



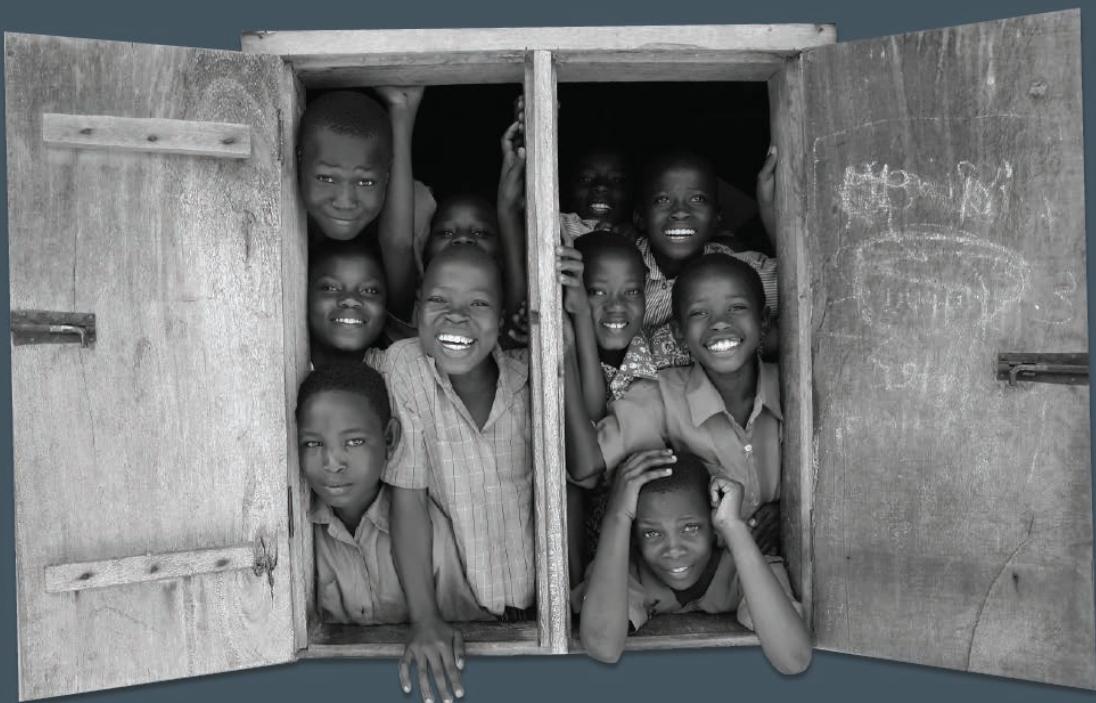
A woman wearing a floral top and jeans is working with palm oil fruits. She is bending over, handling a large pile of red and orange palm oil fruits on a metal grate. In the background, there's a blue plastic barrel and some wooden structures. The scene is set outdoors under a thatched roof.

DAI CORPORATE PROFILE

NIGERIA OFFICE



Shaping a more livable world.



DAI tackles fundamental social and economic development problems caused by inefficient markets, ineffective governance, and instability. We work with a wide range of clients, including national and local governments, bilateral and multilateral donors, private corporations, and philanthropies.

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DAI Overview

DAI works on the frontlines of global development—tackling fundamental social and economic development problems caused by inefficient markets, ineffective governance, and instability. Since 1970, we have worked in more than 150 countries and delivered results across the spectrum of international development contexts, from stable societies and high-growth economies to challenging high conflict environments. With corporate offices in the United States, United Kingdom, Belgium, and Nigeria, DAI works with a wide range of clients, including national and local governments, bilateral and multilateral donors, private corporations, and philanthropies.



DAI works in more than

150
COUNTRIES



Nigeria Portfolio



The Nigeria office is a locally registered entity supporting a portfolio of more than \$100 million that works to meet the critical service delivery needs of the Nigerian populace. Our work has improved domestic resource mobilization at the state and local government levels, boosted access to maternal and child health services in northern Nigeria, laid the groundwork for systemic improvements in water resource management, enhanced productivity and distribution for commercial food companies, and facilitated policy reforms to promote private sector growth.

In the course of our work with international donors such as the U.K. Department for International Development (DFID) and with Nigerian state and federal ministries, DAI has built a rich body of knowledge and extensive networks in the private sector and at the federal, state, and local government levels. DAI services are expanding to a diverse range of clients: philanthropies, foundations, private firms, and government agencies in Nigeria.

