

Alignment

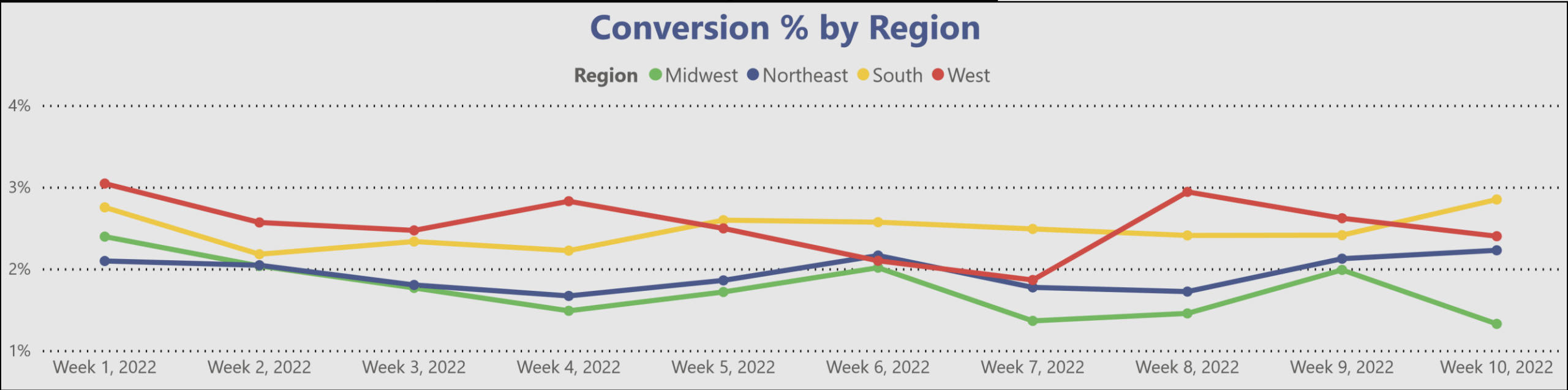
All

Employee Name

All

Roles

All



Prior Day

Region	# of Dials	Appt Created	Conversion Rate	Contact Rate	No Appt %
Northeast	1,984	20	1.0 %	19.1%	16.5 %
Midwest	1,374	12	0.9 %	23.6%	20.7 %
West	1,198	9	0.8 %	32.6%	28.5 %
South	1,194	14	1.2 %	17.5%	14.3 %
Acq.	26				
Total	5,776	55	1.0 %	22.6%	19.5 %

30 Day Trend

Region	Dials per BD	Appt Created	Conversion Rate	Contact Rate	No Appt %
West	1,147	371	1.5 %	32.7%	28.3 %
South	1,630	509	1.5 %	23.2%	17.9 %
Northeast	2,606	702	1.3 %	19.8%	16.4 %
Midwest	1,793	390	1.0 %	26.6%	21.9 %
Acq.	17			4.4%	3.0 %
Total	7,195	1,972	1.3 %	24.3%	20.0 %

