

1. Synopsis of the RFP

The Branch Office of DAI Global, LLC in Tajikistan, implementer of the USAID funded Feed the Future Tajikistan Agriculture and Land Governance (ALG) Activity, invites qualified vendors to submit quotations for providing and delivering **TO DEVELOP AND EXPAND MARKET OPPORTUNITIES FOR STONE FRUIT ORCHARDS AND GRAPE VINEYARDS IN KHATLON PROVINCE (ZOI) OF TAJIKISTAN**, as follows:

1. RFP No.	ALG-018-22
2. Issue Date	June 24, 2022
3. Title	Develop and Expand Market Opportunities for Stone Fruit Orchards and Grape Vineyards in Khatlon Province (ZOI) of Tajikistan
4. Issuing Office & Email/Physical Address for Submission of Proposals	Branch Office of DAI Global in Tajikistan 127 Rudaki ave, Rudaki Plaza, 10 th floor Tajikistan, Dushanbe Attention: ALG Procurement Department
5. Deadline for Receipt of Questions	July 01, 2022 , no later than 18:00 Dushanbe (GMT+5).
6. Deadline for submission of answers	July 04, 2022 , no later than 18:00 Dushanbe (GMT+5).
7. Deadline for Receipt of Proposals.	July 08, 2022 , no later than 18:00 Dushanbe (GMT+5)
8. Contact Person	Questions regarding the technical or administrative requirements of this RFP may be submitted by email to ALG_procurement@dai.com . Questions must be submitted in writing phone calls will not be accepted.
9. Anticipated Award Type	<p>The anticipated specific terms and conditions are as follows: DAI intends to issue a Firm Fixed Price Purchase Order (PO) for this award, also known as a purchasing agreement. Issuance of this RFP in no way obligates DAI to award a subcontract or purchase order and Bidders will not be reimbursed for any costs associated with the preparation of their quote.</p> <p>Issuance of this RFP in no way obligates DAI to award a subcontract or purchase order and offerors will not be reimbursed for any costs associated with the preparation of their bid.</p>

10. Basis for Award	An award will be made based on the Lowest Price, Technically Acceptable Source Selection process. The award will be issued to the responsible Offeror submitting the lowest evaluated price that meets or exceeds the acceptability requirements for technical/non-cost factors described in this RFP.
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DAI conducts business under the strictest ethical standards to assure fairness in competition, reasonable prices and successful performance or delivery of quality goods and equipment. DAI does not tolerate corruption, bribery, collusion or conflicts of interest. Any requests for payment or favors by DAI employees should be reported as soon as possible to ethics@dai.com or by visiting www.dai.ethicspoint.com. Further, any attempts by an offeror or subcontractor to offer inducements to a DAI employee to influence a decision will not be tolerated and will be grounds for disqualification, termination and possible debarment. See provision No. 18 for more details.

2. Request for Proposal - Goods

<p>11. General Instructions to Offerors</p>	<ul style="list-style-type: none"> • Tenders are due July 08, 2022; no later than 18:00 Dushanbe time (GMT+5). Late offers will be rejected except under extraordinary circumstances at DAI's discretion. • Bidders may submit quotes electronically to ALG_tenders@dai.com. • <u>Include a statement that the vendor understands that their quote must be valid for a period of 60 days.</u> • Bidders shall sign and date their quotation. • Bidders shall address and meet or exceed the minimum requirements listed in Attachment C: Detailed Technical Specifications. • Bidders shall complete Attachment B: Price Schedule Template or similar format on their Company letterhead. Value Added Tax (VAT) shall be included on a separate line. • These services are eligible for VAT exemption under the DAI prime contract with USAID. • Attachments D and E are not included in this advertisement for the sake of brevity.
<p>12. Questions Regarding the RFP</p>	<p>Each Offeror is responsible for reading very carefully and understanding fully the terms and conditions of this RFP. All communications regarding this solicitation are to be made solely through the Issuing Office and must be submitted via email (ALG_procurement@dai.com) no later than July 01, 2022. All questions received will be compiled, answered in writing and distributed to all interested Bidders</p>
<p>13. Technical Specifications and requirements for Technical Acceptability</p>	<p>For the technical specifications, please see Attachment C.</p> <p>Final delivery is required by no later than 31 January 2023.</p> <p>In addition to meeting the Technical Specifications listed above, offerors are required to meet or exceed the significant non-cost factors listed below:</p> <ol style="list-style-type: none"> <i>1. Offeror must provide the detailed description of each proposed varieties in Attachment C</i> <i>2. Proposal should not include varieties already available in Tajikistan (See Annex 1);</i> <i>3. Offeror must have a documented ability to meet required delivery timelines.</i>

