# SWEDISH THIRD-PARTY MOTOR INSURANCE CLAIMS



**Brian Collins** 



# AGENDA

Exploratory data analysis
Correlation between variables
Regression modelling of data

New branch office analysis

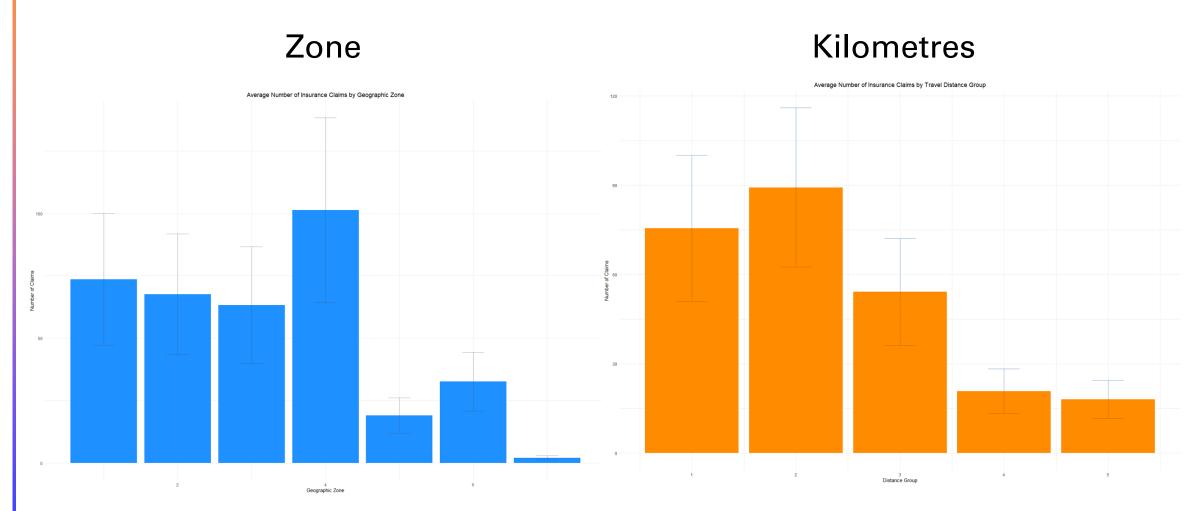
Application of models for prediction

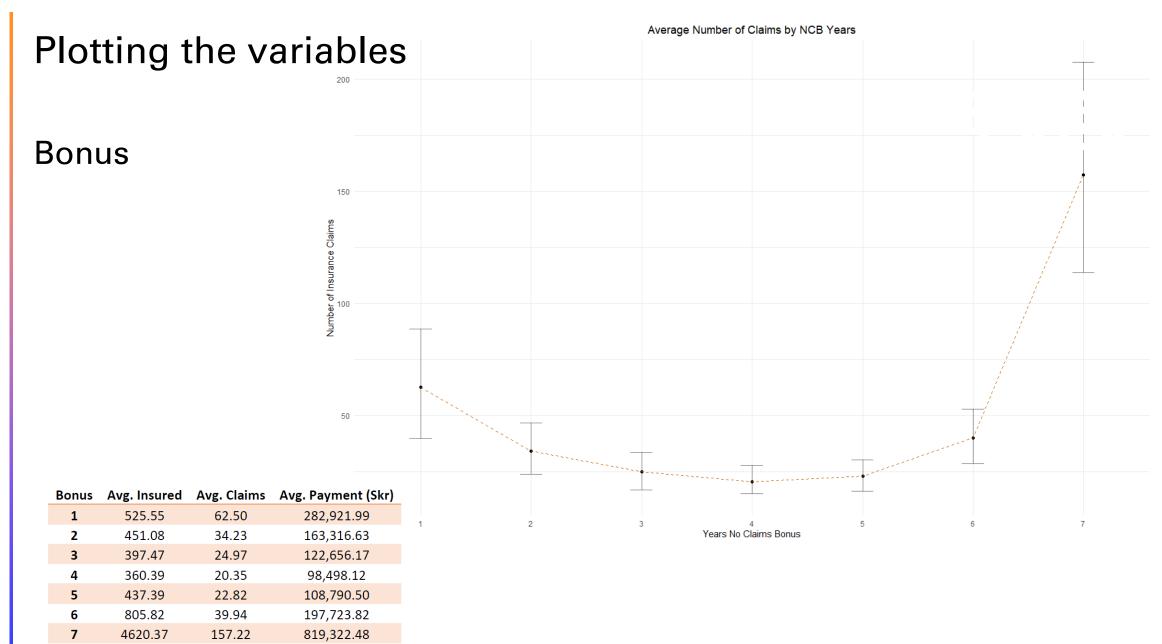
# • EXPLORATORY DATA ANALYSIS

# Plotting the variables



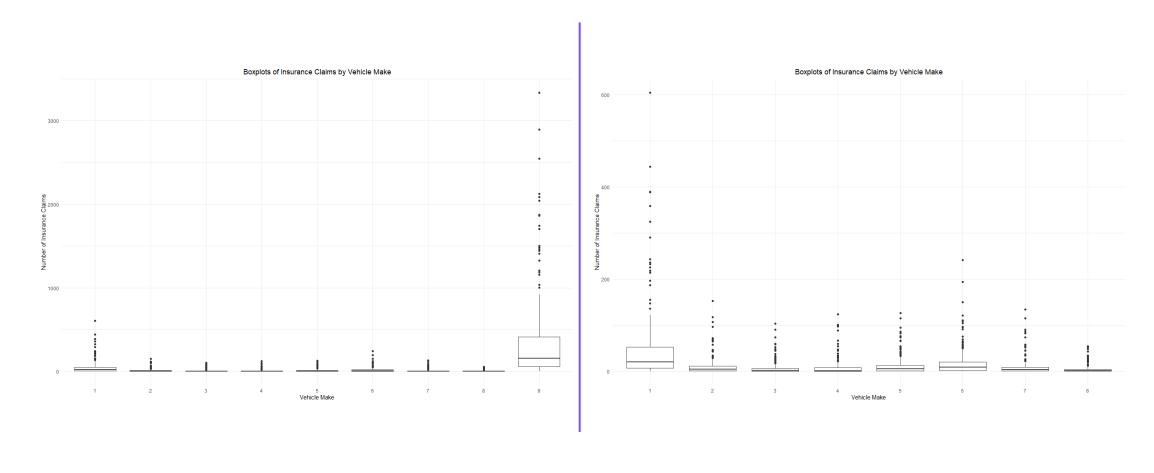






# Plotting the variables

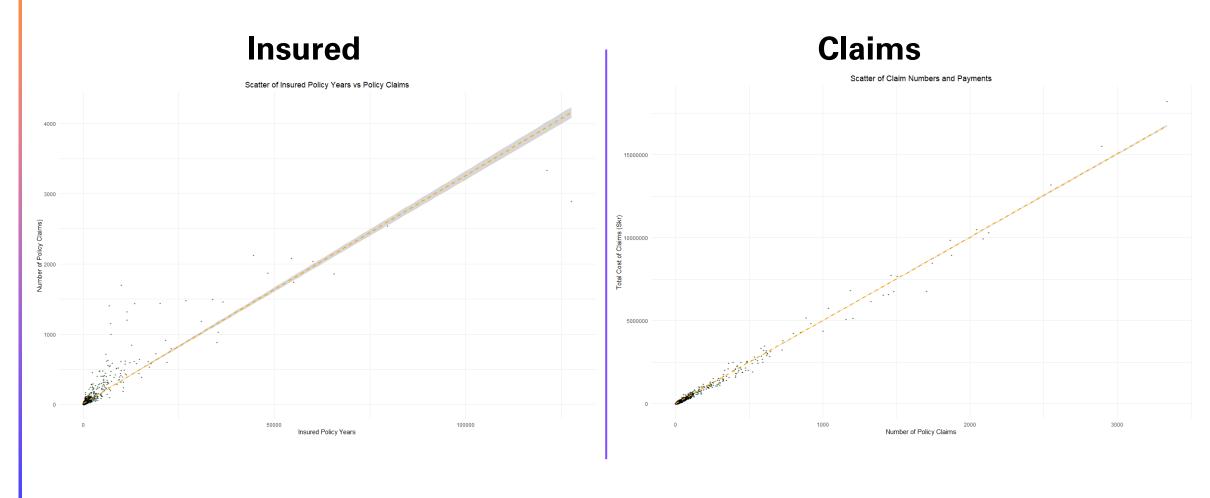
## Make



# Plotting the variables







# **CORRELATION BETWEEN VARIABLES**

# Correlation

#### **Correlation Coefficients**

|            | Kilometres | Zone     | Bonus    | Make     | Insured  | Claims   | Payment  |
|------------|------------|----------|----------|----------|----------|----------|----------|
| Kilometres | 1          | -0.01393 | 0.007206 | -0.00268 | -0.32902 | -0.26426 | -0.24218 |
| Zone       | -0.01393   | 1        | 0.011674 | -0.00519 | -0.32006 | -0.38682 | -0.36345 |
| Bonus      | 0.007206   | 0.011674 | 1        | 0.002157 | 0.351141 | 0.197773 | 0.202058 |
| Make       | -0.00268   | -0.00519 | 0.002157 | 1        | 0.111041 | 0.112388 | 0.118209 |
| Insured    | -0.32902   | -0.32006 | 0.351141 | 0.111041 | 1        | 0.933337 | 0.903032 |
| Claims     | -0.26426   | -0.38682 | 0.197773 | 0.112388 | 0.933337 | 1        | 0.962443 |
| Payment    | -0.24218   | -0.36345 | 0.202058 | 0.118209 | 0.903032 | 0.962443 | 1        |

