AtliQ Hardwares



FILTERS	
market	All
division	All
region	All

Customer Net Sales Performance

All values in USD

Customer	2019NS	2020ns	2021ns	2021 vs 2020
Acclaimed Stores	1.42M	2.89M	10.92M	378.1%
All-Out		0.16M	0.81M	495.7%
Amazon	12.17M	37.51M	82.09M	218.9%
Argos (Sainsbury's)	0.35M		2.27M	
Atlas Stores	0.18M		3.17M	470.3%
Atliq e Store	7.18M		52.98M	223.8%
AtliQ Exclusive	9.58M	17.68M	61.12M	345.8%
BestBuy	0.85M		6.31M	356.1%
Boulanger	0.24M		4.07M	492.9%
Chip 7	0.60M	1.32M	5.51M	416.1%
Chiptec		0.42M	3.02M	722.0%
Control	0.91M	2.20M	7.67M	
Coolblue	0.46M	1.18M	4.25M	
Costco	1.14M	2.75M	9.29M	337.4%
Croma	1.67M	2.47M	7.55M	305.1%
Currys (Dixons Carphone)	0.29M	0.76M	1.87M	
Digimarket	0.80M	1.72M	4.14M	241.1%
Ebay	2.61M	6.27M	15.17M	
Electricalsara Stores	0.12M	0.65M	1.85M	286.0%
Electricalsbea Stores		0.14M	0.72M	504.6%
Electricalslance Stores	0.10M	0.75M	2.35M	313.3%
Electricalslytical	1.80M	2.61M	11.94M	457.5%
Electricalsocity	2.34M	3.46M	12.42M	358.8%
Electricalsquipo Stores	0.18M	0.68M	3.64M	535.3%
Elite	0.42M	0.83M	4.13M	495.5%
Elkjøp	0.46M	1.32M	5.16M	391.9%
Epic Stores	0.41M	0.94M	4.19M	446.1%
Euronics	0.36M	0.88M	3.90M	444.7%
Expert	0.79M	1.77M	6.43M	364.0%
Expression	1.65M	2.99M	9.82M	328.2%
Ezone	1.53M	2.02M	7.92M	391.6%
Flawless Stores	0.07M	0.46M	1.81M	396.3%
Flipkart	2.94M	8.35M	19.29M	231.0%
Fnac-Darty	0.54M	0.82M	2.87M	349.8%
Forward Stores	0.56M	1.50M	4.07M	272.0%
Girias	1.55M	2.07M	8.67M	419.3%
Info Stores	0.07M	0.48M	1.84M	384.1%
Insight	0.42M	1.01M	2.76M	271.8%
Integration Stores		0.16M	1.44M	887.2%
Leader	4.68M	5.97M	18.80M	314.8%
Logic Stores	0.17M	0.93M	4.81M	515.2%

AtliQ Hardwares

Neptune 0.99M 3.42M 16.11M 477 Nomad Stores 0.53M 1.63M 4.02M 246 Notebillig 0.25M 0.39M 1.12M 287 Nova 0.01M 0.35M 2664	2.6% 1.5% 5.9% 7.4% 1.9%
Nomad Stores 0.53M 1.63M 4.02M 24d Notebillig 0.25M 0.39M 1.12M 287d Nova 0.01M 0.35M 266d	5.9% 7.4% <mark>1.9%</mark>
Notebillig 0.25M 0.39M 1.12M 287 Nova 0.01M 0.35M 2664	7.4% 1.9%
Nova 0.01M 0.35M 2664	1.9%
Novus 1.87M 3.73M 9.85M 26/	1.2%
1.0/10 3./30 7.030 20	
Otto 0.26M 0.40M 1.20M 298	3.6%
Premium Stores <u>0.46M 1.10M 3.88M</u> 353	3.1%
Propel 1.59M 2.46M 10.83M 440).6%
Radio Popular 0.51M 1.45M 5.27M 362	2.6%
Radio Shack 0.81M 1.75M 5.44M 311	.5%
Reliance Digital 1.62M 2.57M 9.73M 377	7.9%
Relief 0.39M 1.01M 4.06M 403	3.6%
Sage 4.83M 6.44M 20.70M 32°	.5%
Saturn 0.23M 0.38M 1.19M 310).5%
Sorefoz <u>0.55M</u> <u>1.07M</u> <u>4.66M</u> 433	3.6%
Sound 0.56M 1.67M 4.36M 260).3%
Staples 1.24M 2.85M 8.75M 307	7.0%
Surface Stores <u>0.09M</u> <u>0.53M</u> <u>2.12M</u> <u>398</u>	3.8%
Synthetic 1.89M 4.42M 12.19M 276	5.0%
Taobao 0.22M 1.33M 3.30M 248	3.7%
UniEuro	7.0%
Vijay Sales 1.73M 2.15M 8.53M 397	7.8%
Viveks 1.55M 2.24M 7.78M 348	3.1%
walmart).4%
Zone 0.34M 1.56M 5.26M 336	5.2%
Grand Total 87.48M 196.69M 598.88M 304	.5%



