



# Analysis of Bank Loan Data

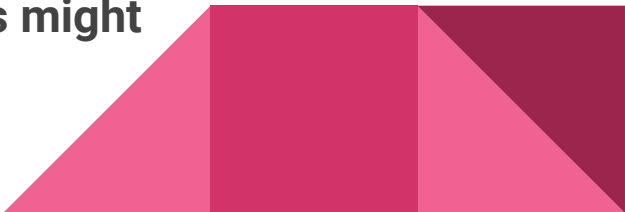
Katie Adamson, Brian Bruno, Colin McCunney, Brandon Rank

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# Project Motivation

- ❖ Examine dataset: bank loans and corresponding customers
  - ❖ Long-term success in banking: How to evaluate quality of potential customers?
    - *How to determine the likelihood that an applicant will default on their loan?*
  - ❖ Availability of data and software innovations changes application decision & risk calculation: human experience → data analysis
  - ❖ **How can different models perform on the dataset we found?**  
**What does this tell us about methods that businesses might use to improve operations?**
- 

# Variable Overview

| Name            | Role   | Level    | Report | Order | Drop | Lower Limit | Upper Limit |
|-----------------|--------|----------|--------|-------|------|-------------|-------------|
| Annual_Income   | Input  | Interval | No     |       | No   | .           | .           |
| Bankruptcies    | Input  | Interval | No     |       | No   | .           | .           |
| Credit_Score    | Input  | Interval | No     |       | No   | .           | .           |
| Current_Credit  | Input  | Interval | No     |       | No   | .           | .           |
| Current_Loan_A  | Input  | Interval | No     |       | No   | .           | .           |
| Customer_ID     | ID     | Nominal  | No     |       | No   | .           | .           |
| Home_Ownershi   | Input  | Nominal  | No     |       | No   | .           | .           |
| Loan_ID         | ID     | Nominal  | No     |       | No   | .           | .           |
| Loan_Status     | Target | Nominal  | No     |       | No   | .           | .           |
| Maximum_Open    | Input  | Interval | No     |       | No   | .           | .           |
| Monthly_Debt    | Input  | Interval | No     |       | No   | .           | .           |
| Months_since_la | Input  | Interval | No     |       | No   | .           | .           |
| Number_of_Cred  | Input  | Interval | No     |       | No   | .           | .           |
| Number_of_Ope   | Input  | Interval | No     |       | No   | .           | .           |
| Purpose         | Input  | Nominal  | No     |       | No   | .           | .           |
| Tax_Liens       | Input  | Interval | No     |       | No   | .           | .           |
| Term            | Input  | Nominal  | No     |       | No   | .           | .           |
| Years_in_curren | Input  | Nominal  | No     |       | No   | .           | .           |
| Years_of_Credit | Input  | Interval | No     |       | No   | .           | .           |

# Data Explanation

- ❖ 99,990 records, 19,000 missing values
  - Model performance concerns
- ❖ 19 variables: 2 identifiers, both interval (12) and nominal (5) values

Distribution of Class Target and Segment Variables  
(maximum 500 observations printed)

Data Role=TRAIN

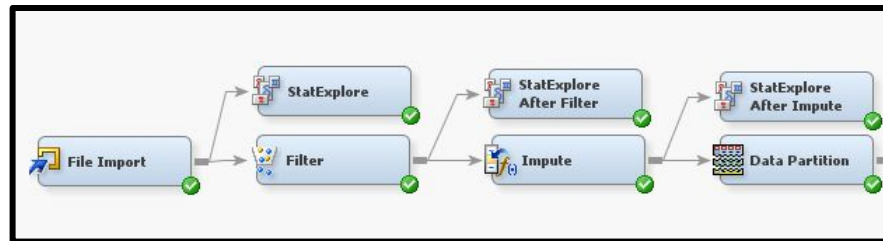
| Data Role | Variable Name | Role   | Level       | Frequency Count | Percent |
|-----------|---------------|--------|-------------|-----------------|---------|
| TRAIN     | Loan_Status   | TARGET | Fully Paid  | 77353           | 77.3607 |
| TRAIN     | Loan_Status   | TARGET | Charged Off | 22636           | 22.6383 |
| TRAIN     | Loan_Status   | TARGET |             | 1               | 0.0010  |


