

THE RYNESS REPORT

A New Home Sales, Marketing & Research Company

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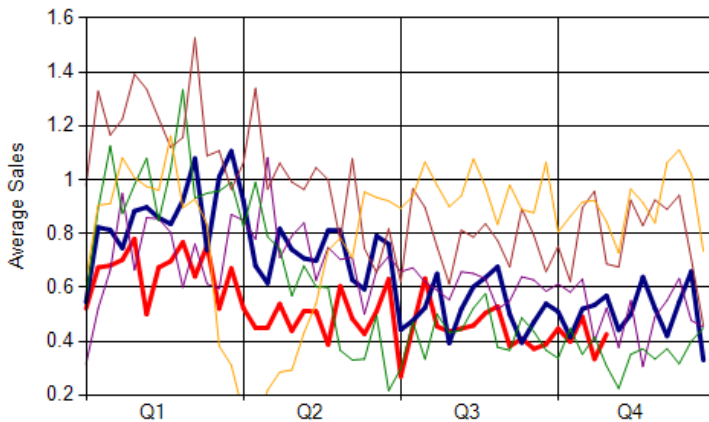
Bay Area

Week 44

Ending: Sunday, November 2, 2025

| Counties / Groups | | | | | | | Avg. Sales | Year to Date | | Prev. 13 Wks. | | | | | |
|----------------------------------|--|-----------------|---------|--------|--------|-----------|------------|--------------|-------|---------------|-------|------|------|------|------|
| | | Projects | Traffic | Sales | Cancel | Net Sales | | Avg. | Diff. | Avg. | Diff. | | | | |
| Alameda | | 17 | 238 | 13 | 3 | 10 | 0.59 | 0.58 | 2% | 0.35 | 66% | | | | |
| Contra Costa | | 25 | 271 | 9 | 1 | 8 | 0.32 | 0.44 | -26% | 0.34 | -7% | | | | |
| Sonoma, Napa | | 12 | 146 | 3 | 1 | 2 | 0.17 | 0.51 | -67% | 0.51 | -67% | | | | |
| San Mateo | | 3 | 14 | 1 | 0 | 1 | 0.33 | 0.21 | 56% | 0.15 | 117% | | | | |
| Santa Clara | | 15 | 147 | 7 | 1 | 6 | 0.40 | 0.54 | -25% | 0.47 | -15% | | | | |
| Monterey, Santa Cruz, San Benito | | 10 | 114 | 5 | 0 | 5 | 0.50 | 0.45 | 12% | 0.51 | -2% | | | | |
| Solano | | 19 | 149 | 12 | 1 | 11 | 0.58 | 0.65 | -11% | 0.54 | 7% | | | | |
| Current Week Totals | | Traffic : Sales | | 22 : 1 | | 101 | 1079 | 50 | 7 | 43 | 0.43 | 0.52 | -18% | 0.43 | -1% |
| Per Project Average | | | | | | 11 | 0.50 | 0.07 | 0.43 | | | | | | |
| Year Ago - 11/03/2024 | | Traffic : Sales | | 14 : 1 | | 102 | 901 | 63 | 5 | 58 | 0.57 | 0.69 | -17% | 0.51 | 11% |
| % Change | | | | | | -1% | 20% | -21% | 40% | -26% | -25% | -24% | | | -16% |

52 Weeks Comparison



Year to Date Averages Through Week 44

Annual

| Graph Legend | Year | Avg. Weekly Projects | Avg. Weekly Traffic | Avg. Weekly Sales | Avg. Weekly Cancels | Avg. Project Sales | Year End Avg. Proj. Sales |
|--------------|------|----------------------|---------------------|-------------------|---------------------|--------------------|---------------------------|
| ■ | 2020 | 150 | 12 | 0.90 | 0.11 | 0.79 | 0.80 |
| ■ | 2021 | 116 | 14 | 1.03 | 0.07 | 0.96 | 0.93 |
| ■ | 2022 | 106 | 11 | 0.74 | 0.12 | 0.62 | 0.58 |
| ■ | 2023 | 112 | 12 | 0.75 | 0.08 | 0.67 | 0.64 |
| ■ | 2024 | 105 | 12 | 0.76 | 0.07 | 0.69 | 0.66 |
| ■ | 2025 | 98 | 11 | 0.58 | 0.06 | 0.52 | 0.52 |
| % Change: | | -6% | -6% | -24% | -18% | -24% | -22% |

* Averages rounded for presentation. Change % calculated on actual numbers.



WEEKLY FINANCIAL NEWS

| Financing | | | Market Commentary |
|--|-------|-------|--|
| | RATE | APR | A potential break in Fed easing could have some implications for the housing market as a lower rate environment many have been a factor in the recent dip in mortgage rates. According to Freddie Mac, the average 30-year fixed mortgage rate declined by 68 bps from early June to late October. Some of this downward momentum appears to have reversed following the FOMC meeting, causing rates to rise by 20 bps from Tuesday to Thursday, according to Mortgage News Daily. Even if mortgage rates were to stay close to 6.0% for the foreseeable future, we are unlikely to see a full rebound in housing market activity in the near term. Pending home sales were flat in October, likely reflecting a combination of the weakening labor market, high home prices and some payback from a jump in sales in September. Some buyers may also be discouraged by still-high home prices. Although price appreciation is still softer today than historical trends, the S&P Cotality Case-Shiller National Home Price Index rose on a seasonally adjusted monthly basis in August for the first time since February. Source: Wells Fargo Bank Weekly Economic & Financial Commentary |
| CONV | 5.88% | 6.03% | |
| FHA | 5.50% | 6.36% | |
| 10 Yr Yield | 4.12% | | |
|  | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|--|------------------|-----------|--------------------------|------|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| Alameda County Alameda County | | | | | Projects Participating: 4 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sls /Week | Av. Sls /YTD |
| The Chapter | KB Home | CV | | ATMU | 51 | 5 | 7 | 20 | 1 | 0 | 27 | 19 | 0.54 | 0.43 |
| Island View at Alameda Marina | Landsea | AL | | ATMU | 98 | 0 | 3 | 11 | 1 | 0 | 49 | 25 | 0.38 | 0.57 |
| Waterside at Alameda Marina | Landsea | AL | | ATMU | 84 | 0 | 5 | 11 | 0 | 0 | 28 | 8 | 0.22 | 0.18 |
| Skyline | Trumark | AL | | ATMU | 90 | 0 | 12 | 2 | 1 | 1 | 7 | 7 | 0.39 | 0.39 |
| TOTALS: No. Reporting: 4 | Avg. Sales: 0.50 | | Traffic to Sales: 15 : 1 | | | | 27 | 44 | 3 | 1 | 111 | 59 | Net: 2 | |
| City Codes: CV = Castro Valley, AL = Alameda | | | | | | | | | | | | | | |

| Alameda County Amador Valley | | | | Projects Participating: 13 | | | | | | | | | | |
|---|-----------------|------------------|------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|--------|
| | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD | |
| Vine at Boulevard | Brookfield | DB | ATMU | 92 | 0 | 6 | 10 | 1 | 1 | 86 | 32 | 0.94 | 0.73 | |
| Cava | DeNova | LV | ATMU | 112 | 0 | 7 | 14 | 0 | 0 | 23 | 23 | 0.82 | 0.82 | |
| Gramercy at the Boulevard | Lennar S/O | DB | ATMU | 102 | 0 | S/O | 1 | 1 | 0 | 102 | 37 | 0.95 | 0.84 | |
| Serenity | Shea | LV | ATST | 89 | 2 | 5 | 25 | 1 | 0 | 5 | 5 | 0.16 | 0.16 | |
| Larkspur at Francis Ranch | Taylor Morrison | DB | DTMU | 91 | 0 | 5 | 13 | 1 | 0 | 17 | 17 | 0.70 | 0.70 | |
| Primrose at Francis Ranch | Taylor Morrison | DB | DTMU | 85 | 0 | 5 | 16 | 1 | 0 | 29 | 29 | 0.83 | 0.83 | |
| Alicante at Arroyo Crossings | Trumark | LV | ATST | 108 | 0 | 10 | 9 | 0 | 0 | 3 | 3 | 0.21 | 0.21 | |
| Amara at Arroyo Crossings | Trumark | LV | ATMU | 109 | 0 | 6 | 5 | 0 | 0 | 3 | 3 | 0.20 | 0.20 | |
| Azure at Francis Ranch | Trumark | DB | DTMU | 98 | 0 | 5 | 33 | 2 | 1 | 33 | 33 | 1.00 | 1.00 | |
| Marigold at Francis Ranch | Trumark | DB | DTMU | 98 | 0 | 6 | 27 | 1 | 0 | 7 | 7 | 0.39 | 0.39 | |
| Orchid at Francis Ranch | Trumark | DB | DTMU | 101 | 5 | 7 | 29 | 2 | 0 | 15 | 16 | 0.65 | 0.65 | |
| Solera at Arroyo Crossings | Trumark | LV | ATST | 132 | 0 | 4 | 9 | 0 | 0 | 1 | 1 | 0.08 | 0.08 | |
| Verdello at Arroyo Crossings | Trumark | LV | DTMU | 86 | 0 | 3 | 3 | 0 | 0 | 1 | 1 | 0.08 | 0.08 | |
| TOTALS: No. Reporting: 13 | | Avg. Sales: 0.62 | | Traffic to Sales: 19 : 1 | | | | 69 | 194 | 10 | 2 | 325 | 207 | Net: 8 |
| City Codes: DB = Dublin, LV = Livermore | | | | | | | | | | | | | | |

| Contra Costa County Diablo Valley | | | | | Projects Participating: 4 | | | | | | | | | |
|--|------------|------------------|------|-------------------------|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Woodbury Highlands | Davidon | LF | ATMU | 99 | 0 | 5 | 7 | 2 | 0 | 94 | 19 | 0.35 | 0.43 | |
| 180 Midhill | DeNova | MZ | DTMU | 7 | 0 | 2 | 5 | 0 | 0 | 5 | 3 | 0.16 | 0.16 | |
| Heritage View | DeNova | MZ | DTMU | 38 | 0 | 9 | 7 | 0 | 0 | 26 | 19 | 0.56 | 0.43 | |
| Oak Grove | SummerHill | WC | ATMU | 115 | 5 | 7 | 10 | 2 | 0 | 83 | 26 | 0.82 | 0.59 | |
| TOTALS: No. Reporting: 4 | | Avg. Sales: 1.00 | | Traffic to Sales: 7 : 1 | | | 23 | 29 | 4 | 0 | 208 | 67 | Net: 4 | |
| City Codes: LF = Lafayette, MZ = Martinez, WC = Walnut Creek | | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|---|------------------|-----------|--------------------------|------|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| Contra Costa County San Ramon Valley | | | | | Projects Participating: 5 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sls /Week | Av. Sls /YTD |
| Magee Preserve | Davidon | DN | | DTMU | 69 | 0 | 3 | 12 | 1 | 0 | 59 | 17 | 0.41 | 0.39 |
| Woodside Estates | Ponderosa | DN | | DTMU | 9 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| City Village - Rows | SummerHill | SR | | DTMU | 114 | 0 | 5 | 19 | 1 | 0 | 27 | 20 | 0.38 | 0.45 |
| City Village - Towns | SummerHill | SR | | ATMU | 136 | 0 | 5 | 19 | 0 | 0 | 97 | 34 | 0.89 | 0.77 |
| City Village -Courts | SummerHill | SR | | DTMU | 154 | 0 | 6 | 19 | 0 | 0 | 59 | 15 | 0.53 | 0.34 |
| TOTALS: No. Reporting: 5 | Avg. Sales: 0.40 | | Traffic to Sales: 35 : 1 | | | | 19 | 70 | 2 | 0 | 242 | 86 | Net: 2 | |
| City Codes: DN = Danville, SR = San Ramon | | | | | | | | | | | | | | |

| Contra Costa County West Contra Costa | | | | | Projects Participating: 2 | | | | | | | | | |
|--|-----------|------------------|------|-------------------------|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Owl Ranch | DR Horton | HC | DTMU | 40 | 0 | 5 | 10 | 1 | 0 | 30 | 30 | 0.88 | 0.88 | |
| Bay View at Richmond | Meritage | RM | DTMU | 94 | 0 | 5 | 0 | 1 | 0 | 69 | 21 | 0.49 | 0.48 | |
| TOTALS: No. Reporting: 2 | | Avg. Sales: 1.00 | | Traffic to Sales: 5 : 1 | | | 10 | 10 | 2 | 0 | 99 | 51 | Net: 2 | |
| City Codes: HC = Hercules, RM = Richmond | | | | | | | | | | | | | | |

| Contra Costa County Antioch/Pittsburg | | | | | Projects Participating: 4 | | | | | | | | | |
|---|----------|------------------|------|--------------------------|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Hills at Park Ridge | Davidon | AN | DTMU | 227 | 1 | 7 | 16 | 1 | 0 | 195 | 35 | 0.74 | 0.80 | |
| Bayberry at Laurel Ranch | KB Home | AN | DTMU | 112 | 0 | 6 | 12 | 0 | 0 | 84 | 26 | 0.67 | 0.59 | |
| Wildwood at Laurel Ranch | KB Home | AN | DTMU | 82 | 0 | 5 | 26 | 0 | 0 | 67 | 22 | 0.53 | 0.50 | |
| Deer Valley | Meritage | AN | DTMU | 120 | 0 | 5 | 0 | 0 | 0 | 75 | 32 | 0.90 | 0.73 | |
| TOTALS: No. Reporting: 4 | | Avg. Sales: 0.25 | | Traffic to Sales: 54 : 1 | | | 23 | 54 | 1 | 0 | 421 | 115 | Net: 1 | |
| City Codes: AN = Antioch | | | | | | | | | | | | | | |

| Contra Costa County East Contra Costa | | | | | Projects Participating: 10 | | | | | | | | | |
|---|---------------|-------------------|------|-----------------------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sls /Week | Av. Sls /YTD |
| Delta Coves | Blue Mountain | BI | DTMU | 131 | 0 | 6 | 5 | 0 | 0 | 113 | 5 | 0.35 | 0.11 | |
| Newport Pointe | Century | DB | DTMU | 67 | 0 | 4 | 4 | 0 | 0 | 6 | 6 | 0.33 | 0.33 | |
| Cattle Ridge at Summer Lake North | DeNova | OY | DTMU | 167 | 0 | 4 | 21 | 0 | 0 | 18 | 18 | 0.46 | 0.46 | |
| Rancher's Gate at Summer Lake North | DeNova | OY | DTMU | 140 | 0 | 6 | 8 | 0 | 0 | 5 | 5 | 0.26 | 0.26 | |
| Rustic Ranch Estates at Summer Lake North | DeNova | OY | DTMU | 177 | 0 | 1 | 7 | 0 | 0 | 3 | 3 | 0.27 | 0.27 | |
| Saddle Creek at Summer Lake North | DeNova | OY | DTMU | 203 | 0 | 4 | 14 | 0 | 0 | 26 | 26 | 0.66 | 0.66 | |
| Riverine | Meritage | OY | DTMU | 76 | 0 | 6 | 0 | 0 | 0 | 9 | 9 | 0.47 | 0.47 | |
| Seagrass | Pulte | DB | DTMU | 276 | 0 | 7 | 11 | 0 | 0 | 38 | 20 | 0.37 | 0.45 | |
| Orchard Grove | Shea | BT | DTMU | 51 | 0 | 7 | 29 | 0 | 1 | 16 | 16 | 0.40 | 0.40 | |
| Apricot Estates | Trumark | BT | DTMU | 63 | 0 | 5 | 9 | 0 | 0 | 15 | 15 | 0.58 | 0.58 | |
| TOTALS: No. Reporting: 10 | | Avg. Sales: -0.10 | | Traffic to Sales: N/A | | | 50 | 108 | 0 | 1 | 249 | 123 | Net: -1 | |
| City Codes: BI = Bethel Island, DB = Discovery Bay, OY = Oakley, BT = Brentwood | | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|---|------------------|-----------|--------------------------|------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| Sonoma and Napa Counties Sonoma, Napa Counties | | | | | Projects Participating: 12 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Copperleaf at Riversound | Brookfield | NP | | ATMU | 58 | 0 | 8 | 12 | 0 | 1 | 11 | 11 | 0.30 | 0.30 |
| Foundry at Riversound | Brookfield | NP | | DTMU | 66 | 0 | 2 | 12 | 0 | 0 | 14 | 14 | 0.38 | 0.38 |
| Patina at Riversound | Brookfield | NP | | DTMU | 79 | 0 | 13 | 12 | 0 | 0 | 29 | 17 | 0.38 | 0.39 |
| Harmony at SOMO Village | Century | RP | | DTMU | 65 | 0 | 6 | 10 | 0 | 0 | 53 | 27 | 0.67 | 0.61 |
| Synergy at SOMO Village | Century | RP | | DTMU | 51 | 0 | 2 | 4 | 1 | 0 | 48 | 30 | 0.64 | 0.68 |
| Scott Ranch | Davidon | PET | | DTMU | 28 | 0 | 3 | 21 | 0 | 0 | 6 | 6 | 0.58 | 0.58 |
| Vintage Farm | Davidon | NP | | DTMU | 53 | 4 | 11 | 31 | 0 | 0 | 20 | 20 | 0.55 | 0.55 |
| Western Meadows | Davidon | NP | | DTMU | 12 | 4 | 9 | 10 | 0 | 0 | 3 | 2 | 0.05 | 0.05 |
| Hummingbird Cottages | DeNova | SX | | DTST | 15 | 0 | 5 | 1 | 0 | 0 | 10 | 12 | 0.25 | 0.25 |
| Silverado Terrace | DeNova | CLS | | ATST | 50 | 0 | 6 | 8 | 0 | 0 | 6 | 6 | 0.46 | 0.46 |
| Harvest at Watson Ranch | DR Horton | AC | | DTMU | 219 | 0 | 3 | 8 | 1 | 0 | 172 | 61 | 1.26 | 1.39 |
| Stonebridge | DR Horton | SR | | DTMU | 108 | 5 | 9 | 17 | 1 | 0 | 31 | 31 | 0.94 | 0.94 |
| TOTALS: No. Reporting: 12 | Avg. Sales: 0.17 | | Traffic to Sales: 49 : 1 | | | | 77 | 146 | 3 | 1 | 403 | 237 | Net: 2 | |
| City Codes: NP = Napa, RP = Rohnert Park, PET = Petaluma, SX = Sonoma, CLS = Calistoga, AC = American Canyon, SR = Santa Rosa | | | | | | | | | | | | | | |

| San Mateo County San Mateo County | | | | | Projects Participating: 3 | | | | | | | | | |
|-------------------------------------|-------|------------------|------|--------------------------|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sls /Week | Av. Sls /YTD |
| Elevate at The Heights | Pulte | SM | DTMU | 44 | 0 | 5 | 5 | 0 | 0 | 8 | 8 | 0.20 | 0.20 | |
| Overlook at The Heights | Pulte | SM | ATMU | 58 | 0 | 6 | 5 | 1 | 0 | 14 | 14 | 0.35 | 0.35 | |
| Viewpointe at The Heights | Pulte | SM | ATMU | 66 | 0 | 3 | 4 | 0 | 0 | 3 | 3 | 0.19 | 0.19 | |
| TOTALS: No. Reporting: 3 | | Avg. Sales: 0.33 | | Traffic to Sales: 14 : 1 | | | 14 | 14 | 1 | 0 | 25 | 25 | Net: 1 | |
| City Codes: SM = San Mateo | | | | | | | | | | | | | | |

