





**LCPR** is on-line software platform for Local Content compliance, planning and performance reporting



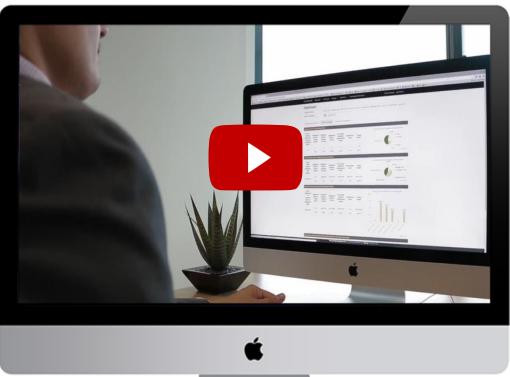






## **LCPR**

## **Local Content Plan and Report**





Watch the video

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# Case-Study 1 Sierra Leone – live reporting across 40 companies



ACT

Supplement to the Sierra Leone Gazette Vol. CXLVII, No. 11

dated 3rd March, 2016

THE SIERRA LEONE LOCAL CONTENT AGENCY ACT, 2016

Sierra Leonean Content Scorecard 63. The Agency shall establish a Sierra Leone local content scorecard system which shall-

 (a) provide a system of measuring compliance with Sierra Leone local content development;

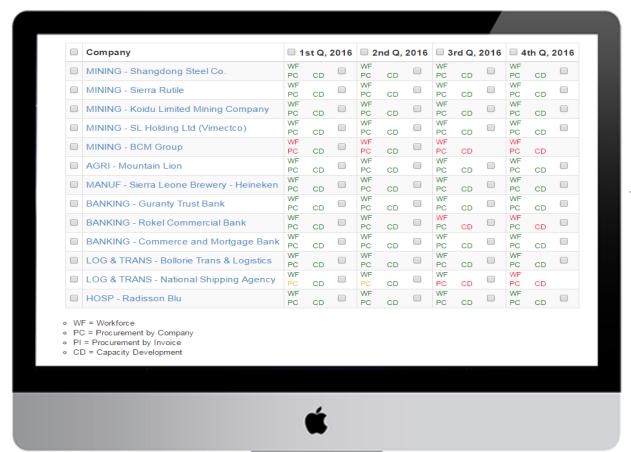
"We have now adopted LCS Reports [now LCPR] as our formal on-line platform for companies to comply with their legal obligations to report Local Content performance under the Sierra Leone Local Content Agency Act, 2015"

Director, Local Content Agency, Ministry of Trade and Industry, Sierra Leone



# Case-Study 1 Sierra Leone – live reporting across 20 companies





participating in the 1st wave of reporting are compliant with the requirement of the 2016 Act to submit their Local Content performance using the on-line platform



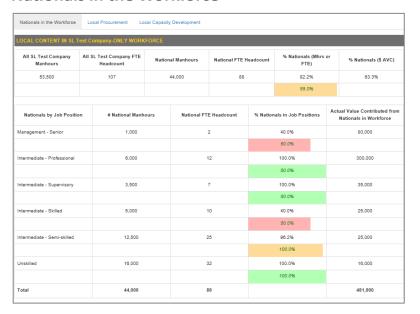
Green Companies who have completed all data submissions to the satisfaction of the Local Content Agency
Amber Companies who have started to enter data but not yet fully completed, and as such are non-compliant
Red Companies not yet started and as such are non-compliance

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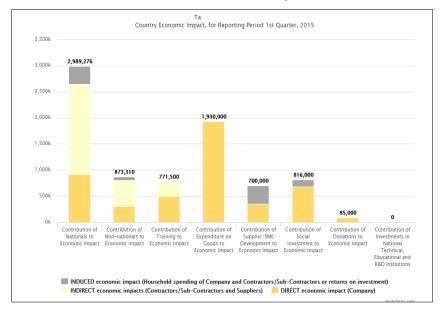
# Case-Study 1 Sierra Leone – live reporting across 20 companies



