# Increasing SAT Participation Across the Board

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#### How Can we effectively continue to increase participation?

#### Understanding:

- What does the data reflect?
- Identifying patterns and key factors
- What are the market trends that influence our current participation rates?

#### Formulating:

 Based on the our updated info, what recommendations are best for sustained growth?

#### Actionable:

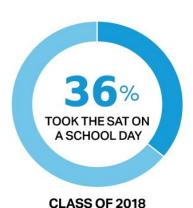
 Ways to ensure we are delivering on our insights to promote increased participation rates

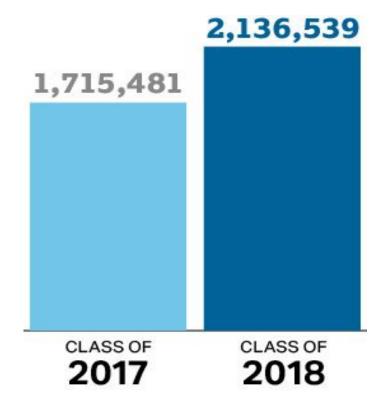
## Understanding our market today

- There have been plenty of initiatives to bolster participation nationwide
- School Day Growth and free exam retakes have helped drive our numbers
- https://reports.collegeboard.org/

Participation in SAT School Day







Participation in the New SAT

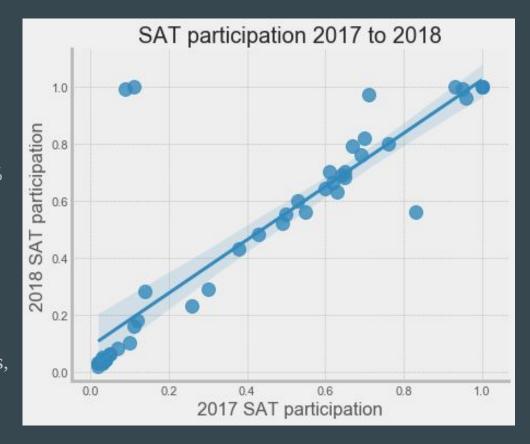
#### Market trends

#### **Overall Participation:**

- Overall, SAT participation increased by 25% from 2017 to 2018
- Illinois leads the way with a 90% jump in participation rate!

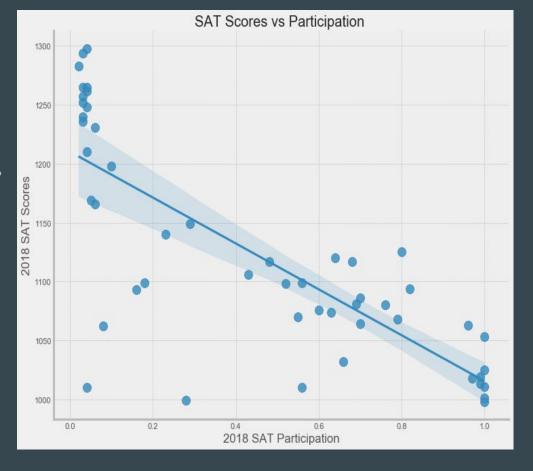
#### **Implications:**

• Statewide mandatory testing measures, as in the case of Illinois, have immediate effects on Statewide participation levels



#### **Student Scores**

- While we observed a direct positive relationship in our participation rates, we happen to find that the opposite holds true when analyzing mean student scores
- The more students take our test, the <u>lower</u> we found the scores to be ~ but this was to be expected