| Santa Clara County Santa Clara County | | | | | Projects Participating: 15 | | | | | | | | | |
|--|------------------|----|--------------------------|------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Moonstone | Brookfield | MH | ATMU | 86 | 0 | 10 | 7 | 2 | 0 | 65 | 41 | 0.71 | 0.93 | |
| Huntington | DeNova | MH | ATMU | 93 | 0 | 10 | 14 | 0 | 0 | 3 | 3 | 0.30 | 0.30 | |
| Apex at The District | Pulte | ML | ATST | 35 | 0 | 4 | 5 | 0 | 0 | 6 | 6 | 0.28 | 0.28 | |
| Apollo at The Square | Pulte | SV | ATMU | 72 | 0 | 4 | 5 | 0 | 0 | 11 | 10 | 0.15 | 0.23 | |
| Artemis at The Square | Pulte | SV | ATMU | 63 | 0 | 3 | 7 | 0 | 0 | 30 | 22 | 0.40 | 0.50 | |
| Avenue at Central | Pulte | SJ | ATMU | 158 | 0 | 6 | 3 | 1 | 0 | 111 | 37 | 0.99 | 0.84 | |
| Plaza at Central | Pulte | SJ | ATMU | 90 | 0 | 4 | 3 | 1 | 0 | 86 | 5 | 0.52 | 0.11 | |
| The Elms | Pulte | ST | ATMU | 90 | 0 | 5 | 18 | 0 | 0 | 58 | 30 | 0.53 | 0.68 | |
| 28FIFTY | SummerHill | PA | ATMU | 48 | 0 | 5 | 13 | 0 | 0 | 25 | 25 | 0.64 | 0.64 | |
| Amelia | Taylor Morrison | MV | ATMU | 85 | 1 | 5 | 19 | 0 | 0 | 43 | 34 | 0.73 | 0.77 | |
| Brix at Glen Loma Ranch | TRI Pointe | GL | DTMU | 67 | 0 | 5 | 0 | 0 | 0 | 48 | 10 | 0.39 | 0.23 | |
| Lotus at Urban Oak | TRI Pointe | SJ | Rsv's | ATMU | 123 | 6 | 4 | 16 | 3 | 0 | 76 | 22 | 0.44 | 0.50 |
| Ascend | Trumark | SJ | ATMU | 32 | 0 | 5 | 8 | 0 | 0 | 27 | 19 | 0.46 | 0.43 | |
| Lumberyard | Van Daele | MH | ATMU | 49 | 0 | 16 | 14 | 0 | 1 | 32 | 17 | 0.41 | 0.39 | |
| Heritage on 6th Street | Warmington | GL | DTMU | 19 | 0 | 3 | 15 | 0 | 0 | 10 | 10 | 0.29 | 0.29 | |
| TOTALS: No. Reporting: 15 | Avg. Sales: 0.40 | | Traffic to Sales: 21 : 1 | | | | 89 | 147 | 7 | 1 | 631 | 291 | Net: 6 | |
| City Codes: MH = Morgan Hill, ML = Milpitas, SV = Sunnyvale, SJ = San Jose, ST = Saratoga, PA = Palo Alto, MV = Mountain View, GL = Gilroy | | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|--|------------------|-----------|--------------------------|------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| Monterey, Santa Cruz, San Benito Monterey, Santa Cruz, San Benito Counties | | | | | Projects Participating: 10 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Brighton at Fairview (Courtyards) | KB Home | HO | | DTMU | 72 | 0 | 6 | 4 | 0 | 0 | 42 | 20 | 0.40 | 0.45 |
| Everglen | KB Home | HO | | DTST | 82 | 0 | 3 | 14 | 0 | 0 | 27 | 27 | 0.77 | 0.77 |
| Highgrove at Fairview (SFD) | KB Home | HO | | DTMU | 138 | 5 | 9 | 17 | 2 | 0 | 111 | 33 | 0.87 | 0.75 |
| The Cottages | Legacy | HO | | DTMU | 55 | 0 | 2 | 14 | 0 | 0 | 2 | 2 | 0.12 | 0.12 |
| Bay House at The Dunes II | Shea | MA | | ATMU | 109 | 0 | 5 | 12 | 0 | 0 | 18 | 8 | 0.30 | 0.18 |
| Enclave, The | Shea | SS | | DTMU | 121 | 0 | 2 | 7 | 0 | 0 | 91 | 15 | 0.39 | 0.34 |
| Light House at the Dunes II | Shea | MA | | DTMU | 104 | 5 | 7 | 13 | 2 | 0 | 28 | 20 | 0.48 | 0.45 |
| Rooftops at The Dunes | Shea | MA | | ATMU | 84 | 0 | 4 | 15 | 1 | 0 | 39 | 25 | 0.55 | 0.57 |
| Sky House at The Dunes II | Shea | MA | | DTMU | 110 | 0 | 5 | 12 | 0 | 0 | 20 | 15 | 0.35 | 0.34 |
| Willow Landing | TRI Pointe | HO | | DTMU | 144 | 0 | 5 | 6 | 0 | 0 | 18 | 18 | 0.46 | 0.46 |
| TOTALS: No. Reporting: 10 | Avg. Sales: 0.50 | | Traffic to Sales: 23 : 1 | | | | 48 | 114 | 5 | 0 | 396 | 183 | Net: 5 | |
| City Codes: HO = Hollister, MA = Marina, SS = Seaside | | | | | | | | | | | | | | |

| Solano County Benicia, Vallejo | | | | | Projects Participating: 1 | | | | | | | | | | | |
|----------------------------------|--|------------------|--|----|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|--------|------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sls /Week | Av. Sls /YTD | | |
| Cascade at Waterstone | | TRI Pointe | | VL | DTMU | | 185 | 0 | 8 | 15 | 1 | 0 | 105 | 26 | 0.79 | 0.59 |
| TOTALS: No. Reporting: 1 | | Avg. Sales: 1.00 | | | Traffic to Sales: 15 : 1 | | | | 8 | 15 | 1 | 0 | 105 | 26 | Net: 1 | |
| City Codes: VL = Vallejo | | | | | | | | | | | | | | | | |

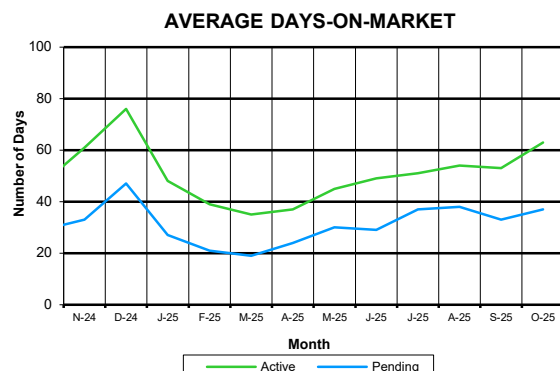
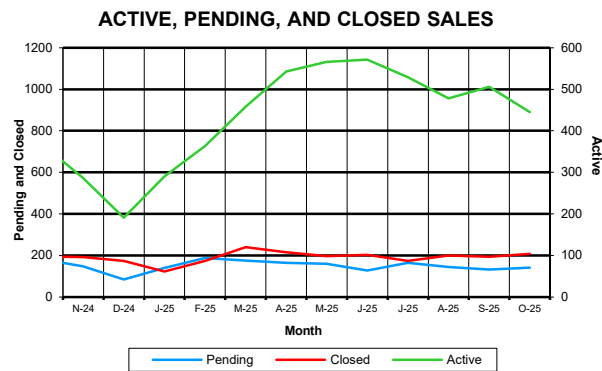
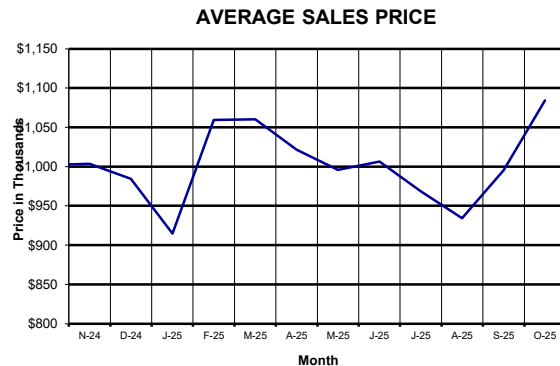
| Solano County Fairfield, Vacaville, Suisun, Dixon | | | | | Projects Participating: 18 | | | | | | | | | |
|---|-----------------|------------------|------|--------------------------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Harmony at Roberts Ranch | Beazer | VC | DTMU | 87 | 4 | 6 | 32 | 1 | 0 | 10 | 10 | 0.45 | 0.45 | |
| Serenity at Roberts Ranch | Beazer | VC | DTMU | 55 | 0 | 6 | 29 | 0 | 0 | 4 | 4 | 0.30 | 0.30 | |
| Meridian | Century | SU | DTMU | 71 | 0 | 4 | 2 | 0 | 0 | 67 | 30 | 0.62 | 0.68 | |
| Luminescence at Liberty | DeNova | RV | AASF | 311 | 0 | 12 | 4 | 0 | 0 | 194 | 27 | 0.86 | 0.61 | |
| Four Seasons at Homestead- Autumn | K Hovnanian | DX | AASF | 152 | 3 | 6 | 2 | 2 | 0 | 124 | 42 | 0.72 | 0.95 | |
| Four Seasons at Homestead- Spring | K Hovnanian | DX | AASF | 150 | 0 | 4 | 2 | 0 | 0 | 106 | 39 | 0.62 | 0.89 | |
| Sweetbay at Magnolia Park | KB Home | VC | DTMU | 104 | 0 | 4 | 10 | 0 | 0 | 96 | 48 | 0.85 | 1.09 | |
| Wildhawk II at Roberts Ranch | KB Home | VC | DTMU | 62 | 0 | 1 | 0 | 0 | 0 | 61 | 20 | 0.60 | 0.45 | |
| Emerald at One Lake | Lennar | FF | DTMU | 66 | 0 | 4 | 1 | 0 | 0 | 28 | 28 | 0.66 | 0.66 | |
| Hawthorn Hills at Lagoon Valley | Lennar | VC | DTMU | 100 | 5 | 7 | 4 | 1 | 0 | 14 | 14 | 0.63 | 0.63 | |
| Lilac Ridge at Lagoon Valley | Lennar | VC | DTMU | 108 | 5 | 8 | 4 | 2 | 0 | 45 | 37 | 0.83 | 0.84 | |
| Serenity at One Lake | Lennar | FF | DTMU | 65 | 4 | 7 | 2 | 3 | 0 | 21 | 21 | 0.50 | 0.50 | |
| Tramore Village at Vanden Meadows | Meritage | VC | DTMU | 212 | 0 | 3 | 0 | 1 | 1 | 152 | 48 | 0.82 | 1.09 | |
| Carmello II at Roberts Ranch | Taylor Morrison | VC | DTMU | 72 | 0 | 1 | 1 | 0 | 0 | 71 | 34 | 0.84 | 0.77 | |
| Rosemary Grove at Lagoon Valley | Taylor Morrison | VC | DTMU | 97 | 0 | 3 | 21 | 0 | 0 | 24 | 24 | 0.75 | 0.75 | |
| The Pointe | Taylor Morrison | VC | DTST | 97 | 1 | 3 | 8 | 1 | 0 | 6 | 6 | 0.40 | 0.40 | |
| Glisten at One Lake | TRI Pointe | FF | DTMU | 75 | 0 | 6 | 6 | 0 | 0 | 37 | 16 | 0.30 | 0.36 | |
| Splash at One Lake | TRI Pointe | FF | DTMU | 144 | 0 | 3 | 6 | 0 | 0 | 136 | 19 | 0.55 | 0.43 | |
| TOTALS: No. Reporting: 18 | | Avg. Sales: 0.56 | | Traffic to Sales: 12 : 1 | | | | 88 | 134 | 11 | 1 | 1196 | 467 | Net: 10 |
| City Codes: VC = Vacaville, SU = Suisun, RV = Rio Vista, DX = Dixon, FF = Fairfield | | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | |
|----------------------------------|-----------|---|-------|--------------------------|-----------------------------|---------|------------|-----------|--------------|----------|-----------|---------|
| Bay Area | | | | | Projects Participating: 101 | | | | | | | |
| | | | | | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Net Sales | |
| GRAND TOTALS: No. Reporting: 101 | | Avg. Sales: 0.43 | | Traffic to Sales: 22 : 1 | | 545 | 1079 | 50 | 7 | 4411 | 1937 | Net: 43 |
| Project Types: | | AAAT = Active Adult ATT , AASF = Active Adult SFD , ATMU = Attached Move-up , ATST = Attached Starter , ATT = Single Family Attached , COHT = Condo/Hotel , CONV = Conversion , DTMU = Detached Move-up , DTST = Detached Starter , HIGH = High Rise , LOFT = Loft , MIDR = Mid-Rise , RWHS = Row Houses , SFD = Single Family Detached | | | | | | | | | | |
| Abbreviations: | | SO = Sold Out, TSO = Temporarily Sold Out | | | | | | | | | | |

San Jose Metro Attd. Monthly MLS Survey

San Jose, Santa Clara & Sunnyvale

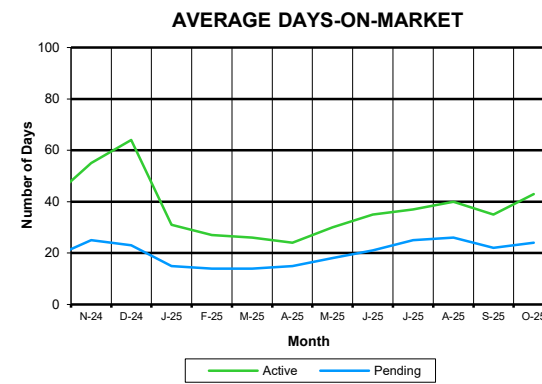
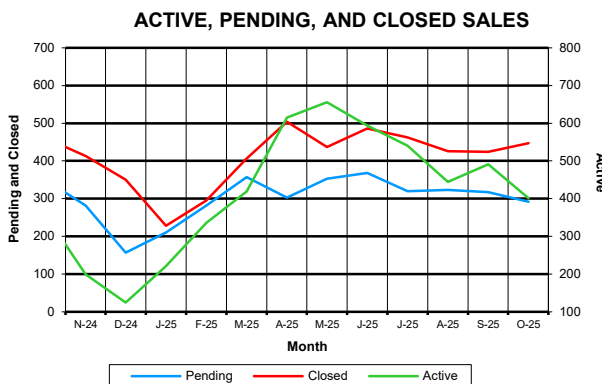
| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 458 | 35 | 175 | 19 | 240 | 1,060,127 |
| Apr-25 | 543 | 37 | 165 | 24 | 215 | 1,021,618 |
| May-25 | 566 | 45 | 159 | 30 | 197 | 995,776 |
| Jun-25 | 571 | 49 | 128 | 29 | 203 | 1,006,488 |
| Jul-25 | 529 | 51 | 164 | 37 | 174 | 968,464 |
| Aug-25 | 478 | 54 | 144 | 38 | 200 | 934,170 |
| Sep-25 | 506 | 53 | 132 | 33 | 194 | 995,512 |
| Oct-25 | 445 | 63 | 141 | 37 | 207 | 1,084,471 |



San Jose Metro SFD Monthly MLS Survey

San Jose, Santa Clara & Sunnyvale

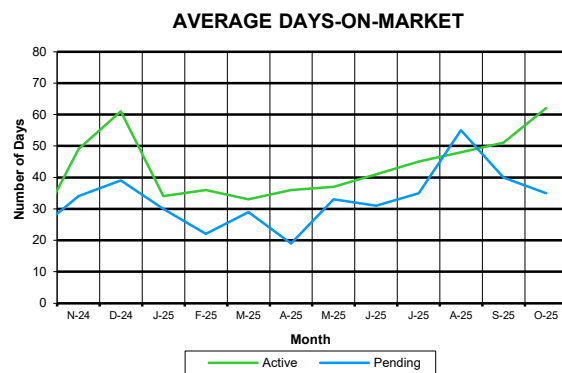
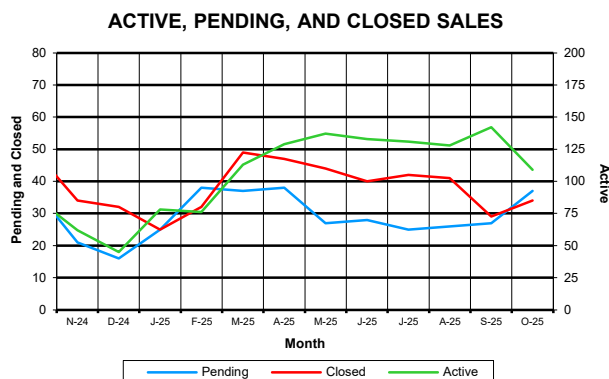
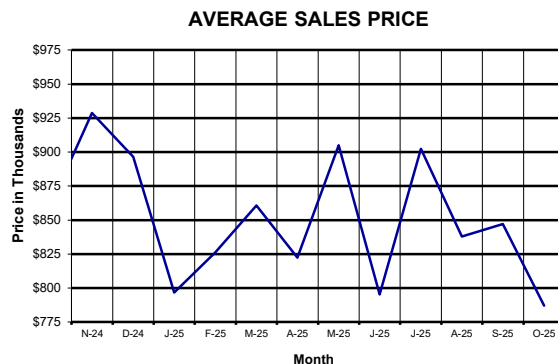
| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 419 | 26 | 357 | 14 | 406 | 2,036,892 |
| Apr-25 | 615 | 24 | 303 | 15 | 504 | 2,013,558 |
| May-25 | 656 | 30 | 353 | 18 | 437 | 1,996,217 |
| Jun-25 | 594 | 35 | 368 | 21 | 486 | 1,982,051 |
| Jul-25 | 540 | 37 | 320 | 25 | 462 | 1,879,542 |
| Aug-25 | 444 | 40 | 323 | 26 | 426 | 1,843,169 |
| Sep-25 | 491 | 35 | 317 | 22 | 424 | 1,883,932 |
| Oct-25 | 401 | 43 | 292 | 24 | 447 | 1,863,263 |



Amador Valley Attd. Monthly MLS Survey

Dublin, Livermore & Pleasanton

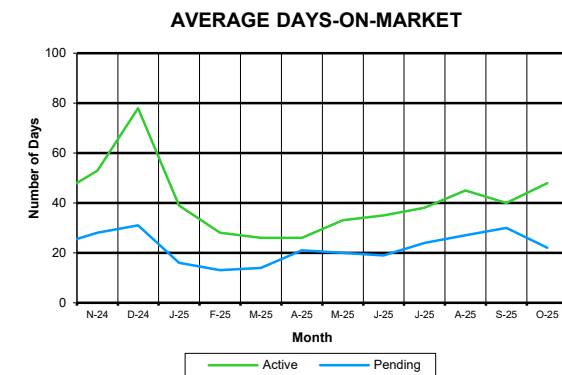
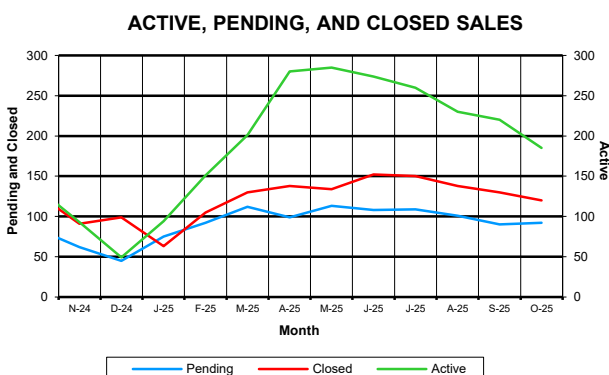
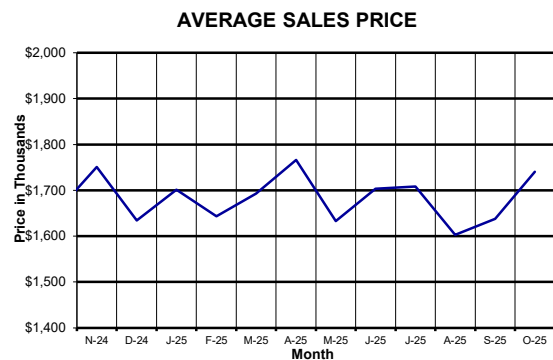
| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 113 | 33 | 37 | 29 | 49 | 860,637 |
| Apr-25 | 129 | 36 | 38 | 19 | 47 | 822,348 |
| May-25 | 137 | 37 | 27 | 33 | 44 | 905,018 |
| Jun-25 | 133 | 41 | 28 | 31 | 40 | 795,247 |
| Jul-25 | 131 | 45 | 25 | 35 | 42 | 902,334 |
| Aug-25 | 128 | 48 | 26 | 55 | 41 | 837,946 |
| Sep-25 | 142 | 51 | 27 | 40 | 29 | 847,103 |
| Oct-25 | 109 | 62 | 37 | 35 | 34 | 786,942 |