#### Nationals in the Workforce



### \$ Value to the Domestic Economy



#### **Expenditure on Local Goods and Services**

1,350,000 2,450,000 2,605,000 32,360,345 47,637,700 <b>47,637,700, 55.1%</b>	2,450,000, 2.8% 2,605,000, 3.0%
	32,360,345, 37.
1.6% 2.8% 3.0% 37.5% 55.1%	Highcharts.c

# All illustrative data only

# Case-Study 2 Petroleum Project - opera



## Petroleum Project - operator and primary contractor.

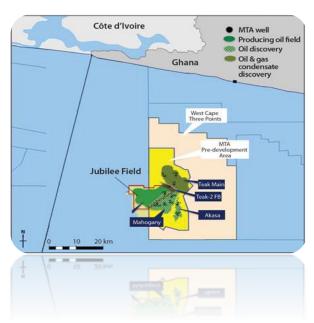
L.I. 2204

## PETROLEUM (LOCAL CONTENT AND LOCAL PARTICIPATION) REGULATIONS, 2013

Local content performance reporting

Requirement for submitting local content performance report

34. (1) A contractor, subcontractor, licensee or other allied entity shall within forty-five days of the beginning of each year after commencement of petroleum activities submit to the Commission an annual Local Content Performance Report covering all its projects and activities for the year under review.



#### NIGERIAN OIL AND GAS INDUSTRY CONTENT DEVELOPMENT ACT

#### 2010 Act No. 2

**60.** Within sixty days of the beginning of each year, each operator shall submit to the Board their annual Nigerian Content Performance Report covering all its projects and activities for the year under review.



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## Case-Study 2



## Petroleum Project - operator and primary contractor.



Green Amber Red

Companies who have completed all data submissions to the satisfaction of the Local Content Agency Companies who have started to enter data but not yet fully completed, and as such are non-compliant Companies not yet started and as such are non-compliance

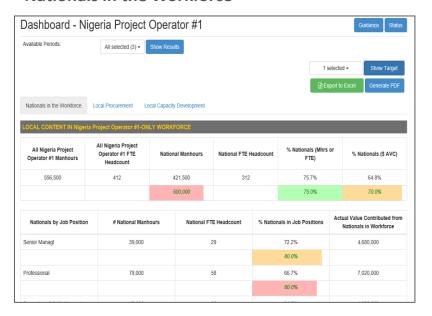
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# Case-Study 2 Petroleum Project

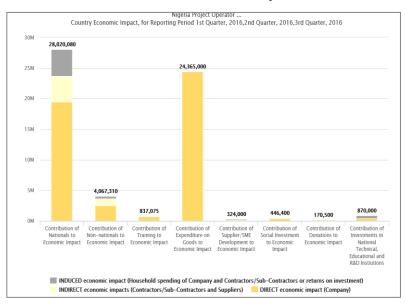


## Petroleum Project - operator and primary contractor.

#### **Nationals in the Workforce**



### **\$ Value to the Domestic Economy**



### **Expenditure with Local Suppliers**

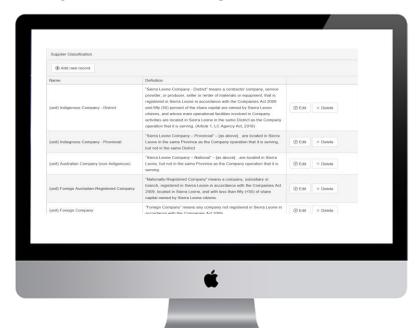
Expenditure gainst Approved Invoices	USD\$ Nigerian owned companies	USD\$ Nigerian- Registered International companies (LRIs)	USD\$ Foreign companies	USD\$ Government Agency	Expenditure with Types of Suppliers, approved invoices  11,959,962, 4.2%  37,703,628, 13.2%
284,632,206	37,703,628	73,967,616	161,001,000	11,959,962	73,967,616, 26.0
					161,001,000, 56.6%
	13.2%	26.0%	56.6%	4.2%	Highcharts.c

All illustrative data only

# LCPR is fully configurable to different Lcoal Content requirements and metrics/KPIs



- the uniquness of the platform is that it **saves** clients \$s and months of software programming, because the tool can be **rapidly configured** (ie zero additional software coding) to virtually any policy, law, regulation or corporate or country strategy on Local Content in a matter of just a **few days**
- the platform can be up and running 'live' in a couple of weeks, including completion of on-line or workshop-based training of users (3 days training to regulator/corporation level, 1 day training to company Procurement and HR managers).