Our corporate commitment to maintaining long-term operational capability in Nigeria means our clients and partners benefit from DAI expertise across our global network.

DAI implements
programmes across
24
STATES IN NIGERIA

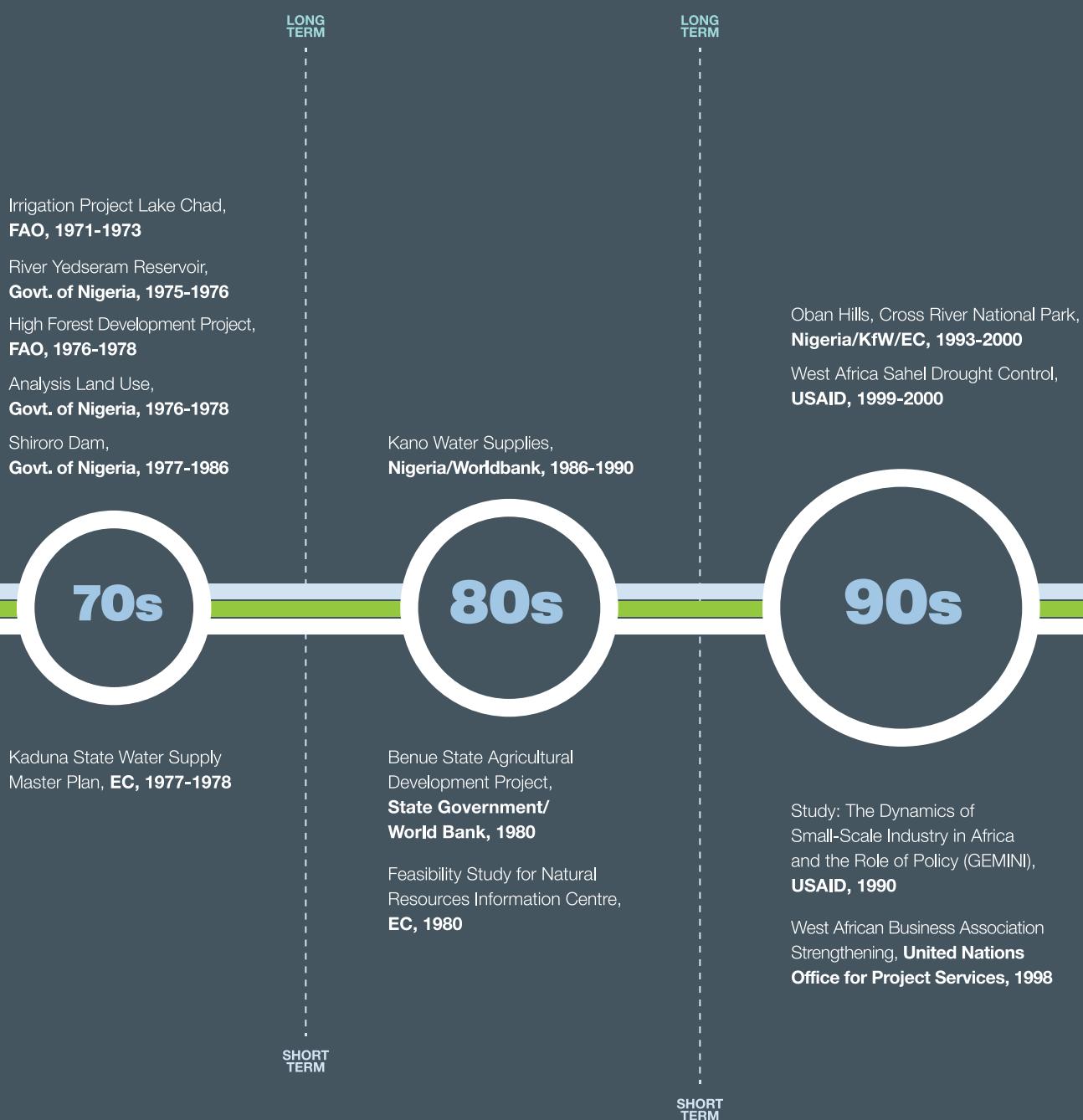

Strengthened budget
processes and improved
procurement methods
Leading to government cost savings