Amador Valley SFD Monthly MLS Survey

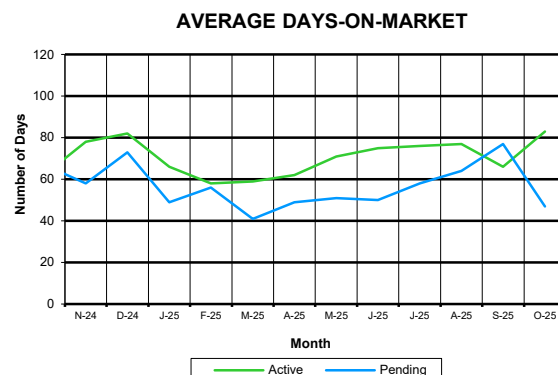
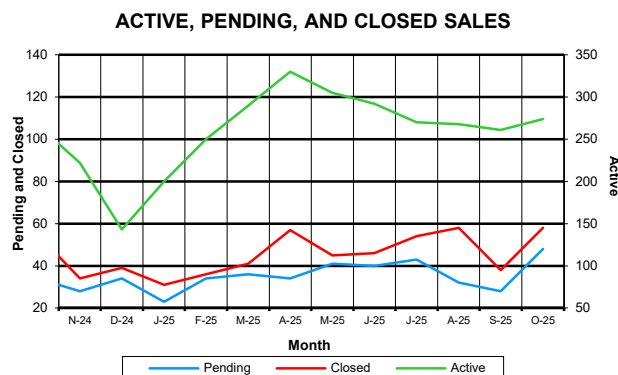
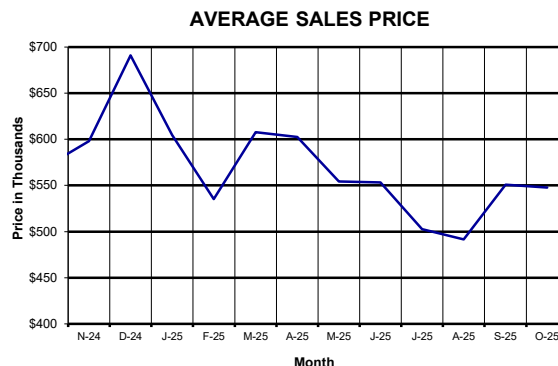
Dublin, Livermore & Pleasanton

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 201 | 26 | 112 | 14 | 130 | 1,692,572 |
| Apr-25 | 280 | 26 | 99 | 21 | 138 | 1,765,915 |
| May-25 | 285 | 33 | 113 | 20 | 134 | 1,632,756 |
| Jun-25 | 274 | 35 | 108 | 19 | 152 | 1,703,331 |
| Jul-25 | 260 | 38 | 109 | 24 | 150 | 1,708,507 |
| Aug-25 | 230 | 45 | 101 | 27 | 138 | 1,602,988 |
| Sep-25 | 220 | 40 | 90 | 30 | 130 | 1,637,439 |
| Oct-25 | 185 | 48 | 92 | 22 | 120 | 1,740,012 |



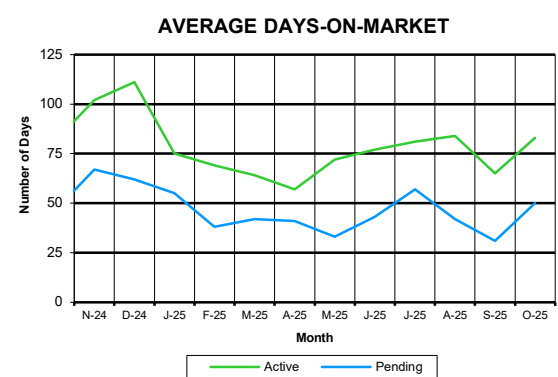
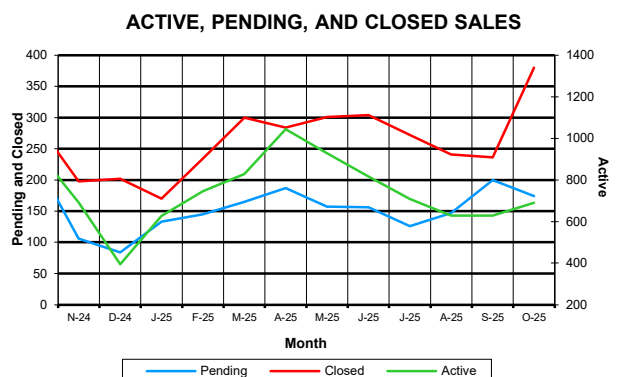
Oakland-Emeryville Attd. Monthly MLS Survey

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 290 | 59 | 36 | 41 | 41 | 607,617 |
| Apr-25 | 330 | 62 | 34 | 49 | 57 | 602,465 |
| May-25 | 305 | 71 | 41 | 51 | 45 | 554,181 |
| Jun-25 | 292 | 75 | 40 | 50 | 46 | 553,175 |
| Jul-25 | 270 | 76 | 43 | 58 | 54 | 502,635 |
| Aug-25 | 268 | 77 | 32 | 64 | 58 | 491,392 |
| Sep-25 | 261 | 66 | 28 | 77 | 38 | 550,765 |
| Oct-25 | 274 | 83 | 48 | 47 | 58 | 547,632 |



San Francisco Attd. Monthly MLS Survey

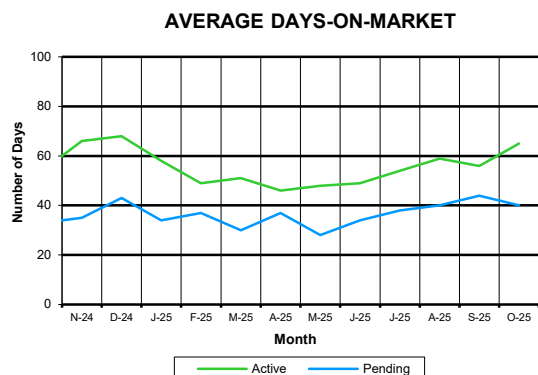
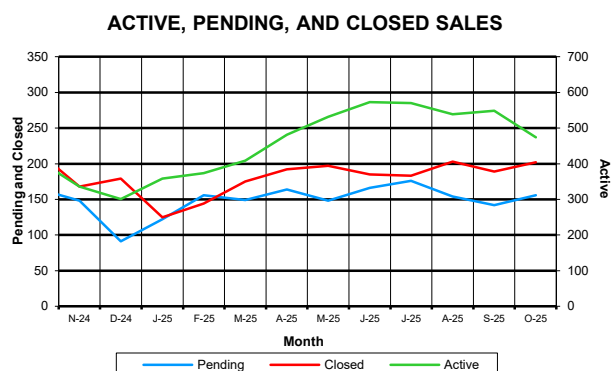
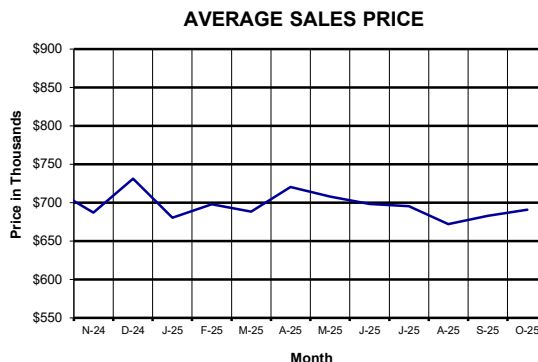
| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 828 | 64 | 165 | 42 | 300 | 1,508,615 |
| Apr-25 | 1,044 | 57 | 187 | 41 | 284 | 1,767,156 |
| May-25 | 929 | 72 | 157 | 33 | 301 | 1,532,787 |
| Jun-25 | 816 | 77 | 156 | 43 | 304 | 1,465,431 |
| Jul-25 | 709 | 81 | 126 | 57 | 272 | 1,398,415 |
| Aug-25 | 628 | 84 | 147 | 42 | 241 | 1,377,322 |
| Sep-25 | 629 | 65 | 200 | 31 | 236 | 1,249,000 |
| Oct-25 | 690 | 83 | 174 | 50 | 380 | 1,519,079 |



E. Contra Costa SFD Monthly MLS Survey

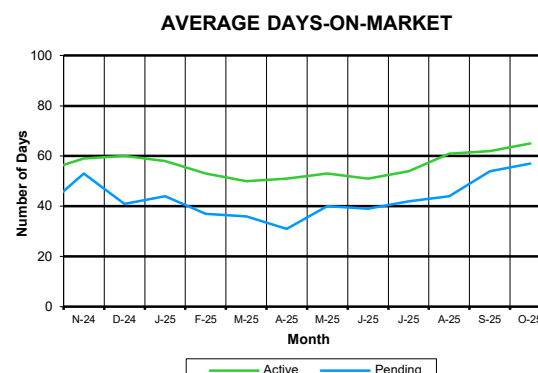
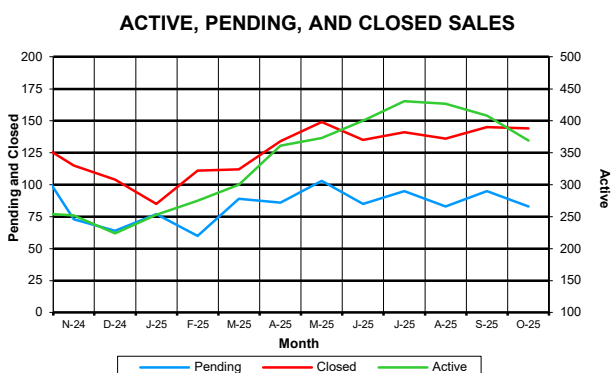
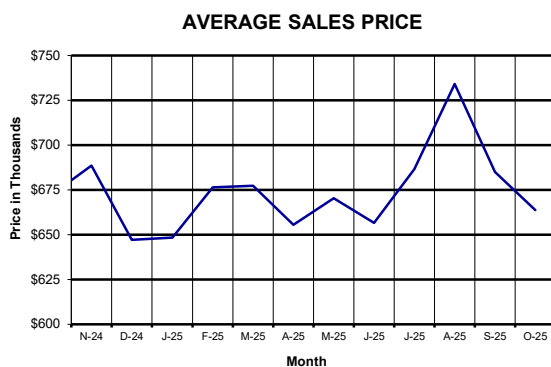
Antioch, Bay Point, Brentwood, Oakley, Pittsburg

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 409 | 51 | 149 | 30 | 175 | 688,556 |
| Apr-25 | 481 | 46 | 164 | 37 | 192 | 720,515 |
| May-25 | 532 | 48 | 148 | 28 | 197 | 707,886 |
| Jun-25 | 573 | 49 | 166 | 34 | 185 | 698,506 |
| Jul-25 | 570 | 54 | 176 | 38 | 183 | 695,655 |
| Aug-25 | 539 | 59 | 154 | 40 | 203 | 672,132 |
| Sep-25 | 549 | 56 | 142 | 44 | 189 | 683,043 |
| Oct-25 | 474 | 65 | 156 | 40 | 202 | 690,996 |



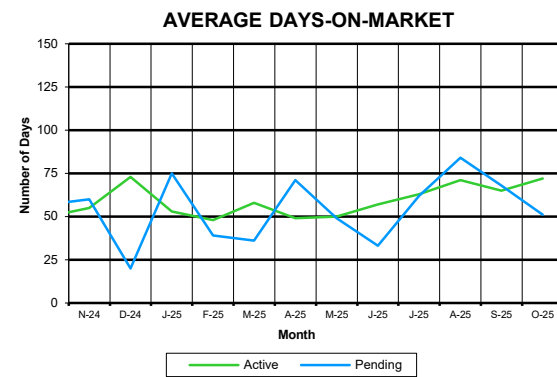
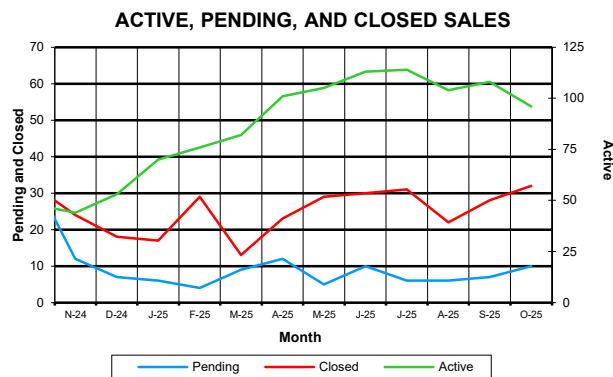
Fairfield-Vacaville SFD Monthly MLS Survey

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 300 | 50 | 89 | 36 | 112 | 677,303 |
| Apr-25 | 361 | 51 | 86 | 31 | 134 | 655,602 |
| May-25 | 373 | 53 | 103 | 40 | 149 | 670,375 |
| Jun-25 | 400 | 51 | 85 | 39 | 135 | 656,602 |
| Jul-25 | 431 | 54 | 95 | 42 | 141 | 686,578 |
| Aug-25 | 427 | 61 | 83 | 44 | 136 | 734,219 |
| Sep-25 | 408 | 62 | 95 | 54 | 145 | 684,981 |
| Oct-25 | 369 | 65 | 83 | 57 | 144 | 663,814 |



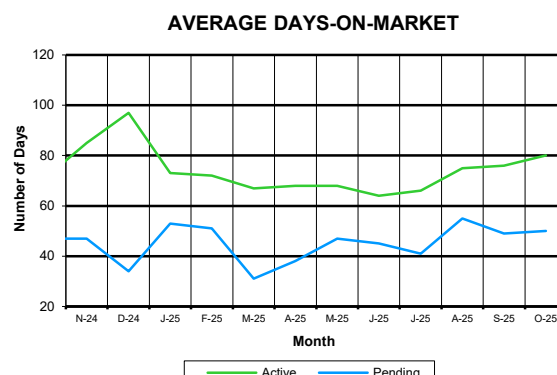
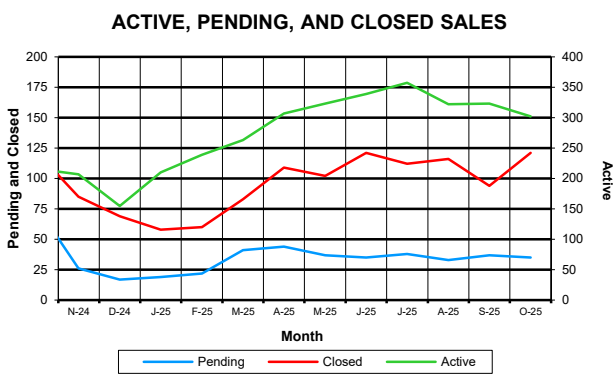
Santa Rosa Attd. Monthly MLS Survey

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 82 | 58 | 9 | 36 | 13 | 485,926 |
| Apr-25 | 101 | 49 | 12 | 71 | 23 | 630,050 |
| May-25 | 105 | 50 | 5 | 49 | 29 | 556,269 |
| Jun-25 | 113 | 57 | 10 | 33 | 30 | 643,866 |
| Jul-25 | 114 | 63 | 6 | 62 | 31 | 537,534 |
| Aug-25 | 104 | 71 | 6 | 84 | 22 | 626,681 |
| Sep-25 | 108 | 65 | 7 | 68 | 28 | 550,360 |
| Oct-25 | 96 | 72 | 10 | 51 | 32 | 591,104 |



Santa Rosa SFD Monthly MLS Survey

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 263 | 67 | 41 | 31 | 83 | 866,360 |
| Apr-25 | 307 | 68 | 44 | 38 | 109 | 895,130 |
| May-25 | 323 | 68 | 37 | 47 | 102 | 846,835 |
| Jun-25 | 339 | 64 | 35 | 45 | 121 | 918,846 |
| Jul-25 | 357 | 66 | 38 | 41 | 112 | 902,473 |
| Aug-25 | 322 | 75 | 33 | 55 | 116 | 853,437 |
| Sep-25 | 323 | 76 | 37 | 49 | 94 | 824,935 |
| Oct-25 | 302 | 80 | 35 | 50 | 121 | 808,297 |



THE RYNESS REPORT

A New Home Sales, Marketing & Research Company

Sponsored by:



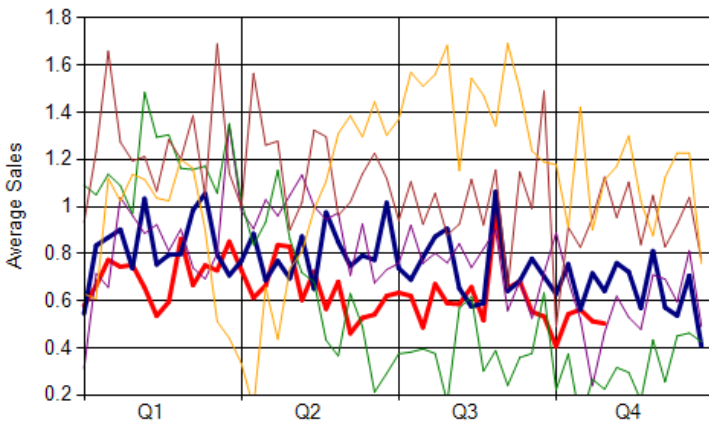
Central Valley

Week 44

Ending: Sunday, November 2, 2025







| Counties / Groups | | | | | | | | Avg. Sales | Year to Date | | Prev. 13 Wks. | | |
|-----------------------|--|-----------------|----------|---------|-------|---------|-----------|------------|--------------|-------|---------------|-------|------|
| | | | Projects | Traffic | Sales | Cancels | Net Sales | | Avg. | Diff. | Avg. | Diff. | |
| Tracy/Mountain House | | | 24 | 203 | 11 | 1 | 10 | 0.42 | 0.49 | -15% | 0.44 | -5% | |
| San Joaquin County | | | 60 | 466 | 41 | 7 | 34 | 0.57 | 0.62 | -9% | 0.60 | -6% | |
| Stanislaus County | | | 14 | 99 | 9 | 1 | 8 | 0.57 | 0.84 | -32% | 0.83 | -31% | |
| Merced County | | | 13 | 103 | 7 | 0 | 7 | 0.54 | 0.75 | -28% | 0.70 | -23% | |
| Madera County | | | 19 | 546 | 13 | 0 | 13 | 0.68 | 0.73 | -7% | 0.77 | -11% | |
| Fresno County | | | 25 | 290 | 7 | 1 | 6 | 0.24 | 0.61 | -61% | 0.46 | -48% | |
| Current Week Totals | | Traffic : Sales | 19 : 1 | 155 | 1707 | 88 | 10 | 78 | 0.50 | 0.64 | -21% | 0.60 | -16% |
| Per Project Average | | | | 11 | 0.57 | 0.06 | 0.50 | | | | | | |
| Year Ago - 11/03/2024 | | Traffic : Sales | 16 : 1 | 131 | 1545 | 97 | 13 | 84 | 0.64 | 0.78 | -18% | 0.71 | -10% |
| % Change | | | | 18% | 10% | -9% | -23% | -7% | -22% | -18% | -16% | | |

52 Weeks Comparison



Year to Date Averages Through Week 44

Annual

| Graph Legend | Year | Avg. Weekly Projects | Avg. Weekly Traffic | Avg. Weekly Sales | Avg. Weekly Cancels | Avg. Project Sales | Year End Avg. Proj. Sales |
|---|------|----------------------|---------------------|-------------------|---------------------|--------------------|---------------------------|
|  | 2020 | 86 | 21 | 1.32 | 0.19 | 1.12 | 1.11 |
|  | 2021 | 105 | 15 | 1.24 | 0.12 | 1.12 | 1.09 |
|  | 2022 | 101 | 13 | 0.92 | 0.23 | 0.69 | 0.64 |
|  | 2023 | 109 | 13 | 0.95 | 0.14 | 0.80 | 0.77 |
|  | 2024 | 124 | 12 | 0.90 | 0.12 | 0.78 | 0.76 |
|  | 2025 | 140 | 13 | 0.75 | 0.11 | 0.64 | 0.64 |
| % Change: | | 12% | 5% | -17% | -7% | -18% | -16% |

* Averages rounded for presentation. Change % calculated on actual numbers.



