## Sales District Activity by Quarter and Sales Representative

Opportunity Statu	s Sales Representati	ve Opportunity Metr	ics Opportunity Size
Top of the funnel	Erin Dull	Acquisition Campaign (	
In the funnel	Erin Dull	Acquisition Campaign (	21 300,000
Closed	Gerald Blubaugh	From Sales Call	125,000

Quarter: 2010 Q1