



AWS Technology Questionnaire

Thank you for considering Connectria as your managed service provider. Please fill out the all the sections of the questionnaire to the best of your ability. This will allow to efficiently streamline the quoting and implementation process. If you have any questions, please do not hesitate to contact us.

Business	
What is the primary business driver in utilizing Cloud	
echnologies?	
What timeframe is associated with moving to the Cloud?	
What business unit will this be supporting?	
Who is supporting your infrastructure now?	
Reason for wanting to change?	
Other	
Would you share how decisions are made within your	
organization?	
Who are the key decision makers?	
Additional Customer Comments:	

Infrastructure	
Not running in AWS yet	
IF you aren't in AWS yet, is your infrastructure currently	
in a collocated facility, on Premise or in another hosted	
datacenter? Hybrid?	
If you aren't in AWS, how many Physical and VM servers	
are you using? Please specify the configuration (CPU,	
RAM, storage volumes) of each server?	
What is your OS? Windows and/or LINUX?	
Do you want to migrate the VMs to AWS or just build a	
new AWS environment from scratch?	
IMPORTANT: Do you use cPanel or Plesk today?	
Do you have High Availability (HA) at the application,	
web and/or database layer today?	
Is your infrastructure mandated for any compliancy? PCI	
or HIPAA?	







Infrastructure (continued)	
Already running in AWS	
Can you share a Visio of your AWS infrastructure you will need us to support?	
How many total instances are you running in AWS today (EC2 and RDS)? Please specify the instance configuration if available?	
How many instances in are (or will be) Production/QA/Staging and how many are Non-Production/Dev?	
What is your OS? Windows and/or LINUX? IMPORTANT: If you are in AWS, are any of your EC2	
instances Classic? Are you leveraging Auto-scaling?	
Are you using multi-region or multi-AZ, or multi-AZ within a single region?	
Are you using scripting languages like Chef or Puppet?	
Are you leveraging CloudFormation today?	
Are you looking for help to Optimize the Architecture?	
IMPORTANT: Do you use cPanel or Plesk today?	
Do you have High Availability (HA) at the application, web and/or database layer today?	
Is your infrastructure mandated for any compliancy? PCI or HIPAA?	
Additional Customer Comments:	









Application & Database

Application	
Short description of the application(s) you have or are	
moving (or migrating) to AWS?	
What third-party applications are integrated with this	
application(s)?	
How and wherefrom do they access (web based/client	
server) it?	
How many users (total/concurrent) will be accessing	
AWS?	
Can you detail any application dependencies or integration	
points between your systems?	
What user directory services/ software are you using	
today?	
If you are in AWS, do you use any IAM services?	
Additional Customer Comments:	

Database	
What database do you use? (MySQL, Oracle, SQL Server	
etc.)	
Are they clustered? Are they active/active or	
active/passive?	
Are you using NoSQL in any of your deployments?	
What is the current configuration of your database(s)?	
How many instances?	
How are your database servers configured for backup	
and/or replication?	
How are your enterprise licenses being managed?	
How many databases instances will you require (e.g. 4	
RDS)?	
Do you need on-going DBA Support (Installation,	
Configuration, Security Admin, DB level backups, User	
Admin, Table space Mgt, DB support and	
Troubleshooting)?	









Network & Security

Network & Security	
If you are in AWS, Are you in a VPC?	
Subnets: If your instances reside within a VPC, please	
provide a list of all the AWS subnets in use along your	
CIDR?	
What type of VPN connectivity do you have to AWS if	
applicable?	
Can you provide a recent network architecture diagram of	
your environment (LAN & WAN) and any specific	
network requirements around any of the application(s) that	
will reside in AWS?	
What is your (Internet) bandwidth usage?	
How do you manage your DNS and its security? Do you	
require DNSSEC?	
Does your application require UDP or content switching?	
Please describe the security policies around the	
applications (inbound/outbound) that you are considering	
moving to the Cloud.	
Additional Customer Comments:	

Enhanced Security Options		
Please indicate if you would like to discuss the following options or if your company has specific		
requirements.		
Security as a Service:		
Intrusion Detection		
Firewall		
Log Management		
Additional Customer Comments:		









Storage & Data Retention

Storage and Data	
What type of data sets are allocated and considered for	
this project? (Structured vs. Unstructured data, random	
I/O data vs. large or small files)	
How are you storing your data?	
Are you utilizing any Cloud storage devices or Cloud	
today inside or outside of AWS?	
What is your installed and projected storage capacity for	
the next 18 months?	
What percentage of your storage is utilized and how is it	
allocated?	
Do you have an IOPS (input/output operations per	
second) threshold?	
Do you have long term archival storage needs?	
Additional Customer Comments:	

Backup & Recovery	
Do you have a disaster recovery (DR) plan? Has it been	
successfully tested?	
Have you prioritized the recovery mechanisms for	
critical applications?	
How do you currently backup and restore your data?	
How do you currently archive data? What products do	
you currently use?	
What are your RTO and RPO for your application(s)?	
Additional Customer Comments:	