WEEKLY FINANCIAL NEWS

| Financing | | | Market Commentary |
|-------------|-------|-------|--|
| CONV | RATE | APR | A potential break in Fed easing could have some implications for the housing market as a lower rate environment many have been a factor in the recent dip in mortgage rates. According to Freddie Mac, the average 30-year fixed mortgage rate declined by 68 bps from early June to late October. Some of this downward momentum appears to have reversed following the FOMC meeting, causing rates to rise by 20 bps from Tuesday to Thursday, according to Mortgage News Daily. Even if mortgage rates were to stay close to 6.0% for the foreseeable future, we are unlikely to see a full rebound in housing market activity in the near term. Pending home sales were flat in October, likely reflecting a combination of the weakening labor market, high home prices and some payback from a jump in sales in September. Some buyers may also be discouraged by still-high home prices. Although price appreciation is still softer today than historical trends, the S&P Cotality Case-Shiller National Home Price Index rose on a seasonally adjusted monthly basis in August for the first time since February. Source: Wells Fargo Bank Weekly Economic & Financial Commentary |
| FHA | 5.88% | 6.03% | |
| | 5.50% | 6.36% | |
| 10 Yr Yield | 4.12% | | |
| | | | |

| Development Name | Developer | City Code | Notes | Type | Projects Participating: 24 | | | | | | | | | |
|---|------------------|-----------|--------------------------|------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| Tracy Tracy/Mountain House | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| | | | | | | | | | | | | | | |
| Lotus at Lakeshore | Century | MH | | DTMU | 87 | 0 | 0 | 11 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Malana at Lakeview | Century | MH | | DTMU | 61 | 0 | 2 | 4 | 0 | 0 | 1 | 1 | 0.06 | 0.06 |
| Banbury Park at Creekside | Lennar | MH | | DTMU | 110 | 4 | 7 | 5 | 1 | 0 | 96 | 34 | 1.04 | 0.77 |
| Boulder at Tracy Hills | Lennar | TH | | DTMU | 139 | 5 | 7 | 11 | 1 | 0 | 24 | 19 | 0.39 | 0.43 |
| Cairnway at Tracy Hills | Lennar | TH | | DTMU | 115 | 5 | 7 | 6 | 0 | 0 | 22 | 14 | 0.33 | 0.32 |
| Crestwick at Tracy Hills | Lennar | TH | | DTMU | 131 | 0 | 6 | 6 | 0 | 0 | 26 | 20 | 0.41 | 0.45 |
| Fairgrove at Tracy Hills | Lennar | TH | | DTMU | 149 | 0 | 3 | 12 | 1 | 0 | 123 | 34 | 0.85 | 0.77 |
| Greenwood at Tracy Hills | Lennar | TH | | DTMU | 150 | 5 | 8 | 8 | 1 | 0 | 130 | 36 | 0.89 | 0.82 |
| Hillview | Lennar | TH | | DTMU | 214 | 3 | 5 | 11 | 1 | 0 | 190 | 40 | 1.07 | 0.91 |
| Lugano at Lakeshore | Lennar | MH | | DTMU | 134 | 0 | 6 | 5 | 0 | 0 | 22 | 19 | 0.50 | 0.43 |
| Maggiore at Lakeshore | Lennar | MH | | DTMU | 113 | 4 | 6 | 4 | 1 | 0 | 19 | 19 | 0.43 | 0.43 |
| Mezzano at Lakeshore | Lennar | MH | | DTMU | 126 | 6 | 8 | 4 | 1 | 0 | 14 | 14 | 0.32 | 0.32 |
| Parson Place at Creekside | Lennar | MH | | ATMU | 144 | 0 | 6 | 5 | 0 | 0 | 96 | 40 | 1.04 | 0.91 |
| Rangewood at Tracy Hills | Lennar | TH | | DTMU | 97 | 0 | 3 | 5 | 0 | 0 | 17 | 11 | 0.28 | 0.25 |
| Ridgerton at Tracy Hills | Lennar | TH | | DTMU | 89 | 0 | 4 | 8 | 0 | 1 | 23 | 15 | 0.36 | 0.34 |
| Rockingham at Tracy Hills | Lennar | TH | | DTMU | 69 | 0 | 6 | 11 | 0 | 0 | 27 | 20 | 0.46 | 0.45 |
| Slateshire at Tracy Hills | Lennar | TH | | DTMU | 86 | 6 | 8 | 24 | 1 | 0 | 29 | 22 | 0.48 | 0.50 |
| Turano at Lakeshore | Lennar | MH | | DTMU | 130 | 4 | 7 | 13 | 1 | 0 | 27 | 26 | 0.61 | 0.59 |
| Cypress at Avina | Pulte | MH | | DTMU | 31 | 2 | 7 | 9 | 1 | 0 | 13 | 13 | 0.36 | 0.36 |
| Laurel at Avina | Pulte | MH | | DTMU | 50 | 0 | 6 | 5 | 0 | 0 | 7 | 7 | 0.27 | 0.27 |
| Sequoia at Avina | Pulte | MH | | DTMU | 82 | 0 | 6 | 12 | 0 | 0 | 16 | 16 | 0.61 | 0.61 |
| Langston at Mountain House | Shea | MH | | ATMU | 302 | 0 | 3 | 1 | 1 | 0 | 299 | 26 | 0.99 | 0.59 |
| Silverleaf at Lakeshore | Taylor Morrison | MH | | DTMU | 88 | 0 | 4 | 6 | 0 | 0 | 11 | 11 | 0.41 | 0.41 |
| Trailview at Lakeshore | Taylor Morrison | MH | | DTMU | 116 | 0 | 8 | 17 | 0 | 0 | 8 | 8 | 0.29 | 0.29 |
| TOTALS: No. Reporting: 24 | Avg. Sales: 0.42 | | Traffic to Sales: 18 : 1 | | | | 133 | 203 | 11 | 1 | 1240 | 465 | Net: 10 | |
| City Codes: MH = Mountain House, TH = Tracy Hills | | | | | | | | | | | | | | |

| San Joaquin Stockton/Lodi | | | | | Projects Participating: 11 | | | | | | | | | |
|--------------------------------------|-------------------|------------------|------|-------------------------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Sonterra | K Hovnanian | LD | DTMU | 83 | 0 | 6 | 5 | 1 | 0 | 30 | 23 | 0.43 | 0.52 | |
| Parkside at Kennedy Ranch | KB Home | SK | DTMU | 99 | 5 | 8 | 11 | 1 | 0 | 12 | 12 | 0.79 | 0.79 | |
| The Preserve at Creekside | KB Home | SK | DTMU | 128 | 0 | 6 | 4 | 0 | 1 | 114 | 34 | 0.82 | 0.77 | |
| Vintage Oak at Gateway | KB Home | LD | DTMU | 88 | 4 | 7 | 3 | 1 | 0 | 63 | 43 | 0.84 | 0.98 | |
| Breakers Cove at Westlake | Lennar | SK | DTST | 110 | 3 | 8 | 10 | 2 | 0 | 59 | 42 | 0.96 | 0.95 | |
| Breezes at Westlake | Lennar | SK | DTMU | 69 | 4 | 7 | 10 | 2 | 0 | 62 | 42 | 0.98 | 0.95 | |
| Lakeside at Westlake | Lennar | SK | DTMU | 136 | 0 | 5 | 0 | 0 | 0 | 38 | 36 | 0.73 | 0.82 | |
| Shoreside at Westlake | Lennar | SK | DTMU | 117 | 0 | 2 | 0 | 0 | 0 | 115 | 25 | 0.79 | 0.57 | |
| Waterfront at Westlake | Lennar | SK | DTMU | 62 | 0 | 4 | 0 | 0 | 0 | 29 | 25 | 0.55 | 0.57 | |
| Waterways at Westlake | Lennar | SK | DTMU | 125 | 4 | 6 | 5 | 1 | 0 | 92 | 48 | 1.14 | 1.09 | |
| The Preserve at Gateway | Richmond American | LD | DTMU | 85 | 4 | 5 | 12 | 3 | 1 | 59 | 48 | 0.95 | 1.09 | |
| TOTALS: No. Reporting: 11 | | Avg. Sales: 0.82 | | Traffic to Sales: 5 : 1 | | | | 64 | 60 | 11 | 2 | 673 | 378 | Net: 9 |
| City Codes: LD = Lodi, SK = Stockton | | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | Projects Participating: 49 | | | | | | | | | |
|----------------------------------|-------------------|-----------|-------|------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| San Joaquin San Joaquin County | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Griffin Park | Atherton | MN | Rsv's | DTMU | 267 | 0 | 3 | 34 | 2 | 0 | 264 | 18 | 1.17 | 0.41 |
| Villa Bellissima | Century | MN | | DTMU | 110 | 3 | 5 | 9 | 3 | 0 | 101 | 60 | 1.40 | 1.36 |
| Alpine at Villa Ticino | DR Horton | MN | | DTMU | 134 | 5 | 8 | 18 | 2 | 1 | 91 | 57 | 1.38 | 1.30 |
| Eagles Landing | DR Horton | LP | | DTST | 95 | 0 | 4 | 2 | 0 | 0 | 77 | 58 | 1.36 | 1.32 |
| Mariposa | K Hovnanian | LP | | DTMU | 66 | 0 | 6 | 4 | 1 | 1 | 22 | 22 | 0.59 | 0.59 |
| Meridian at The Estates | K Hovnanian | MN | | DTST | 83 | 0 | 0 | 14 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Pacifica at Stanford Crossing | K Hovnanian | LP | | DTMU | 101 | 0 | 2 | 6 | 0 | 0 | 68 | 35 | 0.82 | 0.80 |
| Rosewood at The Estates | K Hovnanian | MN | | DTMU | 90 | 0 | 4 | 13 | 0 | 0 | 1 | 1 | 0.54 | 0.54 |
| Arcadia at Stanford Crossing | KB Home | LP | | DTMU | 81 | 6 | 8 | 10 | 3 | 0 | 59 | 27 | 0.73 | 0.61 |
| Cielo at Villa Ticino | KB Home | MN | | DTST | 117 | 0 | 4 | 5 | 1 | 1 | 61 | 36 | 1.01 | 0.82 |
| Terra at Villa Ticino | KB Home | MN | | DTMU | 118 | 0 | 6 | 4 | 0 | 0 | 76 | 34 | 0.87 | 0.77 |
| Capri at River Islands | Kiper | LP | | DTMU | 84 | 0 | 5 | 24 | 0 | 0 | 51 | 20 | 0.60 | 0.45 |
| Serena at River Islands | Kiper | LP | | DTMU | 93 | 3 | 6 | 22 | 1 | 0 | 14 | 14 | 0.48 | 0.48 |
| Skye II at River Islands | Kiper | LP | | DTMU | 62 | 0 | 2 | 12 | 0 | 0 | 38 | 20 | 0.56 | 0.45 |
| Chelsey at The Trails | Lennar | MN | | DTMU | 100 | 0 | 1 | 2 | 1 | 0 | 99 | 34 | 0.89 | 0.77 |
| Driftway at River Islands | Lennar | LP | | DTMU | 95 | 0 | 3 | 10 | 0 | 0 | 66 | 30 | 0.89 | 0.68 |
| Gilmore at Denali | Lennar | MN | | DTMU | 111 | 7 | 8 | 13 | 1 | 0 | 22 | 22 | 0.53 | 0.53 |
| Heritage at River Island | Lennar | LP | | DTST | 79 | 0 | 5 | 2 | 0 | 0 | 5 | 5 | 0.31 | 0.31 |
| Howden at The Trails | Lennar | MN | | DTMU | 103 | 0 | 4 | 5 | 0 | 0 | 99 | 27 | 0.89 | 0.61 |
| Meridian at River Island | Lennar | LP | | DTMU | 51 | 0 | 4 | 10 | 1 | 0 | 7 | 7 | 0.37 | 0.37 |
| Aspen at Villa Ticino | Meritage | MN | | DTMU | 172 | 0 | 3 | 0 | 0 | 0 | 28 | 26 | 0.62 | 0.59 |
| Denali 50's - Alder Grove | Meritage | MN | | DTMU | 208 | 0 | 6 | 0 | 1 | 0 | 78 | 33 | 0.91 | 0.75 |
| Eastwood at Machado Ranch | Meritage | MN | | DTMU | 136 | 0 | 6 | 0 | 0 | 0 | 18 | 17 | 0.41 | 0.39 |
| Hawthorn at Arbor Bend | Meritage | MN | | DTMU | 212 | 0 | 5 | 0 | 0 | 0 | 207 | 24 | 0.97 | 0.55 |
| Heston at Machado Ranch | Meritage | MN | | DTMU | 53 | 2 | 6 | 0 | 1 | 0 | 20 | 20 | 0.45 | 0.45 |
| Amber at Oakwood Trails | Pulte | MN | | DTMU | 97 | 4 | 7 | 5 | 2 | 0 | 77 | 27 | 0.84 | 0.61 |
| Lilac at Oakwood Trails | Pulte | MN | | DTMU | 125 | 0 | 3 | 1 | 0 | 0 | 72 | 30 | 0.79 | 0.68 |
| Mainstay at River Islands | Pulte | LP | | DTMU | 77 | 0 | 1 | 14 | 2 | 0 | 3 | 3 | 0.19 | 0.19 |
| The Shores at River Islands | Pulte | LP | | DTMU | 53 | 0 | 7 | 13 | 0 | 0 | 41 | 17 | 0.45 | 0.39 |
| Willow at Oakwood Trails | Pulte | MN | | DTMU | 92 | 3 | 6 | 1 | 1 | 0 | 64 | 26 | 0.70 | 0.59 |
| Del Webb at River Island | Pulte/Del Webb | LP | | AAAT | 578 | 0 | 5 | 20 | 0 | 0 | 25 | 21 | 0.44 | 0.48 |
| Artisan at Griffin Park | Raymus | MN | | DTMU | 80 | 0 | 5 | 10 | 0 | 0 | 60 | 14 | 0.61 | 0.32 |
| Strand Collection at The Trails | Raymus | MN | | DTST | 61 | 0 | 3 | 0 | 0 | 0 | 32 | 19 | 0.54 | 0.43 |
| Encore II at Stanford Crossing | Richmond American | LP | | DTMU | 104 | 0 | 3 | 6 | 1 | 0 | 99 | 57 | 0.79 | 1.30 |
| Villa Ticino | Richmond American | MN | | DTMU | 100 | 0 | 5 | 2 | 0 | 0 | 56 | 17 | 0.46 | 0.39 |
| Juniper at Oakwood Trails | Taylor Morrison | MN | | DTMU | 110 | 0 | 5 | 9 | 0 | 0 | 101 | 35 | 0.97 | 0.80 |
| Paddlewheel at River Islands | Taylor Morrison | LP | | DTMU | 105 | 0 | 5 | 15 | 0 | 0 | 28 | 28 | 0.65 | 0.64 |
| Poppy at Oakwood Trails | Taylor Morrison | MN | | DTMU | 133 | 0 | 5 | 6 | 2 | 1 | 101 | 38 | 0.97 | 0.86 |
| Sage at Oakwood Trails | Taylor Morrison | MN | | DTMU | 113 | 0 | 7 | 18 | 0 | 0 | 93 | 29 | 0.89 | 0.66 |
| Bridgeway at River Islands | The New Home Co | LP | | DTMU | 162 | 0 | 3 | 4 | 0 | 0 | 8 | 8 | 0.40 | 0.40 |
| Chantara at River Islands | TRI Pointe | LP | | DTMU | 68 | 0 | 6 | 7 | 0 | 0 | 24 | 15 | 0.37 | 0.34 |
| Journey at Stanford Crossing | TRI Pointe | LP | | DTMU | 81 | 0 | 1 | 1 | 0 | 0 | 80 | 15 | 0.46 | 0.34 |
| The Tides at River Islands | TRI Pointe | LP | | DTMU | 152 | 0 | 5 | 8 | 0 | 0 | 3 | 3 | 0.20 | 0.20 |
| Dawn at The Collective | Trumark | MN | | AASF | 76 | 0 | 4 | 2 | 0 | 0 | 59 | 18 | 0.31 | 0.41 |
| Origin at the Collective 2.0 | Trumark | MN | | AASF | 41 | 4 | 7 | 1 | 1 | 0 | 23 | 15 | 0.20 | 0.34 |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|--|------------------|-----------|--------------------------|------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| San Joaquin San Joaquin County (Continued ...) | | | | | Projects Participating: 49 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sls /Week | Av. Sls /YTD |
| Vida at The Collective | Trumark | MN | | AASF | 103 | 0 | 1 | 2 | 0 | 0 | 84 | 20 | 0.43 | 0.45 |
| Hideaway II at River Islands | Van Daele | LP | | ATST | 108 | 3 | 6 | 19 | 2 | 0 | 94 | 21 | 0.53 | 0.48 |
| Monterey at River Islands | Van Daele | LP | | DTMU | 75 | 0 | 5 | 7 | 0 | 0 | 22 | 22 | 0.54 | 0.54 |
| Westwind at River Islands | Van Daele | LP | | DTMU | 87 | 2 | 6 | 16 | 1 | 1 | 29 | 29 | 0.44 | 0.66 |
| TOTALS: No. Reporting: 49 | Avg. Sales: 0.51 | | Traffic to Sales: 14 : 1 | | | | 225 | 406 | 30 | 5 | 2850 | 1174 | Net: 25 | |
| City Codes: MN = Manteca, LP = Lathrop | | | | | | | | | | | | | | |

| Stanislaus Modesto | | | | | Projects Participating: 3 | | | | | | | | | |
|--------------------------|---------|------------------|-----|-----------------------|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Autumnwood at Tivoli | KB Home | MO | New | DTST | 141 | 0 | 0 | 9 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Hayden at Tivoli | KB Home | MO | New | DTMU | 91 | 0 | 0 | 5 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Summerfield at Tivoli | KB Home | MO | New | DTST | 136 | 0 | 0 | 10 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| TOTALS: No. Reporting: 3 | | Avg. Sales: 0.00 | | Traffic to Sales: N/A | | | | 0 | 24 | 0 | 0 | 0 | 0 | Net: 0 |
| City Codes: MO = Modesto | | | | | | | | | | | | | | |

| Stanislaus Stanislaus County | | | | | Projects Participating: 10 | | | | | | | | | |
|--|-----------|------------------|------|-------------------------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Meadows at Baldwin Ranch | DR Horton | PR | DTMU | 156 | 0 | 1 | 6 | 1 | 0 | 155 | 86 | 1.74 | 1.95 | |
| Trestle | DR Horton | WF | DTST | 82 | 0 | 2 | 5 | 1 | 0 | 3 | 3 | 0.72 | 0.72 | |
| Acacia at Patterson Ranch | KB Home | PR | DTMU | 80 | 2 | 5 | 12 | 1 | 1 | 75 | 31 | 0.59 | 0.70 | |
| Enclave at Crossroads West | KB Home | RB | DTST | 114 | 5 | 8 | 3 | 2 | 0 | 82 | 54 | 1.32 | 1.23 | |
| Heritage at Parkwood | KB Home | HG | DTMU | 99 | 3 | 7 | 14 | 1 | 0 | 74 | 44 | 0.71 | 1.00 | |
| Orchards at Parkwood | KB Home | HG | DTMU | 299 | 4 | 7 | 15 | 1 | 0 | 87 | 39 | 0.83 | 0.89 | |
| Sycamore at Patterson Ranch | KB Home | PR | DTMU | 75 | 0 | 4 | 1 | 0 | 0 | 69 | 32 | 0.61 | 0.73 | |
| Bradford at Baldwin Ranch | Lennar | PR | DTST | 63 | 4 | 6 | 11 | 1 | 0 | 29 | 29 | 0.88 | 0.88 | |
| Holly Oak at Baldwin Ranch | Lennar | PR | DTMU | 63 | 0 | 4 | 0 | 0 | 0 | 54 | 24 | 0.65 | 0.55 | |
| Magnolia at Baldwin Ranch | Lennar | PR | DTMU | 71 | 0 | 3 | 4 | 0 | 0 | 68 | 30 | 0.82 | 0.68 | |
| TOTALS: No. Reporting: 10 | | Avg. Sales: 0.70 | | Traffic to Sales: 9 : 1 | | | | 47 | 71 | 8 | 1 | 696 | 372 | Net: 7 |
| City Codes: PR = Patterson, WF = Waterford, RB = Riverbank, HG = Hughson | | | | | | | | | | | | | | |