Baseline model  
comparison  
statistic

# Data Preparation

- ❖ Extraneous record removal
- ❖ Credit Score cleaning
- ❖ Replacement of “NA” and “n/a” values
  - Allows SAS to properly interpret missing values
- ❖ SAS filtering
  - Removal of only outliers
- ❖ Imputation
  - Mean for interval variables
  - Count for nominal variables
- ❖ Data Partition, 70/30

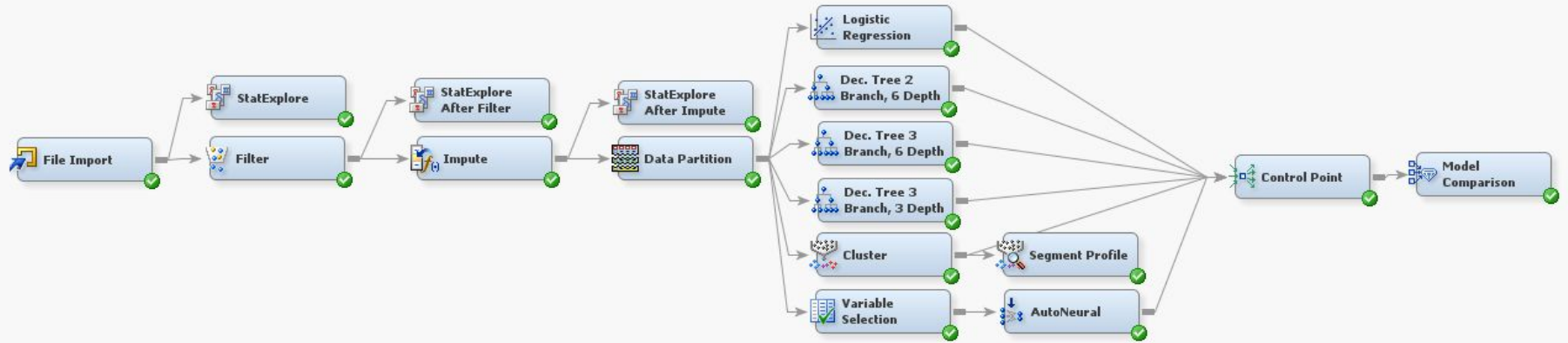
| Credit Score_Raw | Credit Score - Left Function |
|------------------|------------------------------|
| 709              | 709                          |
| 741              | 741                          |
| 721              | 721                          |
| 7290             | 729                          |
| 730              | 730                          |





