

# Request for Quotations (RFQ)

The Branch Office of DAI Global, LLC in Tajikistan, implementer of the USAID funded **Feed the Future Tajikistan Agriculture and Land Governance (ALG) Activity**, invites qualified vendors to submit quotations for providing and delivering **TO DEVELOP AND EXPAND MARKET OPPORTUNITIES FOR STONE FRUIT ORCHARDS AND GRAPE VINEYARDS IN KHATLON PROVINCE (ZOI) OF TAJIKISTAN**, as follows:

1. RFQ No.	ALG-013-22
2. Issue Date	May 17, 2022
3. Title	Develop and Expand Market Opportunities for Stone Fruit Orchards and Grape Vineyards in Khatlon Province (ZOI) of Tajikistan
Issuing Office & Email/Physical     Address for Submission of Quotes	Branch Office of DAI Global in Tajikistan 127 Rudaki ave, Rudaki Plaza, 10 <sup>th</sup> floor Tajikistan, Dushanbe Attention: ALG Procurement unit
<ol><li>Deadline for Receipt of Quotes</li></ol>	June 4, 2022; No later than 14.00 Dushanbe (GMT+5)
Point of Contact for Questions	For any questions and to request a full copy of the RFQ, please email: <u>ALG_procurement@dai.com</u>
7. Anticipated Award Type	DAI intends to issue a <b>Firm Fixed Price Purchase Order (PO)</b> for this award, also known as a purchasing agreement. Issuance of this RFQ in no way obligates DAI to award a subcontract or purchase order and Bidders will not be reimbursed for any costs associated with the preparation of their quote.
8. Basis for Award	An award will be made to the responsible bidder whose bid is responsive to the terms of the RFQ and is most advantageous to DAI, considering price or/and other factors included in the RFQ. To be considered for award, bidders must meet the requirements identified in Section 11, Section 12, Section, 13, and Section 18 "Determination of Responsibility". No discussions or negotiations are permitted with bidders, and therefore bidders shall submit their best and final price.

DAI conducts business under the strictest ethical standards to assure fairness in competition, reasonable prices and successful performance or delivery of quality goods and equipment. DAI does not tolerate corruption, bribery, collusion or conflicts of interest. Any requests for payment or favors by DAI employees should be reported as soon as possible to ethics@dai.com or by visiting www.dai.ethicspoint.com. Further, any attempts by an offeror or subcontractor to offer inducements to a DAI employee to influence a decision will not be tolerated and will be grounds for disqualification, termination and possible debarment. See provision No. 17 for more details.

# Tenders are due June 4, 2022; no later than 14.00 Dushanbe time (GMT+5). Late offers will be rejected except under extraordinary circumstances at DAI's discretion. Bidders may submit quotes electronically to ALG tenders@dai.com. Due to current situation with COVID-19 the Branch Office of DAI Global is not able to receive Quotations/Tenders in hardcopy. Include a statement that the vendor fully understands that their quote must be valid for a period of 60 days. Bidders shall sign and date their quotation. Bidders shall address and meet or exceed the minimum requirements listed in Attachment A: Detailed Technical Specifications.



