

BREANNE LINNA

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Act-On Software

RE: Sales Development Representative

Dear Hiring Manager,

I would like to express my interest in the Sales Development Representative position. I am a self-motivated and progress-driven Conference Services Manager with an extensive background the sale industry. With a long-standing record of initiative and innovation, I have developed and executed strategies that I believe will bring value to Act-On Software.

Throughout the course of my career, I have honed my abilities in lead qualification and inbound prospecting. I am an astute problem-solver capable of prioritizing and managing complex projects with proficiency.

In my previous role, I exercised skills in interpersonal, collaboration and building strong rapport and consistently contributed to team efforts and organizational improvements. I am open-minded and focused on new developments in my field. I have proven to be effective and motivational, with proficiency in communication and collaborative work. I enjoy brainstorming and coordinating efforts to achieve a common goal.

In my previous role I was a skilled and hardworking Conference Services Manager, but due to the ongoing pandemic my previous employer was forced to lay off many employees. While this period was unplanned and unexpected, I put the time to good use and am ready to get back to the workforce.

Please take a moment to review my enclosed resume and accompanying credentials. I would appreciate the opportunity to speak with you regarding my candidacy for the Sales Development Representative role. I am looking forward to your response and thank you for your consideration.

Sincerely,
Breanne Linna