#### **Correlation P-Values**

|            | Kilometres | Zone     | Bonus    | Make     | Insured  | Claims   | Payment  |
|------------|------------|----------|----------|----------|----------|----------|----------|
| Kilometres | NA         | 0.515516 | 0.736568 | 0.900551 | 0        | 0        | 0        |
| Zone       | 0.515516   | NA       | 0.58573  | 0.80857  | 0        | 0        | 0        |
| Bonus      | 0.736568   | 0.58573  | NA       | 0.919784 | 0        | 0        | 0        |
| Make       | 0.900551   | 0.80857  | 0.919784 | NA       | 1.99E-07 | 1.41E-07 | 3.06E-08 |
| Insured    | 0          | 0        | 0        | 1.99E-07 | NA       | 0        | 0        |
| Claims     | 0          | 0        | 0        | 1.41E-07 | 0        | NA       | 0        |
| Payment    | 0          | 0        | 0        | 3.06E-08 | 0        | 0        | NA       |

# \*REGRESSION MODELLING OF DATA . ° \* & NEW BRANCH OFFICE ANALYSIS

## Creating models for Payment & Claims

#### **Payment**

- Initial model: Claims + Insured + Kilometres + Zone
   + Bonus
  - R<sup>2</sup> = 0.9952, F-Statistic > Critical Value and p-value below C.I. but VIF 3.048265 because of multicollinearity between Insured and Claims.
- Insured Model: Insured + Kilometres + Zone + Bonus
  - R<sup>2</sup> = 0.8748, F-Statistic > critical value and p-value below C.I. and VIF 1.023519.
- Claims Model: Claims + Kilometres + Zone + Bonus
  - R<sup>2</sup> = 0.9912, F-Statistic > critical value and p-value below C.I. and VIF 1.022149.

#### **Claims**

- Initial model: Payment + Insured + Kilometres +
   Zone + Make + Bonus
  - R<sup>2</sup> = 0. 9937, F-Statistic > Critical Value and p-value below C.I. but VIF 3.436533 because of multicollinearity between Insured and Payment.
- Insured Model: Insured + Kilometres + Zone + Bonus
  - R<sup>2</sup> = 0.8425, F-Statistic > critical value and p-value below C.I. and VIF 0.8425.
- Payment Model: Payment + Kilometres + Zone + Bonus
  - R<sup>2</sup> = 0.9913, F-Statistic > critical value and p-value below C.I. and VIF 1.044052.

## Assessing model fit

### **Payment**

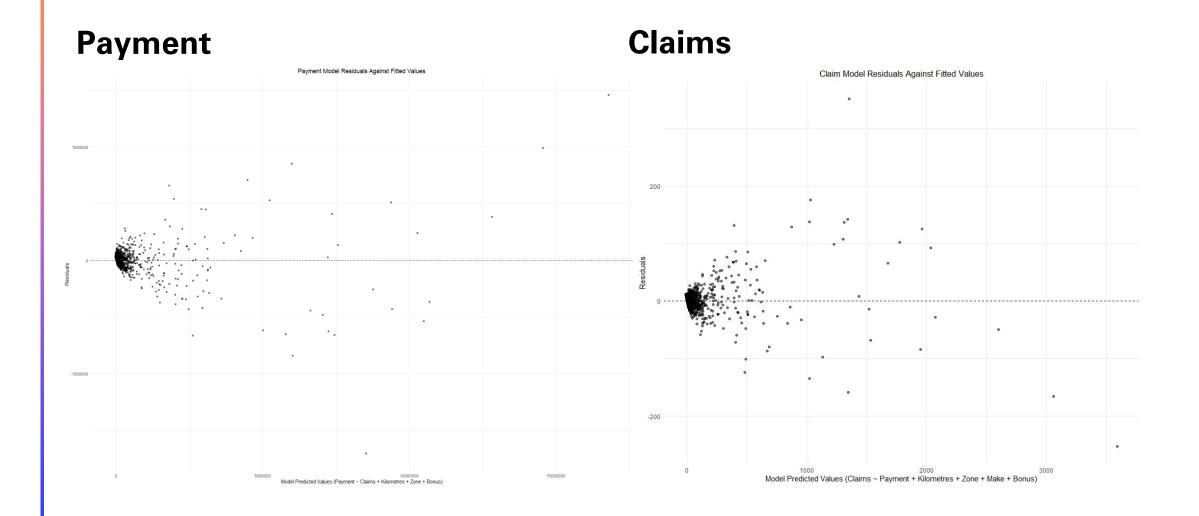
- Insured Model: Insured + Kilometres + Zone + Bonus
  - 1.6% of observations had a standardised residual greater than 2.58
  - Two observations had a cooks distance of greater than 1.
- Claims Model: Claims + Kilometres + Zone + Bonus
  - 0.82% of observations had a standardised residual greater than 2.58
  - Three observations had a Cooks Distance of greater than 1.

