

BRUNILDA GJINI

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EDUCATION

CS50 Web Programming with Python and Javascript

Expected, July 2021

Harvard University, *Cambridge Massachusetts via edX*

CS50x – Computer Science Certificate

February 2021

Harvard University, *Cambridge Massachusetts via edX*

Bachelor of Commerce – Hon. Business Administration & Economics with Distinction

August 2018

University of Windsor, *Windsor ON*

EXPERIENCE

Manager – Supply Chain (Packaging)

November 2019 – Present

Highbury Canco Corporation, *Leamington, On*

- Manage a \$65 million packaging portfolio with 300+ SKUs through short- and long-term forecasting, foreseeing and responding to demand changes in a cost-efficient manner
- Negotiate pricing agreements using CDI and PPI data to develop hedging strategies and reduce impact of commodity fluctuations to the business
- Create sourcing strategies that support new product launch timelines, cost and quality and collaborate with R&D, Operations, Sales and Marketing to deliver competitive pricing
- Lead annual planning of material volumes and pricing, present costing structures that deliver savings and favourability in purchase variances to the Executive team and BOD for approval
- Execute cost savings projects such as Import for Re-export claims, duty drawbacks, moving suppliers from DDP to DDU totaling in over \$1 million in savings

Supply Chain Execution Analyst

September 2018 – November 2019

Highbury Canco Corporation, *Leamington, On*

- Lead strategic supply chain projects from ideation to execution focused on raw material inventory reduction, driving operations efficiency and continuous improvement of warehouse and factory processes
- Achieved \$300,000 inventory reductions by utilizing SAP and Excel data analysis to create a system to optimize perishables usage and ordering and finding opportunities for consolidation
- Negotiated long-term contract manufacturing agreements alongside CEO & VP with major public companies, using financial analysis to develop creative pricing and terms that aligned with long term business goals
- Key account manager for one of the largest CPG companies in the world, providing value through analysis and recommendations on yield improvements, streamlining transportation and favourable price variance opportunities

Organizational Change Management Analyst

December 2017 – September 2018

University of Windsor, *Windsor, ON*

Organizational Change Management Analyst

- Built system requirements following OOD guidelines such as re-usability, inheritance, and documentation
- Created UAT and SIT training materials for new team members and delivered training to various stakeholders
- Addressed, documented, and utilized user feedback to suggest system improvements and training updates
- Conduct impact analyses, assess change readiness and identify key stakeholders for PM & Product Owners

REFERENCES AVAILABLE UPON REQUEST