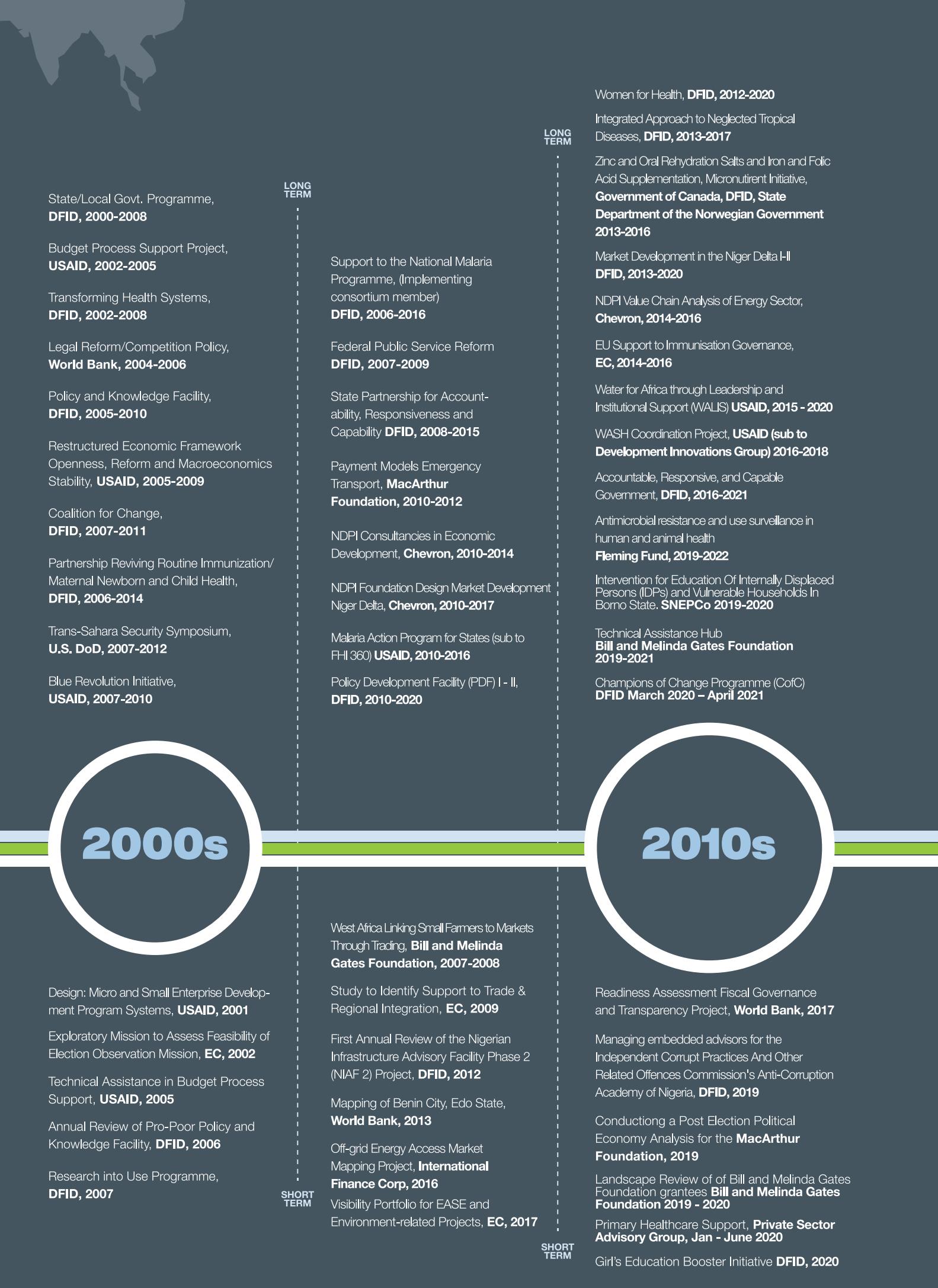

Increased incomes
For farmers and small
business owners


Built capacity of more than
6000
female health workers

DAI's EXPERIENCE IN NIGERIA

1970s – PRESENT





CURRENT DAI PROJECTS IN NIGERIA



Women for Health (W4H), DFID, 2012-2020

W4H is a human resource for health development programme funded by DFID, with the goal of improving health access and reducing maternal and child mortality in northern Nigeria. W4H provides support to health institutions and state ministries to increase the number of female midwives and skilled birth attendants in rural facilities and to build the capacity of existing ones.

