WILLIE WITTEN

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EXPERIENCE

AIANTES CONSULTING
Owner/Consultant
November 2013 – Present
Chicago, IL

Assist small businesses in their operations and product development with a focus on easing cultural and linguistic barriers

- Attend and advise in both in-house and client meetings
- Provide financial advice and investing guidance
- Construct social media profiles to promote business and recruit new clients and employees
- Clients include: Big G's Pizza, Benxi Future English Training Center and Fidelia
- Identify operational problems and inefficiencies and propose workable solutions
- Review employee applications and assist in evaluating their qualifications

SUMO CAPITAL, LLC (PLUTUS TRADING)

Chicago, IL

Trader

January 2015 – July 2015

- Electronic and open-outcry Trader and market maker of the Volatility Index (VIX), VXX and Standard & Poors index (SPX) options
- Managed and held multi-million dollar positions across several option products as well as stock and futures positions
- Identified and managed risk parameters by evaluating position behavior and risk under various market scenarios
- Implemented custom volatility arbitrage spreads across VIX, VXX and SPX index options through historical and current data analysis
- Analyzed financial contracts and set pricing levels for their purchase and sale
- Responsible for purchasing and selling thousands of index option contracts daily
- Conducted technical data analysis and financial modeling of market trends to identify profitable strategies and coordinated their implementation into our group portfolio
- Monitored international markets overnight in order to capitalize on (protect against) large global events and market movement
- Oversaw portfolio management costs and operational accounting by creating Microsoft Excel spreadsheets to evaluate automated, daily financial reports
- Conducted business while maintaining regulatory compliance within the trading firm, the Chicago Board Options Exchange (CBOE) and larger governmental agencies such as the Securities and Exchange Commission (SEC)

WALLEYE TRADING Chicago, IL

VIX Options Trader

February 2008 – March 2014

- Market maker and trader for multiple proprietary hedge fund accounts in the VIX product on the CBOE
- Executed trades (purchases and sales of financial contracts) via open outcry and electronically in all VIX option series
- Managed positions by hedging futures, conducted volatility analysis and established, evaluated and maintained various risk parameters
- Monitored position balances and out-trades with both clearing firms and intra-fund accounts
- Accurately and rapidly calculated appropriate option pricing through real-time market data analysis in a fast paced and often stressful work environment
- Coordinated the implementation and integration of two different trading systems and provided planning, guidance and proposed modifications in their development
- Managed multiple tasks, including, but not limited to, mentally pricing financial contracts, responding to customer requests for quotes, data entry, and clearly communicating market conditions to colleagues and competitiors

TOP HAT AMPLIFICATION

Apex, NC

Amplifier Technician

August 2007 – December 2007

- Constructed and tested handmade instrument amplifiers from electronic schematics and layouts
- Repaired and improved damaged and old amplifiers under warranty
- Coordinated packaging and shipping of products to worldwide distributors
- Assisted in updating current amplifier designs and developing new products

WALLEYE TRADING

Chicago, IL

<u>Arbitrage Clerk</u> September 2006 – August 2007

- Relayed timely market information electronically, verbally and through hand-signals to both off and on floor traders in multiple financial products
- Resolved position discrepancies and out-trades (trade reconciliation) in multiple products and kept all traders informed of current positions

- Prepared daily Microsoft Excel reports of option contract inventory sheets and position summaries to prepare traders before the market opening
- Handled hardware and software system problems and oversaw implementation of solutions and fixes
- Responsible for back-office duties, reporting daily account positions, trade errors, record keeping and filing, running errands and completion of all other miscellaneous, day to day tasks
- Taught the skills and procedures of being an Arbitrage Clerk to two junior clerks, monitored their development and served as their supervisor

GREATER SHANGHAI

English Tutor

Shanghai, China

June 2005 – July 2006

- Started a personal English tutoring service through advertisements, referrals and specialized education for clients
- Constructed and administered individually tailored lessons to students ranging from elementary pupils to business professionals
- Developed and maintained a scheduling system to set up appointments and lessons
- Recognized problematic areas of language development and created various remedies and exercises to aid clients' progress and development both during lessons and for individual practice

ZHUZHOU TEACHERS COLLEGE

Zhuzhou, HN, China September 2004 – May 2005

English Professor

English Teacher

- Instructed education majors in written and spoken English, teaching and career guidance
- Created lesson plans, tests and evaluated student performance through regular testing
- Organized and oversaw extracurricular activities for college English Education mjors
- Reported to department deans on the progress and evaluation of over 200 college students

FUTURE ENGLISH TRAINING CENTER

Benxi, LN, China

February 2004 – August 2004

- Taught both written and spoken English to Chinese students ranging from ages 4 to 30
- Developed curriculum, lesson plans, tests and organized activities for different skill levels
- Instructed students at the Training Center and also traveled to surrounding rural areas to teach in public middle schools
- Studied Chinese language and culture to better communicate with staff and improve curriculum and lesson delivery
- Served as an ambassador for Future English Training Center and recipient of Liaoning Provence Foreign Expert Award

BOB O'LINK GOLF CLUB

Highland Park, IL

<u>Caddie</u>

June 1997 – September 2006

- Learned about business operation through observing and assisting in daily golf club activities
- Developed work relationships and interpersonal skills through working both for members and with other employees

MIMOSA

Highland Park, IL

Waiter

October 2003 – January 2004

- Learned about business operation through observing and assisting in daily golf club activities
- Developed work relationships and interpersonal skills through working both for members and with other employees

HAMILTON CENTRAL SCHOOL

Hamilton, NY

Spanish Teacher

April 2003 – May 2003

- Learned about business operation through observing and assisting in daily golf club activities
- Developed work relationships and interpersonal skills through working both for members and with other employees

SEVEN OAKS CLUBHOUSE

Hamilton, NY

Waiter

February 2003 – May 2003

- Learned about business operation through observing and assisting in daily golf club activities
- Developed work relationships and interpersonal skills through working both for members and with other employees

HAMILTON CENTRAL SCHOOL

Hamilton, NY

Volunteer Special Needs Tutor

October 2001 – April 2003

- Learned about business operation through observing and assisting in daily golf club activities
- Developed work relationships and interpersonal skills through working both for members and with other employees

EDUCATION

COLGATE UNIVERSITY

Bachelor of Arts in Mathematics

Hamilton, NY September 1999 – December 2002

- Graduated Cum Laude with a 3.35 cumulative GPA
- Dean's Award for Academic Excellence; Fall 1999, Spring 2001, Fall 2002
- Varsity Men's Soccer; Fall 1999 Spring 2001; First ever Weightlifter of the Month, April 2001
- Disc Jockey; WRCU (Colgate Radio), Fall 2001- Spring 2003

SKILLS

- Proficient in Microsoft Excel
- Conversational in Spanish and Chinese (Mandarin)