```
#install.packages("data.table") # install package data.table to work with data tables
library(data.table) # load package
#install.packages("tidyverse") # install packages to work with data frame - extends into visualization
library(tidyverse)
## -- Attaching packages ------ tidyverse 1.3.1 --
## v ggplot2 3.3.6 v purrr
                               0.3.4
## v tibble 3.1.7
                    v dplyr 1.0.9
## v tidyr 1.2.0 v stringr 1.4.0
## v readr
           2.1.2
                     v forcats 0.5.1
## -- Conflicts ------ tidyverse_conflicts() --
## x dplyr::between() masks data.table::between()
## x dplyr::filter() masks stats::filter()
## x dplyr::first()
## x dplyr::lag()
## x dplyr::last()
                      masks data.table::first()
                      masks stats::lag()
                      masks data.table::last()
## x purrr::transpose() masks data.table::transpose()
advertising <- fread('http://bit.ly/IPAdvertisingData')</pre>
#Creating a DataFrame out of the CSV File we loaded
df <- data.frame((advertising))</pre>
#Previewing our new DataFrame
head(advertising, n=5)
##
     Daily Time Spent on Site Age Area Income Daily Internet Usage
## 1:
                        68.95 35 61833.90
                                                          256.09
                        80.23 31
## 2:
                                    68441.85
                                                          193.77
## 3:
                        69.47 26 59785.94
                                                          236.50
                        74.15 29
## 4:
                                    54806.18
                                                          245.89
                        68.37 35
## 5:
                                    73889.99
                                                          225.58
##
                            Ad Topic Line
                                                   City Male
                                                                Country
        Cloned 5thgeneration orchestration Wrightburgh
## 1:
                                                           0
                                                                Tunisia
        Monitored national standardization
                                             West Jodi
## 2:
                                                           1
                                                                  Nauru
## 3:
          Organic bottom-line service-desk
                                               Davidton O San Marino
## 4: Triple-buffered reciprocal time-frame West Terrifurt 1 Italy
## 5:
             Robust logistical utilization
                                            South Manuel 0 Iceland
##
               Timestamp Clicked on Ad
## 1: 2016-03-27 00:53:11
## 2: 2016-04-04 01:39:02
                                    0
## 3: 2016-03-13 20:35:42
                                    Ω
## 4: 2016-01-10 02:31:19
## 5: 2016-06-03 03:36:18
                                    Ω
```