Champions of Change Programme (CofC) DFID March 2020 – April 2021

The Champions of Change is a flexible, rapid-response facility that provides short-term technical assistance for the implementation of evidence-based economic and social policies and reforms in Nigeria. The programme is bridge that commenced following the end of Policy Development Facility (PDF II), 2015 - 2020. DAI implemented two iterations of PDF from 2010 to 2020. Through CofC, DAI provides technical assistance to champions of reform in Nigeria's government supporting accelerated economic reforms, a more modern and efficient public sector, and better delivery of policy, public goods, and services, and ultimately contributing to inclusive growth and poverty reduction.

Partnership to Engage, Reform, and Learn (PERL)

Accountable Responsive, and Capable Government (ARC), DFID, 2016-2021

PERL is a governance programme funded by DFID. It provides technical support to both government and citizens to ultimately improve the delivery of public services. DAI implements ARC, which supports government to make, implement, and track policies, plans, and budgets for improved services to Nigerian citizens. Palladium works to engage citizens. PERL builds on the experiences of its predecessor programme SPARC, also implemented by DAI.

Education Intervention for Internally Displaced Persons and Vulnerable Households in Borno State, Shell, 2020.

Shell's Intervention in Borno entails school rehabilitation/refurbishment, teacher training, and the provision of training materials in communities that host significant numbers of displaced persons and vulnerable households. The intervention currently focuses on four primary and junior secondary schools in two LGAs that will benefit from targeted investments in infrastructure and teaching capacity. Structured needs assessments will establish critical baselines as well as channel investments into areas of greatest impact. The active participation of local communities and government officials in the intervention will then support continued maintenance and use of the schools—and pave the way for joint public-private initiatives in Borno's education sector.

Technical Assistance Hub, Bill and Melinda Gates Foundation, 2019-2021

This investment by the Bill and Melinda Gates Foundation (BMGF) covers the establishment of a Technical Assistance (TA) Hub to address fragmentation in the delivery of TA to States in Nigeria. The TA Hub is an independent organization, established to provide comprehensive, coordinated technical assistance and institutional strengthening support to state governments. The Hub will work in the joint interest of States and donors on sustainable development activities, helping to close gaps in TA provision, and, simultaneously, avoiding duplicative supports. Other benefits of the Hub include enhanced knowledge sharing and local capacity building. The Hub's initial portfolio of support initially focuses on Primary Healthcare in Kaduna and Kano:

Strengthening Primary Health Care Management. This activity addresses the need to institutionalize the management of health care facilities and services in states. It focuses on building efficient and harmonized systems and operating procedures in key functional areas such as planning/community relations, quality assurance, and the management of facilities, inventories, finances and human resources. Simultaneously, it seeks to build an instate capacity for training those responsible for the oversights or the management of PHC facilities across the State.

Improve uptake of high impact interventions using Group -ANC. This activity introduces Group Antenatal Care (G-ANC) as a service offering among PHC facilities to increase the number of pregnant women using PHC facilities in the state. G-ANC is shown to lead to higher patient satisfaction and an uptake in ante natal practices. G-ANC also provides an important platform for encouraging women to adopt other aspects of health care such as malaria prevention, early detection and treatment during pregnancy.

TA Provider Landscape Analysis, BMGF, 2019-2020

This analysis examines the range and capacity of organizations providing diverse technical services in Nigeria's development sector, with an emphasis on health, policy & advocacy. The review focuses on different dimensions of each organization's performance—including expertise, portfolio content, and client mix—to pinpoint the development challenges it can best address. Additionally, the analysis entails developing guidelines for engaging organizations for diverse activities into the future.

Primary Healthcare Support, Private Sector Advisory Group, Jan - June 2020

DAI is working with other companies in the Private Sector Advisory Group (PASG) Cluster 2, on a package of support to five Primary healthcare (PHC) centers. The package covers the training of midwives to close ante-natal capacity gaps in the selected PHC Centers, as well as the provision of midwife kits to improve quality of care. The package also entails the facilitation of health campaigns in communities to increase demand and use of maternity services among women. Lastly, supports can also include the provision of an alternate source of power, based on need.

The Fleming Fund, 2019-2022

The Fleming Fund Antimicrobial Resistance project is collaborating with the Nigerian Government to strengthen systems for antimicrobial resistance and antimicrobial use across the human, animal, and environmental health sectors.