# Model Selection and Implementation

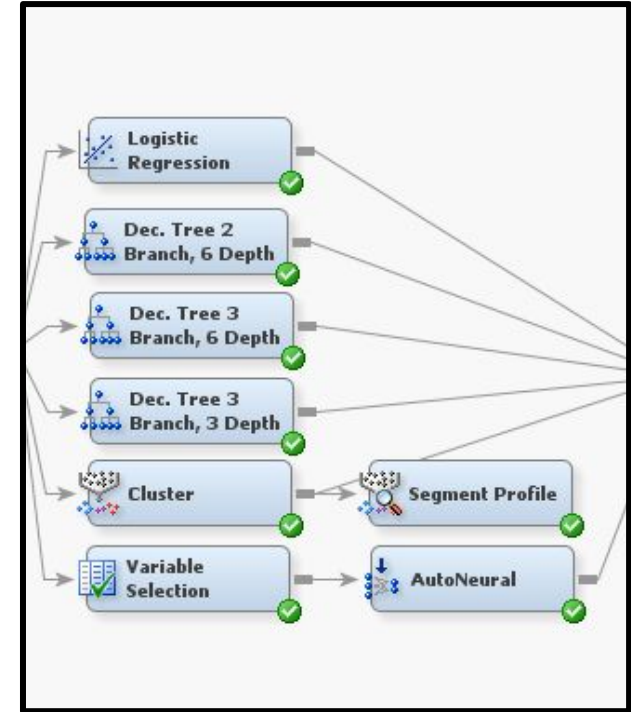
# SAS EM Diagram





# Models

- ❖ Logistic regression
- ❖ 3 decision tree variations
- ❖ Clustering analysis and segment profile
- ❖ Variable selection and auto neural network



# Logistic Regression Analysis

- ❖ Default SAS settings
- ❖ Training Set
  - Misclassification Rate - 22.4382%
  - ASE - 16.263%
- ❖ Validation
  - Misclassification Rate - 22.4346%
  - ASE - 16.3053%
- ❖ High number of false positives

| Event Classification Table                                     |                  |                   |                  |
|--|------------------|-------------------|------------------|