2.	Questions Regarding the RFQ	<ul> <li>Bidders shall complete Attachment B: Price Schedule Template or similar format on their Company letterhead. Value Added Tax (VAT) shall be included on a separate line.</li> <li>These services are eligible for VAT exemption under the DAI prime contract with USAID.</li> <li>Bidders shall email ALG procurement@dai.com for a full copy of the RFQ including attachments A, B, C, D, and E. Attachments D and E are not included in this advertisement for the sake of brevity.</li> <li>Each Bidder is responsible for reading very carefully and understanding fully the terms and conditions of this RFQ.</li> <li>All communications regarding this solicitation are to be made solely through the Issuing Office and must be submitted via email (ALG procurement@dai.com) or in writing delivered to the Issuing Office no later than May 25, 2022.</li> <li>All questions received will be compiled and answered in writing and distributed to all interested Bidders.</li> </ul>
3.	Technical Specifications and requirements for Technical Acceptability	Please see Attachment A for a full list of items and specifications.
4.	Quotations	The per-unit pricing in quotations in response to this RFQ must be priced on a fixed-price, all-inclusive basis, including delivery and all other costs. Pricing must be presented in USD. Offers must remain valid for not less than sixty (60) calendar days after the offer deadline. Offerors are requested to provide quotations on their official quotation format or letterhead; in the event this is not possible, offerors may complete the table in Attachment A.  Organizations responding to this RFQ are required to submit a copy of their official registration documents: Certificate, License etc.  Tajikistan Private Entrepreneurs responding to this RFQ are required to submit a copy of their official registration documents: Patent, License etc.  Organizations/private entrepreneurs responding to this RFQ are requested to submit copy of at least two recommendation letters of similar sort of assignments.
5.	Delivery	As part of its response to this RFQ, each offeror is expected to provide an estimate (in calendar days) of the delivery timeframe (after receipt of order). The delivery estimate presented in an offer in response to this RFQ must be upheld in the performance of any resulting contract.  Quotations for transportation of goods are NOT requested under this solicitation. In the context of Clause 5 <i>Delivery</i> of this solicitation, "Delivery" is at the awarded bidder's nursery. DAI will separately handle transportation from the awarded bidder's nursery to Tajikistan.
6.	Warranty	Warranty service and repair within the cooperating country (Tajikistan) is required for all commodities under this RFQ. The warranty coverage must be valid on all commodities for a minimum of three (3) months after delivery



7. Eligibility	and acceptance of the commodities, unless otherwise specified in the technical specifications. The offer should guarantee timely delivery and quality of the goods/services and be capable of prompt replacement of any revealed deficiency.  By submitting an offer in response to this RFQ, the offeror certifies that it and its principal officers are not debarred, suspended, or otherwise
7. Engionity	considered ineligible for an award by the U.S. Government. DAI will not award a contract to any firm that is debarred, suspended, or considered to be ineligible by the U.S. Government.
8. Evaluation and Award	An award will be made to the responsible bidder whose bid is responsive to the terms of the RFQ and is most advantageous to DAI, considering price or/and other factors included in the RFQ. To be considered for award, bidders must meet the requirements identified in Section11, Section 12, Section 13, and Section 18 "Determination of Responsibility". No discussions or negotiations are permitted with bidders, and therefore bidders shall submit their best and final price.
9. Prohibited Technology	Bidders MUST NOT provide any goods and/or services that utilize telecommunications and video surveillance products from the following companies: Huawei Technologies Company, ZTE Corporation, Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company, or any subsidiary or affiliate thereof, in compliance with FAR 52.204-25.
10.Determination of Responsibility	<ul> <li>DAI will not enter into any type of agreement with a vendor prior to ensuring the vendor's responsibility. When assessing a vendor's responsibility, the following factors are taken into consideration:</li> <li>1. For entities registered in Tajikistan, provide copies of the required business licenses to operate in Tajikistan as per part 12. Non-Tajikistan-based entities must provide business licenses demonstrating their ability to operate in their country of origin.</li> <li>2. Evidence of a SAM UEI number or qualifying exemption.</li> <li>3. The source, origin and nationality of the services are not from a Prohibited Country (explained below in part 20).</li> <li>4. Ability to comply with required or proposed delivery or performance schedules.</li> </ul>



