

# Albundy Shoe Sales

Objective: Compute confidence intervals for men shoe sales in the US between 2015 and 2016.

Goal: Determine how many shoes of each size should be in stock each month of the year to ensure customers will have product to buy and avoid overstocking.

```
getwd() # check working directory
```

```
## [1] "/Users/mine/Downloads"
```

```
setwd("/Users/mine/Downloads") #change to location of file to be imported  
getwd() #check that file index has been changed
```

```
## [1] "/Users/mine/Downloads"
```

```
library("readxl") #load required library to read excel file  
shoe_data <- read_excel("3.17.Practical-example.Confidence-intervals-exercise.xlsx")  
#read in the file
```

```
shoe_data <- shoe_data[-c(1,2),]  
#Remove empty rows in beginning of file  
names(shoe_data) <- shoe_data[1,]  
#Assign column names to the lead row  
shoe_data <- shoe_data[-1,]  
# Remove lead row as it has now replaced the column names  
colnames(shoe_data)[12] <- "Year"  
# assign column name to NA column after determining best fit column name
```

```
library("openxlsx")  
# load required library to adjust date column  
shoe_data$Date <- convertToDate(shoe_data$Date)  
# function to convert excel dates into readable dates in R
```

```
us_data_2016 <- subset(shoe_data, Country != "United States"  
                      & Year == "2016" & Gender == "Male")  
#Subset data for US only, year of 2016, and gender is male  
us_data_2015 <- subset(shoe_data, Country != "United States"  
                      & Year == "2015" & Gender == "Male")  
#This is done as our goal is to compare the sales between the two years.
```

```
us_data_2015$month <- months(us_data_2015$Date)  
# Insert month column to create a table of size sales by month  
us_data_2016$month <- months(us_data_2016$Date)  
t_2015 <- table(as.numeric(us_data_2015$`Size (US)`),
```

```

        factor(us_data_2015$month,levels=month.name))
# create a table with the sizes and months for each year
t_2016<- table(as.numeric(us_data_2016$'Size (US)'),
              factor(us_data_2016$month,levels=month.name))

df_2015<-as.data.frame.matrix(t_2015)
#Convert tables to dataframes for easier data calculations
df_2016<-as.data.frame.matrix(t_2016)

df_combined<-cbind(df_2015, df_2016)
# combine two dataframes 2015 first 2016 second

library("matrixStats")#load library to compute row operations on dataframes
mean<- rowMeans(df_combined) #Yields means by row
std_error<- rowSds(as.matrix(df_combined))/sqrt(24)
# yields standard deviation by row and then computes standard error

margin_error<- std_error*qt(.025, 23, lower.tail=FALSE)

lower_ci<-mean-margin_error
# calculate upper and lower CI for mens shoe sales in the US
upper_ci<-mean+margin_error

df_combined$mean<-mean # adding new calculations to existing dataframe
df_combined$std_error<-std_error
df_combined$margin_error<-margin_error
df_combined$lower_ci<-lower_ci
df_combined$upper_ci<-upper_ci
df_combined$pairstocarry<-round(upper_ci)

df_combined[,c(25,30)]

```

```

##          mean pairstocarry
## 6      1.708333           2
## 6.5    1.625000           2
## 7      2.625000           4
## 7.5    3.625000           5
## 8      7.083333           8
## 8.5   16.125000          19
## 9     30.000000          35
## 9.5   38.958333          43
## 10    26.916667          31
## 10.5  28.333333          32
## 11    11.208333          13
## 11.5   8.333333          10
## 12     5.250000           7
## 13     1.708333           2
## 14     2.083333           3
## 15     3.041667           4

```

In conclusion the pairstocarry column represents the rough number of shoes to have in stock per size each month of the year. With this information I can be 95% percent sure that the number of shoes purchased will not exceed the value in the pairstocarry column for any given month of the year.