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### **GROUP MEMBERS**

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# PROJECT OVERVIEW

For this project, we will use linear regression modeling to analyze house sales in King county.

#### GOAL

To provide valuable insights and recommendations that will aid in informed investment decisions.

#### **AUDIENCE**

Diverse Buyers:
Homebuyers such as
Families, Young
Professionals, and Retirees

#### **DATASET**

King County House Sales dataset

### BUSINESS UNDERSTANDING

**Informed Decision-Making**: Our predictive model uses various house features, and locational data to empower homebuyers with insights for informed purchasing decisions.

**Key Influencing Factors**: Understanding market trends, structral impacts, and locational variables is essential for informed homebuying decisions.

**Maximizing Investments**: Thorough research, predictive modeling, and guidance from professionals are crucial for optimizing investment potential in real estate.

#### **Objectives**

What features are the best predictors of house prices, and how might they impact their decision-making?

How can they optimize their investment potential in the real estate market?

### DATA UNDERSTANDING

Meaning of the data in different columns

Date:

Date a house was sold The data house prices was collected in 2014 and 2015

Price:
Sales Price
The average selling price of a house is \$ 540, 297

Bedrooms:
Number of Bedrooms
and they range from 1
to 6 bedrooms

Bathrooms:
Number of Bathrooms and
from range from 1 to 5
bathrooms

Year Built: The Year the house was built Condition:
Overall Condition of the
House i.e
Average, Very Good, Good,
Poor and Fair

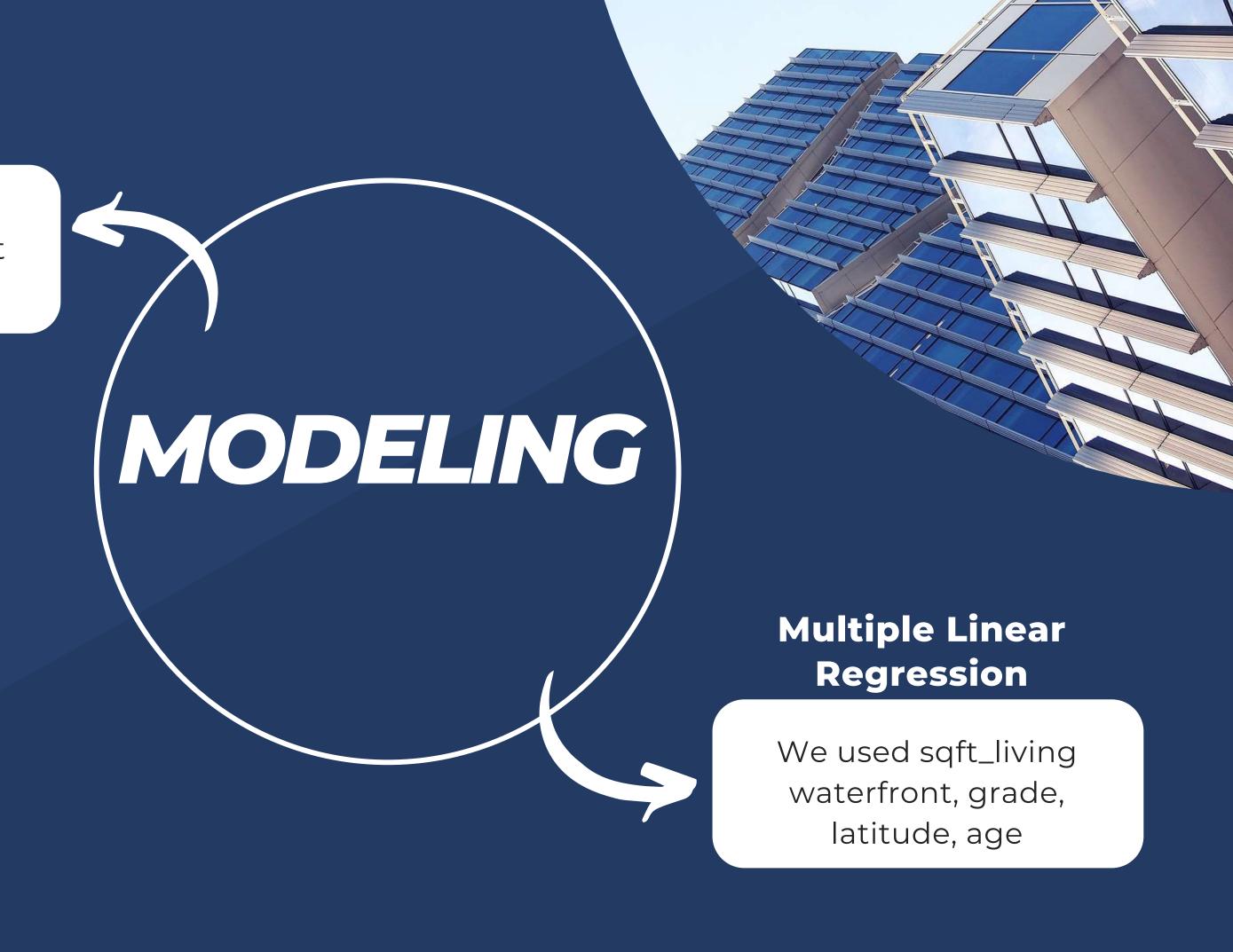
Sqft\_Living/Lot/Above:

Square footage of house part

Waterfront:
Whether the house is on a waterfront

#### Simple Linear Regression

Our Model used Sqft\_living to predict price





### MODEL RESULTS



#### **Simple Linear Regression**

The analysis indicates that the simple linear regression employed demonstrates that 1 unit increase in Sqft\_living raises the of value price by \$281 according

The r-squared value, 0.493, shows that the model can account for about 49.3% of the variance of price

The null hypothesis for the simple linear regression is that there is no relationship between Sqft\_living and price.

The p-values is less than alpha which means we can reject

The p-values is less than alpha, which means we can reject the null hypothesis



### MODEL RESULTS



We created a model to predict price using sqft\_living + waterfront + sqft\_living + waterfront + grade + latitude + Age

#### From the model we find that:

- Larger living spaces correlate with higher prices.
- Properties with a waterfront command premium prices.
- Higher property grades signify better quality construction and higher prices.
- Location plays a significant role; certain locations have higher demand and prices.
- Newer properties generally have higher prices compared to older ones.



### CONCLUSION

The polynomial model did the best in predicting house prices.

The square footage of a house is significantly related to its price, as evidenced by the linear regression model which accounts for 49.3% of the variance in housing prices, highlighting its importance as a factor in the housing market.

In addition, when buying a house, the buyer should consider the grade, location, age, and if the property has a waterfront.



## RECOMMENDATIONS

Potential buyers should prioritize square footage when considering a house purchase. However, it's essential to weigh other factors such as waterfront access, views, and the age of the property, as demonstrated by the multiple linear regression model.

## NEXT STEP

We need to explore alternative regression techniques to get improve the significance of the models and provide deeper insights from the data

# Thank You

Connect with us.

https://github.com/Zircornn-Black/Group3