11.	Geographic Code	<ul> <li>Under the authorized geographic code for its contract DAI may only procure goods and services from the following countries.</li> <li>Geographic Code 937: Goods and services from the United States, the cooperating country (Tajikistan), and "Developing Countries" other than "Advanced Developing Countries, excluding prohibited countries. A list of the "Developing Countries" as well as "Advanced Developing Countries" can be found at: http://www.usaid.gov/policy/ads/300/310maa.pdf and http://www.usaid.gov/policy/ads/300/310mab.pdf respectively.</li> <li>Geographic Code 110: Goods and services from the United States, the independent states of the former Soviet Union, or a developing country, but excluding Prohibited Countries. The US Government's definition of the term "independent states of the former Soviet Union" includes the following: Armenia, Azerbaijan, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Russia, Tajikistan, Turkmenistan, Ukraine, and Uzbekistan.</li> <li>DAI must verify the source, nationality and origin, of goods and services and ensure (to the fullest extent possible) that DAI does not procure any services from prohibited countries listed by the Office of Foreign Assets Control (OFAC) as sanctioned countries. The current list of countries under comprehensive sanctions include Cuba, Iran, North Korea, Sudan, and Syria. DAI is prohibited from facilitating any transaction by a third party if that transaction would be prohibited if performed by DAI.</li> <li>By submitting a quote in response to this RFQ, Bidders confirm that they are not violating the Source and Nationality requirements and that the services comply with the Geographic Code and the exclusions for prohibited countries.</li> </ul>
1.	Unique Entity ID (SAM)	All U.S. and foreign organizations which receive first-tier subcontracts/ purchase orders with a value of \$30,000 and above are required to obtain an Unique Entity ID (SAM)prior to signing of the agreement. Organizations are exempt from this requirement if the gross income received from all sources in the previous tax year was under \$300,000. DAI requires that Bidders sign the self-certification statement if the Bidder claims exemption for this reason. For those required to obtain an Unique Entity ID (SAM)you may request Attachment D: Instructions for Obtaining an Unique Entity ID (SAM)For those not required to obtain an Unique Entity ID (SAM), you may request Attachment D: Self-Certification for Exemption from Unique Entity ID (SAM)Requirement
12.	Compliance with Terms and Conditions	Bidder shall be aware of the general terms and conditions for an award resulting from this RFQ. The selected Bidder shall comply with all representations/certifications of compliance listed in <b>Attachment C</b> : Representations and Certifications of Compliance.
13.	Anti-Corruption and Anti-Bribery Policy and Reporting Responsibilities	DAI conducts business under the strictest ethical standards to assure fairness in competition, reasonable prices and successful performance or delivery of quality goods and equipment. DAI does not tolerate the following acts of corruption:  • Any requests for a bribe, kickback, facilitation payment or gratuity in the form of payment, gift or special consideration by a DAI employee, Government official, or their representatives, to influence an award or approval decision.



- Any offer of a bribe, kickback, facilitation payment or gratuity in the form of payment, gift or special consideration by an offeror or subcontractor to influence an award or approval decision.
- Any fraud, such as misstating or withholding information to benefit the offeror or subcontractor.
- Any collusion or conflicts of interest in which a DAI employee, consultant, or representative has a business or personal relationship with a principal or owner of the offeror or subcontractor that may appear to unfairly favor the offeror or subcontractor. Subcontractors must also avoid collusion or conflicts of interest in their procurements from vendors. Any such relationship must be disclosed immediately to DAI management for review and appropriate action, including possible exclusion from award.

These acts of corruption are not tolerated and may result in serious consequences, including termination of the award and possible suspension and debarment by the U.S. Government, excluding the offeror or subcontractor from participating in future U.S. Government business.

Any attempted or actual corruption should be reported immediately by either the offeror, subcontractor or DAI staff to:

- Toll-free Ethics and Compliance Anonymous Hotline at (U.S.) +1-503-597-4328
- Hotline website www.DAI.ethicspoint.com, or
- Email to <a>Ethics@DAI.com</a>
- USAID's Office of the Inspector General Hotline at hotline@usaid.gov.

By signing this proposal, the offeror confirms adherence to this standard and ensures that no attempts shall be made to influence DAI or Government staff through bribes, gratuities, facilitation payments, kickbacks or fraud. The offeror also acknowledges that violation of this policy may result in termination, repayment of funds disallowed by the corrupt actions and possible suspension and debarment by the U.S. Government.

