H.Van de Hoek

As stated in the information, head of the department.  
We get orders in, we write programs, send them out, they get payed. Also we do maintenance.

If a customer has an ongoing contract with us, we write a program that can be changed.

**How do your departments work?**  
Sales begins with new client, details go to Finance, when you get the message that the client is creditworthy Development can get to work..

The thing is when the sales acquires a new customer, they get as much information as possible.  
If the program is done we send a completion note.  
  
Right now they get a notification through mail, telephone or whatever it is that day.

**How good are your employees with computers?**

Very efficient, since they are programmers.

As I said we are still using office, when we started we were with about 10 people, and then office would be fine, since its just 10 people. The departments were in the same room, so  
after a lot of growing, we now are hitting the limits of those programs. So things get lost, mistakes happen. Customers get bad products because of it.

Same problem as before, things don’t get updated.

Just the data from their own department needs to be changed, there is no need for Development to be able to edit other departments data.

Just 1 account as well.