

Brandon Cowley | Software QA Engineer

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PROFESSIONAL EXPERIENCE

- 3 years of experience with SQA projects related to testing Web and Mobile products
- Collaboration with Customer Success, Development and Product Management teams
- Proficient in TestRail and Jira management systems
- Enjoy learning new technologies and challenging concepts
- Work with offshore teams in multiple time zones
- Excellent organizational and time-management skills
- Analytical skills and attention to details
- 8 years of experience managing teams of 6-12 people
- 10 years of direct sales experience and client management
- Enjoy creating enjoyable sales experiences for a variety of clients
- Experienced in B2B/B2C consultative environments, product/service sales management, and product representation
- Comfortable engaging with a diverse range clients/customers to identify product/service needs for areas
- Front end/back end software development with project management in GitHub

Platforms:	Windows 7/8/10, Mac OS X, iOS, Android OS, Linux
Web Testing:	Chrome DevTools
Mobile Testing:	Android Studio, ADB, Xcode
Bug Tracking:	Jira
Test Management:	TestRail
Software Dev:	HTML, CSS, JS, node.js, API utilization

WORK EXPERIENCE

04/2018 – Current

Software QA Engineer, Sigma Software, Los Angeles, CA

- Testing iOS, Android and Web applications
- Participating in daily stand-ups and sprint planning
- Developing test cases against business requirements using TestRail
- Performing functional, UI, regression and smoke testing
- Tracking and reporting defects with Jira
- Responsible for compatibility testing on a variety of devices and platforms

1/2017 - 12/2017

Sales Representative, ProFit Marketing Solutions, Scottsdale, AZ

- Traveled and consulted with businesses in multiple states
- Coached ownership & training teams on optimal sales/performance techniques
- Tracked, communicated with, and delivered sales presentations to prospects
- Responsible for remotely reporting performance to ownership

03/2015 - 12/2016

Training Manager, David Barton Gym, Boston, MA

- Launched an upscale fitness center with a team of 6, grew the team to 12

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- Developed and implemented training programs, educational resources for the team, and coached employees on their growth & client management
 - Created monthly performance goals, tracked completion & projected sales #s
 - Oversee a personal client roster, as well as run customer retention/service audits for all employees on my team
 - Coordinated community events and marketing strategies with the Sales team

1/2011 - 11/2014

Fitness Manager, Boston Sports Clubs, Boston, MA

- Managed the personal training department in several MA locations
- Responsible for meeting sales numbers, developing new employees
- Oversee a personal client roster, as well as run customer service & retention audits for employees on my team
- Continued research into current trends, medical findings, and industry standards to keep our team working as leaders in the industry

EDUCATION

Colby-Sawyer College, New London, NH - Exercise and Sports Science

References available upon request