# **Attachment A: Detailed Technical Specifications**

The table below contain the requirements to the goods/services. Offerors are requested to provide per-unit quotations containing the information below on the **offeror's official letterhead** or **official quotation format and in English**. In the event this is not possible, offerors may complete this Attachment B and submit a signed/stamped version to the Branch Office of DAI Global in Tajikistan.

Note: The offeror may provide any additional information with prices on other relevant goods/services may be provided by the offeror and which are not cowered in the below table.

# TABLE 1 SAPLINGS & GRAPE CUTTINGS

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#	Description and Specifications of goods	Unit	Quantity
1	Apricot, Early maturity variety (Apache or	Pieces	6000



	equivalent with ripening dates similar to the variety stated)		
2	Apricot, Mid maturity variety (Westley or equivalent with ripening dates similar to the variety stated)	Pieces	335
3	Apricot, Late maturity variety (Tilton or equivalent with ripening dates similar to the variety stated)	Pieces	335
4	Peach, Late maturity variety (Autumn Flame or equivalent with ripening dates similar to the variety stated)	Pieces	1250
5	Nectarines, Early maturity variety (Mayfire or equivalent with ripening dates similar to the variety stated)	Pieces	2500
6	Nectarines, Mid maturity variety (Mayglo or equivalent with ripening dates similar to the variety stated)	Pieces	1250
7	Nectarines, Late maturity variety (Fairlane or equivalent with ripening dates similar to the variety stated)	Pieces	1250
8	Plums, Early maturity variety (Red Beat or equivalent with ripening dates similar to the variety stated)	Pieces	2000
9	Pluot, Early maturity variety (Dapple dandy or equivalent with ripening dates similar to the variety stated)	Pieces	1000
10	Cherries, Early maturity variety (Coral or equivalent with ripening dates similar to the variety stated)	Pieces	3750
11	Seedless Grapes – cuttings, not rooted (Thomson and Flame or equivalent)	Pieces	4200
DROCLIBE	Requirement MENT SPECIFICS:	nts and specifications for the saplin	gs



- 1. DAI defines equivalent varieties as varieties that also offer a market advantage to growers in Tajikistan, as defined by similar ripening dates and suitability for the growing conditions of Tajikistan. Specific questions related to allowability of equivalent varieties should be posed to DAI (<u>ALG\_procurement@dai.com</u>) no later than the deadline for questions stated in Clause 2 of this RFQ (May 25, 2022).
- 2. Packaging of goods shall be suitable for at least 7-day air transport (if shipment is from the US or other overseas destinations) or 30 days land transportation if materials are originating in the European Union or Central Asia. Goods must be wrapped in polyethylene bags to preserve moisture several bags within a carton box. All bundles clearly identified with name of variety.

### AND

3. Goods must be accompanied by a USDA Phytosanitary-certificate, or the equivalent phytosanitary and quarantine certificates from the country of origin's governing body for agricultural export.

### **AND**

4. Awarded bidder must provide DAI with photographs of all saplings and cuttings before they are packaged to demonstrate the quality of the goods prior to packing and shipment.

# **Trees Specifications:**

- All trees are to be on peach (or alternative, such as apricot, plums, nectarine or cherry) rootstock (full-sized/vigorous, semi-dwarf or dwarf), field run, meeting governmental and industry established standards.
- Sizes to be a minimum of 5/16" in caliper, or equivalent.
- Trees that will be air shipped (from US or Europe origin) must be pruned in advance to reduce weight during shipment. For trees to be shipped by land from any Central Asia countries, there is no such requirement for pruning due to the type of transportation method requested (via land).