| Data Role=TRAIN Target=Loan_Status Target Label=Loan Status    |                  |                   |                  |
| False<br>Negative  | True<br>Negative | False<br>Positive | True<br>Positive |
| 11   | 13               | 14015             | 48467            |
| Data Role=VALIDATE Target=Loan_Status Target Label=Loan Status |                  |                   |                  |
| False<br>Negative  | True<br>Negative | False<br>Positive | True<br>Positive |
| 7  | 9                | 6003              | 20770            |

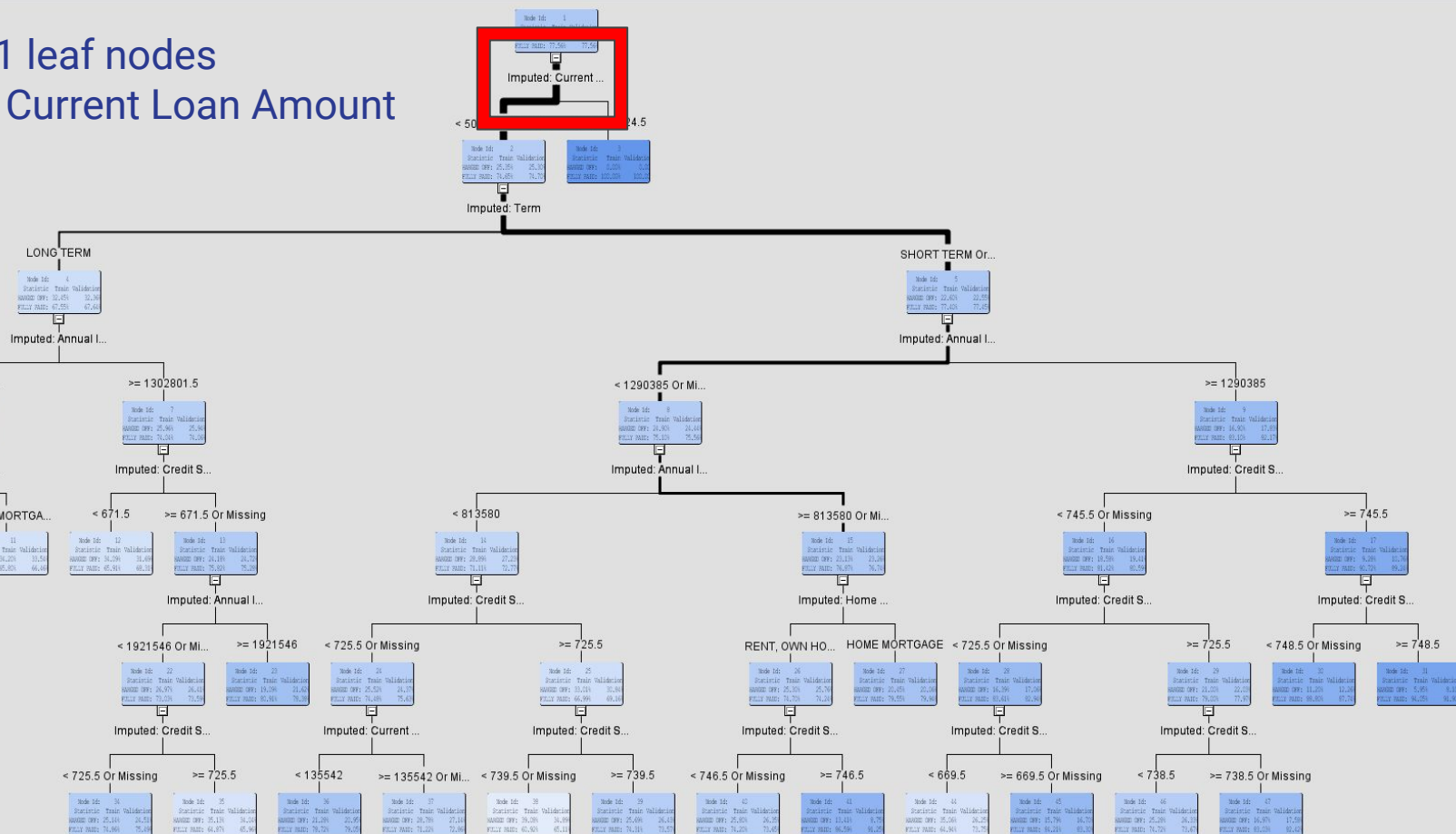
# Decision Tree #1 - Maximum Branch of 2, Depth of 6