| Stanislaus Turlock | | | | | Projects Participating: 1 | | | | | | | | | |
|--------------------------|--------|------------------|------|-------------------------|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sls /Week | Av. Sls /YTD |
| Marcona | Bright | KY | DTMU | 116 | 4 | 5 | 4 | 1 | 0 | 104 | 22 | 0.58 | 0.50 | |
| TOTALS: No. Reporting: 1 | | Avg. Sales: 1.00 | | Traffic to Sales: 4 : 1 | | | 5 | 4 | 1 | 0 | 104 | 22 | Net: 1 | |
| City Codes: KY = Keyes | | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|---|-----------------|------------------|-------|--------------------------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| Merced County Merced County | | | | | Projects Participating: 13 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Crest View | Century | MD | | DTMU | 104 | 9 | 11 | 5 | 1 | 0 | 66 | 24 | 0.72 | 0.55 |
| Solera III | Century | MD | | DTST | 64 | 3 | 7 | 9 | 0 | 0 | 24 | 20 | 0.45 | 0.45 |
| Sundial at Bellevue Ranch | Century | MD | | DTST | 95 | 6 | 8 | 7 | 1 | 0 | 68 | 45 | 1.04 | 1.02 |
| Harvest Hills | DR Horton | LB | | DTST | 271 | 5 | 8 | 19 | 2 | 0 | 84 | 81 | 1.95 | 1.84 |
| The Pointe at Stonecreek | Legacy | LB | | DTMU | 109 | 0 | 4 | 8 | 0 | 0 | 96 | 27 | 0.44 | 0.61 |
| Sierra Heights | Lennar | LB | | DTST | 51 | 3 | 7 | 13 | 2 | 0 | 16 | 16 | 0.76 | 0.76 |
| Bellevue Ranch | Stonefield Home | MD | | DTST | 228 | 0 | 3 | 8 | 0 | 0 | 142 | 34 | 0.67 | 0.77 |
| Crossing at River Oaks | Stonefield Home | MD | | DTST | 141 | 0 | 3 | 9 | 0 | 0 | 1 | 1 | 0.32 | 0.32 |
| Cypress Terrace | Stonefield Home | MD | | DTST | 260 | 0 | 8 | 0 | 0 | 0 | 190 | 25 | 0.59 | 0.57 |
| Renaissance | Stonefield Home | MD | | DTST | 154 | 0 | 6 | 7 | 0 | 0 | 17 | 17 | 0.40 | 0.40 |
| Southpointe | Stonefield Home | LB | | DTST | 79 | 0 | 5 | 10 | 1 | 0 | 55 | 21 | 0.56 | 0.48 |
| Stone Ridge West | Stonefield Home | MD | | ATST | 108 | 0 | 6 | 8 | 0 | 0 | 13 | 13 | 0.62 | 0.62 |
| Villas II, The | Stonefield Home | LB | | DTST | 191 | 0 | 6 | 0 | 0 | 0 | 136 | 0 | 0.55 | 0.00 |
| TOTALS: No. Reporting: 13 | | Avg. Sales: 0.54 | | Traffic to Sales: 15 : 1 | | | | 82 | 103 | 7 | 0 | 908 | 324 | Net: 7 |
| City Codes: MD = Merced, LB = Los Banos | | | | | | | | | | | | | | |

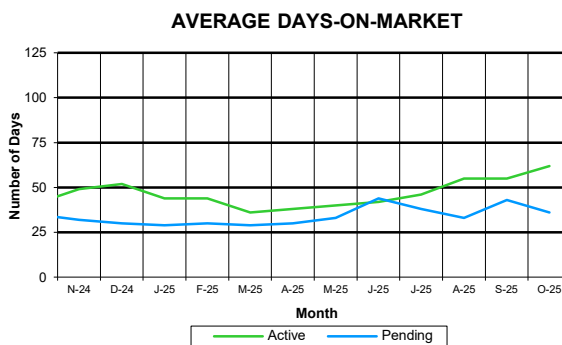
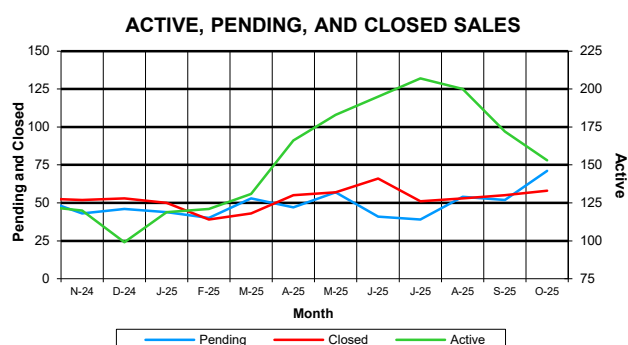
| Madera County Madera County | | | | | Projects Participating: 19 | | | | | | | | | |
|---|-----------|------------------|------|--------------------------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Orchard View | Century | CW | DTST | 203 | 0 | 1 | 0 | 0 | 0 | 46 | 46 | 1.30 | 1.30 | |
| Riverstone - Calligraphy | Lennar | MDA | DTMU | 102 | 0 | 4 | 143 | 0 | 0 | 33 | 33 | 1.07 | 1.07 | |
| Riverstone - Cancion | Lennar | MDA | DTMU | 45 | 0 | 5 | 105 | 1 | 0 | 35 | 35 | 1.00 | 1.00 | |
| Riverstone - Celestial | Lennar | MDA | DTST | 31 | 1 | 3 | 20 | 2 | 0 | 28 | 28 | 1.22 | 1.22 | |
| Riverstone - Frontier | Lennar | MDA | DTMU | 52 | 0 | 3 | 40 | 1 | 0 | 37 | 37 | 1.61 | 1.61 | |
| Riverstone - Skye | Lennar | MDA | DTMU | 81 | 0 | 4 | 0 | 0 | 0 | 77 | 17 | 0.66 | 0.39 | |
| Riverstone - Skye II | Lennar | MDA | DTST | 85 | 0 | 4 | 0 | 0 | 0 | 10 | 10 | 0.71 | 0.71 | |
| Riverstone - Solana | Lennar | MDA | DTST | 63 | 0 | 4 | 83 | 0 | 0 | 31 | 31 | 1.92 | 1.92 | |
| Riverstone - Treasures | Lennar | MDA | DTMU | 85 | 0 | 4 | 40 | 0 | 0 | 56 | 56 | 1.29 | 1.27 | |
| Riverstone - Valencia | Lennar | MDA | DTMU | 47 | 4 | 6 | 36 | 4 | 0 | 32 | 32 | 0.91 | 0.91 | |
| Tesoro Viejo - Calligraphy | Lennar | MDA | DTMU | 24 | 0 | 3 | 0 | 1 | 0 | 21 | 21 | 0.65 | 0.65 | |
| Tesoro Viejo - Choral | Lennar | MDA | DTMU | 20 | 0 | 4 | 22 | 0 | 0 | 6 | 6 | 0.20 | 0.20 | |
| Tesoro Viejo - Valencia | Lennar | MDA | DTMU | 30 | 4 | 6 | 0 | 1 | 0 | 18 | 18 | 0.78 | 0.78 | |
| Ivy Tesoror Viejo | McCaffrey | MDA | DTMU | 89 | 0 | 20 | 12 | 0 | 0 | 69 | 11 | 0.36 | 0.25 | |
| Poppy at The Plaza at Tesoro Viejo | McCaffrey | MDA | DTMU | 332 | 5 | 13 | 11 | 0 | 0 | 176 | 67 | 1.04 | 1.52 | |
| Savanna at Tesoro Viejo III | McCaffrey | MDA | DTMU | 111 | 3 | 20 | 12 | 2 | 0 | 18 | 15 | 0.28 | 0.34 | |
| The Boulevard at Tesoro Viejo | McCaffrey | MDA | DTST | 183 | 5 | 22 | 8 | 0 | 0 | 126 | 43 | 1.31 | 0.98 | |
| Encore at Riverstone | Woodside | MDA | DTMU | 95 | 0 | 2 | 7 | 1 | 0 | 47 | 8 | 0.19 | 0.18 | |
| Ovation at Riverstone | Woodside | MDA | DTMU | 145 | 0 | 3 | 7 | 0 | 0 | 83 | 12 | 0.33 | 0.27 | |
| TOTALS: No. Reporting: 19 | | Avg. Sales: 0.68 | | Traffic to Sales: 42 : 1 | | | | 131 | 546 | 13 | 0 | 949 | 526 | Net: 13 |
| City Codes: CW = Chowchilla, MDA = Madera | | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|--|-------------|------------------|-------|--------------------------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| Fresno County Fresno County | | | | | Projects Participating: 25 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Terra Toscana at Fanucchi Ranch | Century | FR | | DTMU | 105 | 0 | 14 | 7 | 1 | 0 | 13 | 13 | 0.66 | 0.66 |
| Trellises | Century | FR | | DTMU | 149 | 5 | 17 | 9 | 1 | 0 | 106 | 48 | 1.15 | 1.09 |
| Aspire at Sunnyside II | K Hovnanian | FO | | DTST | 147 | 0 | 7 | 3 | 0 | 0 | 133 | 42 | 0.67 | 0.95 |
| Chaparral Ranch Dakota | K Hovnanian | FT | | DTST | 57 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Chaparral Ranch Summit | K Hovnanian | FT | | DTMU | 33 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Centrella Villas | KB Home | FR | | DTMU | 146 | 0 | 4 | 7 | 0 | 0 | 136 | 30 | 0.79 | 0.68 |
| Cielo Ranch 5000s | KB Home | CV | | DTST | 92 | 0 | 5 | 0 | 0 | 0 | 87 | 14 | 0.65 | 0.32 |
| Cielo Ranch 6000s | KB Home | CV | | DTMU | 142 | 0 | 5 | 1 | 0 | 0 | 100 | 28 | 0.77 | 0.64 |
| Edgewood at Peach Street | KB Home | FR | | DTMU | 94 | 0 | 5 | 8 | 0 | 1 | 37 | 37 | 1.05 | 1.05 |
| Parkside at Peach Street | KB Home | FR | | DTST | 107 | 0 | 3 | 5 | 3 | 0 | 47 | 47 | 1.34 | 1.34 |
| Ellingsworth- Choral Series | Lennar | CV | | DTMU | 86 | 0 | 2 | 0 | 0 | 0 | 84 | 0 | 0.69 | 0.00 |
| Fanucchi Ranch - Celestial | Lennar | FR | | DTMU | 52 | 2 | 6 | 6 | 1 | 0 | 24 | 24 | 0.80 | 0.80 |
| Fanucchi Ranch - Treasures | Lennar | FR | | DTMU | 40 | 0 | 5 | 11 | 0 | 0 | 35 | 35 | 1.00 | 1.00 |
| Heritage Grove - Orchard Series IV | Lennar | CV | | DTMU | 24 | 0 | 1 | 0 | 0 | 0 | 23 | 23 | 0.65 | 0.65 |
| Heritage Grove - Skye Series II | Lennar | CV | | DTMU | 20 | 0 | 2 | 0 | 0 | 0 | 18 | 2 | 0.24 | 0.05 |
| Heritage Grove - The Grand Series II | Lennar | CV | | DTMU | 62 | 0 | 5 | 88 | 0 | 0 | 45 | 45 | 1.96 | 1.96 |
| Juniper Hills - Calligraphy | Lennar | FR | | DTST | 10 | 0 | 1 | 0 | 0 | 0 | 9 | 9 | 0.88 | 0.88 |
| Juniper Hills- Solana | Lennar | FR | | DTST | 77 | 0 | 4 | 0 | 0 | 0 | 67 | 0 | 0.46 | 0.00 |
| Kintsu Square - Orchard Series | Lennar | FR | | DTMU | 83 | 0 | 1 | 0 | 0 | 0 | 82 | 3 | 0.83 | 0.07 |
| Kintsu Square - Treasures II | Lennar | FR | | DTST | 103 | 0 | 4 | 0 | 0 | 0 | 9 | 9 | 0.68 | 0.68 |
| Kintsu Square - Valencia | Lennar | FR | | DTST | 71 | 0 | 3 | 105 | 1 | 0 | 7 | 7 | 0.35 | 0.35 |
| Abbey Park | Woodside | FO | | DTMU | 93 | 0 | 7 | 6 | 0 | 0 | 58 | 46 | 1.02 | 1.05 |
| Canyon Ridge at The Preserve | Woodside | FT | | DTMU | 59 | 0 | 7 | 3 | 0 | 0 | 13 | 8 | 0.10 | 0.18 |
| Cottonwood Creek at The Preserve | Woodside | FT | | DTMU | 121 | 0 | 5 | 7 | 0 | 0 | 18 | 7 | 0.14 | 0.16 |
| Ivy Gate at Farmstead | Woodside | CV | | DTMU | 113 | 0 | 4 | 24 | 0 | 0 | 97 | 14 | 0.35 | 0.32 |
| TOTALS: No. Reporting: 25 | | Avg. Sales: 0.24 | | Traffic to Sales: 41 : 1 | | | | 117 | 290 | 7 | 1 | 1248 | 491 | Net: 6 |
| City Codes: FR = Fresno, FO = Fowler, FT = Friant, CV = Clovis | | | | | | | | | | | | | | |

| Central Valley | | | Projects Participating: 155 | | | | | | |
|----------------------------------|------------------|--------------------------|---|---------|------------|-----------|--------------|----------|-----------|
| | | | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Net Sales |
| GRAND TOTALS: No. Reporting: 155 | Avg. Sales: 0.50 | Traffic to Sales: 19 : 1 | 804 | 1707 | 88 | 10 | 8668 | 3752 | Net: 78 |
| Project Types: | | | AAAT = Active Adult ATT , AASF = Active Adult SFD , ATMU = Attached Move-up , ATST = Attached Starter , ATT = Single Family Attached , COHT = Condo/Hotel , CONV = Conversion , DTMU = Detached Move-up , DTST = Detached Starter , HIGH = High Rise , LOFT = Loft , MIDR = Mid-Rise , RWHS = Row Houses , SFD = Single Family Detached | | | | | | |
| Abbreviations: | | | SO = Sold Out, TSO = Temporarily Sold Out | | | | | | |

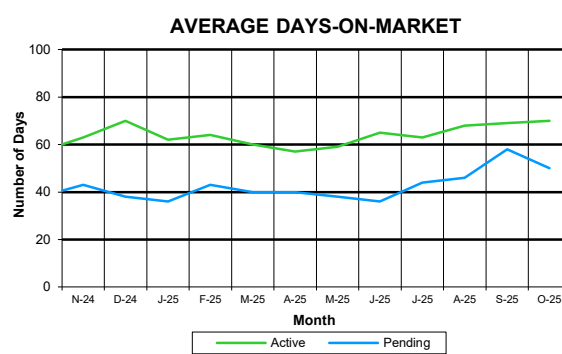
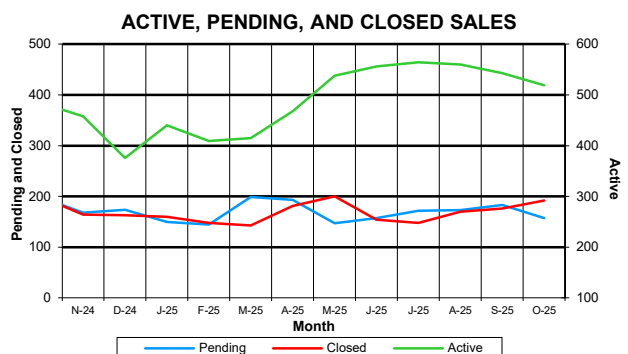
Tracy SFD Monthly MLS Survey

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 131 | 36 | 53 | 29 | 43 | 696,220 |
| Apr-25 | 166 | 38 | 47 | 30 | 55 | 708,071 |
| May-25 | 183 | 40 | 57 | 33 | 57 | 700,241 |
| Jun-25 | 195 | 42 | 41 | 44 | 66 | 694,071 |
| Jul-25 | 207 | 46 | 39 | 38 | 51 | 684,546 |
| Aug-25 | 200 | 55 | 54 | 33 | 53 | 654,114 |
| Sep-25 | 172 | 55 | 52 | 43 | 55 | 750,273 |
| Oct-25 | 153 | 62 | 71 | 36 | 58 | 715,294 |



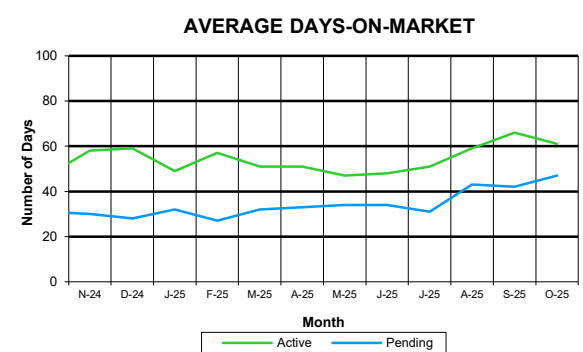
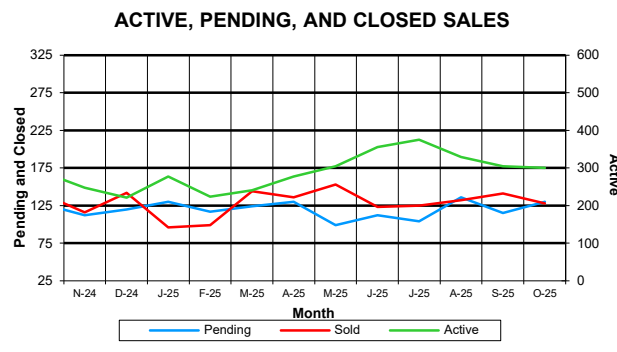
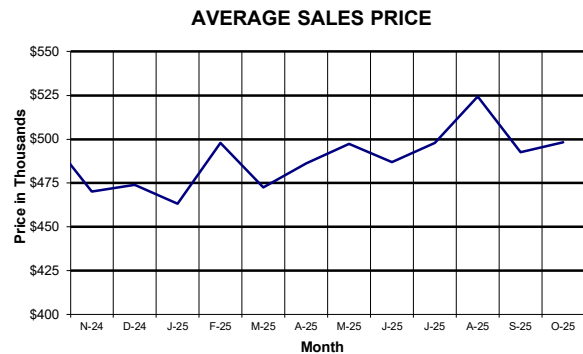
Stockton SFD Monthly MLS Survey

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 415 | 60 | 199 | 40 | 143 | 465,830 |
| Apr-25 | 468 | 57 | 193 | 40 | 181 | 487,819 |
| May-25 | 538 | 59 | 147 | 38 | 200 | 486,466 |
| Jun-25 | 556 | 65 | 157 | 36 | 154 | 466,375 |
| Jul-25 | 564 | 63 | 172 | 44 | 148 | 441,411 |
| Aug-25 | 560 | 68 | 173 | 46 | 170 | 450,012 |
| Sep-25 | 543 | 69 | 183 | 58 | 176 | 470,313 |
| Oct-25 | 519 | 70 | 157 | 50 | 192 | 454,210 |



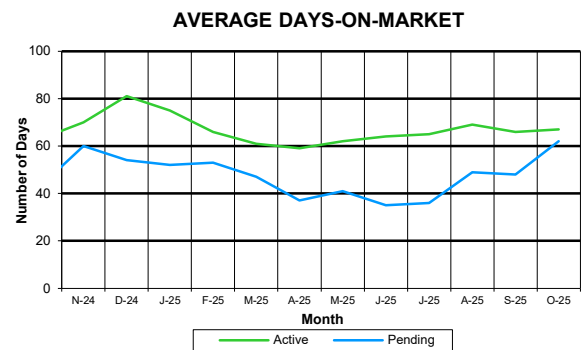
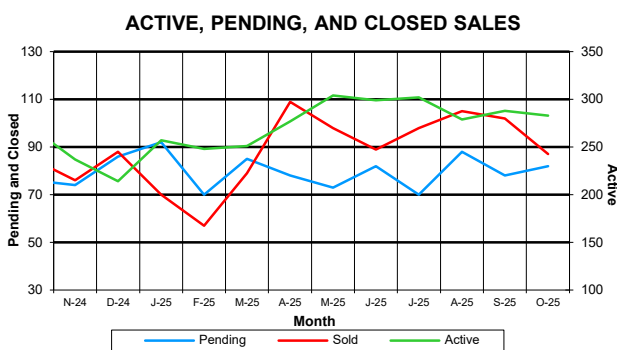
Modesto SFD Monthly MLS Survey

