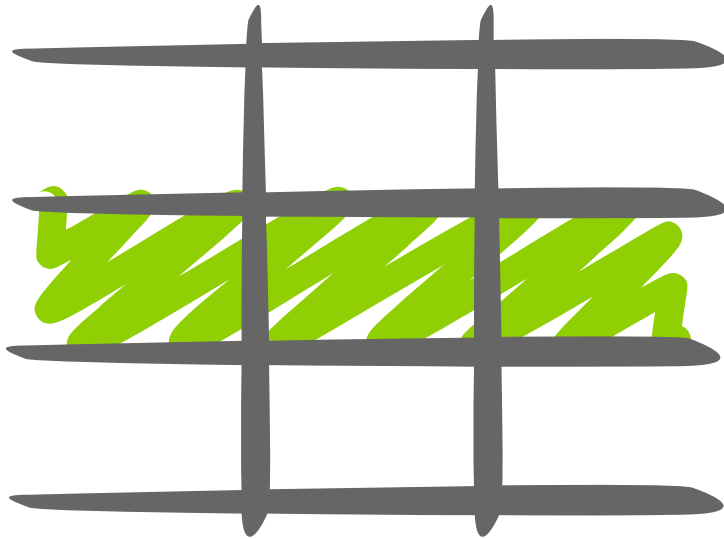


# House Sales in King County, USA

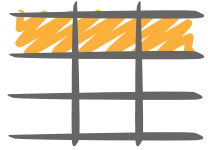




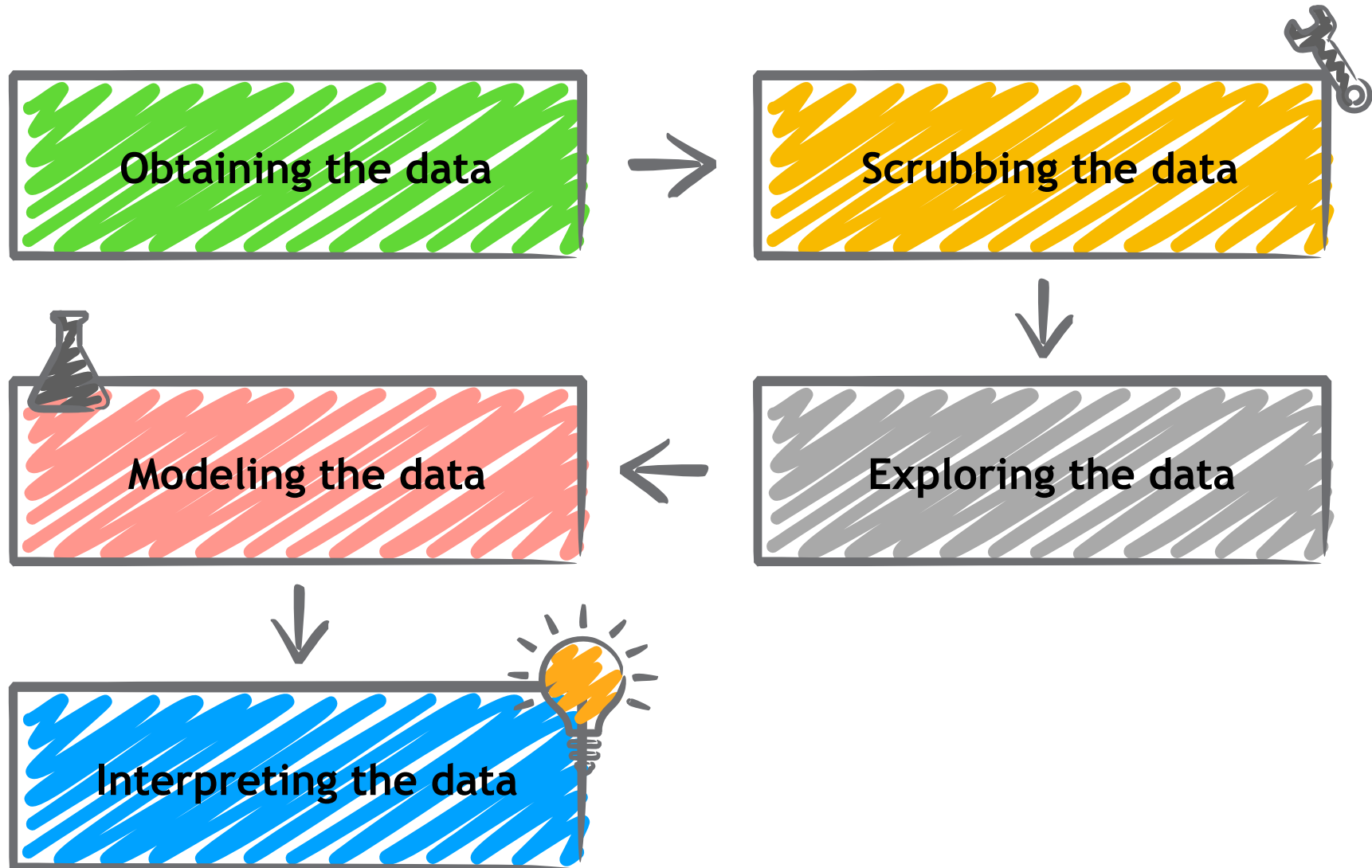
# The House Sales Data



- The dataset contains **house sale prices** for King County including Seattle.
- It includes homes sold **between May 2014 and May 2015**.
- It's a great dataset for evaluating simple regression models and **predicting** future house prices.



# Approaching the Data with OSEMiN





# Two Precious Secrets for Sellers



## Renovate your house

Recently fixed up houses reach \$180,600 more (on average).



+ \$180,600

## Invite potential buyers

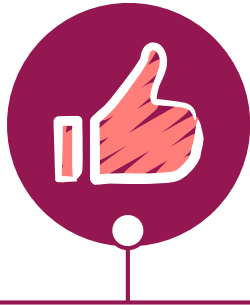
Every additional visit lifts the price by \$43,600 (on average).



+ \$43,600



# Two Money-Saving Secrets for Buyers



## Seek for un-renovated homes

It saves you a lot of money! Recently fixed up houses reach \$180,600 more (on average).

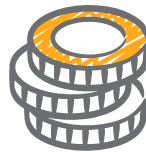


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- \$180,600

## Don't visit the home!

You might fall in love with it and pay \$43,600 more (on average).



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- \$43,600



# Feedback = Highly Appreciated

Did my advice help you?



Would you like to know more?