FILTERS

division All region All

Market
Performance vs Target
All values are in USD

Country	2019NS	2020ns	2021ns	NS target 21	2021 Target vs Actual	% chng
Australia	3.88M	10.70M	20.99M	23.2M	-2.2M	-9.5%
Austria		0.12M	2.84M	3.2M	-0.3M	-10.5%
Bangladesh	0.48M	2.26M	6.95M	7.7M	-0.7M	-9.3 <mark>%</mark>
Canada	4.76M	12.17M	35.06M	40.1M	-5.1M	-12.6%
China	1.43M	5.42M	22.89M	25.0M	-2.1M	-8.3%
France	4.04M	7.47M	25.94M	28.1M	-2.2M	-7.8%
Germany	2.56M	4.69M	12.01M	13.5M	-1.5M	-11.3%
India	30.82M	49.77M	161.26M	170.8M	-9.6M	-5.6 <mark>%</mark>
Indonesia	2.52M	6.21M	18.41M	20.8M	-2.4M	-11.5%
Italy	2.90M	4.46M	11.72M	12.8M	-1.0M	-8.2%
Japan		1.88M	7.92M	8.2M	-0.3M	-4.0%
Netherlands	0.23M	3.36M	7.98M	8.6M	-0.7M	-7.6 <mark>%</mark>
Newzealand		1.99M	11.40M	12.8M	-1.4M	-11.0%
Norway		2.48M	13.68M	15.1M	-1.4M	-9.5%
Pakistan	0.62M	4.69M	5.66M	6.2M	-0.5M	-8.5%
Philiphines	5.69M	13.37M	31.86M	34.4M	-2.5M	-7.3 <mark>%</mark>
Poland	0.41M	2.79M	5.19M	6.1M	-0.9M	-15.3%
Portugal	0.75M	3.59M	11.83M	12.3M	-0.5M	-4.1%
South Korea	12.80M	17.28M	48.97M	53.3M	-4.4M	-8.2%
Spain		1.77M	12.62M	14.4M	-1.8M	-12.4%
Sweden	0.05M	0.23M	1.77M	2.0M	-0.2M	-10.0%
United Kingdom	2.00M	8.08M	34.15M	37.1M	-3.0M	-8.0%
USA	11.53M	31.92M	87.78M	98.0M	-10.2M	-10.4%
Grand Total	87.48M	196.69M	598.88M	653.8M	-54.9M	-8.4%

AtliQ Hardwares



FILTERS

region	All
customer	All
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Top 10 Product Net Sales PerformanceAll values in USD

Products	2020ns	2021ns	2021 vs 2020
AQ Electron 4 3600 Desktop Processor	3.02M	19.35M	641.3%
AQ GT 21	0.78M	4.38M	561.1%
AQ Home Allin1	0.67M	5.16M	769.0%
AQ LION x1	0.05M	0.84M	1719.5%
AQ LION x2	0.05M	0.94M	1768.9%
AQ LION x3	0.07M	1.23M	1792.3%
AQ Mx NB	0.03M	1.44M	5723.5%
AQ Pen Drive DRC	0.65M	3.81M	587.7%
AQ Smash 2	0.43M	11.21M	2589.5%
AQ Zion Saga	0.69M	3.64M	528.5%
Grand Total	6.43M	51.99M	808.0%