

LaunchPad Central

Key Partners

Northwestern University

Pocket

Key Activities

Staff Curation

Comment Moderation

Identify and recruit users

Value Proposition

✔ Discovering and consuming

✔ Streamlining process of

✔ Providing social context to

Customer Relationships

Curator for user

Guide to interesting

Respected expert

Customer Segments

✔ Active Pocket users

✔ Millennial news consumers

✔ Avid online news consumers

Key Resources

Heroku

Github

Trello

Channels

Campus Media

Twitter

Email newsletters

Other social

Cost Structure

Hosting Content (servers, etc.)

Advertisements/Outreach

APIs

Revenue Streams

Sponsored Content

Advertisement

Pro Accounts