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 241 | 51 | 124 | 32 | 144 | 472,462 |
| Apr-25 | 277 | 51 | 130 | 33 | 136 | 486,244 |
| May-25 | 304 | 47 | 99 | 34 | 153 | 497,361 |
| Jun-25 | 355 | 48 | 112 | 34 | 123 | 486,877 |
| Jul-25 | 375 | 51 | 104 | 31 | 125 | 497,908 |
| Aug-25 | 329 | 59 | 136 | 43 | 132 | 524,322 |
| Sep-25 | 304 | 66 | 115 | 42 | 141 | 492,657 |
| Oct-25 | 300 | 61 | 130 | 47 | 128 | 498,298 |



Merced SFD Monthly MLS Survey

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 251 | 61 | 85 | 47 | 79 | 398,770 |
| Apr-25 | 277 | 59 | 78 | 37 | 109 | 419,163 |
| May-25 | 304 | 62 | 73 | 41 | 98 | 442,500 |
| Jun-25 | 299 | 64 | 82 | 35 | 89 | 441,818 |
| Jul-25 | 302 | 65 | 70 | 36 | 98 | 452,812 |
| Aug-25 | 279 | 69 | 88 | 49 | 105 | 432,348 |
| Sep-25 | 288 | 66 | 78 | 48 | 102 | 430,241 |
| Oct-25 | 283 | 67 | 82 | 62 | 87 | 402,538 |



THE RYNESS REPORT

A New Home Sales, Marketing & Research Company

Sponsored by:



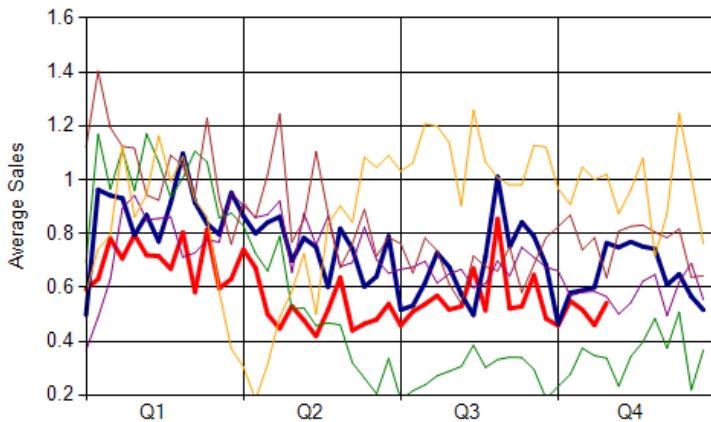
Sacramento

Week 44

Ending: Sunday, November 2, 2025

| Counties / Groups | | Projects | Traffic | Sales | Cancels | Net Sales | Avg. Sales | Year to Date Avg. Diff. | | Prev. 13 Wks. Avg. Diff. | |
|----------------------------|--|-----------------|---------|--------|---------|-----------|------------|-------------------------|------|--------------------------|------------------------|
| South Sacramento | | 49 | 335 | 36 | 5 | 31 | 0.63 | 0.60 | 6% | 0.59 | 7% |
| Central & North Sacramento | | 49 | 331 | 29 | 2 | 27 | 0.55 | 0.58 | -5% | 0.58 | -4% |
| Folsom | | 6 | 74 | 1 | 0 | 1 | 0.17 | 0.55 | -70% | 0.34 | -52% |
| El Dorado | | 10 | 68 | 5 | 0 | 5 | 0.50 | 0.49 | 2% | 0.60 | -16% |
| Placer & Nevada | | 75 | 812 | 47 | 8 | 39 | 0.52 | 0.60 | -13% | 0.54 | -4% |
| Yolo | | 6 | 26 | 2 | 1 | 1 | 0.17 | 0.39 | -57% | 0.21 | -19% |
| Northern Counties | | 17 | 82 | 12 | 1 | 11 | 0.65 | 0.66 | -1% | 0.63 | 2% |
| Current Week Totals | | Traffic : Sales | | 13 : 1 | | 212 | 1728 | 132 | 17 | 115 | 0.54 0.58 -7% 0.56 -3% |
| Per Project Average | | | | | | 8 | 0.62 | 0.08 | 0.54 | | |
| Year Ago - 11/03/2024 | | Traffic : Sales | | 14 : 1 | | 191 | 2455 | 174 | 28 | 146 | 0.76 0.75 2% 0.67 13% |
| % Change | | | | | | 11% | -30% | -24% | -39% | -21% | -29% -22% -17% |

52 Weeks Comparison



Year to Date Averages Through Week 44

Annual

| Graph Legend | Year | Avg. Weekly Projects | Avg. Weekly Traffic | Avg. Weekly Sales | Avg. Weekly Cancels | Avg. Project Sales | Year End Avg. Proj. Sales |
|--------------|------|----------------------|---------------------|-------------------|---------------------|--------------------|---------------------------|
| ■ | 2020 | 150 | 16 | 1.04 | 0.15 | 0.89 | 0.89 |
| ■ | 2021 | 162 | 17 | 0.96 | 0.10 | 0.86 | 0.85 |
| ■ | 2022 | 175 | 13 | 0.73 | 0.17 | 0.55 | 0.52 |
| ■ | 2023 | 180 | 14 | 0.84 | 0.12 | 0.72 | 0.70 |
| ■ | 2024 | 189 | 13 | 0.85 | 0.10 | 0.75 | 0.74 |
| ■ | 2025 | 200 | 12 | 0.69 | 0.10 | 0.58 | 0.58 |
| % Change: | | 6% | -8% | -19% | 3% | -22% | -21% |

* Averages rounded for presentation. Change % calculated on actual numbers.



WEEKLY FINANCIAL NEWS

| Financing | | | Market Commentary |
|--|-------|-------|--|
| | RATE | APR | A potential break in Fed easing could have some implications for the housing market as a lower rate environment many have been a factor in the recent dip in mortgage rates. According to Freddie Mac, the average 30-year fixed mortgage rate declined by 68 bps from early June to late October. Some of this downward momentum appears to have reversed following the FOMC meeting, causing rates to rise by 20 bps from Tuesday to Thursday, according to Mortgage News Daily. Even if mortgage rates were to stay close to 6.0% for the foreseeable future, we are unlikely to see a full rebound in housing market activity in the near term. Pending home sales were flat in October, likely reflecting a combination of the weakening labor market, high home prices and some payback from a jump in sales in September. Some buyers may also be discouraged by still-high home prices. Although price appreciation is still softer today than historical trends, the S&P Cotality Case-Shiller National Home Price Index rose on a seasonally adjusted monthly basis in August for the first time since February. Source: Wells Fargo Bank Weekly Economic & Financial Commentary |
| CONV | 5.88% | 6.03% | |
| FHA | 5.50% | 6.36% | |
| 10 Yr Yield | 4.12% | | |
|  | | | |

| Development Name | Developer | City Code | Notes | Type | Projects Participating: 49 | | | | | | | | | |
|--------------------------------------|---------------------|-----------|-------|------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| South Sacramento South Sacramento | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Lilly | Beazer | LN | | DTST | 75 | 0 | 4 | 8 | 0 | 0 | 11 | 11 | 0.29 | 0.29 |
| Poppy Meadows Marigold | Beazer | LN | | DTMU | 35 | 0 | 3 | 0 | 0 | 0 | 20 | 8 | 0.22 | 0.18 |
| Poppy Meadows Primrose | Beazer | LN | | DTMU | 157 | 0 | 4 | 12 | 1 | 0 | 47 | 20 | 0.51 | 0.45 |
| Parlin Oaks | Blue Mountain | GT | | DTST | 71 | 0 | 7 | 20 | 0 | 0 | 17 | 11 | 0.25 | 0.25 |
| Park Place | Century | SO | | DTST | 48 | 0 | 3 | 5 | 0 | 0 | 44 | 33 | 0.62 | 0.75 |
| Cascade at Elliott Springs | Elliott | VN | | DTMU | 173 | 0 | 4 | 21 | 0 | 0 | 68 | 35 | 0.80 | 0.80 |
| Laurel at Elliott Springs | Elliott | VN | | DTMU | 233 | 0 | 4 | 14 | 0 | 0 | 111 | 26 | 0.83 | 0.59 |
| Edgewater at Delta Shores | KB Home | SO | | DTMU | 80 | 0 | 5 | 16 | 0 | 0 | 48 | 32 | 0.61 | 0.73 |
| Fairfax at The Grove | KB Home | LN | | DTMU | 125 | 0 | 3 | 7 | 0 | 0 | 99 | 34 | 1.08 | 0.77 |
| Hamilton Park | KB Home | LN | | DTST | 85 | 5 | 7 | 11 | 1 | 0 | 31 | 28 | 0.63 | 0.64 |
| Hayworth at The Grove | KB Home | LN | | DTMU | 90 | 0 | 5 | 8 | 0 | 0 | 83 | 26 | 0.91 | 0.59 |
| Highland at The Grove | KB Home | LN | | DTST | 116 | 5 | 8 | 18 | 3 | 0 | 67 | 41 | 0.86 | 0.93 |
| Lexington at The Grove | KB Home | LN | | DTMU | 58 | 0 | 1 | 0 | 0 | 0 | 57 | 5 | 0.60 | 0.11 |
| Riva at Delta Shores | KB Home | SO | | DTMU | 109 | 0 | 3 | 10 | 0 | 0 | 41 | 24 | 0.55 | 0.55 |
| Rosewood at The Grove | KB Home | LN | | DTMU | 51 | 0 | 4 | 0 | 0 | 0 | 47 | 3 | 0.46 | 0.07 |
| Westborne at The Grove | KB Home | LN | | DTMU | 123 | 0 | 5 | 2 | 0 | 0 | 116 | 34 | 1.09 | 0.77 |
| Bordeaux II at Vineyard Parke | Lennar | LN | | DTMU | 148 | 0 | 5 | 0 | 0 | 1 | 101 | 0 | 0.85 | 0.00 |
| Calabria at Vineyard Parke | Lennar | SO | | DTST | 113 | 3 | 5 | 5 | 1 | 0 | 92 | 26 | 1.16 | 0.59 |
| Cascade II at Vineyard Park | Lennar | SO | | DTMU | 175 | 7 | 7 | 20 | 4 | 0 | 37 | 36 | 0.77 | 0.82 |
| Cortese at Vineyard Parke | Lennar | SO | | DTMU | 190 | 4 | 7 | 5 | 1 | 0 | 155 | 33 | 1.25 | 0.75 |
| Harmony at Arbor Ranch | Lennar | LN | | DTST | 74 | 0 | 6 | 0 | 0 | 0 | 33 | 35 | 0.97 | 0.97 |
| Lyric at Arbor Ranch | Lennar | LN | | DTMU | 56 | 5 | 8 | 10 | 2 | 0 | 17 | 17 | 0.68 | 0.68 |
| Melody at Arbor Ranch | Lennar | LN | | DTST | 38 | 5 | 5 | 16 | 3 | 0 | 33 | 34 | 0.97 | 0.97 |
| Redwood IV at Vineyard Parke | Lennar | SO | | DTMU | 91 | 0 | 6 | 0 | 0 | 0 | 46 | 43 | 1.00 | 0.98 |
| Symphony at Arbor Ranch | Lennar | LN | | DTMU | 113 | 4 | 6 | 5 | 1 | 0 | 23 | 25 | 0.72 | 0.72 |
| The Cottages at Greenwood | Lennar | GT | | DTST | 78 | 0 | 5 | 5 | 1 | 0 | 5 | 7 | 0.22 | 0.22 |
| The Towns at Greenwood | Lennar | GT | | ATMU | 148 | 0 | 5 | 0 | 0 | 0 | 46 | 44 | 0.88 | 1.00 |
| Vienna at Vineyard Parke | Lennar | SO | | DTMU | 103 | 5 | 8 | 5 | 1 | 0 | 52 | 54 | 1.21 | 1.23 |
| Monument at Liberty Ranch | Meritage | GT | | DTMU | 51 | 0 | 2 | 0 | 0 | 0 | 10 | 10 | 0.29 | 0.29 |
| Rushmore at Liberty Ranch | Meritage | GT | | DTMU | 70 | 0 | 4 | 0 | 0 | 0 | 13 | 13 | 0.38 | 0.38 |
| Vernon at Liberty Ranch | Meritage | GT | | DTMU | 52 | 0 | 3 | 0 | 0 | 0 | 13 | 13 | 0.38 | 0.38 |
| Cherry Knolls | Richmond American | LN | | DTST | 125 | 5 | 6 | 7 | 5 | 2 | 25 | 25 | 0.96 | 0.96 |
| Esplanade at Madeira Ranch- Classics | Taylor Morrison | LN | | AASF | 116 | 2 | 1 | 4 | 2 | 0 | 56 | 20 | 0.54 | 0.45 |
| Esplanade at Madeira Ranch- Estates | Taylor Morrison TSO | LN | | AASF | 85 | 0 | TSO | 4 | 1 | 0 | 25 | 11 | 0.24 | 0.25 |
| Esplanade at Madeira Ranch- Premiers | Taylor Morrison TSO | LN | | AASF | 90 | 0 | TSO | 4 | 0 | 0 | 30 | 12 | 0.29 | 0.27 |
| Madeira Greens | Taylor Morrison | LN | | DTMU | 85 | 0 | 1 | 10 | 0 | 0 | 69 | 38 | 0.86 | 0.86 |
| Madeira Ranch - Homestead | Taylor Morrison | LN | | DTMU | 121 | 0 | 6 | 9 | 1 | 0 | 114 | 26 | 0.73 | 0.59 |
| Madeira Ranch - Orchard | Taylor Morrison | LN | | DTMU | 165 | 0 | 4 | 5 | 1 | 0 | 121 | 39 | 0.78 | 0.89 |
| Wildhawk North- Bluestone | Taylor Morrison | SO | | DTMU | 166 | 0 | 7 | 7 | 0 | 0 | 113 | 34 | 0.71 | 0.77 |
| Wildhawk North- Oakbridge | Taylor Morrison | SO | | DTMU | 253 | 0 | 2 | 4 | 0 | 1 | 148 | 38 | 0.94 | 0.86 |
| Wildhawk North- Trailhead | Taylor Morrison TSO | SO | | DTMU | 166 | 0 | TSO | 3 | 2 | 0 | 105 | 28 | 0.66 | 0.64 |
| Wildhawk South- Anchor | Taylor Morrison | SO | | DTMU | 263 | 0 | 3 | 4 | 0 | 0 | 104 | 39 | 0.84 | 0.89 |
| Wildhawk South- Latitude | Taylor Morrison | SO | | DTMU | 152 | 0 | 5 | 1 | 0 | 0 | 75 | 18 | 0.60 | 0.41 |
| Wildhawk South- Meridian | Taylor Morrison | SO | | DTMU | 72 | 0 | 4 | 5 | 1 | 0 | 16 | 16 | 0.50 | 0.50 |
| Bungalows at Arbor Ranch | The New Home Co | LN | | DTMU | 74 | 0 | 4 | 9 | 3 | 1 | 34 | 29 | 0.51 | 0.66 |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|--|-----------------|------------------|-------|-------------------------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| South Sacramento South Sacramento (Continued ...) | | | | | Projects Participating: 49 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sls /Week | Av. Sls /YTD |
| Cottages at Arbor Ranch | The New Home Co | LN | | DTST | 120 | 0 | 5 | 9 | 0 | 0 | 47 | 31 | 0.71 | 0.70 |
| Long Meadow | The New Home Co | VN | | DTMU | 122 | 0 | 6 | 12 | 0 | 0 | 94 | 31 | 0.82 | 0.70 |
| Residences at Arbor Ranch | The New Home Co | LN | | DTMU | 68 | 0 | 5 | 7 | 0 | 0 | 39 | 24 | 0.59 | 0.55 |
| Villas at Arbor Ranch | The New Home Co | LN | | DTST | 85 | 0 | 5 | 8 | 1 | 0 | 34 | 34 | 0.97 | 0.97 |
| TOTALS: No. Reporting: 49 | | Avg. Sales: 0.63 | | Traffic to Sales: 9 : 1 | | | | 216 | 335 | 36 | 5 | 2832 | 1254 | Net: 31 |
| City Codes: LN = Elk Grove Laguna, GT = Galt, SO = Sacramento, VN = Vineyard | | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|--|-------------------|-----------|--------------------------|------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| C/N Sacramento Central Sacramento | | | | | Projects Participating: 33 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Arista | Beazer | RO | | DTMU | 142 | 0 | 3 | 10 | 0 | 0 | 24 | 24 | 0.63 | 0.63 |
| Magnolia Station at Cresleigh Ranch | Cresleigh | RO | | DTMU | 81 | 0 | 4 | 0 | 0 | 0 | 77 | 18 | 0.57 | 0.41 |
| Park Haven at Cresleigh Ranch | Cresleigh | RO | | DTST | 71 | 0 | 5 | 7 | 1 | 0 | 3 | 3 | 0.11 | 0.11 |
| Coloma at Rio Del Oro | Elliott | RO | | DTST | 132 | 0 | 6 | 11 | 0 | 0 | 16 | 16 | 0.73 | 0.73 |
| Heritage at Gum Ranch | Elliott | FO | | DTMU | 251 | 0 | 6 | 5 | 0 | 0 | 234 | 26 | 0.70 | 0.59 |
| Placer at Rio Del Oro | Elliott | RO | | DTMU | 117 | 0 | 7 | 8 | 0 | 0 | 63 | 20 | 0.37 | 0.45 |
| Sutter at Rio Del Oro | Elliott | RO | | DTMU | 136 | 0 | 7 | 8 | 0 | 0 | 43 | 8 | 0.25 | 0.18 |
| Veranda at Stone Creek Village | Elliott | RO | | DTST | 128 | 0 | 4 | 19 | 1 | 0 | 40 | 31 | 0.77 | 0.70 |
| Canyon at The Ranch | K Hovnanian | RO | | DTMU | 114 | 0 | 16 | 3 | 0 | 0 | 63 | 17 | 0.48 | 0.39 |
| Four Seasons at The Ranch - Autumn | K Hovnanian | RO | | AASF | 39 | 0 | 5 | 2 | 1 | 0 | 16 | 15 | 0.33 | 0.34 |
| Four Seasons at The Ranch - Spring | K Hovnanian | RO | | AASF | 90 | 0 | 5 | 2 | 0 | 0 | 15 | 15 | 0.31 | 0.34 |
| Four Seasons at The Ranch - Summer | K Hovnanian | RO | | AASF | 63 | 0 | 6 | 2 | 0 | 1 | 9 | 6 | 0.18 | 0.14 |
| Four Seasons at The Ranch - Winter | K Hovnanian | RO | | AASF | 52 | 0 | 4 | 2 | 0 | 0 | 8 | 10 | 0.19 | 0.19 |
| Montrose at The Ranch | K Hovnanian | RO | | DTMU | 113 | 0 | 3 | 5 | 1 | 0 | 107 | 34 | 0.54 | 0.77 |
| Paseo at The Ranch | K Hovnanian | RO | | DTMU | 130 | 0 | 6 | 3 | 0 | 0 | 116 | 43 | 0.72 | 0.98 |
| Reserve at The Ranch | K Hovnanian | RO | | DTMU | 90 | 6 | 8 | 5 | 2 | 0 | 12 | 12 | 0.24 | 0.27 |
| Silverbrook at The Ranch | K Hovnanian | RO | | DTST | 69 | 0 | 3 | 3 | 0 | 0 | 21 | 20 | 0.43 | 0.45 |
| Westcott Station | KB Home | SO | | DTST | 57 | 0 | 3 | 19 | 1 | 1 | 24 | 24 | 0.53 | 0.55 |
| Aqua at The Preserve | Lennar | RO | | DTMU | 55 | 0 | 3 | 0 | 0 | 0 | 29 | 29 | 1.11 | 1.11 |
| Azure at The Preserve | Lennar | RO | | DTMU | 126 | 7 | 6 | 20 | 4 | 0 | 41 | 47 | 1.17 | 1.17 |
| Cobalt at The Preserve | Lennar | RO | | DTMU | 135 | 4 | 6 | 15 | 3 | 0 | 48 | 51 | 0.96 | 1.16 |
| Cyan at The Preserve | Lennar | RO | | DTST | 124 | 5 | 7 | 10 | 2 | 0 | 48 | 48 | 1.45 | 1.45 |
| Charleston at East Village | Meritage | SO | | DTMU | 113 | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Ascent at Montelena | Pulte | RO | | DTMU | 127 | 0 | 5 | 2 | 0 | 0 | 103 | 32 | 0.64 | 0.73 |
| Solis at Montelena | Pulte | RO | | DTMU | 55 | 0 | 3 | 0 | 0 | 0 | 50 | 8 | 0.30 | 0.18 |
| Seasons at Cypress | Richmond American | RO | | DTMU | 157 | 0 | 6 | 11 | 1 | 0 | 7 | 7 | 0.77 | 0.77 |
| The Cottages at Natomas Landing | The New Home Co | SO | | DTMU | 343 | 0 | 0 | 19 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Bloom at Sunridge Park | TRI Pointe | RO | | DTMU | 55 | 0 | 5 | 6 | 0 | 0 | 5 | 5 | 0.21 | 0.21 |
| Riverblossom at Montelena | TRI Pointe | RO | | DTMU | 98 | 0 | 6 | 29 | 0 | 0 | 43 | 23 | 0.58 | 0.52 |
| Starblossom at Montelena | TRI Pointe | RO | | DTMU | 65 | 4 | 6 | 29 | 2 | 0 | 32 | 22 | 0.43 | 0.50 |
| Palo Verde at Cypress | Woodside | RO | | DTMU | 92 | 0 | 5 | 13 | 0 | 0 | 76 | 17 | 0.63 | 0.39 |
| Sycamore at Cypress | Woodside | RO | | DTMU | 96 | 0 | 7 | 1 | 0 | 0 | 26 | 4 | 0.22 | 0.09 |
| Valley Oak at Cypress | Woodside | RO | | DTMU | 88 | 0 | 4 | 5 | 0 | 0 | 41 | 19 | 0.34 | 0.43 |
| TOTALS: No. Reporting: 33 | Avg. Sales: 0.52 | | Traffic to Sales: 14 : 1 | | | | 174 | 274 | 19 | 2 | 1440 | 654 | Net: 17 | |
| City Codes: RO = Rancho Cordova, FO = Fair Oaks, SO = Sacramento | | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|--|------------|------------------|-------|-------------------------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| C/N Sacramento North Sacramento | | | | | Projects Participating: 16 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Skylar | DR Horton | SO | | DTST | 77 | 4 | 6 | 8 | 1 | 0 | 35 | 35 | 1.34 | 1.34 |
| Archer Estates | KB Home | SO | | DTMU | 143 | 4 | 8 | 12 | 1 | 0 | 46 | 46 | 1.18 | 1.18 |
| Cottages at The Preserve | KB Home | AO | | DTST | 70 | 0 | 1 | 1 | 0 | 0 | 69 | 20 | 0.85 | 0.45 |
| Villas at The Preserve | KB Home | AO | | DTMU | 203 | 5 | 5 | 10 | 3 | 0 | 117 | 48 | 1.10 | 1.09 |
| Northlake - Bleu | Lennar | SO | | DTMU | 348 | 0 | 6 | 0 | 0 | 0 | 238 | 21 | 0.95 | 0.48 |
| Northlake - Crestvue II | Lennar | SO | | DTMU | 138 | 0 | 2 | 0 | 0 | 0 | 48 | 27 | 0.45 | 0.61 |
| Northlake - Drifton | Lennar | SO | | DTMU | 236 | 0 | 6 | 0 | 0 | 0 | 151 | 19 | 0.62 | 0.43 |
| Northlake - Lakelet | Lennar | SO | | DTMU | 307 | 4 | 8 | 5 | 1 | 0 | 186 | 27 | 0.74 | 0.61 |
| Northlake - Shor | Lennar | SO | | DTMU | 337 | 5 | 8 | 7 | 1 | 0 | 192 | 31 | 0.77 | 0.70 |
| Northlake - Watersyde | Lennar | SO | | DTMU | 276 | 0 | 5 | 5 | 1 | 0 | 188 | 42 | 0.75 | 0.95 |
| Northlake - Wavmor | Lennar | SO | | DTMU | 320 | 0 | 4 | 0 | 0 | 0 | 179 | 26 | 0.72 | 0.59 |
| Waters Edge | Lennar | SO | | DTST | 139 | 0 | 8 | 0 | 0 | 0 | 55 | 37 | 0.75 | 0.84 |
| Bridgeport at East Village | Meritage | SO | | DTMU | 138 | 0 | 7 | 0 | 1 | 0 | 8 | 8 | 0.35 | 0.35 |
| Asheville at East Village | Meritage | SO | | DTMU | 114 | 0 | 3 | 0 | 1 | 0 | 18 | 18 | 0.78 | 0.78 |
| Durham at East Village | Meritage | SO | | DTMU | 76 | 0 | 4 | 0 | 0 | 0 | 6 | 6 | 0.26 | 0.26 |
| Terrace Park | TRI Pointe | SO | | DTST | 79 | 0 | 5 | 9 | 0 | 0 | 23 | 18 | 0.43 | 0.41 |
| TOTALS: No. Reporting: 16 | | Avg. Sales: 0.63 | | Traffic to Sales: 6 : 1 | | | | 86 | 57 | 10 | 0 | 1559 | 429 | Net: 10 |
| City Codes: SO = Sacramento, AO = Antelope | | | | | | | | | | | | | | |

