

ND Western Ltd

Journey Management

Castor Vali Services Nigeria

28 July 2025

Attn: Adebola Asemota



1 Secure Journey Management Quotation

Job Code: NDW
Client: ND Western Ltd.
Request: Journey Management Services

Date: 28/07/2025

Dear Adebola,

I extend my gratitude for considering Castor Vali for your Journey Management needs. We acknowledge the intricate challenges of security operations and are committed to leveraging our expertise to ensure the safety and security of ND Western's staff.

At Castor Vali, we pride ourselves on delivering highly trained drivers and commanders equipped to handle any situation. With our state-of-the-art Security Information Services (SIS) providing real-time intelligence, our journey management teams are adept at mitigating risks effectively. Our proven security approach continually evolves to enhance client safety.

Our vehicles are fully equipped with tracking systems, in-vehicle Wi-Fi, first aid kits, emergency phones, and essential tools, ensuring preparedness for any scenario. In high-risk environments, we uphold stringent standards, demanding professional and measurable operational excellence from our staff. We believe in investing in training and expertise to maintain the depth of support our clients require.

We eagerly anticipate the opportunity to cultivate this partnership and demonstrate the value of our services. Please don't hesitate to reach out if you have any inquiries.

Kind Regards

Emma Vincent
Business Development Manager
Castor Vali Services Nigeria

2 Castor Vali Proposal

2.1 Journey Management Service Pricing - Standard Price – Warri/ Benin Only

Niara - Full Day Rate

No	Model	Item	QTY	Unit Rate	Rate (N)
1	High end (2023) 28th July 2025	Soft Skin - Principal Vehicle (PV) Toyota Prado SUV- including Driver, and fuel	1	₦515,254.75	₦515,254.75
		Soft Skin - Escort Vehicle (EV) Toyota Hilux Double Cab - including Driver, Commander, 2x Armed Mopol and fuel	1	₦665,254.75	₦665,254.75
2	High end (2023) 29th July 2025	Soft Skin - Principal Vehicle (PV) Toyota Prado SUV- including Driver, and fuel	1	₦515,254.75	₦515,254.75
		Soft Skin - Principal Vehicle (PV) Toyota Landcruiser SUV- including Driver, and fuel	1	₦625,254.75	₦625,254.75
		Soft Skin - Escort Vehicle (EV) Toyota Hilux Double Cab - including Driver, Commander, 2x Armed Mopol and fuel	1	₦665,254.75	₦665,254.75
3	High end (2023) Hilux (2020) 30th July 2025	Soft Skin - Escort Vehicle (EV) Toyota Hilux Double Cab - including Driver, Commander, 2x Armed Mopol and fuel	1	₦665,254.75	₦665,254.75
		Soft Skin - Principal Vehicle (PV) Toyota Landcruiser SUV- including Driver, and fuel	1	₦625,254.75	₦625,254.75
		Soft Skin - Principal Vehicle (PV) Toyota Prado SUV- including Driver, and fuel	2	₦515,254.75	₦1,030,509.05
4	High end (2023) 31st July 2025	Soft Skin - Escort Vehicle (EV) Toyota Hilux Double Cab - including Driver, Commander, 2x Armed Mopol and fuel	1	₦665,254.75	₦665,254.75
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6	TOTAL				₦8,918,821.25

Notes:

- Costs are exclusive of all relevant local taxes and VAT.
- Additional Operational Days will be billed at the unit price shown.
- Additional days / Standby days / Delay days not being notified within 24-hours in advance will be billed at the unit price shown.
- Please note that SUV's can only carry 2 x passengers only (unless the client wishes to use the middle seat)
- All vehicles have Wi-Fi through our Mi-Fi devices fitted in the vehicles.
- Basic First Aid kits are provided as well as essentials i.e. umbrella, fire extinguisher, torch, jumper cables etc.

2.2 Service Delivery

Castor Vali provides the following security services:

- Client 4x4 vehicle, driver, and Team Leader. Vehicles are equipped with Wi-Fi, water and first aid equipment.
- TrackAssist – Castor Vali Operations 24/7 tracking and monitoring of all personnel movements. Two-way communication, 1 click SOS crisis response alert function, lower power pull application, Castor Vali controlled and monitored.

Castor Vali Operations will support tasks with the following support services:

- Send client service request (itinerary) and service confirmation forms prior to task commencement.
- 24/7 operational support.
- Tracking and monitoring will be provided by our operations department in Lagos.
- Provide regular updates on any evolving security situations prior to and during task.
- Issue a daily report with all task information, security update and client itinerary and location.
- Provide a crisis response coordination and client dial-in facility in the event of crisis.
- The Castor Vali and any other nominated recipient will be added to our security information mailing list.

2.3 Commercial Conditions

Castor Vali provides our services under standard terms and conditions. If the journey management service is agreed, Castor Vali will request a Purchase Order (PO) covering the task specifics and commercial agreement.

- Pricing based on availability at time of task confirmation.
- Delay and Cancellation fees shall be calculated from 24hrs prior to mobilising of the assets.
- We request a minimum of 48 working hours' notice to mobilise.
- Days are calculated as 12hrs. Any task over this will attract an hourly cost dependent on vehicle hired.
- If the client itinerary changes, the service will still be billed at a full-day rate, as quoted (no standby rate afforded).
- Castor Vali's final fee will be billed at the day rate indicated above for every calendar day services are provided and that the vehicles are on task.
- The validity of this quotation is thirty (30) days.
- Costs are exclusive of all relevant local taxes and Nigeria VAT.
- Payment terms are 100% within 30 days upon receipt of final invoice, on completion of the task.

2.4 Service Delivery

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3 Summary

Castor Vali has over a decade of experience in delivering all services quoted to international travellers. We are proposing a local content compliant security service that meets international standards and expectations.