## **EVALUATION**

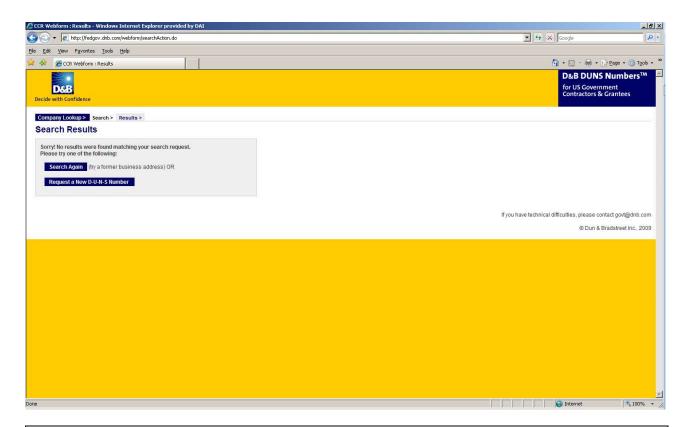
An award will be made to the responsible bidder whose bid is responsive to the terms of the RFQ and is most advantageous to DAI, considering price or/and other factors included in the RFQ. To be considered for award, bidders must meet the requirements identified in Section 11, Section 12, Section 13, and Section 18 "Determination of Responsibility". No discussions or negotiations are permitted with bidders, and therefore bidders shall submit their best and final price.

Attachment B: Price Schedule Template					
Item Number	Item Name	Specifications	Quantity	Unit Price	Total Price
1a	List the goods that are to be supplied				
1b					



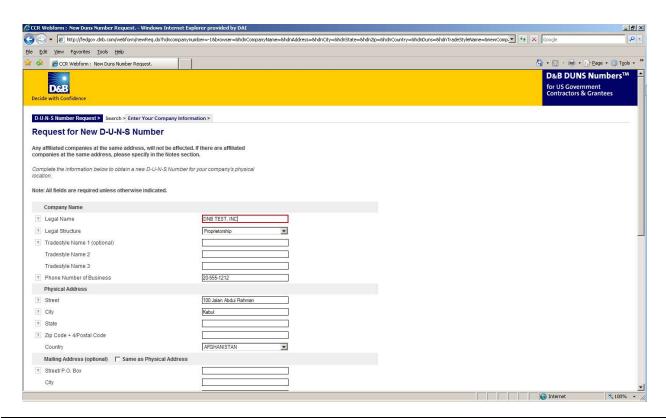
1c					
2	VAT				
GRAND TOTAL IN	TJS:				
Delivery time (after	receipt of order):	calendar days			
We, the undersigned attached quote is for	ed, provide the attached quoor the total price of	ote in accordance F (	RFQ # figure and in	dated words)	Our
I certify a validity period ofdays for the prices provided in the attached Price Schedule/Bill of Quantities. Our quote shall be binding upon us subject to the modifications.					
We understand tha	t DAI is not bound to accep	t any quotes it rece	ives.		
Authorized Signature: Name and Title of Signatory: Name of Firm: Address: Telephone: Email:					
Company Seal/Stamp					





- 1. Enter the information regarding your organization listed on the next three screens. (See screen shots below.) Make sure you have the following information available (in English) prior to beginning the process of entering this section in order to ensure successful registration.
- Legal Business Name (commas are allowed, periods are not allowed)
- Address
- Phone
- Name of Owner/Executive
- Total Number of Employees
- Annual Sales or Revenue (US Dollar equivalent)
- Description of Operations
- 2. Note that some fields are Optional, however all other fields must be completed to proceed further with the application process. For example, all applicants must complete the Organization Information sections. The Company Name and Physical Address fields are self-populated based on information previously entered during the initial DUNS search. The question marks to the left of the field provide additional information when you click on them.