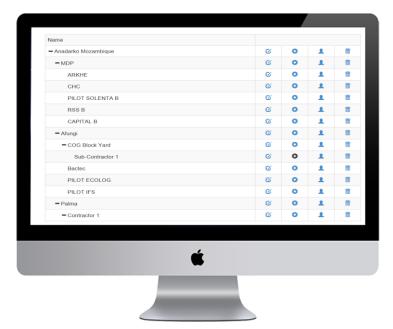




## Fully flexible company structure and unlimited supply chain users



- Super User roles can be set up at regulator or corporate level, and for each reporting company
  - company Super User creates the company structure
  - company Super User creates lower-tier users and allocates to each permissions to add, view or edit data
- Any **structure** for a company and its contractors, contractors, subcontractors and suppliers can be created, each with unique user access codes
- Other than user name, password and contact email, **no private infomation** (addreses, phone, etc) is held by the system





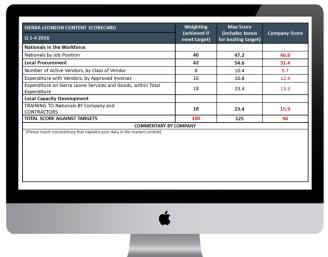
# **Generates Management Dashboards and Balanced Scorecards**



- Presents headline performance for Nationals in the Workforce, Local Procurement and Local Capacity Developent.
- Sets targets against any configured metrics and across any time periods, faciliating milestone payments against local content delivery
- Green = target or above. Amber = within 10%. Red < 10%.



### **Balanced Scorecard**





## **High Speed Data Verification and Correction**



- Imperative is that such a system faciliates Super Users to very quickly verify large amounts of data and enable users to correct errors
- Cluster Status and Master Status screens allow Super Users to drill down into the original source data to verify and re-set erroneous data

### **Cluster Status**





## **Local Content Analystical Tools**



- Tracks performance against targets, to identify trends, noncompliance, successes, and areas in need of improvement
- Benchmarks contractors and companies
- Automatically runs a
   Calibrated Economic
   Value model (CEV) to
   generate \$ and % of
   economic impact on
   domestic economy, saving
   regulators, companies and
   primary contractors \$s on
   economic consultancy
   services

### **Calibrated Economic Value Model**



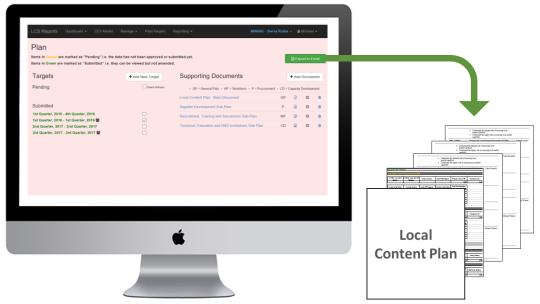


## **Creates and Tracks Local Content Plans**



## PETROLEUM (LOCAL CONTENT AND LOCAL PARTICIPATION) REGULATIONS, 2013

- (7) A contractor, subcontractor, licensee or other allied entity shall before the commencement of petroleum activities submit a plan to the Commission:
- Forecasts of Local Content uploaded as Targets part of process of building a Local Content Plan for operator or primary contractors
- Qualitative Sub-Plans for recruitment, training, local sourcing, supplier development etc. uploaded to system
- Local Content Plan
   exportable and
   trackable against numeric
   target







# Please do contact us to arrange a demonstration



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