	<p>4. <i>The offeror must provide a detailed shipping plan including the delivery route together with the cost proposal.</i></p> <p>5. <i>Offeror must be in nursery production for a minimum of four years.</i></p>
14. Prohibited Technology	Offerors MUST NOT provide any goods and/or services that utilize telecommunications and video surveillance products from the following companies: Huawei Technologies Company, ZTE Corporation, Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company, or any subsidiary or affiliate thereof, in compliance with FAR 52.204-25.
15. Determination of Responsibility	<p>DAI will not enter into any type of agreement with a vendor prior to ensuring the vendor's responsibility. When assessing a vendor's responsibility, the following factors are taken into consideration:</p> <ol style="list-style-type: none"> 1. For entities registered in Tajikistan, provide copies of the required business licenses to operate in Tajikistan as per part 12. Non-Tajikistan-based entities must provide business licenses demonstrating their ability to operate in their country of origin. 2. Evidence of a SAM UEI number or qualifying exemption. 3. The source, origin and nationality of the services are not from a Prohibited Country (explained below in part 20). 4. Ability to comply with required or proposed delivery or performance schedules.
16. Geographic Code	<ul style="list-style-type: none"> • Under the authorized geographic code for its contract DAI may only procure goods and services from the following countries. • Geographic Code 937: Goods and services from the United States, the cooperating country, and "Developing Countries" other than "Advanced Developing Countries: excluding prohibited countries. A list of the "Developing Countries" as well as "Advanced Developing Countries" can be found at: http://www.usaid.gov/policy/ads/300/310maa.pdf and http://www.usaid.gov/policy/ads/300/310mab.pdf respectively. • Geographic Code 935: Goods and services from any area or country including the cooperating country but excluding Prohibited Countries. • Geographic Code 110: Goods and services from the United States, the independent states of the former Soviet Union, or a developing country, but excluding Prohibited Countries.

	<ul style="list-style-type: none"> • DAI must verify the source, nationality and origin, of goods and services and ensure (to the fullest extent possible) that DAI does not procure any services from prohibited countries listed by the Office of Foreign Assets Control (OFAC) as sanctioned countries. The current list of countries under comprehensive sanctions include: Cuba, Iran, North Korea, Sudan, and Syria. DAI is prohibited from facilitating any transaction by a third party if that transaction would be prohibited if performed by DAI. • By submitting a proposal in response to this RFP, Offerors confirm that they are not violating the Source and Nationality requirements and that the services comply with the Geographic Code and the exclusions for prohibited countries.
17. Unique Entity ID (SAM)	<p>All U.S. and foreign organizations which receive first-tier subcontracts/ purchase orders with a value of \$30000 and above are required to obtain an Unique Entity ID (SAM) prior to signing of the agreement. Organizations are exempt from this requirement if the gross income received from all sources in the previous tax year was under \$300,000. DAI requires that Offerors sign the self-certification statement if the Offeror claims exemption for this reason.</p> <p>For those required to obtain an Unique Entity ID (SAM), you may request Attachment C: Instructions for Obtaining an Unique Entity ID (SAM).</p> <p>For those not required to obtain an Unique Entity ID (SAM), you may request Attachment D: Self-Certification for Exemption from Unique Entity ID (SAM) Requirement</p>
18. Compliance with Terms and Conditions	<p>Offerors shall be aware of the general terms and conditions for an award resulting from this RFP. The selected Offeror shall comply with all Representations and Certifications of Compliance listed in Attachment B.</p>
19. Anti-Corruption and Anti-Bribery Policy and Reporting Responsibilities	<p>DAI conducts business under the strictest ethical standards to assure fairness in competition, reasonable prices and successful performance or delivery of quality goods and equipment. DAI does not tolerate the following acts of corruption:</p> <ul style="list-style-type: none"> • Any requests for a bribe, kickback, facilitation payment or gratuity in the form of payment, gift or special consideration by a DAI employee, Government official, or their representatives, to influence an award or approval decision. • Any offer of a bribe, kickback, facilitation payment or gratuity in the form of payment, gift or special consideration by an