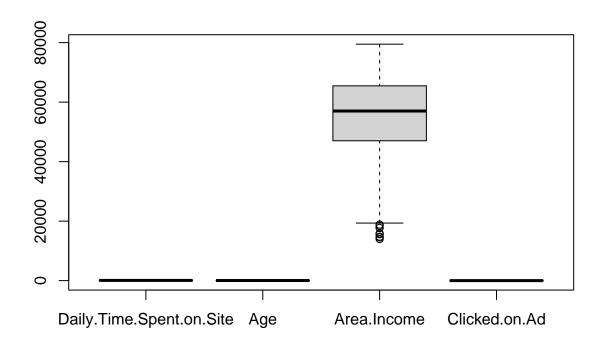
 $\#\mbox{Checking}$  and Treating Duplicated Data

```
duplicated_rows <- df[duplicated(df),]</pre>
duplicated_rows
    [1] Daily.Time.Spent.on.Site Age
                                                            Area.Income
    [4] Daily.Internet.Usage
                                  Ad.Topic.Line
                                                            City
  [7] Male
                                  Country
                                                            Timestamp
## [10] Clicked.on.Ad
## <0 rows> (or 0-length row.names)
#We Have no Duplicates as can be seen below
#Checking and Treating Missing Values
sum(is.na(df))
## [1] 0
#Checking For missing values in our Dataset
colSums(is.na(df))
## Daily.Time.Spent.on.Site
                                                   Age
                                                                    Area.Income
##
##
       Daily.Internet.Usage
                                        Ad.Topic.Line
                                                                            City
##
                                                                               0
##
                       Male
                                              Country
                                                                      Timestamp
##
                           Λ
                                                     0
                                                                               0
##
              Clicked.on.Ad
##
#Finding and Dealing with outliers
library(dplyr)
library(ggplot2)
my_custom_df<- as_tibble(df)</pre>
my_custom_df
## # A tibble: 1,000 x 10
##
      Daily.Time.Spen~
                          Age Area.Income Daily.Internet.~ Ad.Topic.Line City
                                                                                  Male
##
                 <dbl> <int>
                                    <dbl>
                                                      <dbl> <chr>
## 1
                  69.0
                          35
                                   61834.
                                                       256. Cloned 5thge~ Wrig~
                                                                                     0
                  80.2
## 2
                          31
                                   68442.
                                                       194. Monitored na~ West~
                                                                                     1
                          26
## 3
                  69.5
                                   59786.
                                                       236. Organic bott~ Davi~
                                                                                     0
## 4
                  74.2
                          29
                                   54806.
                                                       246. Triple-buffe~ West~
                                                                                     1
                  68.4
                                   73890.
## 5
                          35
                                                       226. Robust logis~ Sout~
                                                                                     0
## 6
                  60.0
                          23
                                   59762.
                                                       227. Sharable cli~ Jami~
                                                                                     1
## 7
                  88.9
                          33
                                                       208. Enhanced ded~ Bran~
                                                                                     0
                                   53853.
   8
                  66
                          48
                                   24593.
                                                      132. Reactive loc~ Port~
                                                                                     1
```

```
## 9
                   74.5
                           30
                                    68862
                                                        222. Configurable~ West~
## 10
                   69.9
                           20
                                    55642.
                                                        184. Mandatory ho~ Rami~
## # ... with 990 more rows, and 3 more variables: Country <chr>,
       Timestamp <dttm>, Clicked.on.Ad <int>
#Creating a custom Dataframe with only selected columns
\label{localization} \verb"my_custom_df"<-my_custom_df">% select(0,1,2,3,10)
my_custom_df
## # A tibble: 1,000 x 4
##
      Daily.Time.Spent.on.Site
                                   Age Area. Income Clicked.on. Ad
##
                                             <dbl>
                          <dbl> <int>
                                                            <int>
## 1
                           69.0
                                    35
                                            61834.
                                                                0
                           80.2
                                                                0
## 2
                                    31
                                            68442.
## 3
                           69.5
                                    26
                                            59786.
                                                                0
## 4
                           74.2
                                    29
                                            54806.
                                                                0
## 5
                           68.4
                                    35
                                            73890.
                                                                0
                           60.0
## 6
                                    23
                                            59762.
                                                                0
## 7
                           88.9
                                    33
                                                                0
                                            53853.
## 8
                           66
                                    48
                                                                1
                                            24593.
## 9
                           74.5
                                    30
                                            68862
                                                                0
## 10
                           69.9
                                    20
                                            55642.
                                                                0
## # ... with 990 more rows
```

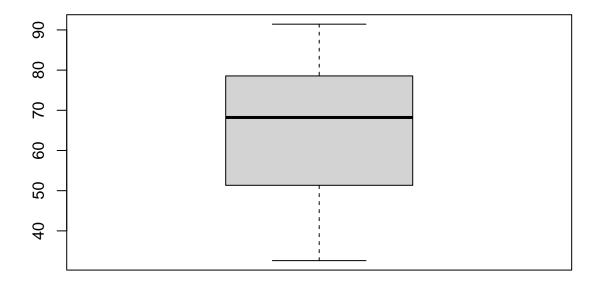
## #UNIVARIATE AND MULTIVARIATE DATA ANALYSIS

```
#Converting dataframe items to numeric
my_custom_df<-lapply(my_custom_df,as.numeric)
boxplot(my_custom_df)</pre>
```



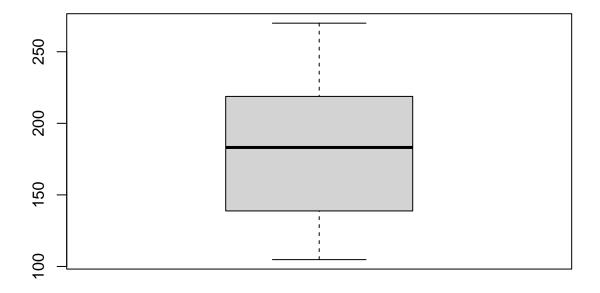
# Boxplot showing time spent on site

boxplot(df\$Daily.Time.Spent.on.Site)



