**Brandon J. Cocanig**

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**Highlights of Quality**

* Completion of 350+ hours as a Independent Troubleshooter, Diagnosing and repairing for desktops, laptops, and servers. Etc. For both Online and in person Support.
* Conflict resolution and problem-solving skills gained from 6+ years field work and study. Customer Service and Complaint Handling skills.
* Solid organizational skill; ability to resolve issues through completion. Both as a team and independently.
* Leadership, communication, and collaboration skills gained from working on many teams.
* Have imaged desktops and laptops for a multitude of operating systems including windows OS, mac OS, and Linux distributions both locally and over network.

**WORK EXPERIENCE**

**Mindsight: Chicago MSP IT Solutions and Consulting Services**   **April 2020 – Present**

#### *Customer Success Manager/Technical Account Manager*

* Responsible for managing the business relationships with a portfolio of key accounts. This includes developing and implementing product strategies, planning and coordinating with multiple teams; sales initiatives, and supporting the account in their technical needs.
* Acting as the point of contact and ensuring that customer's technical issues are attended too quickly based off a priority of need.
* Responsible for developing and managing trackable plans with other management teams. Including periodical business reviews, Cadience calls, Contract reviews.
* A highly motivated and energetic position requiring strong communication, analytical, and customer care skills. Working with a large account base. Leveraging vendor tools such as ConnectWise ITglue, Solarwinds: Orion Monitoring, and Logic Monitor.

**Menard Inc.**  **Aug. 2019 – Apr. 2020**

*Department Sales Representative*

* As a Department Representative, I worked closely with venders and supply lines logistics while, maintaining a strong business to customer relationship. As well as work order data entry, obtains orders, and establishes new accounts. I was also involved in recommends changes in products, service, and policy by evaluating results and competitive developments.
* Priority handling of vendor communications involved with shipping dates and logistics of transportation to the clients from the vendors.
* Completed $20k+ valued orders on a regular basis.

**Habitat for Humanity**  **April 2016 – Aug. 2016**

*Volunteer Work*

* Collaborated with a team of fellow volunteers in the development of neighborhoods of at-risk families, by improving the houses and landscapes.

**Fairmont Community Center**  **March 2016 - May 2017**

*Volunteer Work*

* Student-led service initiative at Lewis University that seeks to address the needs of those living below the poverty line in the neighboring community of Fairmont.

**EDUCATION**

**Lewis University, GPA: 3.86**  **May 2018 - May 2020**

*Bachelor of Science in Computer Science, Concentration: Cyber Security Operations*

* Graduated with Honors. Magna Cum Laude, Honors Society, Deans List, Academic Sponsorships.
* Penetration testing environment involving both attack and defense of devices, Worked with Cisco, & Virtual box networking environments, Constructed simulated Amazon Web Server Cloud integration

**Joliet Junior College, GPA: 3.78 May 2015 - May 2018**

*Associates in Applied Science for Computer & Network Security*

* Graduated with Honors. Magna Cum Laude, Honors Society, Deans List, Academic Sponsorships.
* VM vSphere environment, which included multiple ESXi Servers v4.1, Penetration testing that involved both attack and defense of servers and hosts.

**SKILLS & Certifications**

**Skills**

***Languages*:** Python 2.7, 3.7, PowerShell 3.0, Batch, Shell, Java ***Web Page functionality:*** HTML5, CSS, PHP, JavaScript ***Networking:*** LAN, WAN, V-Lan, Site Survey, Wireless, Cisco Networking ***Virtualization/Environments:*** VM vSphere, VMware Workstation, Microsoft Hyper-V, Oracle, VirtualBox, Hyper V, Veeam, Synology, NAS, SMB Active Directory, Office 365, Word, Excel, Access, PowerPoint, SQL ***Operating Systems:*** Windows 11, Windows 10, Windows 8, Windows 7, Windows Server 2008, Kali/Debian Linux, Ubuntu/Seed Linux.

**Certifications**

***Achieved:*** CIW Web Foundations Associate January 2017. **Academic-*Training:*** A+ Certification training, Cisco Certification training, AWS Certification training, Network+ Certification training, Security+ Certification training, CompTIA Certification training, Cisco Security Architecture (ASAEAM).