Girl's Education Booster Initiative DFID, 2020

The Girl's Education Booster Initiative is a project of targeted Technical Assistance to increase girls' access to education in Kano and Kaduna, through focused policy implementation support to State Governments and strategic sensitization of citizens to the benefits of girls' education. These actions will help the continued reform of the educational systems in both states and reinforce DFID's investments in girl's education in recent years. The project addresses issues technical capacity, political will and citizen awareness for continued educational reforms for girls through successive administrations in both states. Implementation is being delivered in collaboration with other programs such as Girls' Education Project III, ENGINE II and Fililia and is leveraging DAI's track record supporting governance reforms and improved service delivery in Kano and Kaduna developed through DAI implemented SLGP, SPARC and PERL – ARC.

Water for Africa through Leadership and Institutional Support (WALIS) USAID, 2015 - 2020

Water for Africa through Leadership and Institutional Support (WALIS) is a U.S. Agency for International Development (USAID) funded program to deliver transformative improvements in access to clean water and improved sanitation. WALIS provides capacity building support to national and regional leaders for the application of evidence in the development of policies, strategies, programs, and investments to shape water, sanitation, and hygiene (WASH) strategies, program plans, and budgets. DAI leads the team that includes partners Training Resources Group, Cloudburst Consulting, and Taoti Creative. WALIS is working across six African countries on country-led initiatives to improve knowledge management and develop National Sanitation Information Systems in Government Ministries.



Services

Over the years we have built a multidisciplinary team that works with change-agents all over the world to help turn clients' investments into impact. Working arm-in-arm with people and organizations, we emphasize inclusion, participation, and sustainability to deliver the highest quality solutions to our clients and beneficiaries.



STARTUP
SERVICES



HUMAN RESOURCE
OUTSOURCING SERVICES



TECHNICAL
SOLUTIONS



STARTUP
SERVICES

DAI offers bespoke expertise that enables clients launch project operations quickly and compliantly—allowing them focus on delivering results and development impact.



Compliant Operations

- Local entity registration and set up
- Tax and other statutory requirement compliance
- Immigration compliance—visa and work permit sponsorship and processing
- Federal and state requirement compliance

Recruitment

- Recruitment of nationals and expatriates from database of qualified candidates
- Due diligence—credential and reference checks
- Placement of high-profile executive and specialized experts

Setting Up in Country

- Rapid set up for offices in Abuja and Lagos
- Vetted vendors for major services
- Procurement services

Human Resources

- Development of employee procedures and policy manuals
- Contracting and management of staff and consultants
- Compensation and benefits management
- Statutory registration and remittances

Connect IT

- Local, vetted service provider
- Basic IT infrastructure guidance and implementation

Security Monitoring

- Security reporting and analysis
- Creating emergency response procedures
- Development of security protocols and guidance



HUMAN RESOURCE OUTSOURCING SERVICES

DAI offers end-to-end employment and advisory services to companies on how to optimize and manage an engaged and efficient professional staff.



Recruitment

- Recruitment for open positions by leveraging our database of qualified candidates
- Due diligence and reference checks to vet candidates
- Verification of educational qualifications
- Placement of high-profile executive candidates and specialized experts

Contracting

- Employment agreements for staff and consultants

Onboarding

- Employment overview: orientations
- Ethics training
- Salary, benefits, statutory requirements

Payroll and Tax Management

- Provide payroll, salary transfers, provide pay slips
- Provide statutory remittances (tax, pension, NHF, NSITF, ITF)
- Provide employee tax certificates

Human Resources Advisory

- Development of employee procedures and policy manuals
- Staff audits, performance management frameworks
- Competency mapping and change management initiatives

Project Closeout and Management

- Talent acquisition and management
- Inventory and asset management



TECHNICAL
SOLUTIONS

DAI provides consulting services to individuals, teams, and organisations in various sectors: international development, public sector, and private firms. We draw on the diverse expertise of more than 3,000 employees and consultants in our global network and work collaboratively to design, manage, and deliver projects, initiatives, and technical solutions for our clients.

Programme Management

Our programme management experts help organisations deliver quality results. We work closely with clients and partners to manage risk throughout the project cycle, while we communicate, engage, and manage stakeholders.

Policy and Strategy Development

Our team utilizes multi-disciplinary capabilities to generate ideas, anticipate the future, and design strategies to overcome sectoral, market, or operational challenges. We conduct research, analyze data, and generate evidence to support decision-making.