- ❖ Default tree settings except:
  - Assessment measure of ASE
- ❖ Training set
  - Misclassification Rate - 22.4414%
  - ASE - 16.1942%
- ❖ Validation set
  - Misclassification Rate - 22.442%
  - ASE - 16.2928%
- ❖ Once again, high false positive rate

| Event Classification Table                                     |                  |                   |                  |
|--|------------------|-------------------|------------------|
| Data Role=TRAIN Target=Loan_Status Target Label=Loan_Status    |                  |                   |                  |
| False<br>Negative  | True<br>Negative | False<br>Positive | True<br>Positive |
| 0  | 0                | 14028             | 48478            |
| Data Role=VALIDATE Target=Loan_Status Target Label=Loan_Status |                  |                   |                  |
| False<br>Negative  | True<br>Negative | False<br>Positive | True<br>Positive |
| 0  | 0                | 6012              | 20777            |

# Tree 1 - 21 leaf nodes

## Split 1 on Current Loan Amount

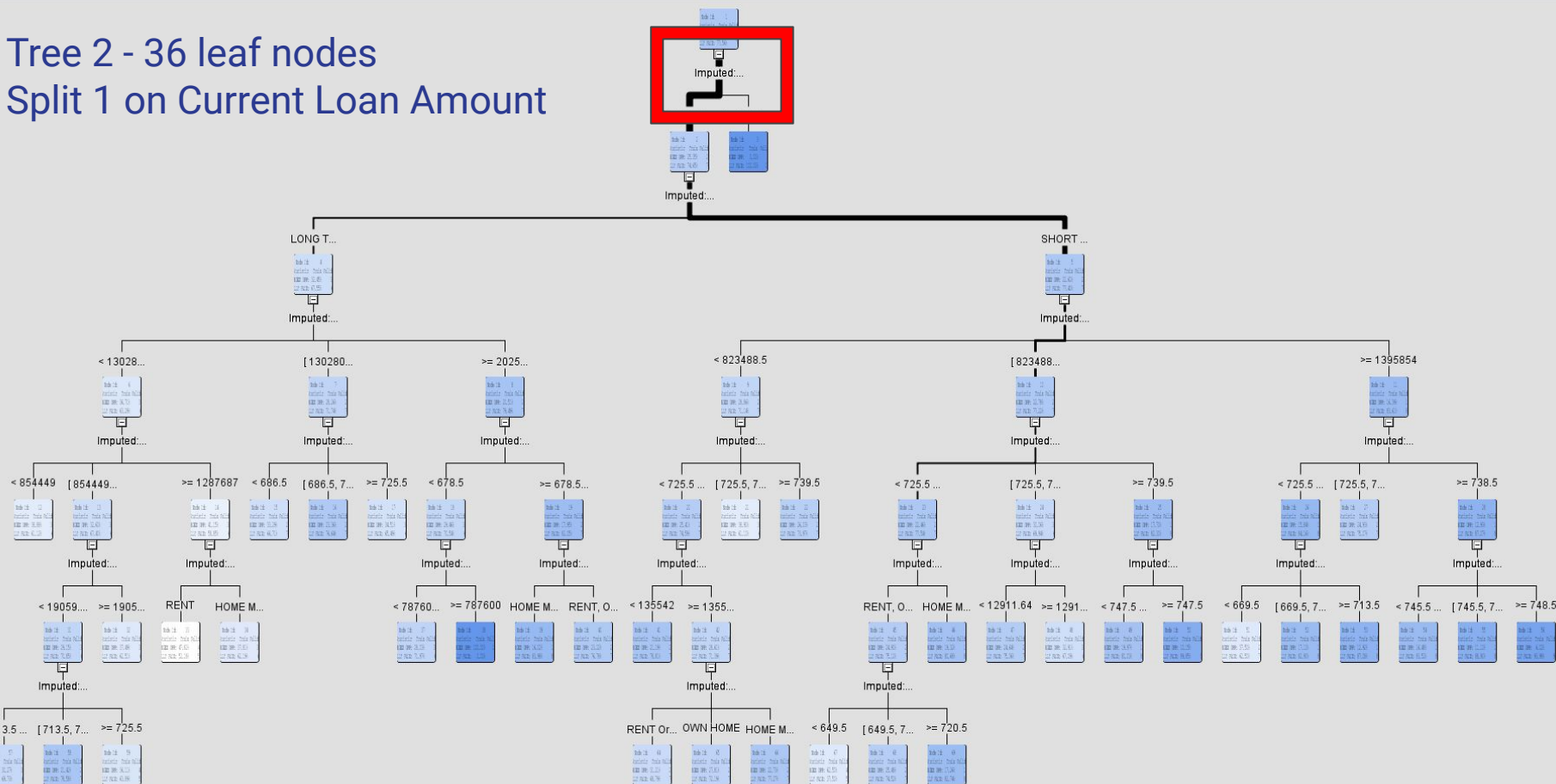


## Decision Tree #2 - Maximum Branch of 3, Depth of 6

- ❖ Default tree settings except:
  - Assessment measure of ASE
  - Max. branch set to 3
- ❖ Training set
  - Misclassification Rate - 22.4158%
  - ASE - 16.0913%
- ❖ Validation set
  - Misclassification Rate - 22.4458%
  - ASE - 16.2289%
- ❖ High false positive rate

| Event Classification Table                                     |                  |                   |                  |
|--|------------------|-------------------|------------------|
| Data Role=TRAIN Target=Loan_Status Target Label=Loan Status    |                  |                   |                  |
| False<br>Negative  | True<br>Negative | False<br>Positive | True<br>Positive |
| 12   | 28               | 14000             | 48466            |
| Data Role=VALIDATE Target=Loan_Status Target Label=Loan Status |                  |                   |                  |
| False<br>Negative  | True<br>Negative | False<br>Positive | True<br>Positive |
| 9  | 8                | 6004              | 20768            |