Though intelligence monitoring, security planning and overall security coordination, Castor Vali assess that the mitigation measures being proposed are measured to the current risks.

For any further information regarding our quotation, or for clarity on anything outline here within, please do contact us.

Thank you for this opportunity.

Produced by:

Emma Vincent
Business Development Manager
Castor Vali Services Nigeria

28 July 2025

Annexes

Annex A – Compliance



Annex A – Compliance

Compliance and business ethics are at the heart of our strategic vision and daily operations, guiding our interactions with clients, suppliers, and local communities. We actively address vital concerns including human rights, anti-bribery measures, health and safety, and environmental stewardship. This harmonious alignment, championed by our dedicated compliance team, is a collective effort embraced by all our personnel.

We are proud to demonstrate our dedication through the following key policies which can be downloaded from our website (www.castorvali.com):

- Castor Vali Code of Conduct
- Castor Vali Quality Policy
- Castor Vali Health and Safety Policy
- Castor Vali Environment and Sustainability Policy
- Castor Vali Security Management Policy
- Castor Vali Complaints and Escalation Procedure
- Castor Vali Whistleblowing Policy

Certifications

Castor Vali has been actively involved in the development of professional standards for the private security industry since our inception. Our integrated management system is independently certified to the following internationally recognised standards:

- **ISO 9001** – Quality Management
- **ISO 14001** – Environmental Management
- **ISO 45001** – Occupational Health & Safety Management
- **ISO 28000** – Security Management for the supply chain
- **ISO 28007** – Guidelines for Private Maritime Security Companies (PMSC) providing privately contracted armed security personnel (PCASP) on board ships

Memberships & Associations

Our proactive engagement with industry working groups ensures that we stay at the cutting edge of international best practices, regulatory developments, and compliance standards. This commitment to excellence is woven into the fabric of our operations, shaping our policies and guiding our procedures.

Castor Vali is proud to be affiliated with the following industry groups and associations:

- Members of the Security in Complex Environment Group (SCEG), since 2011
- Members of the International Stability Operations Association
- Signatories to the International Code of Conduct for Private Security Service Providers (ICOC)
- TRACE Certified through Trace International
- Certified under the UK Cyber Essentials Scheme
- Kenya Chamber of Commerce and the Business Integrity Index

Local Content

Our commitment to Local Content goes beyond mere policy—it is a long-term strategy deeply ingrained in our operations through our regionally incorporated subsidiaries. Our goal is to foster sustainable employment and enhance the development of professional skills within the local communities where we operate, ensuring mutual growth and prosperity.

With our vast experience throughout Africa and beyond, we excel at helping our clients fulfil their Local Content obligations, which are frequently mandated by regulatory frameworks. Our expertise includes fostering community engagement and overseeing the recruitment and training of local talent, ensuring a skilled workforce that benefits both our clients and the community at large.

Castor Vali HSSE Statistics

We believe that injury, damage and loss can be avoided and that impact on our environment can be minimised or eliminated; these commitments are enabled through the full implementation of our HSE policies and processes. Safety is our highest priority. All work will be carried out in such a manner to safeguard, so far as reasonably practicable, the health, safety and welfare of all employees and others, this will include other contractors and members of the general public. The active promotion of our positive safety culture is reflected in HSSE Statistics:

GRAND TOTALS	2020	2021	2022	2023	2024
Lost Time Injuries	0	0	0	0	0
Fatalities	0	0	0	0	0
Lost Work Day Case	0	1	0	0	0
Medical Treatment Case	0	0	2	4	1
First Aid Case	0	1	0	0	0
Restricted Work Day Case	0	0	0	0	0
Near Miss	0	0	0	0	0
Material Damage	0	0	1	1	2
Environmental Incident	0	0	0	0	0
Risk Assessments	76	158	200	357	238
Toolbox Training	13	16	62	479	211
Crew Safety Brief	76	438	681	1021	446
Emergency Drills	146	197	149	244	226
Security Incident	1	1	0	0	1
Man Hours	255,561	430,741	486,146	608,854	489,867
Flight Data – air miles	189,735	389,050	290,153	460,296	153,376
Flight Data – CO2 (Kgs)	21,820	69,740	46,489	81,485	36,000

Insurance

Castor Vali holds comprehensive insurance coverage, including Professional Indemnity, Public Liability and Maritime Employer's Liability, which explicitly includes the use and carriage of firearms.

Castor Vali Group Registered Addresses:

- **Castor Vali Limited**, Reading, United Kingdom
- **Castor Vali Services Nigeria Limited**, Lekki Phase 1, Lagos, Nigeria
- **Castor Vali Africa (Kenya) Limited**, Nairobi Business Park, Nairobi, Kenya
- **Castor Vali Somalia**, Aden Abdulle International Airport (AAIA) Mogadishu, Somalia
- **Castor Vali (Tanzania) Limited**, Masani Tower, Dar es Salaam, Tanzania
- **Castor Vali (Zanzibar) Limited**, Kiebe Samaki Street, Zanzibar
- **Castor Vali Mozambique Limitada**, Rani Towers, Maputo, Mozambique
- **Castor Vali South Africa (Pty) Limited**, Rosebank, Johannesburg, South Africa
- **Castor Vali Landmark Limited**, Accra, Ghana
- **Castor Vali Group (Mauritius)**, Cybercity, Ebene, Mauritius
- **Castor Vali International FZE (Dubai)**, Sheik Rashid Tower, Dubai World Trade Centre, Dubai



CASTOR VALI

GLOBAL RISK MANAGEMENT

Contact Us

To find out more about our services

Email us at info@castorvali.com

Or call us on +44 118 900 1406

www.castorvali.com