	<p>offeror or subcontractor to influence an award or approval decision.</p> <ul style="list-style-type: none"> • Any fraud, such as misstating or withholding information to benefit the offeror or subcontractor. • Any collusion or conflicts of interest in which a DAI employee, consultant, or representative has a business or personal relationship with a principal or owner of the offeror or subcontractor that may appear to unfairly favor the offeror or subcontractor. Subcontractors must also avoid collusion or conflicts of interest in their procurements from vendors. Any such relationship must be disclosed immediately to DAI management for review and appropriate action, including possible exclusion from award. <p>These acts of corruption are not tolerated and may result in serious consequences, including termination of the award and possible suspension and debarment by the U.S. Government, excluding the offeror or subcontractor from participating in future U.S. Government business.</p> <p>Any attempted or actual corruption should be reported immediately by either the offeror, subcontractor or DAI staff to:</p> <ul style="list-style-type: none"> • Toll-free Ethics and Compliance Anonymous Hotline at (U.S.) +1-503-597-4328 • Hotline website – www.DAI.ethicspoint.com, or • Email to Ethics@DAI.com • USAID’s Office of the Inspector General Hotline at hotline@usaid.gov. <p>By signing this proposal, the offeror confirms adherence to this standard and ensures that no attempts shall be made to influence DAI or Government staff through bribes, gratuities, facilitation payments, kickbacks or fraud. The offeror also acknowledges that violation of this policy may result in termination, repayment of funds disallowed by the corrupt actions and possible suspension and debarment by the U.S. Government.</p>
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1.1 Attachment A: Price Schedule

Item Number	Item Name	Specifications	Quantity	Unit Price	Total Price
1a	<i>List the goods that are to be supplied</i>				
1b					
1c					
2	Taxes				
TOTAL COST FOR SAPLINGS IN Click here to enter text.					
Delivery cost including cost of sorting and packing in Click here to enter text.					
GRAND TOTAL IN UNITED STATES DOLLARS INCLUDING COST OF SAPLINGS AND DELIVERY					\$

Delivery Period:

We, the undersigned, provide the attached proposal in accordance RFP # _____ dated _____ Our attached proposal is for the total price of _____ (figure and in words). I certify a validity period of ____days for the prices provided in the attached Price Schedule/Bill of Quantities. Our proposal shall be binding upon us subject to the modifications resulting from any discussions.

We understand that DAI is not bound to accept any proposal it receives.

Authorized Signature:

Name and Title of Signatory:

Name of Firm:

Address:

Telephone:

Email:

Company Seal/Stamp (if applicable):

1.2 Attachment B: Representations and Certifications of Compliance

1. Federal Excluded Parties List - The Bidder Select is not presently debarred, suspended, or determined ineligible for an award of a contract by any Federal agency.
2. Executive Compensation Certification- FAR 52.204-10 requires DAI, as prime contractor of U.S. federal government contracts, to report compensation levels of the five most highly compensated subcontractor executives to the Federal Funding Accountability and Transparency Act Sub-Award Report System (FSRS)
3. Executive Order on Terrorism Financing- The Contractor is reminded that U.S. Executive Orders and U.S. law prohibits transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. It is the legal responsibility of the Contractor/Recipient to ensure compliance with these Executive Orders and laws. Recipients may not engage with, or provide resources or support to, individuals and organizations associated with terrorism. No support or resources may be provided to individuals or entities that appear on the Specially Designated Nationals and Blocked persons List maintained by the US Treasury (online at www.SAM.gov) or the United Nations Security Designation List (online at: http://www.un.org/sc/committees/1267/aaq_sanctions_list.shtml). This provision must be included in all subcontracts/sub awards issued under this Contract.
4. Trafficking of Persons – The Contractor may not traffic in persons (as defined in the Protocol to Prevent, Suppress, and Punish Trafficking of persons, especially Women and Children, supplementing the UN Convention against Transnational Organized Crime), procure commercial sex, and use forced labor during the period of this award.
5. Certification and Disclosure Regarding Payment to Influence Certain Federal Transactions – The Bidder certifies that it currently is and will remain in compliance with FAR 52.203-11, Certification and Disclosure Regarding Payment to Influence Certain Federal Transactions.
6. Organizational Conflict of Interest – The Bidder certifies that will comply FAR Part 9.5, Organizational Conflict of Interest. The Bidder certifies that is not aware of any information bearing on the existence of any potential organizational conflict of interest. The Bidder further certifies that if the Bidder becomes aware of information bearing on whether a potential conflict may exist, that Bidder shall immediately provide DAI with a disclosure statement describing this information.
7. Business Size and Classification(s) – The Bidder certifies that is has accurately and completely identified its business size and classification(s) herein in accordance with the definitions and requirements set forth in FAR Part 19, Small Business Programs.
8. Prohibition of Segregated Facilities - The Bidder certifies that it is compliant with FAR 52.222-21, Prohibition of Segregated Facilities.
9. Equal Opportunity – The Bidder certifies that it does not discriminate against any employee or applicant for employment because of age, sex, religion, handicap, race, creed, color or national origin.

10. Labor Laws – The Bidder certifies that it is in compliance with all labor laws.

11. Federal Acquisition Regulation (FAR) – The Bidder certifies that it is familiar with the Federal Acquisition Regulation (FAR) and is in not in violation of any certifications required in the applicable clauses of the FAR, including but not limited to certifications regarding lobbying, kickbacks, equal employment opportunity, affirmation action, and payments to influence Federal transactions.