#### **Claims**

- Insured Model: Insured + Kilometres + Zone + Bonus
  - 1.56% of observations had a standardised residual greater than 2.58
  - Two observations had a cooks distance of greater than 1.
- Payment Model: Payment + Kilometres + Zone + Bonus
  - 2.11% of observations had a standardised residual greater than 2.58
  - Three observations had a Cooks Distance of greater than 1.

# Plotting model residuals





## Model Coefficients and Standardised Beta Values

#### Claims Model

| Independent<br>Variable | Model<br>Coefficient | Standardised<br>Beta |
|-------------------------|----------------------|----------------------|
| Payment                 | 0.000196617          | 0.99159103           |
| Zone                    | -1.296011876         | -0.01277861          |
| Bonus                   | -1.184765672         | -0.01175021          |
| Make                    | 0.908853427          | 0.01165606           |
| Kilometres              | -1.236444403         | -0.00864551          |

#### Payment Model

| Independent | Model       | Standardised |  |
|-------------|-------------|--------------|--|
| Variable    | Coefficient | Beta         |  |
| Claims      | 5024.4      | 0.996258187  |  |
| Bonus       | 6680.12     | 0.013136659  |  |
| Zone        | 5886.98     | 0.011509448  |  |
| Kilometres  | 5158.24     | 0.007151628  |  |

#### **Insured Model**

| Independent<br>Variable | Model<br>Coefficient | Standardised<br>Beta |  |
|-------------------------|----------------------|----------------------|--|
| Payment                 | 0.0161175            | 2.89623981           |  |
| Claims                  | -55.3689629          | -1.9728323           |  |
| Bonus                   | 87.9712821           | 0.03108693           |  |
| Make                    | -44.3630424          | -0.0202723           |  |
| Kilometres              | -66.4985759          | -0.01656732          |  |



# Input variables

### **Case 1: Vittangi**

- Zone 5
- 8500 km travel per year
- Bonus for 2 years
- Type 3 cars
- 4621 policy years

#### **Case 2: Halmstad**

- Zone 3
- 12500 km travel per year
- Zero claims bonus (Input of 1)
- Type 9 cars
- 9500 policy years

## Case 3: Uppsala

- Zone 2
- 22300 km travel per year
- Bonus for 4 years
- Type 3 car
- Estimation between 17500 and 25416 policy years

# **Predicted Values**

| Location                 | Claims   | Payment (Skr) |
|--------------------------|----------|---------------|
| Vittangi                 | 156.8249 | 805,192.1     |
| Halmstad                 | 374.0307 | 1,867,116     |
| Uppsala (lower estimate) | 569.7284 | 2,951,236     |
| Uppsala (upper estimate) | 822.0087 | 4,260,746     |

| Location                  | Current Claim | Predicted New Claims | Claim Increase %age | Current Payment (Skr) | Predicted New Payment | Payment Increase |
|---------------------------|---------------|----------------------|---------------------|-----------------------|-----------------------|------------------|
|                           |               |                      |                     |                       | (Skr)                 | %age             |
| Vittangi                  | 3             | 156.8249             | 5,127.496           | 8,813                 | 805,192.1             | 9,036.413        |
| Halmstad                  | 283           | 374.0307             | 32.16633            | 1,188,075             | 1,867,116             | 57.15473         |
| Uppsala (lower estimate)  | 2             | 569.7284             | 28,386.42           | 1,916                 | 2,951,236             | 153,931.1        |
| Uppsala (higher estimate) | 2             | 822.0087             | 41,000.44           | 1,916                 | 4,260,746             | 222,277.2        |

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# THANK YOU

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