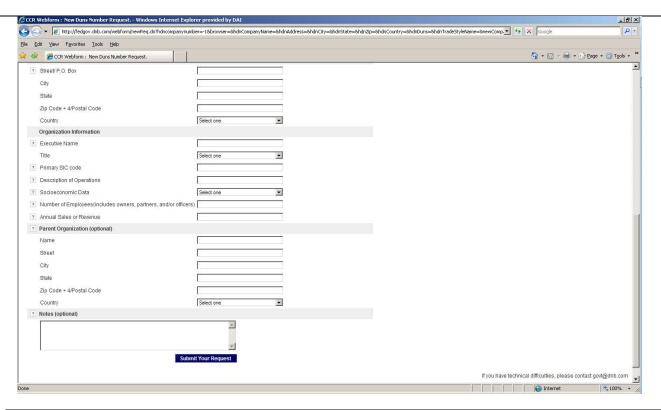


- 7. You must select the legal structure of your organization from the pull down menu. To assist you in selecting the appropriate structure that best represents your organization, a brief description of the various types follows:
  - Corporation A firm that meets certain legal requirements to be chartered by the state/province in which it is headquartered by the filing of articles of incorporation. A corporation is considered by law to be an entity separate and distinct from its owners. It can be taxed; it can be sued; it can enter into contractual agreements.
  - **Government** central, province/state, district, municipal and other U.S. or local government entities. Includes universities, schools and vocational centers owned and operated by the government.
  - Limited Liability Company (LLC) This is a type of business ownership combining several features of corporation and partnership structures. It is designed to provide the limited liability features of a corporation and the tax efficiencies and operational flexibility of a partnership. Its owners have limited personal liability for the LLC's debts and obligations, similar to the status of shareholders in a corporation. If your firm is an LLC, this will be noted on the organization's registration and licensing documents.
  - **Non-profit** An entity which exists for charitable reasons and is not conducted or maintained for the purpose of making a profit. Any money earned must be retained by the organization, and used for its own expenses, operations, and programs. Most organizations which are registered in the host country as a non-governmental organization (NGO) rather than as a commercial business are anon-profit entities.

Community based organizations, trade associations, community development councils, and similar entities which are not organized as a profit-making organization should select this status, even if your organization is not registered formally in country as an NGO.



- **Partnership-** a legal form of operation in which two or more individuals carry on a continuing business for profit as co-owners. The profits and losses are shared proportionally.
- **Proprietorship**-These firms are owned by one person, usually the individual who has day-to-day responsibility for running the business. Sole proprietors own all the assets of the business and the profits generated by it.
- 8. One of the most important fields that must be filled in is the Primary SIC code field. (See screen shot below.) The primary standard industrial code classifies the business' most relevant industry and function.

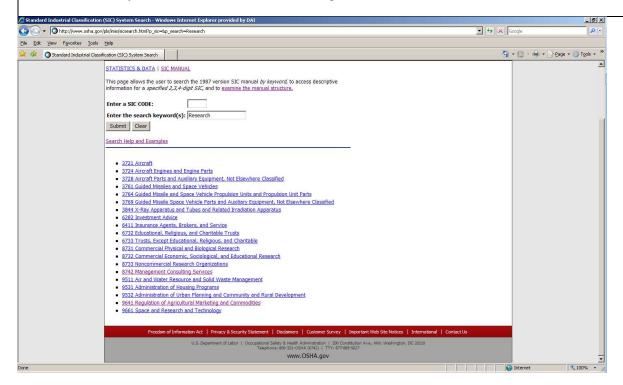


 If you are unsure of which SIC Code your organization's core business falls under, please refer to the following website: <a href="http://www.osha.gov/oshstats/sicser.html">http://www.osha.gov/oshstats/sicser.html</a>





You will need to enter certain keywords to bring up the potential SIC Codes. In the case above, "Research" was entered as the keyword, and resulted in the following:





PLEASE NOTE: Many of the DAI subcontractors and grantees fall under one of the following SIC codes:

8742 Management Consulting Services

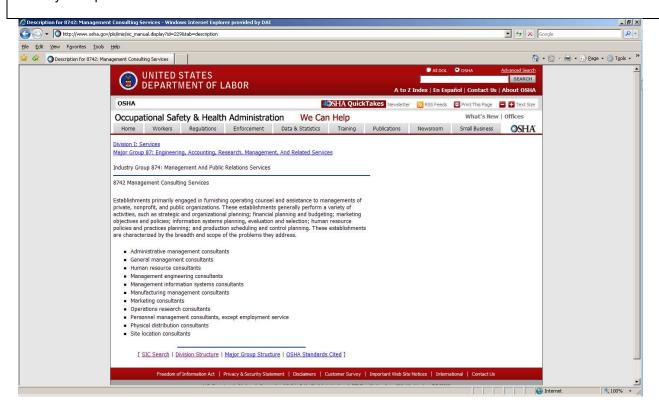
**1542** General Contractors-Nonresidential Buildings, Other than Industrial Buildings and Warehouses or one of the codes within:

