

Brian D. Haney
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SUMMARY OF QUALIFICATIONS

Insurance executive with a proven track record of managing highly profitable specialty insurers.

WORK HISTORY

Kinsale Insurance Company

Richmond, VA

March 2015 to Present

Chief Operating Officer

Manage 13 underwriting divisions writing a wide variety of highly profitable surplus lines business.

Senior Vice President and Chief Actuary

June 2009 to March 2015

Responsible for all actuarial functions in company. Also responsible for portfolio catastrophe modeling and aggregation management. Managed the ceded reinsurance purchase for the company (with annual ceded premium in excess of \$80 million). Signed the Statement of Actuarial Opinion for company. Designed the rating engines used by all underwriting divisions within the company. Was with company from founding.

James River Insurance Company

Richmond, VA

November 2002 to June 2008

Senior Vice President and Chief Actuary

Responsible for all actuarial functions in company. Also responsible for portfolio catastrophe modeling and aggregation management. Managed the ceded reinsurance purchase for the company. Was with company from founding.

Colony Insurance Company

Richmond, VA

July 1997 to Nov 2002

Vice President and Chief Actuary

Responsible for all actuarial functions in company.

Capital One Financial

Richmond, VA

Feb 1996 to April 2007

Business Manager

Helped to build a startup auto insurer.

William M. Mercer (now Oliver Wyman)

Washington, DC

a subsidiary of Marsh

Oct 1994 to Feb 2006

Consulting Actuary

Worked on wide range of projects, including due diligence of prospective M&A deals, year end actuarial analyses and opinions, funding analyses of large self-insured clients, such as state and local governments.

GEICO

Washington, DC

Jun 1992 to Oct 1994

Actuarial Associate

Entry level actuary, working on reserving analysis and pricing indications for preferred auto insurance product.

EDUCATION

B.A. Economics and Mathematics, University of Virginia

CREDENTIALS

Fellow of the Casualty Actuarial Society
Member of the American Academy of Actuaries