Institutional Strengthening

Our experts work with public and private entities on organisational development and change management. Our inputs range from capacity assessments to systems strengthening and human resource management.

Capacity Building

We enable employees to learn, and develop skills, competencies, and behaviours that make them more productive. Alongside employers, we organise workshops, lectures, training programs, and internships that support the development of high-performing teams.

Knowledge Management and Strategic Communication

Our specialists help organisations create tangible value from knowledge through lesson learning, innovation, and communities of practice. We optimise the impact of organizational and program results through communication techniques and campaigns that support awareness and the scaling up of interventions.

Human Resources

We offer expertise in process audits, competency mapping, and job analysis. We help organisations to operationalize performance management frameworks to assure delivery of organizational goals.

Monitoring and Evaluation

Our experts design metrics to properly track and measure organizational or program performance. In creating effective M&E systems, we help organisations generate data and insights for decision-making, as well as new approaches and strategies.





Sectors

More than 48 years on the frontlines of global development confirm the interconnectedness of development challenges. Our development specialists reach across technical disciplines to shape the integrated development solutions that promise transformational results.



ECONOMIC GROWTH



GOVERNANCE



DIGITAL ACCELERATION



SUSTAINABLE BUSINESS



GLOBAL HEALTH



FRAGILE STATES



ENVIRONMENT AND ENERGY



ECONOMIC GROWTH



DAI drives trade, technology, agriculture, business, and financial services to create jobs, reduce poverty, and enhance food security. Through SPARC and ARC, we have supported improvements in Nigeria's business environment and enabled the government to raise revenue in a fairer, more efficient way. Through MADE II, our interventions have strengthened market systems and facilitated the creation of jobs in the Niger Delta; and through Policy Development Facility I and II, we have deployed capabilities in support of economic growth in Nigeria.

Value Chain and Market Systems Development

We strengthen the capabilities of all actors in the market system to meet market demand by alleviating constraints on productivity and growth, increasing access to quality inputs and working capital, improving quality, and meeting international standards.

Trade

We work with countries and businesses to increase their participation in local, regional, and international markets.

Innovation and Entrepreneurship

We were a pioneer in developing and implementing innovative startup, small, and medium enterprises and private sector growth strategies for national and international competitiveness.

Agriculture and Food Security

We address food insecurity by championing sustainable solutions that lead to resilient and sustainable livelihoods.

Business Environment Reform

We have long been a leader in reforming business environments, which improves the competitiveness of countries, industries, and companies in domestic and global markets.

Finance and Investment

We develop innovative, technology-driven finance and investment solutions that accelerate farming, enterprise, and industry expansion.

Workforce Development and Youth

We strive to create strong economic, social, and political systems so that young people can navigate their local communities and environments to empower themselves professionally, economically, and personally. We achieve this through programmes in entrepreneurship and workforce readiness, education, health, leadership, and life skills.

GOVERNANCE



DAI strengthens and improves government performance by providing technical advice, strategic guidance, and support to public institutions, elected bodies, and citizens.

For more than two decades, DAI has been a partner for international donors and Nigeria's national and local governments through the State and Local Government Programme, the State Partnership for Accountability Responsiveness and Capability, and the Accountable, Responsive, and Capable Government Programme.

Legislative Strengthening

We advise legislative bodies on institutional reform and help them involve constituents and other important stakeholders in the policy process for better, more responsive representation.

Decentralization and Local Government Management

We work with national, regional, and local governments to transfer central authority to government bodies that are closer and more responsive to the needs of citizens.

Institutional and Policy Reform

We help stakeholders improve the legal and regulatory environment and build the capacity of government agencies in financial management, public service provision, local economic development, and public outreach.

Public Administration, Civil Service Reform, and Human Resource Management

We develop the human capacity of the civil service while strengthening the ability of the central government to perform essential functions and deliver services in a transparent and equitable manner.

Voice and Accountability

We build the mechanisms necessary to hold government institutions accountable and increase citizen voice in decision-making.

Law and Justice

We strengthen the rule of law by building citizens' ability to demand better governance through oversight mechanisms, civic education, civil society strengthening, and legal support.

Public Financial Management

We help countries improve public financial management and advance thought leadership on approaches to overcoming policy and institutional constraints to economic competitiveness, socio-economic development, and poverty reduction.

Health Governance

We help countries advance health outcomes through improved accountability, resource allocation, policy development, and administration of health services.

