



## Behavioral Questions Preparation Guide - Landing AI

Hi!

Thank you for interviewing with Landing AI! You are reading this document since you will be interviewing with us soon, and some behavioral questions will be asked during the interview process. We hope this guide will help you prepare for the questions and make you feel at ease during the interview. Let's get started!

### **What are behavioral questions? Why are we asking them?**

Behavioral questions are often open-ended questions, designed to learn how you would respond to a specific workplace situation, and how you solve problems to achieve a successful outcome. We would like to know what it is like if we get a chance to work with you.

### **How should you prepare for Landing AI's behavioral Interview?**

#### **Step 1: Get familiar with STAR Method**

Use STAR model to prepare and answer the behavioral questions

Here is what the STAR Method stands for and how to apply it to behavioral queries:

S = Situation. Ask yourself, what was the problem? Be as specific as possible.

T = Task. Then, determine what the goal was—ask, what did you need to do?

A = Action. Identify the specific steps you took to reach the goal.

R = Result. Report the final outcome.

This is the time to talk yourself up. Take credit for what you accomplished, and if you can highlight multiple positives, even better!

Example: What's the most difficult problem you had to solve?"

S: Our team revenues were down in the last quarter of the year.

T: We had to increase our revenue by 10 percent.

A: I overhauled our outdated and ineffective processes, and worked with my teammates to develop new, more effective approaches.

R: Thanks to processes I overhauled and the new approaches I instituted, we increased our revenue by 12 percent that quarter.

#### **Step 2: Prepare your answers**

When you prepare your behavioral questions using the STAR model, please focus on your role and your impact.

You can look at past performance documents and appraisals to help you identify achievements and situations that will help you come up with examples for a behavioral interview. You can also



list out your achievement and competencies- the highlights you want to mention in the interview. Please also write your answers down since this will help you think thoroughly.

### **Step 3: Learn [Landing AI Principles](#) and relate your answer to our LAPs if possible**

Landing AI Principles (LAPs) are a codification of our way of work. Similar to our DNA, these principles guide us in our work and provide us with a framework for our decision making. These principles are intended to align our thought process as leaders of the organization and influence our way of working with people and teams.

### **Step 4: Be calm and confident :)**

#### **Sample behavioral questions:**

##### **1. Tell me about a time you had a conflict with someone within the organization.**

As you know, conflict is a part of life, and it's extremely common within companies given people spend most of their days working side-by-side with different people and personalities. So, hiring managers ask this question to gauge how you resolve differences with other people—and figure out how you'd do it at their company too.

##### **2. Tell me about a time you took a leadership role.**

What was the role and what was the outcome? Suited more for senior-level job candidates, this is a behavioral question that many companies ask to see if you have leadership potential. Not only is it very hard to fake this question, but it's a great one to use to see if you possess any leadership abilities.

##### **3. What is the most difficult engineering project you have worked on, and how did you get through the challenging tasks?**

Engineers often work on complex and tasking projects that involve multiple resources, timelines and teams. Your response to this question can show you can multitask and manage your time well. Make sure you thoroughly explain your thought processes for overcoming challenges and the practical ways you used your skills to get through the adverse conditions. If you have any first-hand experience with challenging engineering situations, offer to describe that too.

##### **4. How do you explain engineering ideas to an audience who's unfamiliar with the topic during a presentation or an important meeting?**

An engineer may work with many people during projects, and it's essential to let your interviewer know that you're confident in communicating complex engineering topics to people of any skill level. Your answer should clarify that you have a strong understanding of engineering concepts.

##### **5. What kind of safety procedures do you have in place for when you check your engineering work for mistakes? Do the procedures ensure that you don't overlook any mistakes?**

This question gives you the chance to show how serious you are about safety measures at work and how you would minimize potential issues. A good answer will explain your knowledge of safety standards for your engineering specialization and will show your drive to keep projects safe.

These links will also help you prepare for a successful behavioral interview:



- [30 Behavioral Interview Questions You Should Be Ready to Answer](#)
- [40 Engineering Interview Questions...](#)
- [How to Prepare for a Behavioral Interview](#)
- [How to Nail a Behavioral Interview](#)
- [Top 20 Engineering Interview Questions You Need to be Prepared to Answer](#)

Best luck with your interview,

Landing AI Recruitment