## Split 1 on Current Loan Amount



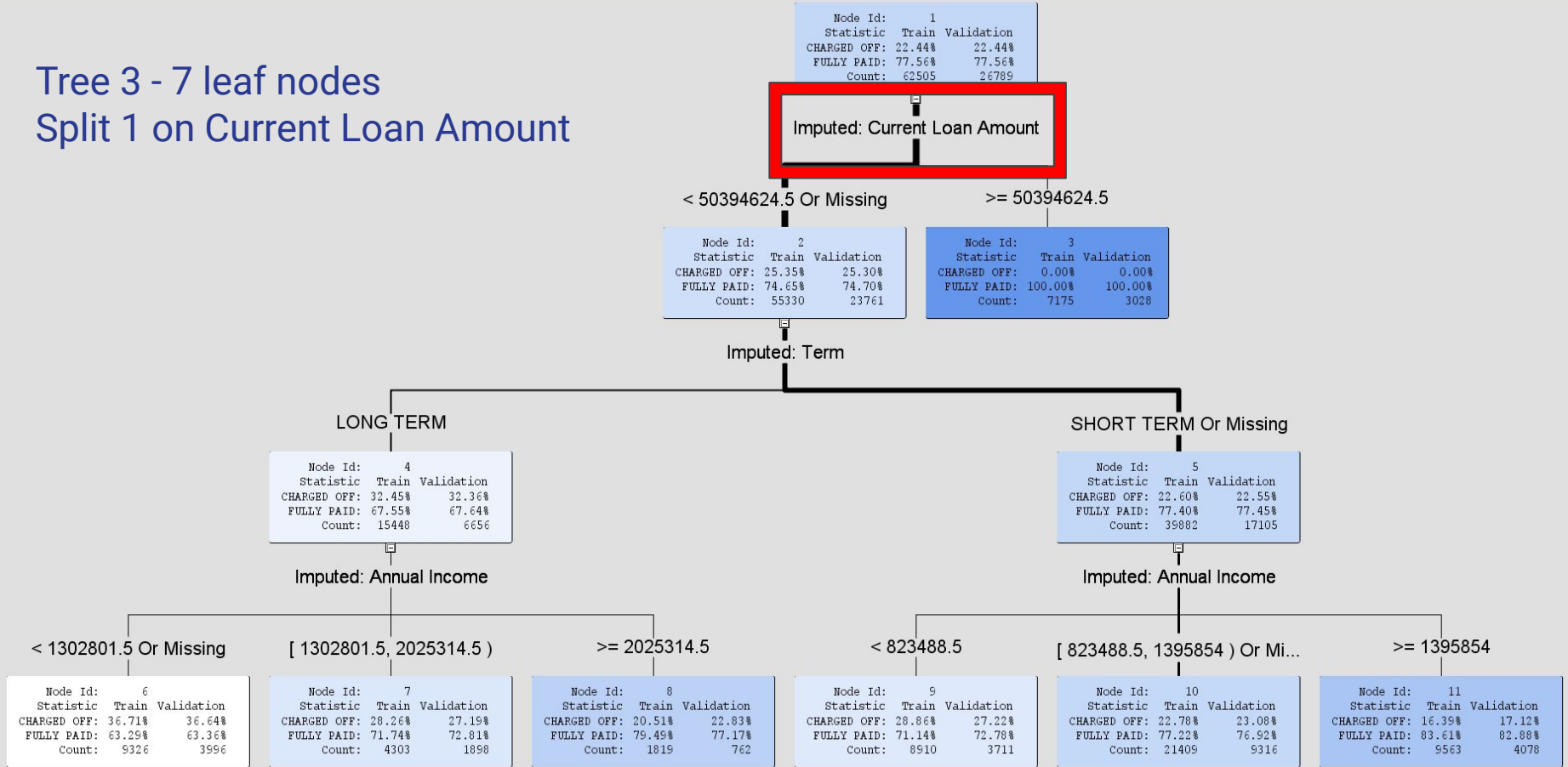
# Decision Tree #3 - Maximum Branch of 3, Depth of 3