12. Employee Compliance – The Bidder warrants that it will require all employees, entities and individuals providing services in connection with the performance of an DAI Purchase Order to comply with the provisions of the resulting Purchase Order and with all Federal, State, and local laws and regulations in connection with the work associated therein.

By submitting a proposal, offerors agree to fully comply with the terms and conditions above and all applicable U.S. federal government clauses included herein and will be asked to sign these Representations and Certifications upon award.

1.3 Attachment C: Detailed Technical Specifications

Attachment C: Detailed Technical Specifications

The table below contain the requirements to the goods/services. Offerors are requested to provide per-unit quotations containing the information below on the **offeror's official letterhead or official quotation format and in English**. In the event this is not possible, offerors may complete this Attachment A and submit a signed/stamped version to the Branch Office of DAI Global in Tajikistan.

Note: The offeror may provide any additional information with prices on other relevant goods/services may be provided by the offeror and which are not covered in the below table.

TABLE 1 SAPLINGS & GRAPE CUTTINGS SPECIFICATIONS

#	Description and Specifications of goods	Unit	Quantity
1	Apricot, Early maturity variety (Apache or equivalent with ripening dates similar to the variety stated)	pieces	335
2	Nectarines, Early maturity variety (Mayfire or equivalent with ripening dates similar to the variety stated)	pieces	500
3	Plums, Early maturity variety (Red Beat or equivalent with ripening	pieces	500

	dates similar to the variety stated)		
4	Cherries, Early maturity variety (Coral or equivalent with ripening dates similar to the variety stated)	pieces	500
5	Seedless Grapes – cuttings, not rooted (Thomson and Flame or equivalent)	pieces	280
11	Transportation of saplings (DAP Bokhtar city, Tajikistan, as per INCOTERMS 2020)	direction	1

Delivery: The delivery of the varieties has to be done no later than January 31, 2023.

Note: **The vendor is obliged to provide all necessary documents for customs clearance. The import customs clearance will be done by the DAI.**

Requirements and specifications for the saplings

PROCUREMENT SPECIFICS:

1. DAI defines equivalent varieties as varieties that also offer a market advantage to growers in Tajikistan, as defined by similar ripening dates and suitability for the growing conditions of Tajikistan. Specific questions related to allowability of equivalent varieties should be posed to DAI (ALG_procurement@dai.com) no later than the deadline for questions stated in Clause 2 of this RFQ (May 25, 2022).
AND
2. Packaging of goods should be suitable for international shipping by air transport (if shipment is from the US or other overseas destinations) or land transportation if materials are originating in the European Union or Central Asia. Goods must be wrapped in polyethylene bags to preserve moisture - several bags within a carton box. All bundles clearly identified with name of variety, material should be disease and insect free, and shipping should assure delivery of material without sacrificing survival of saplings in the end of shipping time.
AND
3. Goods must be accompanied by a USDA Phytosanitary-certificate, or the equivalent phytosanitary and quarantine certificates from the country of origin's governing body for agricultural export.
AND
4. Awarded bidder must provide DAI with photographs of all saplings and cuttings before they are packaged to demonstrate the quality of the goods prior to packing and shipment.

Trees Specifications:

- All trees are to be on peach (or alternative, such as apricot, plums, nectarine or cherry) rootstock (full-sized/vigorous, semi-dwarf or dwarf), field run, meeting governmental and industry established standards.
- Sizes to be a minimum of 5/16" in caliper, or equivalent.
- Trees that will be air shipped (from US or Europe origin) must be pruned in advance to reduce weight during shipment. For trees to be shipped by land from any Central Asia countries, there is no such requirement for pruning due to the type of transportation method requested (via land).

1. **Annex 1. List of the varieties already imported in Tajikistan. Proposal should not include varieties already available in Tajikistan;**

The list of varieties already imported in Tajikistan		
#	TYPE	VARIETIES
	APRICOTS	
1		LORNA
2		CASTLEBRIGHT
3		BLENHEIM
4		PATTERSON
5		WESTLEY
	CHERRIES	
6		BLACK TARTARIAN
7		LAPINS
8		TULARE
	NECTARINES	
9		FLAVORTOP
10		FLAMECREST
11		RED JIM
12		SUMMER FIRE
	PEACHES	
13		ANGELUS
14		CARNIVAL
15		FAIRTIME
16		O'HENRY
17		QUEENCREST
18		FLORIDA PRINCE
19		FLORIDA GRAND
20		TROPIC BEAUTY
	PLUMS	
21		SANTA ROSA
22		ANGELENO
23		FRENCH
24		BLACK SPLENDOR
25		JOHN W