

Vinay Bamil

Certified Salesforce Administrator & Developer | Salesforce Trainer | Program Manager @ Google

Summary

- # 8x Salesforce certifications with 5 years of experience in building, customizing, implementing and administering the Salesforce.com platform.
 - # 2015 - Team MVP award Winner in Google for Work CRM team.
 - # Speaker in Google Summit, organized by Salesforce.
 - # Teaching CRM System, as Salesforce Trainer from last 18 months and trained over 100 trainees.
 - # Experienced in all phases of Software Development Life Cycle (SDLC), quality management systems and project life cycle processes.
 - # Skilled in both technical and functional aspects of Salesforce.com and have deep understanding of its underlying principles of SAAS and Cloud Computing.
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Experience

Program Manager | Salesforce Developer at Google

October 2016 - Present

Salesforce Developer at Google

June 2015 - September 2016 (1 year 3 months)

Sr. Salesforce Developer at ShoreTel

2014 - 2015 (1 year)

Salesforce Developer at Yahoo

February 2013 - September 2014 (1 year 7 months)

Yahoo! Inc generated 90% of its revenue from Advertising. Yahoo! Inc was moving their Global Sales process from Oracle Siebel to Salesforce CRM. This project, The Source-Yahoo! Global Sales Tool, is a Salesforce implementation for Yahoo! Display Customer Relationship Management. This tool helps Yahoo! Sales effectively track leads, win opportunities, forecast display sales pipeline, execute combined (APT & RMX) Order-to-Cash and provide customer case handling (ticketing).

Worked in a Scrum Agile process with four weeks sprint, delivering new features at the end of each sprint to the Production.

Performed detailed analysis of business and technical requirements and designed the solution by customizing standard objects of SalesForce.com (SFDC) and other Platform based technologies such as Visual Force and Force.com API.

Participated in Implementation and Design of requirements with Opportunity Management, Order Management and Case Management.

- # Managed applications and software development process using Version-One, Rally and Bugzilla.
- # Designed and developed Sales Force Automation (SFA) based Application on Force.com Platform in Salesforce.com environment with Apex programming language at backend and Visual-Force pages as user interface.
- # Used Web-Service call to Integrate Salesforce to Various Application Using TIBCO.
- # Used Ant script and Jenkins to deploy code to environments.
- # Used SVN and GITHUB for versioning the code (Version Control).

Salesforce Developer at Model N

November 2012 - February 2013 (3 months)

- Model N, Inc is a software company that mainly focuses on makes revenue management software for pharmaceutical and medical device companies. The project was about building a forecast revenue management application on Force.com platform for all pharmaceutical and medical companies. The application then deployed on App Exchange so that the Salesforce user's can install it in their Salesforce CRM.
- # Used Force.com platform for developing feature rich and user friendly Visual force pages for enhancing Salesforce UI.
 - # Used Salesforce.com developer toolkit including Apex Classes, Controllers and Triggers, Visual force, Force.com IDE, Migration Tool, Web Services API
 - # Worked on Salesforce.com Application to Setup activities and customized the apps to match the functional needs of the organization.
 - # Used HTML,CSS and Java Script in order provide better User Interface (UI).
 - # Created Visual Force pages and components to render data from associated controllers and embedded Java Script and HTML as needed.
 - # Implemented Batch processes to handle Bulk logic and scheduled daily jobs using Apex Scheduler.
 - # Developed Triggers to handle bulk records within the governor limits to automate business logic.

Salesforce Developer/Integration and Data Migration Specialist at Verizon

September 2011 - November 2012 (1 year 2 months)

- # Worked on Informatica- On demand from the AppExchange for two-way data integration form the Siebel CRM to Salesforce.
- # Designed the Staging Area Model in between Informatica and Siebel to pick the daily fresh feeds from Siebel system.
- # Designed and Developed all the transformation Scripts for converting the daily feeds according to business requirement.
- # Migrated all the attachment from Siebel production database server to Salesforce.
- # Implemented the Real time integration from Salesforce to Siebel so as to synch the updates made in salesforce with Siebel system.
- # Developed Informatica Cloud REST Web Service for making the daily integration jobs real time.

- # Involved in Real time Integration between Informatica cloud and SQL database using BIZTALK.
- # Used Enterprise WSDL and developed Inbound Custom Web Services to expose native logic to external clients.
- # Developed SOAP based requests for communicating with Web services.
- # Worked on Integrating multiple Salesforce instances using Salesforce to Salesforce(S2S) wizard and Informatica On-Demand .

Education

San Jose State University

Master's Degree, Computer Systems Networking and Telecommunications

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[Contact Vinay on LinkedIn](#)