Industry Group 357: Computer And Office Equipment

Industry Group 355: Special Industry Machinery, Except Metalworking

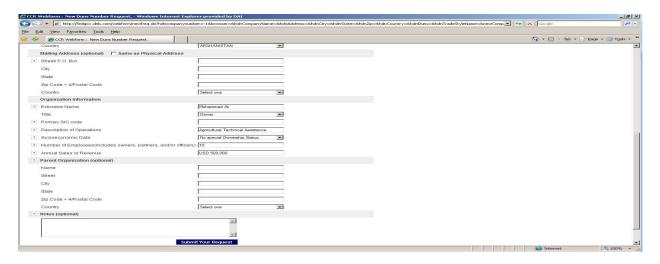
Industry Group 356: General Industrial Machinery And Equipment

Industry Group 359: Miscellaneous Industrial And Commercial

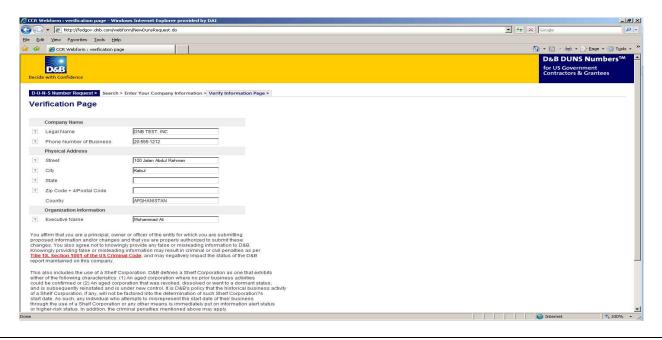


1. Description of Operations- Enter a brief description of the primary services you provide the example below, "agricultural technical assistance" was chosen as the primary function of the business.





- 2. The Annual Sales or Revenue figure should be provided in USD (US Dollar) equivalent.
- 3. Once all of the fields have been completed, click on "Submit Your Request" to be taken to the Verification page.
- 4. Note: Representative (Principal, Owner or Officer) needs to verify and provide affirmation regarding the accuracy of the data under criminal or civil penalties as per Title 18, Section 1001 of the US Criminal Code.
- 5. Once "Yes, continue" button is clicked, the registration application is sent to D&B, and a DUNS number should be available within 24-48 hours. DUNS database can be checked in 24-48 hours by entering the Business Information in the Search window which should now display a valid result with the new DUNS number for the entity.



Attachment E: Self-Certification for Exemption from DUNS Requirement



For Subcontractors and Vendors	
Legal Business Name:	
Physical Address:	
Physical City:	
Physical Foreign Province (if applicable):	
Physical Country:	
Signature of Certifier	
Full Name of Certifier (Last Name,	
First/Middle Names):	
Title of Certifier:	
Date of Certification (mm/dd/yyyy):	

The sub-contractor/vendor whose legal business name is provided herein, certifies that we are an organization exempt from obtaining a DUNS number, as the gross income received from all sources in the previous tax year is under USD \$300,000.

\*By submitting this certification, the certifier attests to the accuracy of the representations and certifications contained herein. The certifier understands that s/he and/or the sub-contractor/vendor may be subject to penalties, if s/he misrepresents the sub-contractor/vendor in any of the representations or certifications to the Prime Contractor and/or the US Government.

The sub-contractor/vendor agrees to allow the Prime Contractor and/or the US Government to verify the company name, physical address, or other information provided herein. Certification validity is for one year from the date of certification.