- ❖ Default tree settings except:
  - Assessment measure of ASE
  - Max. branch set to 3
  - Max. depth set to 3
- ❖ Training set
  - Misclassification Rate - 22.4158%
  - ASE - 16.0913%
- ❖ Validation set
  - Misclassification Rate - 22.4458%
  - ASE - 16.2289%
- ❖ High false positive rate

| Event Classification Table                                     |                  |                   |                  |
|--|------------------|-------------------|------------------|
| Data Role=TRAIN Target=Loan_Status Target Label=Loan_Status    |                  |                   |                  |
| False<br>Negative  | True<br>Negative | False<br>Positive | True<br>Positive |
| 0  | 0                | 14028             | 48478            |
| Data Role=VALIDATE Target=Loan_Status Target Label=Loan_Status |                  |                   |                  |
| False<br>Negative  | True<br>Negative | False<br>Positive | True<br>Positive |
| 0  | 0                | 6012              | 20777            |

## Tree 3 - 7 leaf nodes

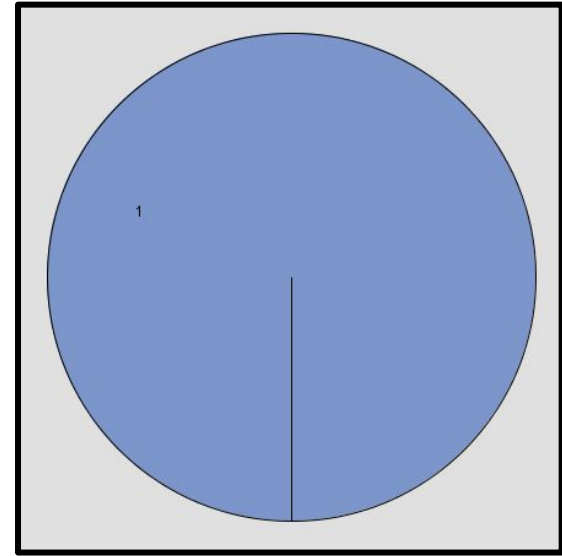
### Split 1 on Current Loan Amount





# Clustering Analysis

- ❖ Default SAS settings except:
  - Ward cluster method used
- ❖ 2 clusters found with extreme frequency inequality
- ❖ Experimented with various settings
  - No change found
  - Changed clustering method
  - Adjusted minimum allowed clusters



| Clustering Criterion | Maximum Relative Change in Cluster Seeds | Improvement in Clustering Criterion | Segment Id | Frequency of Cluster | Mean-Square Deviation | Maximum Distance from Cluster Seed | Nearest Cluster | Distance to Nearest Cluster |
|----------------------|--|-------------------------------------|------------|----------------------|-----------------------|------------------------------------|-----------------|-----------------------------|
| 0.642657             | 0.011478                                 |                                     | 1          | 62376                | 0.616279              | 10.17421                           | 2               | 13.37213                    |
| 0.642657             | 0.011478                                 |                                     | 2          | 130                  | 0.360589              | 24.91556                           | 1               | 13.37213                    |

# Auto Neural Network and Variable Selection

## Variable Selection

- ❖ Default settings
- ❖ Done to reduce computational requirements
- ❖ Reduced number of variables down to 4 ( $R^2$  evaluation)

| Variable Name                 | Role     | Measurement Level | Type      |
|-------------------------------|----------|-------------------|-----------|
| IMP_Annual_Income             | Input    | Interval          | Numeric   |
| IMP_Bankruptcies              | Rejected | Interval          | Numeric   |
| IMP_Credit_Score              | Rejected | Interval          | Numeric   |
| IMP_Current_Credit_Balance    | Rejected | Interval          | Numeric   |
| IMP_Current_Loan_Amount       | Input    | Interval          | Numeric   |
| IMP_Home_Ownership            | Rejected | Nominal           | Character |
| IMP_Maximum_Open_Credit       | Rejected | Interval          | Numeric   |
| IMP_Monthly_Debt              | Rejected | Interval          | Numeric   |
| IMP_Number_of_Credit_Problems | Rejected | Interval          | Numeric   |
| IMP_Number_of_Open_Accounts   | Rejected | Interval          | Numeric   |
| IMP_Purpose                   | Rejected | Nominal           | Character |
| IMP_Tax_Liens                 | Rejected | Interval          | Numeric   |
| IMP_Term                      | Input    | Nominal           | Character |
| IMP_Years_in_current_job      | Rejected | Nominal           | Character |
| IMP_Years_of_Credit_History   | Rejected | Interval          | Numeric   |

