

Brian Ji

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EDUCATION

University of Pennsylvania

Philadelphia, PA

Bachelor of Arts in Philosophy, Politics & Economics

May 2025

- Coursework on: capital markets, incentive structures, technology cycles, political economy, etc.

PROFESSIONAL EXPERIENCE

137 Ventures

San Francisco, CA

Venture / Growth

June 2024 – August 2024

- 137 Ventures was spun out of Founders Fund by co-founders Justin Fishner-Wolfson and Alexander Jacobson in 2010. The firm invests in high-growth, venture-backed technology companies. We are sector agnostic and focus on investing in companies with durable business model dynamics.

HOF Capital

New York, NY

Investor

Jan 2023 – May 2024

- Executed on HOF's venture strategy, focusing on early-stage investment opportunities in AI, infrastructure & hardware, and identifying potential investments for HOF's growth-stage investing practice. Built an extensive personal network of founders / operators / investors.
 - o Personally led HOF's investment in Astrus AI's seed round alongside Khosla Ventures.
- Experience running dozens of due diligence projects, constructing and red-teaming investment theses, and structuring negotiations for potential investments. Worked directly with portfolio founders to provide support on growth/fundraising strategy, hiring/recruiting talent, executing on GTM motions, and financial modeling and analysis.

Starship Ventures

San Francisco, CA

Venture Partner

Jan 2023 – Present

- Sourced multiple lead investments (e.g. August Doricko @ Rainmaker) as the first outside investor., Funds like Tamarack Global, Hummingbird, Long Journey, Garry Tan (YC) have followed-on.
- Working directly with early-stage founders on fundraising / financing (e.g. Reflect Orbital), who've gone on to raise capital from Sequoia, Valor Equity Partners, Kevin Hartz, etc.

Yiheng Capital Management

San Francisco, CA

Investment Analyst, Crossover / TMT Group

June 2022 – Dec 2022

- Led due diligence on late-stage private investments in AI/ML, enterprise software and compute infrastructure. Conducted industry research, financial modeling, competitive analyses, etc.
- Built investment theses on the fund's US public equities strategy (2B+ AUM), covering mega-cap tech, enterprise software, electric vehicles and semiconductor manufacturing.

Wharton PE/VC

Philadelphia, PA

Outreach

Sept 2021 – Present

- Lead outreach and organization for campus speaker events w/ founders, (e.g. David Friedberg from The Production Board, David Tisch @ BoxGroup, etc.)
- Assist with sponsorship outbound w/ Insight Partners, General Atlantic, Accel, etc.