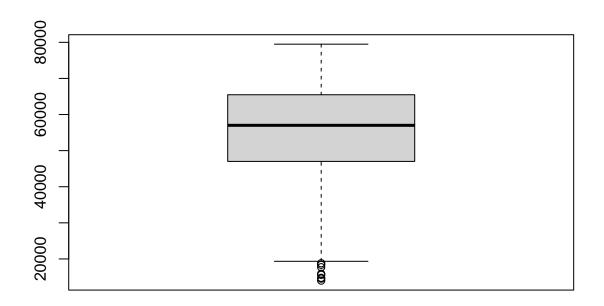
# Boxplot showing internet usage

boxplot(df\$Daily.Internet.Usage)



 $\# \mbox{Boxplot}$  showing Area Income

boxplot(df\$Area.Income)



#We can Definitely see outliers in "Area.Income" column this warrants further investigation

cor(df\$Area.Income, df\$Clicked.on.Ad)

## [1] -0.4762546

#Correlation between time spent on site and AD CLICKED

cor(df\$Daily.Time.Spent.on.Site,df\$Clicked.on.Ad)

## [1] -0.7481166

 $\#\mbox{Correlation}$  between Age and AD CLICKED

cor(df\$Age,df\$Clicked.on.Ad)

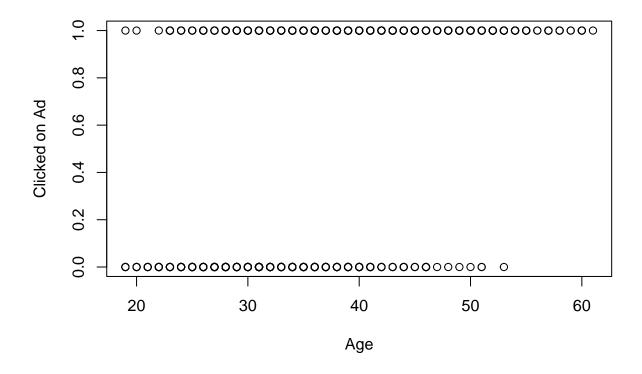
## [1] 0.4925313

#Correlation between Internet usage and AD CLICKED

cor(df\$Daily.Internet.Usage,df\$Clicked.on.Ad)

## [1] -0.7865392

#Scatter plot showing Age and Ad clicked



#Creating a custom Function for Getting the Mode

```
# Unfotunately, R does not have a standard in-built function to calculate mode so we have
# We create the mode function that will perform our mode operation for us
# ---
#
getmode <- function(v) {
    uniqv <- unique(v)
    uniqv[which.max(tabulate(match(v, uniqv)))]
    }

# Calculating the mode using out getmode() function
# ---
#
Customer.clicks.mode <- getmode(df$Clicked.on.Ad)</pre>
Customer.clicks.mode
```

## **##** [1] 0

#We notice above that most people were not clicking the Ads. This could be useful information to our client but for now we will drop all the people who dint click on Ads and focus on the ones who did

```
maximum_clicks
## [1] 1
#To answer our research question we are going to subset our original Dataframe and remain with only the
rows where Ads were clicked. Ideally this are our target customers we need to study since they are the ones
who showed interest on the Ads, then we will go ahead and use our custom mode fxn to further subset the
dataframe to narrow down on the customer we want to target our Ads at
customers_with_interest<-subset(df,Clicked.on.Ad!=0)</pre>
#Target Age for our Ads
getmode(customers_with_interest$Age)
## [1] 45
#Target Area Income for our Ads
getmode(customers_with_interest$Area.Income)
## [1] 24593.33
#Target Topic Line for our Ads
getmode(customers_with_interest$Ad.Topic.Line)
## [1] "Reactive local challenge"
#Target City
getmode(customers_with_interest$City)
## [1] "Robertfurt"
#Target Country
getmode(customers_with_interest$Country)
## [1] "Australia"
#Target timing for our Ads
getmode(customers_with_interest$Timestamp)
## [1] "2016-03-07 01:40:15 UTC"
```

maximum\_clicks<-max(df\$Clicked.on.Ad)</pre>