

SciPro

Phase 3 Results

Global score

77

Your global score consists of the following components:

Idea and context	Technology	Business model, finance and corporate	Team
24,5	15,5	13,5	23,5

Comments from Evaluator 1:

This is a pretty unique idea, already working, that could make life easier for many. We would need to know more about the potential market in value, the cost of customization to each country's specifics and the conditions in which this could go to a private business (in terms of IP and ownership).

Comments from Evaluator 2:

This seems like a mature and well-researched product, solving a clearly-defined and widespread problem. However, the solution is based on a single example - other universities, and definitely other countries - will have different processes, practices and procedures that need to be accounted for. Integration with existing HR / academic admin systems will be painful. And, on top of it all, academics are not enthusiastic about changing the way they work. The team has a strong technical capacity and has built valuable experience over the years, but lacks business skills. I suggest you consider an open source model, where your business is built on managed and hosted installations and service. Such a model will enhance your product and increase your credibility.