| Folsom Folsom Area | | | | | Projects Participating: 6 | | | | | | | | | |
|------------------------------|-----------------|------------------|------|--------------------------|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Esquire at Folsom Ranch | KB Home | FM | DTMU | 153 | 0 | 7 | 9 | 1 | 0 | 93 | 48 | 1.12 | 1.09 | |
| Rockcross II at Folsom Ranch | Lennar | FM | DTMU | 115 | 0 | 1 | 0 | 0 | 0 | 114 | 35 | 1.16 | 0.80 | |
| Folsom Ranch - Legends | Taylor Morrison | FM | DTMU | 114 | 0 | 1 | 0 | 0 | 0 | 113 | 33 | 0.74 | 0.75 | |
| Sendero at Folsom Ranch | TRI Pointe | FM | DTST | 136 | 0 | 5 | 11 | 0 | 0 | 11 | 11 | 0.46 | 0.46 | |
| Shawood at Folsom | Woodside | FM | DTMU | 81 | 0 | 4 | 35 | 0 | 0 | 6 | 6 | 0.22 | 0.22 | |
| The Trails | Woodside | FM | DTMU | 40 | 0 | 7 | 19 | 0 | 0 | 18 | 5 | 0.32 | 0.11 | |
| TOTALS: No. Reporting: 6 | | Avg. Sales: 0.17 | | Traffic to Sales: 74 : 1 | | | | 25 | 74 | 1 | 0 | 355 | 138 | Net: 1 |
| City Codes: FM = Folsom | | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|--|---------------------|-----------|--------------------------|------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| El Dorado El Dorado County | | | | | Projects Participating: 10 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Oakhaven | Blue Mountain | RE | | DTMU | 29 | 0 | 4 | 22 | 0 | 0 | 9 | 2 | 0.10 | 0.05 |
| Revere | Blue Mountain | RE | | DTMU | 51 | 0 | 1 | 0 | 0 | 0 | 50 | 2 | 0.21 | 0.05 |
| Manzanita at Saratoga | Elliott | EH | | DTMU | 131 | 0 | 4 | 7 | 0 | 0 | 114 | 18 | 0.42 | 0.41 |
| Ponderosa at Saratoga | Elliott | EH | | DTMU | 56 | 0 | 5 | 6 | 0 | 0 | 45 | 17 | 0.24 | 0.39 |
| Stone Canyon | KB Home | CK | | DTMU | 24 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Legends II at Heritage Carson Creek | Lennar | EH | | AASF | 123 | 3 | 7 | 5 | 1 | 0 | 57 | 34 | 0.72 | 0.77 |
| Mosaic II at Heritage Carson Creek | Lennar | EH | | AASF | 144 | 4 | 6 | 10 | 2 | 0 | 48 | 48 | 1.30 | 1.30 |
| Roxbury at Heritage Carson Creek | Lennar | EH | | AASF | 142 | 3 | 8 | 5 | 1 | 0 | 64 | 49 | 0.92 | 1.11 |
| Ridgeview | The New Home Co S/O | EH | | DTMU | 44 | 0 | S/O | 0 | 0 | 0 | 44 | 8 | 0.36 | 0.18 |
| Sutter's Ridge | Williams | PV | | DTMU | 39 | 4 | 5 | 11 | 1 | 0 | 27 | 22 | 0.31 | 0.50 |
| TOTALS: No. Reporting: 10 | Avg. Sales: 0.50 | | Traffic to Sales: 14 : 1 | | | | 40 | 68 | 5 | 0 | 458 | 200 | Net: 5 | |
| City Codes: RE = Rescue, EH = El Dorado Hills, CK = Cameron Park, PV = Placerville | | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|-------------------------------------|---------------|-----------|-------|------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| Placer / Nevada Placer County | | | | | Projects Participating: 74 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Double S Ranch | Anthem United | RV | | DTMU | 36 | 0 | 6 | 63 | 0 | 0 | 9 | 9 | 0.40 | 0.40 |
| Finale at Whitney Ranch | Anthem United | RK | | DTMU | 60 | 0 | 10 | 42 | 1 | 0 | 9 | 9 | 0.27 | 0.27 |
| Kindred at Sierra Vista | Anthem United | RV | | DTMU | 159 | 0 | 8 | 27 | 1 | 0 | 87 | 31 | 0.82 | 0.70 |
| Whitehawk | Anthem United | GB | | DTMU | 55 | 0 | 7 | 22 | 0 | 0 | 48 | 9 | 0.34 | 0.20 |
| Pinnacle at Solaire | Beazer | RV | | DTMU | 120 | 0 | 5 | 17 | 0 | 1 | 44 | 16 | 0.48 | 0.36 |
| Verrado II at Solaire | Beazer | RV | | DTMU | 63 | 0 | 7 | 0 | 0 | 0 | 34 | 9 | 0.29 | 0.20 |
| Willow at Winding Creek | Beazer | RV | | DTMU | 80 | 0 | 5 | 6 | 0 | 0 | 21 | 15 | 0.91 | 0.91 |
| The Glen in Granite Bay | Blue Mountain | GB | | DTMU | 33 | 0 | 7 | 7 | 0 | 0 | 18 | 6 | 0.14 | 0.14 |
| Allora at Amoruso Ranch | Brookfield | RV | | DTMU | 83 | 0 | 12 | 12 | 1 | 0 | 12 | 12 | 0.37 | 0.37 |
| Tesoro at Amoruso Ranch | Brookfield | RV | | DTMU | 73 | 0 | 10 | 6 | 0 | 0 | 14 | 14 | 0.44 | 0.44 |
| Aspen at Hidden Hills | Century | LL | | DTMU | 71 | 0 | 4 | 10 | 0 | 0 | 1 | 1 | 0.19 | 0.19 |
| Laurels at Hidden Hills | Century | LL | | DTMU | 82 | 0 | 3 | 5 | 0 | 0 | 2 | 2 | 0.39 | 0.39 |
| Madrone at Hidden Hills | Century | LL | | DTST | 79 | 11 | 6 | 2 | 8 | 0 | 9 | 9 | 1.75 | 1.75 |
| Millau at Twelve Bridges | Century | LL | | DTST | 105 | 0 | 7 | 9 | 0 | 0 | 53 | 38 | 0.64 | 0.86 |
| Rialto at Twelve Bridges | Century | LL | | DTMU | 79 | 0 | 3 | 12 | 1 | 0 | 57 | 40 | 0.69 | 0.91 |
| Cresleigh Havenwood | Cresleigh | LL | | DTMU | 83 | 0 | 6 | 0 | 1 | 1 | 70 | 11 | 0.32 | 0.25 |
| Aviara at Amoruso Ranch | DR Horton | RV | | DTMU | 150 | 4 | 9 | 18 | 1 | 0 | 101 | 66 | 1.31 | 1.50 |
| Dragonfly II at Winding Creek | DR Horton | RV | | DTST | 77 | 0 | 5 | 7 | 0 | 0 | 47 | 47 | 1.64 | 1.64 |
| Jasper | DR Horton | LL | | DTST | 198 | 3 | 6 | 16 | 1 | 0 | 4 | 4 | 0.30 | 0.30 |
| Milazzo at Amoruso Ranch | DR Horton | RV | | DTST | 192 | 0 | 6 | 6 | 1 | 0 | 104 | 58 | 1.35 | 1.32 |
| Turkey Creek Estates | Elliott | LL | | DTMU | 228 | 0 | 5 | 5 | 0 | 0 | 102 | 7 | 0.45 | 0.16 |
| Deerfield at Placer One | JMC | RV | | DTMU | 90 | 0 | 4 | 8 | 0 | 0 | 1 | 1 | 0.20 | 0.20 |
| Edgefield Place | JMC | RK | | DTMU | 136 | 0 | 4 | 5 | 0 | 0 | 124 | 34 | 0.65 | 0.77 |
| Excelsior Village at Sierra Vista | JMC | RV | | DTMU | 80 | 0 | 4 | 9 | 0 | 0 | 76 | 14 | 0.41 | 0.32 |
| Glenfield at Placer One | JMC | RV | | DTST | 149 | 0 | 3 | 6 | 2 | 0 | 7 | 7 | 1.53 | 1.53 |
| Highline Village at Sierra Vista | JMC | RV | | DTST | 95 | 0 | 5 | 25 | 0 | 0 | 3 | 3 | 0.25 | 0.25 |
| Inspiration Village at Sierra Vista | JMC | RV | | DTMU | 103 | 0 | 3 | 12 | 1 | 0 | 100 | 42 | 0.98 | 0.95 |
| Northbrook at Fiddymnt Farm | JMC | RV | | DTST | 120 | 0 | 1 | 0 | 0 | 0 | 119 | 30 | 0.91 | 0.68 |
| Northfield at Placer One | JMC | RV | | DTST | 111 | 0 | 4 | 40 | 0 | 0 | 6 | 6 | 1.02 | 1.02 |
| Parkfield at Placer One | JMC | RV | | DTMU | 90 | 0 | 1 | 11 | 0 | 0 | 4 | 4 | 0.88 | 0.88 |
| Sagebrook at Fiddymnt Farm | JMC | RV | | DTMU | 214 | 0 | 5 | 13 | 0 | 0 | 149 | 19 | 0.63 | 0.43 |
| Sentinel Village at Sierra Vista | JMC | RV | | DTST | 256 | 0 | 4 | 17 | 2 | 0 | 227 | 26 | 0.77 | 0.59 |
| Tribute Pointe | JMC | RK | | DTMU | 99 | 0 | 3 | 14 | 0 | 0 | 67 | 24 | 0.35 | 0.55 |
| Westwind at Whitney Ranch | JMC | RK | | DTST | 43 | 0 | 1 | 1 | 0 | 0 | 42 | 17 | 0.68 | 0.39 |
| Wrenwood at Whitney Ranch | JMC | RK | | DTMU | 158 | 0 | 3 | 9 | 0 | 0 | 155 | 38 | 0.83 | 0.86 |
| Aurora Heights at Twelve Bridges | KB Home | LL | | DTMU | 224 | 0 | 7 | 14 | 0 | 0 | 103 | 55 | 0.98 | 1.25 |
| Cambridge at Placer One | KB Home | RV | | DTST | 52 | 0 | 0 | 16 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Canterbury at Placer One | KB Home | RV | | DTST | 82 | 0 | 0 | 12 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Westhaven at Whitney Ranch | KB Home | RK | | DTST | 88 | 0 | 4 | 17 | 0 | 0 | 16 | 16 | 0.43 | 0.43 |
| Breckenridge at Sierra West | Lennar | RV | | DTMU | 264 | 0 | 6 | 0 | 0 | 1 | 256 | 61 | 1.21 | 1.39 |
| Emilia at Heritage Placer Vineyards | Lennar | RV | | AASF | 404 | 5 | 9 | 5 | 1 | 0 | 226 | 55 | 1.02 | 1.25 |
| Lazio at Heritage Placer Vineyards | Lennar | RV | | AASF | 457 | 5 | 7 | 10 | 2 | 0 | 233 | 62 | 1.04 | 1.41 |
| Molise at Heritage Placer Vineyards | Lennar | RV | | AASF | 256 | 4 | 7 | 5 | 1 | 0 | 212 | 55 | 0.97 | 1.25 |
| The Links at Sierra View | Lennar | RV | | DTMU | 68 | 0 | 2 | 0 | 0 | 0 | 1 | 1 | 0.10 | 0.10 |
| Windham at Sierra West | Lennar | RV | | DTMU | 190 | 0 | 1 | 0 | 0 | 0 | 189 | 2 | 0.93 | 0.05 |