Alignment

All

Employee Name

All

Roles

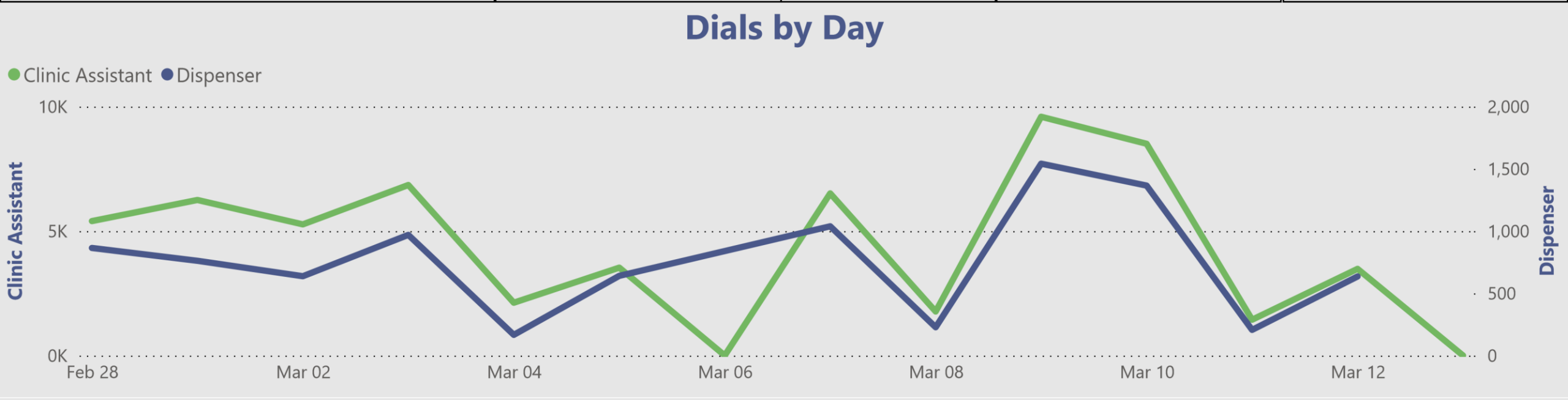
All

Outcome

