  $Q_0$ , the firms are able to produce them at an economic cost less than the price  $P_0$ , e.g., the firm supplying unit  $Q_1$  could produce it with an economic cost of  $P_1$ , and hence obtains the PS of ( $P_0 - P_1$ ) from being able to sell the good at the price  $P_0$ .
- Adding up the surplus obtained for each unit sold from 0 to  $Q_0$ , PS can be measured as the shaded region above the (price), supply curve and below the price  $P_0$ .



- Market Efficiency and Market Failure

- Total Surplus (TS)

TS

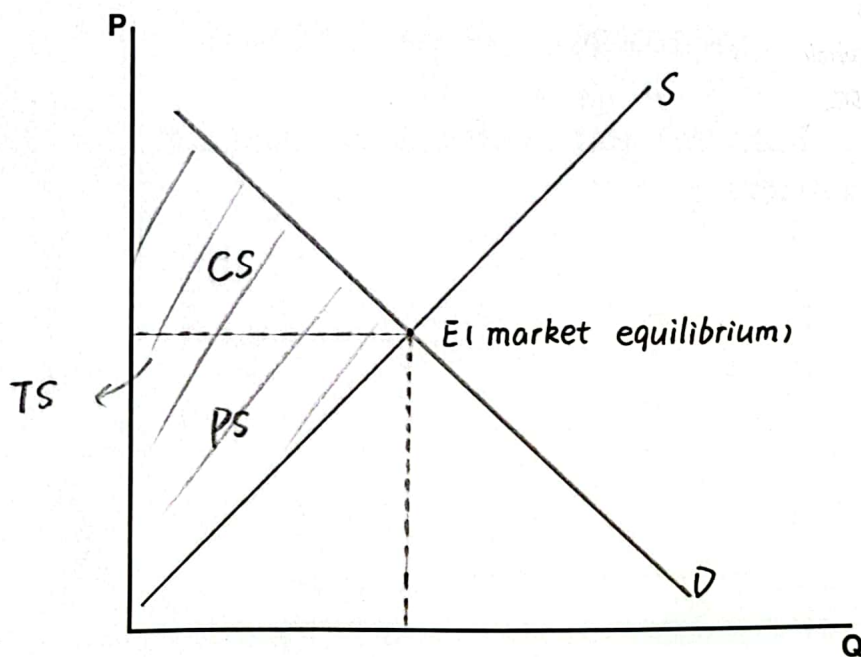
$$= CS + PS$$

$$= (\text{value to buyers} - \text{amount paid by buyers}) + (\text{amount received by producers} - \text{cost to producers})$$

// without government intervene

$$= \text{value to buyers} - \text{cost to producers}$$

⇒ TS in a market is the total value to buyers of the goods, as measured by their WTP, minus the total economic cost to producers of providing those goods.



- Efficiency – The property of a resource allocation of maximizing the TS received by all members of society.
- Market Failure – A situation in which a market left on its own fails to allocate resources efficiently. Because of:

production pollutes the environment. If producer leave it unmanaged, supply curve may shift right due to reduction in cost, so TS will ↑. however, anyone who does not participate in this market will suffer, so the welfare of the whole society won't increase.

- Externality – The impact of one person's actions on the well-being of a bystander.
- Market Power – The ability of a single economic actor or small group of actor to have a substantial influence on market price.

#### Exercise 6

A Suppose Raymond and Victoria attend a charity benefit and participate in a silent auction. Each has in mind a maximum amount that he or she will bid for an oil painting by a locally famous artist. This maximum is the

- A. willingness to pay.
- B. consumer surplus.
- C. producer surplus.
- D. None of the above.