#### **Exams required by State:**

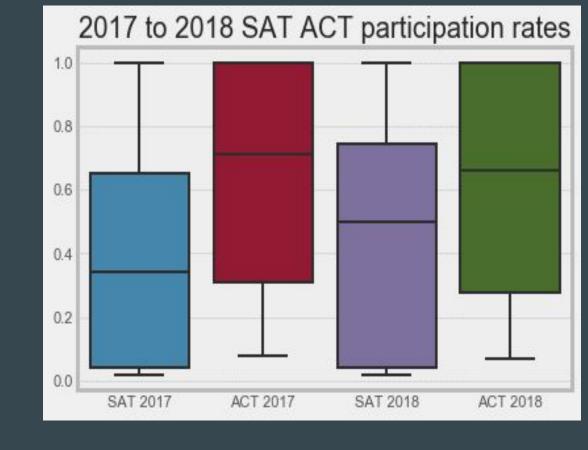
#### States that require ACT

- 1. Alabama
- 2. Hawaii
- 3. Idaho
- 4. Kentucky
- 5. Louisiana
- 6. Mississippi
- 7. Missouri
- 8. Montana
- 9. Nebraska
- 10. Nevada
- 11. North Carolina
- 12. North Dakota
- 13. Ohio
- 14. South Carolina
- 15. Tennessee
- 16. Utah
- 17. Wisconsin
- 18. Wyoming

#### States that require the SAT

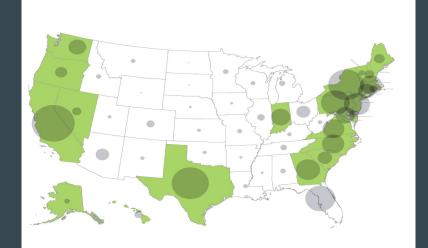
- 1. Colorado
- 2. Connecticut
- 3. Delaware
- 4. DC
- 5. Idaho
- 6. Illinois
- 7. Maine
- 8. Michigan
- 9. New Hampshire
- 10. Ohio
- 11. Tennessee

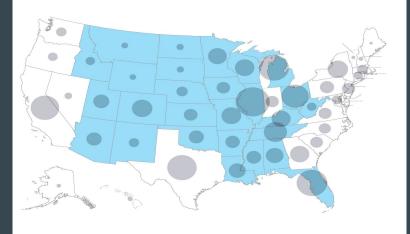
- No surprise, the ACT clearly outpaces the SAT in terms of participation levels
- This data conveys there is *plenty* of opportunity for the SAT's growth

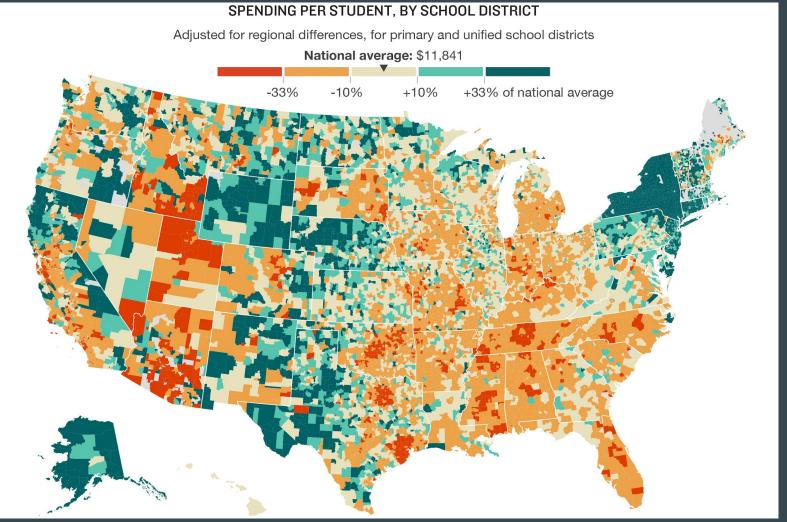


## SAT DOMINATED REGIONS vs

### ACT DOMINATED REGIONS







#### **Recommended Actions:**

Deliverable 1	<ul> <li>Focus on strengthening parts of Midwest and South</li> <li>State required exams are a catalyst for participation</li> </ul>
Deliverable 2	<ul> <li>Use budget edge to win ending ACT contracts</li> <li>Promote savings and benefits of growing SAT</li> </ul>
Deliverable 3	<ul> <li>Spearhead local efforts to foster widespread participation</li> <li>More room for growth and helps bridge gaps</li> </ul>



#### **Final Thoughts:**

- The more common the SAT becomes across the nation, the easier it will be to continue our participation growth
- The College Board should focus on converting the States with requisite ACT exams for the most significant and immediate impact