All

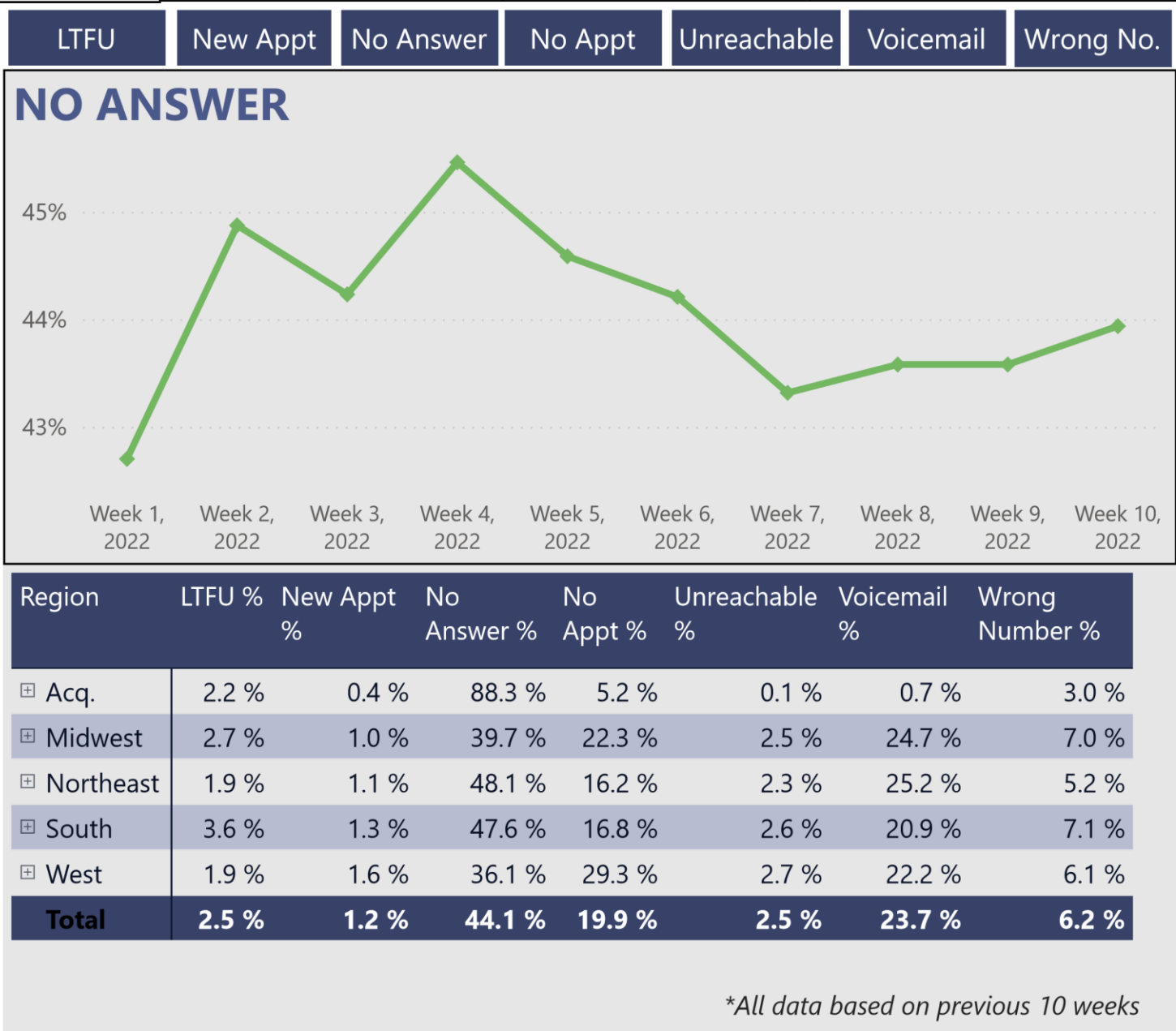
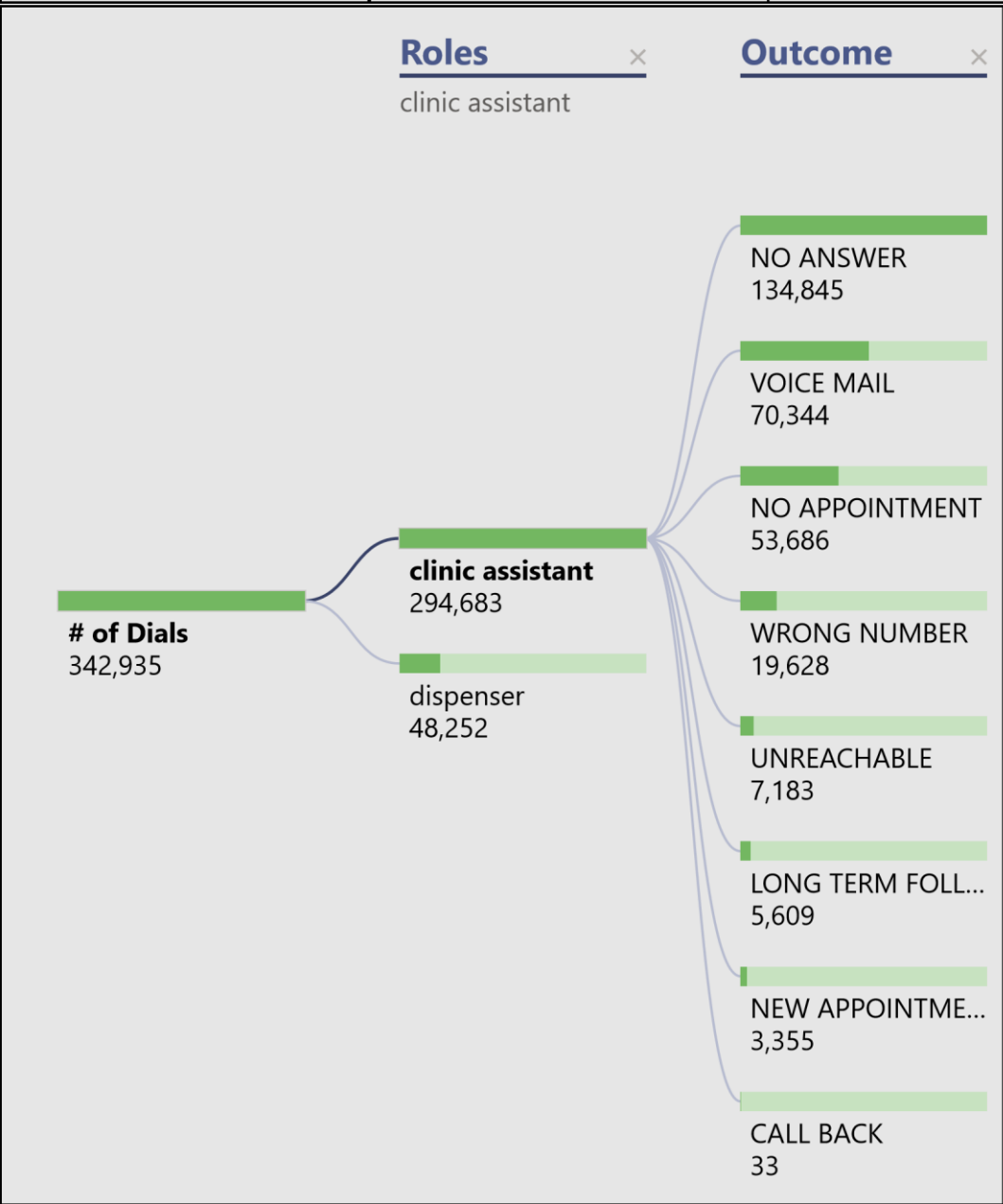
Date