DIGITAL ACCELERATION



DAI has more than 20 years of experience implementing new technology in growing markets. We leverage DAI's industry-leading Center for Digital Acceleration (CDA) and its work in digital strategy, insights for emerging markets, human-centered design, data-driven decision-making, technology research and development, and digital training.

Digital Strategy

DAI builds digital strategies that help clients integrate new opportunities, technology partners, and cutting-edge digital tools. Together with our analysis of broader political and economic trends, our digital strategies help clients get ahead of potential challenges in complex environments.

Insights for Emerging Markets

In emerging markets, mobile phone adoption, app choice, or information access preferences can change quickly. DAI helps clients keep their finger on the pulse of these changes through Frontier Insights, a proprietary research method that identifies the information access and technology habits of target populations.

Human-Centered Design

All of our digital tools are designed with users, for wide use, and for sustainability from the start. Combined with the results of our Frontier Insights research, we use a human-centered design process to understand the needs of people using the tools, while accounting for the social, political, environmental, and historical dynamics that affect success.

Data for Decisions

DAI helps clients transform their work through data-driven decisions, helping them identify critical data sources, and building custom spatial and statistical analysis tools.

Technology Research and Development

From distributed ledger applications to machine learning models, our team stays at the cutting edge of technology to support our clients as they drive sustainable social, economic, and political impact.

Digital Training

New digital tools and approaches are entering the market every day. DAI helps keep teams up to date, tailoring our digital workshops to client objectives.

SUSTAINABLE BUSINESS



DAI's Sustainable Business Group (SBG) supports private companies to be smarter corporate citizens in their local business operations and assists public authorities to develop policy, regulation, and incentives that grow sustainable industries. SBG works across industries including oil and gas, metals and mining, capital projects and infrastructure, renewable energy, retail, food and beverage, financial services, telecommunications, and more. For example, DAI assisted Chevron's Partnership Initiatives in the Niger Delta in developing its economic development strategy.

Local Content Solutions

We help companies overcome challenges and improve compliance with local content requirements in cost-effective ways, thereby supporting economic development, strengthening relationships with local communities and government, and—over time—lowering procurement costs.

Corporate Social Investment

We design and manage initiatives that promote community development and improve human capital to achieve our clients' sustainability goals. Using the latest ICT tools to inform unique program designs, SBG helps businesses build and shape sustainable and socially responsible profiles.

Government Engagement

We secure our clients' social license to operate by assessing above-ground risk and establishing trusted partnerships with key stakeholders to mitigate those risks.

Performance Monitoring, Evaluation, and Reporting

We work with clients to assess their impact and provide premium reporting to support performance improvement and transparency. This recounting is critical to ensuring responsible business practices in emerging markets.

GLOBAL HEALTH



DAI delivers holistic, tech-enabled solutions to save lives and improve wellbeing worldwide.

worldwide. With an emphasis on strengthening health systems, DAI has implemented a wealth of projects including the Partnership for Transforming Health Systems, Supporting the National Malaria Programme in Nigeria, the Partnership for Reviving Routine Immunisation in Northern Nigeria, Malaria Action Programme for States, Maternal and New-born Child Health, and Women for Health.

Global Health Security and Pandemic Preparedness

We coordinate responses across sectors for a holistic approach to emerging infectious diseases and disease management. A strong response starts with capacity building for governments, communities, universities, and regional professional networks.

Health Systems Strengthening

We unlock governance, financial, and market potential to tackle health systems failures, improve accountability, and expand equitable access to high-quality health services and products in support of universal health coverage.

We work across high-priority health areas including reproductive, maternal, newborn, child, and adolescent health; nutrition; clean water; malaria; neglected tropical diseases; and other communicable and noncommunicable diseases.

Digital Health Solutions

We specialize in electronic health information systems (eHIS) and the use of information for strategic decision-making, especially in emerging markets and fragile states.

We work with governments to develop interoperability between eHIS and other public health informatics systems, including PEPFAR Data for Accountability, Transparency, and Impact Monitoring (DATIM), and Laboratory Information Systems. Our health informatics experience spans DHIS2, SmartCare, OpenMRS, CommCare, MESI, and IQCare.

We build on strategic partnerships with—and investments in—a range of next-generation health technology innovators that lie along the health value chain, including ClickMedix, MobileODT, and ThinkMD. Our future lies in creating the “connective tissue” that knits together disparate tools in a fully integrated system that spans from the individual patient all the way up and across the national health system.