| Development Name | Developer | City Code | Notes | Type | Projects Participating: 74 | | | | | | | | | |
|--|-------------------|------------------|-------|--------------------------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| Placer / Nevada Placer County (Continued ...) | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| | | | | | | | | | | | | | | |
| Legacy at Liberty | Meritage | LL | | DTMU | 105 | 0 | 4 | 0 | 0 | 0 | 6 | 6 | 0.54 | 0.54 |
| Traverse at Winding Creek | Meritage | RV | | DTMU | 82 | 0 | 2 | 0 | 0 | 0 | 80 | 5 | 0.73 | 0.11 |
| Premier Soleil | Premier Homes | GB | | DTMU | 52 | 4 | 8 | 13 | 1 | 0 | 44 | 4 | 0.26 | 0.09 |
| Camellia at Solaire | Pulte | RV | | DTMU | 67 | 0 | 3 | 0 | 0 | 1 | 64 | 13 | 0.68 | 0.30 |
| Jasmine at Solaire | Pulte | RV | | DTMU | 107 | 0 | 5 | 7 | 3 | 1 | 77 | 29 | 0.84 | 0.66 |
| Noble at Liberty at Lincoln | Richmond American | LL | | DTMU | 69 | 0 | 3 | 19 | 2 | 0 | 9 | 9 | 0.68 | 0.68 |
| Seasons at Amoruso Ranch | Richmond American | RV | | DTMU | 75 | 0 | 6 | 5 | 1 | 2 | 36 | 36 | 0.85 | 0.85 |
| Seasons at Sierra Vista | Richmond American | RV | | DTMU | 143 | 4 | 7 | 2 | 1 | 0 | 133 | 60 | 0.69 | 1.36 |
| Tapestry at Amoruso Ranch | Richmond American | RV | | DTMU | 63 | 4 | 7 | 13 | 2 | 1 | 32 | 32 | 0.76 | 0.76 |
| Esplanade at Turkey Creek- Classics | Taylor Morrison | LL | | AASF | 243 | 0 | 5 | 5 | 1 | 0 | 155 | 20 | 0.66 | 0.45 |
| Esplanade at Turkey Creek- Cottages | Taylor Morrison | LL | | AASF | 180 | 2 | 1 | 5 | 3 | 0 | 111 | 30 | 0.56 | 0.68 |
| Esplanade at Turkey Creek- Estates | Taylor Morrison | LL | | AASF | 180 | 0 | 4 | 4 | 0 | 0 | 141 | 22 | 0.60 | 0.50 |
| Esplanade at Turkey Creek- Premiers | Taylor Morrison | LL | | AASF | 260 | 0 | 1 | 4 | 1 | 0 | 154 | 24 | 0.65 | 0.55 |
| Orion at Solaire | Taylor Morrison | RV | New | DTST | 53 | 10 | 10 | 2 | 0 | 0 | 0 | 0 | 0.00 | 0.00 |
| Parks at Valley Oak | The New Home Co | RV | | DTMU | 59 | 0 | 3 | 2 | 0 | 0 | 56 | 22 | 0.48 | 0.50 |
| Trails at Valley Oak | The New Home Co | RV | | DTMU | 62 | 0 | 1 | 2 | 0 | 0 | 61 | 8 | 0.52 | 0.18 |
| Magnolia at Granite Bay | Tim Lewis | GB | | DTMU | 89 | 0 | 4 | 15 | 1 | 0 | 68 | 20 | 0.46 | 0.45 |
| Morgan Place | Tim Lewis | RV | | DTMU | 79 | 0 | 3 | 8 | 3 | 0 | 36 | 18 | 0.38 | 0.41 |
| The Woods at Crowne Point | Tim Lewis | RK | | DTMU | 55 | 0 | 3 | 20 | 0 | 0 | 31 | 19 | 0.33 | 0.43 |
| Jubilee at Independence | TRI Pointe | LL | | DTMU | 90 | 0 | 3 | 10 | 0 | 0 | 46 | 23 | 0.57 | 0.52 |
| Juniper at Winding Creek | TRI Pointe | RV | | DTMU | 74 | 0 | 5 | 9 | 0 | 0 | 20 | 20 | 0.66 | 0.66 |
| Monument at Independence | TRI Pointe | LL | | DTMU | 159 | 0 | 6 | 10 | 0 | 0 | 34 | 13 | 0.42 | 0.30 |
| Mountaingate at Bickford Ranch | TRI Pointe | LL | | DTMU | 65 | 0 | 4 | 22 | 1 | 0 | 14 | 12 | 0.24 | 0.27 |
| Vibrance at Solaire | TRI Pointe | RV | | DTMU | 88 | 2 | 4 | 11 | 2 | 0 | 84 | 41 | 0.91 | 0.93 |
| Magnolia Village | Williams | LL | | ATMU | 32 | 0 | 2 | 11 | 0 | 0 | 30 | 25 | 0.44 | 0.57 |
| Freedom at Liberty | Woodside | LL | | DTST | 88 | 0 | 6 | 24 | 0 | 0 | 4 | 4 | 0.28 | 0.28 |
| Summerfield at Sierra Vista | Woodside | RV | | DTMU | 135 | 0 | 5 | 8 | 0 | 0 | 27 | 20 | 0.43 | 0.45 |
| The Park at Granite Bay | Woodside | GB | | DTMU | 55 | 0 | 5 | 25 | 0 | 0 | 25 | 16 | 0.31 | 0.36 |
| Wildflower at Winding Creek | Woodside | RV | | DTMU | 97 | 0 | 6 | 12 | 0 | 0 | 68 | 23 | 0.78 | 0.52 |
| TOTALS: No. Reporting: 74 | | Avg. Sales: 0.53 | | Traffic to Sales: 17 : 1 | | | | 351 | 809 | 47 | 8 | 4808 | 1559 | Net: 39 |
| City Codes: RV = Roseville, RK = Rocklin, GB = Granite Bay, LL = Lincoln | | | | | | | | | | | | | | |

| Placer / Nevada Nevada County | Projects Participating: 1 | | | | | | | | | | | | |
|---------------------------------|---------------------------|----------|-----------------------|---------|------------|-----------|--------------|----------|---------------|--------------|---|--------|------|
| | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD | | | |
| Seasons at Loma Rica Ranch | Richmond American | GV | DTST | 120 | 0 | 5 | 3 | 0 | 0 | 5 | 5 | 0.49 | 0.49 |
| TOTALS: No. Reporting: 1 | Avg. Sales: 0.00 | | Traffic to Sales: N/A | | | 5 | 3 | 0 | 0 | 5 | 5 | Net: 0 | |
| City Codes: GV = Grass Valley | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|---|------------------|-----------|--------------------------|------|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| Yolo Yolo County | | | | | Projects Participating: 6 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Trailside at the Rivers | Century | WS | | DTMU | 120 | 0 | 3 | 8 | 1 | 0 | 104 | 34 | 0.71 | 0.77 |
| Bungalows at Bretton Woods | DeNova | DV | Rsv's | AASF | 39 | 0 | 8 | 9 | 0 | 0 | 11 | 6 | 0.18 | 0.14 |
| Greenway at Bretton Woods | DeNova | DV | Rsv's | DTST | 150 | 0 | 3 | 9 | 1 | 1 | 12 | 8 | 0.21 | 0.18 |
| Ruby Cottages | Lennar | WL | | DTST | 87 | 0 | 5 | 0 | 0 | 0 | 18 | 17 | 0.66 | 0.66 |
| The Hideaway | Meritage | WN | | DTMU | 148 | 0 | 2 | 0 | 0 | 0 | 146 | 6 | 0.82 | 0.14 |
| Revival | Tim Lewis | WL | | DTST | 72 | 0 | 4 | 0 | 0 | 0 | 68 | 10 | 0.37 | 0.23 |
| TOTALS: No. Reporting: 6 | Avg. Sales: 0.17 | | Traffic to Sales: 13 : 1 | | | | 25 | 26 | 2 | 1 | 359 | 81 | Net: 1 | |
| City Codes: WS = West Sacramento, DV = Davis, WL = Woodland, WN = Winters | | | | | | | | | | | | | | |

| Northern Counties Butte County | | | | | Projects Participating: 1 | | | | | | | | | | |
|----------------------------------|--|------------------|--|----|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sls /Week | Av. Sls /YTD | |
| Amber Lynn Estates | | DR Horton | | CO | DTST | 108 | 3 | 5 | 4 | 1 | 0 | 85 | 31 | 0.52 | 0.70 |
| TOTALS: No. Reporting: 1 | | Avg. Sales: 1.00 | | | Traffic to Sales: 4 : 1 | | | 5 | 4 | 1 | 0 | 85 | 31 | Net: 1 | |
| City Codes: CO = Chico | | | | | | | | | | | | | | | |

| Northern Counties Yuba County | | | | Projects Participating: 10 | | | | | | | | | | |
|----------------------------------|-------------------|------------------|------|----------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|--------|
| | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sls /Week | Av. Sls /YTD | |
| Cresleigh Bluffs at Plumas Ranch | Cresleigh | PLK | DTMU | 78 | 4 | 8 | 3 | 0 | 0 | 52 | 19 | 0.49 | 0.43 | |
| Cresleigh Grove at Plumas Ranch | Cresleigh | PLK | DTMU | 72 | 5 | 7 | 4 | 1 | 0 | 63 | 17 | 0.47 | 0.39 | |
| Brightwood at Rio Del Oro | Lennar | PLK | DTMU | 102 | 6 | 6 | 7 | 1 | 0 | 27 | 29 | 1.41 | 1.41 | |
| Pembroke at Rio Del Oro | Lennar | PLK | DTMU | 48 | 0 | 2 | 0 | 0 | 0 | 46 | 26 | 0.65 | 0.59 | |
| Rock Creek at Rio Del Oro | Lennar | PLK | DTST | 111 | 5 | 5 | 5 | 1 | 0 | 66 | 33 | 0.93 | 0.75 | |
| Skylark at Northpoint | Lennar | PLK | DTST | 79 | 0 | 5 | 0 | 0 | 0 | 13 | 13 | 0.81 | 0.81 | |
| Starling at Northpoint | Lennar | PLK | DTMU | 70 | 6 | 6 | 5 | 1 | 0 | 34 | 34 | 0.92 | 0.92 | |
| Sungate at Northpoint | Lennar | PLK | DTMU | 65 | 5 | 7 | 5 | 1 | 0 | 28 | 28 | 0.73 | 0.73 | |
| Seasons at Riverton North | Richmond American | PLK | DTMU | 83 | 0 | 4 | 9 | 0 | 0 | 42 | 35 | 0.74 | 0.80 | |
| Seasons at Riverton South | Richmond American | PLK | DTMU | 79 | 4 | 6 | 5 | 2 | 0 | 34 | 28 | 0.60 | 0.64 | |
| TOTALS: No. Reporting: 10 | | Avg. Sales: 0.70 | | Traffic to Sales: 6 : 1 | | | | 56 | 43 | 7 | 0 | 405 | 262 | Net: 7 |
| City Codes: PLK = Plumas Lake | | | | | | | | | | | | | | |

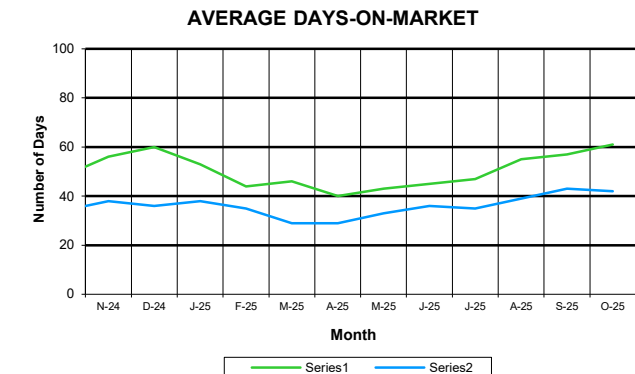
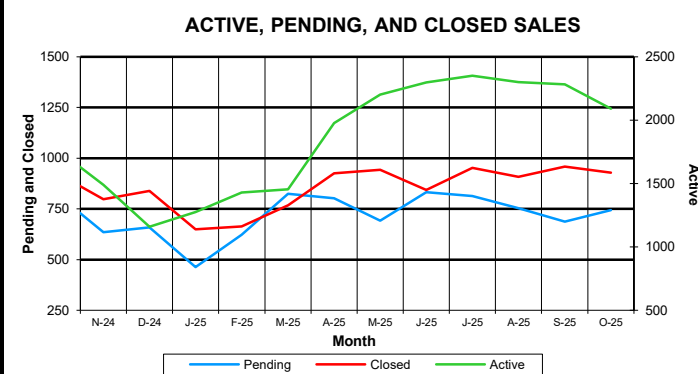
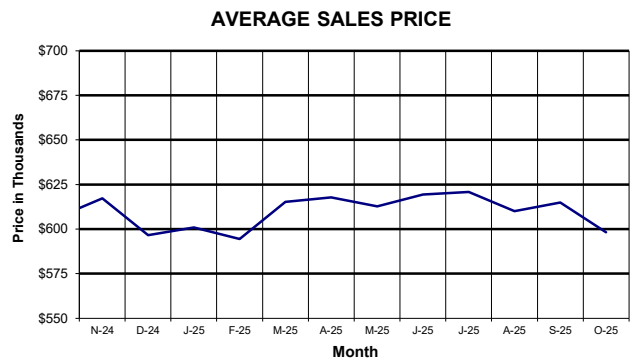
| Northern Counties Sutter County | | | | | Projects Participating: 2 | | | | | | | | | |
|-----------------------------------|-------------|------------------|------|-----------------------|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sis /Week | Av. Sis /YTD |
| Harter Estates | DR Horton | YC | ATST | 150 | 0 | 4 | 13 | 0 | 0 | 96 | 48 | 1.09 | 1.09 | |
| Aspire at Sycamore Ranch | K Hovnanian | YC | DTMU | 82 | 0 | 5 | 4 | 0 | 0 | 26 | 26 | 0.74 | 0.74 | |
| TOTALS: No. Reporting: 2 | | Avg. Sales: 0.00 | | Traffic to Sales: N/A | | | 9 | 17 | 0 | 0 | 122 | 74 | Net: 0 | |
| City Codes: YC = Yuba City | | | | | | | | | | | | | | |

| Development Name | Developer | City Code | Notes | Type | | | | | | | | | | |
|-----------------------------------|-----------|------------------|-------|-------------------------|---------------------------|----------|------------|---------|------------|-----------|--------------|----------|---------------|--------------|
| Northern Counties Shasta County | | | | | Projects Participating: 4 | | | | | | | | | |
| | | | | | Units | New Rel. | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Av. Sls /Week | Av. Sls /YTD |
| Arroyo | DR Horton | RD | | ATST | 24 | 0 | 4 | 6 | 0 | 0 | 4 | 4 | 0.36 | 0.36 |
| Harlen | DR Horton | RD | | DTMU | 37 | 0 | 4 | 4 | 1 | 1 | 9 | 9 | 0.24 | 0.24 |
| Lilac at Shastina Ranch | DR Horton | RD | | DTST | 140 | 6 | 9 | 7 | 2 | 0 | 106 | 42 | 0.71 | 0.95 |
| Magnolia at Shastina Ranch | DR Horton | RD | | DTMU | 122 | 0 | 4 | 1 | 1 | 0 | 93 | 30 | 0.62 | 0.68 |
| TOTALS: No. Reporting: 4 | | Avg. Sales: 0.75 | | Traffic to Sales: 5 : 1 | | | | 21 | 18 | 4 | 1 | 212 | 85 | Net: 3 |
| City Codes: RD = Redding | | | | | | | | | | | | | | |

| Sacramento | | | Projects Participating: 212 | | | | | | |
|--|------------------|--------------------------|-----------------------------|---------|------------|-----------|--------------|----------|-----------|
| | | | Rel'd Rm'g | Traffic | Wk's Sales | Wk's Cans | Sold to Date | Sold YTD | Net Sales |
| GRAND TOTALS: No. Reporting: 212 | Avg. Sales: 0.54 | Traffic to Sales: 13 : 1 | 1013 | 1728 | 132 | 17 | 12640 | 4772 | Net: 115 |
| Project Types: AAAT = Active Adult ATT , AASF = Active Adult SFD , ATMU = Attached Move-up , ATST = Attached Starter , ATT = Single Family Attached , COHT = Condo/Hotel , CONV = Conversion , DTMU = Detached Move-up , DTST = Detached Starter , HIGH = High Rise , LOFT = Loft , MIDR = Mid-Rise , RWHS = Row Houses , SFD = Single Family Detached | | | | | | | | | |
| Abbreviations: SO = Sold Out, TSO = Temporarily Sold Out | | | | | | | | | |

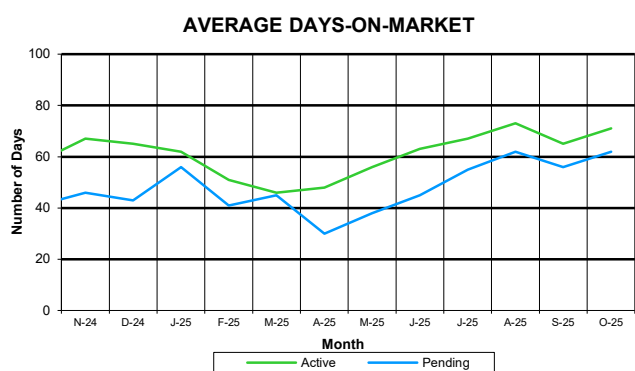
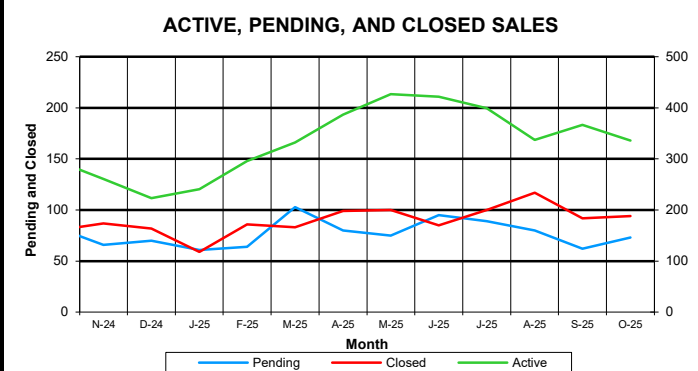
Sacramento County SFD Monthly MLS Survey

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 1,455 | 46 | 824 | 29 | 768 | 615,338 |
| Apr-25 | 1,977 | 40 | 803 | 29 | 925 | 617,760 |
| May-25 | 2,202 | 43 | 692 | 33 | 943 | 612,770 |
| Jun-25 | 2,297 | 45 | 832 | 36 | 843 | 619,360 |
| Jul-25 | 2,351 | 47 | 813 | 35 | 952 | 620,760 |
| Aug-25 | 2,300 | 55 | 754 | 39 | 908 | 610,075 |
| Sep-25 | 2,283 | 57 | 688 | 43 | 959 | 614,950 |
| Oct-25 | 2,090 | 61 | 744 | 42 | 928 | 598,274 |



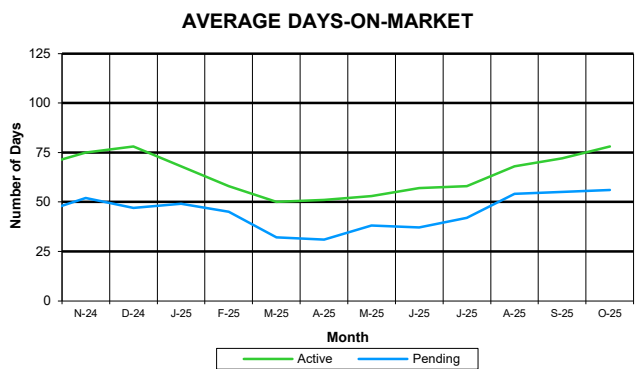
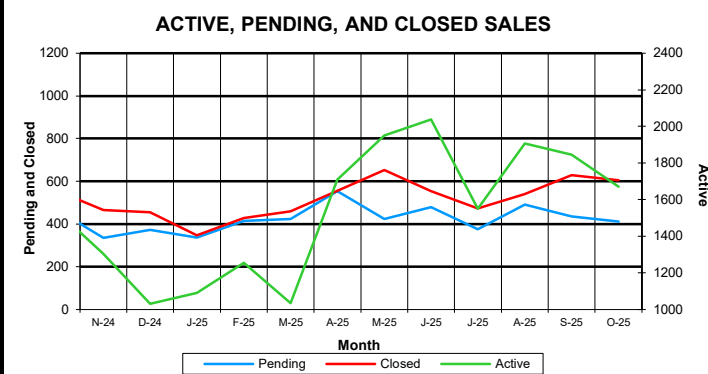
Sacramento County Attd. Monthly MLS Survey

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 332 | 46 | 103 | 45 | 83 | 359,978 |
| Apr-25 | 387 | 48 | 80 | 30 | 99 | 346,947 |
| May-25 | 427 | 56 | 75 | 38 | 100 | 381,823 |
| Jun-25 | 422 | 63 | 95 | 45 | 85 | 373,060 |
| Jul-25 | 399 | 67 | 89 | 55 | 100 | 363,776 |
| Aug-25 | 337 | 73 | 80 | 62 | 117 | 333,524 |
| Sep-25 | 367 | 65 | 62 | 56 | 92 | 343,168 |
| Oct-25 | 336 | 71 | 73 | 62 | 94 | 345,670 |



Placer - El Dorado Counties SFD Monthly MLS Survey

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 1,035 | 50 | 423 | 32 | 459 | 771,546 |
| Apr-25 | 1,709 | 51 | 553 | 31 | 555 | 769,440 |
| May-25 | 1,950 | 53 | 423 | 38 | 652 | 798,129 |
| Jun-25 | 2,038 | 57 | 478 | 37 | 554 | 824,335 |
| Jul-25 | 1,550 | 58 | 375 | 42 | 472 | 768,203 |
| Aug-25 | 1,906 | 68 | 491 | 54 | 540 | 806,917 |
| Sep-25 | 1,845 | 72 | 435 | 55 | 628 | 773,000 |
| Oct-25 | 1,671 | 78 | 412 | 56 | 605 | 766,404 |



Yolo County SFD Monthly MLS Survey

| Month | Active | DOM | Pend. | DOM | Clsd. | Avg. Price |
|--------|--------|-----|-------|-----|-------|------------|
| Mar-25 | 195 | 50 | 80 | 42 | 89 | 715,769 |
| Apr-25 | 253 | 52 | 88 | 38 | 106 | 747,365 |
| May-25 | 298 | 58 | 61 | 31 | 99 | 782,830 |
| Jun-25 | 302 | 64 | 88 | 39 | 104 | 770,297 |
| Jul-25 | 289 | 65 | 92 | 32 | 92 | 723,280 |
| Aug-25 | 306 | 73 | 76 | 53 | 113 | 689,208 |
| Sep-25 | 288 | 77 | 78 | 54 | 118 | 697,169 |
| Oct-25 | 242 | 83 | 64 | 52 | 106 | 711,245 |