All



Roles	2022-03-01	2022-03-02	2022-03-03	2022-03-04	2022-03-05	2022-03-06	2022-03-07	2022-03-08	2022-03-09	2022-03-10	2022-03-11	2022-03-12
dispenser	762	638	970	167	641		1,039	228	1,542	1,366	207	
clinic assistant	6,252	5,272	6,853	2,126	3,534	6	6,516	1,773	9,594	8,509	1,443	
Total	7,014	5,910	7,823	2,293	4,175	6	7,555	2,001	11,136	9,875	1,650	

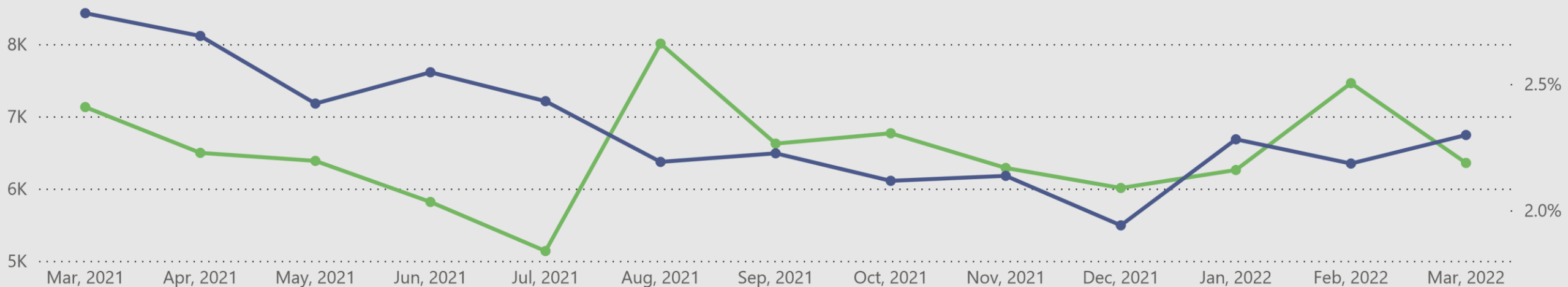
Alignment	DM	Clinic Name	Name	Roles	Date
All	All	All	All	All	All



Alignment	DM	Clinic Name	Name	Roles	Date
All	All	All	All	All	All

## Dials per Day

Dials per Day Conversion Rate



Region	Mar, 2021	Apr, 2021	May, 2021	Jun, 2021	Jul, 2021	Aug, 2021	Sep, 2021	Oct, 2021	Nov, 2021	Dec, 2021	Jan, 2022	Feb, 2022	Mar, 2022
Acq.	3	6	10	11	5	16	19	21	11	15	9	20	14
Midwest	2,194	1,959	1,772	1,592	1,372	2,052	1,651	1,687	1,565	1,396	1,605	1,812	1,658
Northeast	2,375	2,107	2,105	1,921	1,816	2,567	2,049	2,195	2,158	2,307	2,441	2,859	2,266
South	1,454	1,336	1,307	1,274	1,023	1,940	1,741	1,507	1,451	1,216	1,183	1,637	1,398
West	1,105	1,088	1,191	1,020	921	1,432	1,165	1,357	1,104	1,076	1,021	1,133	1,022
Total	7,130	6,496	6,385	5,817	5,137	8,007	6,624	6,767	6,287	6,010	6,259	7,461	6,356