

BREEANN BOND, MBA

Phoenix, AZ (480)-433-5083 breeannbond@gmail.com | <https://www.linkedin.com/in/breeann-bond/>

DEVELOPER

Full Stack web developer with a background in business and finance and a lifelong dedication to learning. Effective with resourcefulness, innovation, and problem solving to develop user-friendly applications. Known for attention to detail no matter the complexity of the project.

AREAS OF EXCELLENCE:

- Superior Analytical Skills & Attention to Detail · Cross-Functional Teamwork & Collaboration
- Account Management · Continuous Improvement · Excellent Communication Skills
- Delivering Positive Customer Engagement · Goal Setting · Client Services & Onboarding
- Forecasting · Staff Coaching & Mentoring · Pipeline Management · Time Management
- Highly Organized · Extreme Accountability and Ownership · Initiative-Driven

TECHNICAL SKILLS:

- Microsoft Office · Google Suite · Adobe · Node.js · Jira · HTML · CSS · Javascript · GitHub · SQL · React · REST

Certifications: CSM-Certified Scrum Master, Certified Full Stack Web Development

PROFESSIONAL EXPERIENCE

MY HOME GROUP; Scottsdale, AZ

2016-Present

Commercial & Residential Realtor

Partner with clients, companies, and institutions to develop and execute their individualized investment strategies, acquisitions, and dispositions. Develop hundreds of leads by analyzing sales trends, opinions of value, and financial analysis. Respond to client calls and toggle between multiple systems to provide property information related to availability, profit potentials, property disclosures, recommended improvements, and associated construction costs.

- Guide buyers through the sourcing of finance options to expedite the lending process and review transaction documents for completeness, accuracy, and adherence to state rules, regulations, and good faith practices.
- Determine and convey possible financial and investment risk factors of prospective acquisition, calculate future capital expenditure costs and purchase price.
- Analyze all property information and financial documentation, including leasing and service contracts, financial projections, income and expenses, cash flow, tenant reimbursements, taxes, and other related costs.
- Negotiate deals that save clients over 20% by using communication skills to persuade the other side they were priced too high.
- Sell residential homes consistently at 8.4-12% higher than their fair market value and comparable properties.

CHARLES SCHWAB; Phoenix, AZ

2011-2013

Options Trading Specialist

Ensured daily and monthly monitoring and reconciliation of error accounts, trade error resolution, internal account risks reporting, resolution of fraud cases with trading activity, all in the effort to protect the clients and mitigate risk for the firm.

- Resolved fraud trade errors logged for the firm and ensured that fraud events were researched and all trading fraud was documented, tracked, and reviewed for irregular trends.
- Managed and supervised all error accts for options weekly and monthly expiration.
- Tested new development updates and features to trading and error accounts with teams located internationally.

VANGUARD; Scottsdale, AZ

2008-2011

Fixed Income Trader/Broker Associate

Client facing role fielding a heavy volume of inbound client communication to monitor accounts, resolve trading disputes/errors, and ensure client satisfaction. Generated trading ideas through a combination of sell-side analyst research, order flow, technical indicators, and relationships with other brokers. Managed a steady stream of incoming client calls to oversee fixed-income trades, educate clients on bonds and building bond ladders, and execute securities, fixed-income, and mutual fund trades.

- Managed up to 100+ calls a day with clients on various security types and account issues using listening skills to make clients feel valued and respond accordingly.
- Created a way to get all bond prospectus available online resulting in 90% increase in time efficiency.
- Developed a system to help clients sell delisted preferred securities and junk bonds recouping thousands of dollars.

EDUCATION

ARIZONA STATE UNIVERSITY, Tempe AZ- **Full Stack Web Development Certificate**

UNIVERSITY OF PHOENIX, Phoenix AZ– **Master of Business Administration**

ARIZONA STATE UNIVERSITY, Tempe AZ – **Bachelor of Interdisciplinary Studies; Communication & Tourism**