FRAGILE STATES



Led by our Center for Secure and Stable States, DAI provides innovative assistance to support political transition, ensure short-term stability, prevent and counter violent extremism, and lay the foundation for long-term development in fragile environments. DAI in Nigeria has provided an array of support for such environments in Adamawa, Borno, Yobe, and Zamfara States through the State Partnership for Accountability Responsiveness and Capability, the Accountable, Responsive, and Capable Government Programme, and the Women for Health programmes. The Market Development in the Niger Delta I and Market Development in the Niger Delta II projects have both worked to foster economic stability in the volatile Delta region.

Peace-Building and Political Transition

We facilitate the sustainable rebuilding of communities by their own members while supporting progress toward legitimate indigenous governments that are better able to respond to the needs of their populations. We identify key individuals and groups committed to peaceful, participatory reform; strengthen locally driven violence-mitigation efforts; and provide economic recovery opportunities to stricken communities.

Countering Extremism

We design, test, and adapt Prevention and Countering of Violent Extremism (P/CVE) tools to reach vulnerable communities and counter the local and international push and pull factors driving extremism. Our work, ranging from alternative digital messaging to empowering community-led CVE interventions, seeks to avert and address extremist rhetoric and activities across the ideological spectrum.

Stabilization

We work with government, civil, and private sector partners to strengthen and restore the social fabric, support independent media, promote representative and democratic governance, and encourage a return to normalcy in conflict and post-conflict environments. Building on our diverse experience and nuanced understanding of conflict dynamics in crisis environments, we assess and adapt to address the root causes of instability and lay the foundation for sustainable peace and development.

Security and Justice

We support access to, accountability in, and the stability of formal and informal justice institutions, building the capacity of legitimate security and justice systems to deliver services and ensure citizen security. We emphasize grassroots, community-level collaboration as the starting point for reform, particularly in complex transitional justice and post-conflict environments.

ENVIRONMENT AND ENERGY



DAI has global experience improving the management of natural resources and protecting important ecosystems while supporting economic growth. Our approach strengthens resilience to climate change, for example, while providing the foundation for sustainable development. DAI in Nigeria has expertise and experience supporting environmentally responsible policies and strategies through a good governance lens, notably through the State Partnership for Accountability Responsiveness and Capability and the Accountable, Responsive, and Capable Government Programme.

Water and Sanitation Services and Management

DAI improves the management and use of water resources. We help national and local governments and private water service providers develop and implement innovative approaches for providing water and sanitation services to meet current and growing demand.

Sustainable Livelihoods

DAI analyses value chains and crafts partnerships between governments, communities, and enterprises to reform policies, strengthen business linkages, and create incentives that stimulate local business growth based on sustainable economic, social, and environmental returns.

Natural Resource Management

We balance the protection and management of forests, wildlife, water, and coastal resources. We work to improve people's welfare by linking their livelihoods to the sound management of natural resources and ecosystems.

Energy

We support countries around the world in designing policies that reduce greenhouse gas emissions and fossil fuel consumption by promoting investments in clean and renewable energy as well as energy efficiency, without compromising economic development.

Land Tenure and Property Rights

DAI works within all tenure systems—customary, private, and public—to strengthen the security of land users, depending on what will yield adequate security in a given context.

Climate Change Adaptation and Mitigation

We support communities, business, and government partners to analyze and communicate climate threats and vulnerabilities, and take actions that strengthen local and national resilience. We work across sectors to address climate vulnerabilities, protect water resources, improve food security, safeguard livelihoods, and preserve economic and social development gains.

SELECTED CLIENTS

 European Commission	 USAID FROM THE AMERICAN PEOPLE	 Department for International Development	 THE WORLD BANK	 MacArthur Foundation
 NIGER DELTA PARTNERSHIP INITIATIVE	 BILL & MELINDA GATES foundation	 Department of Health & Social Care	 UNOPS	
 International Finance Corporation WORLD BANK GROUP	 INTERNATIONAL COMMISSION AGAINST CORRUPTION & OTHER RELATED OFFENCES INTERNATIONAL ICPC	 Canada	 The Fleming Fund	 unicef for every child
 Public Health England	 Foreign & Commonwealth Office	 European Bank for Reconstruction and Development	 Chevron	 Sida SWEDISH INTERNATIONAL DEVELOPMENT COOPERATION AGENCY

 DAI

NIGERIA

SHAPING A MORE LIVABLE WORLD.



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