# Auto Neural Network and Variable Selection

## Auto Neural Network

- ❖ Changed number of hidden units to 3
- ❖ Training Set
  - Misclassification Rate - 22.4414%
  - ASE - 17.4052%
- ❖ Validation Set
  - Misclassification Rate - 22.442%
  - ASE - 17.4056%
- ❖ False positive rate

| Event Classification Table                                     |                  |                   |                  |
|--|------------------|-------------------|------------------|
| Data Role=TRAIN Target=Loan_Status Target Label=Loan Status    |                  |                   |                  |
| False<br>Negative  | True<br>Negative | False<br>Positive | True<br>Positive |
| 0  | 0                | 14028             | 48478            |
| Data Role=VALIDATE Target=Loan_Status Target Label=Loan Status |                  |                   |                  |
| False<br>Negative  | True<br>Negative | False<br>Positive | True<br>Positive |
| 0  | 0                | 6012              | 20777            |



# Model Comparison and Conclusion

# Model Comparison

- ❖ Logistic regression was the chosen model
  - 0.74% better misclassification rate as compared to other models
- ❖ Ranked order below

| Selected Model | Predecessor Node | Model Node | Model Description | Target Variable | Target Label | Selection Criterion: Valid: Misclassification Rate |
|----------------|------------------|------------|-------------------|-----------------|--------------|--|
| Y              | Reg2             | Reg2       | Logistic Re...    | Loan_Status     | Loan Status  | 0.224346   |
|                | Tree             | Tree       | Dec. Tree 2...    | Loan_Status     | Loan Status  | 0.22442  |
|                | Tree3            | Tree3      | Dec. Tree 3...    | Loan_Status     | Loan Status  | 0.22442  |
|                | AutoNeural       | AutoNeural | AutoNeural        | Loan_Status     | Loan Status  | 0.22442  |
|                | Tree2            | Tree2      | Dec. Tree 3...    | Loan_Status     | Loan Status  | 0.224458   |

# Conclusion

## ❖ Baseline model statistics

- 22.6383% misclassification rate expected

## ❖ Logistic regression statistics ★

- 22.4346% misclassification rate
- There is a small improvement in our overall performance by using the logistic regression

Distribution of Class Target and Segment Variables  
(maximum 500 observations printed)

Data Role=TRAIN

| Data Role | Variable Name | Role   | Level       | Frequency Count | Percent |
|-----------|---------------|--------|-------------|-----------------|---------|
| TRAIN     | Loan_Status   | TARGET | Fully Paid  | 77353           | 77.3607 |
| TRAIN     | Loan_Status   | TARGET | Charged Off | 22636           | 22.6383 |
| TRAIN     | Loan_Status   | TARGET |             | 1               | 0.0010  |

# Limitations and Considerations

- ❖ Attempted PCA analysis prior to model running
  - Overall effect was negligible, and led some models to perform slightly worse
- ❖ Large number of missing values
  - Although imputed, having a complete dataset would be preferred
- ❖ Inequality in class target variable
  - Possible solutions include technique known as oversampling
- ❖ Oversampling
  - Not conducted here
  - Draws a greater number of sample records from the class considered to be a “rare event”



# References

Arafa, A. (2020, August 8). Bank Loans. Retrieved March 2022, from <https://www.kaggle.com/code/abdelrahmanarafa/bankloans34>.

Wang, R., Lee, N., & Wei, Y. (n.d.). A Case Study: Improve Classification of Rare Events with SAS Enterprise Miner. SAS Support Papers. Retrieved April 2022, from <https://support.sas.com/resources/papers/proceedings15/3282-2015.pdf>

