## IS-429 Lab UAS Ray Anthony Pranoto 00000066655

Creation Date: Thursday, May 30, 2024 08:07:10 PM Author: ray.anthony@student.umn.ac.id

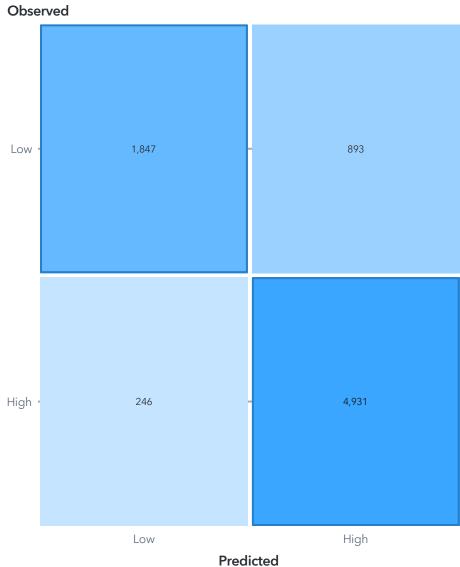


## Support Vector Machine

Support Vector Machine Sales\_Level (event=Low) Misclassification Rate (Event) 0.1439 Observations Used 7,917

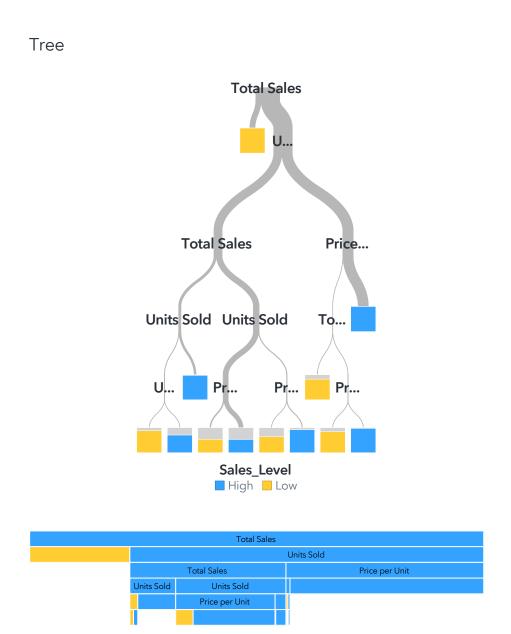
Relative Importance Plot

## Confusion Matrix

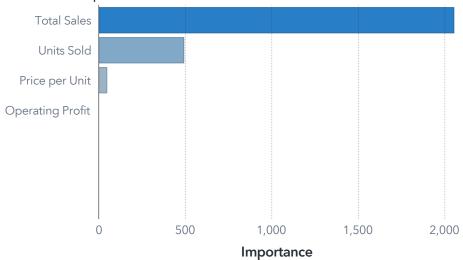


#### **Decision Tree**

#### Decision Tree Sales\_Level (event=Low) Misclassification Rate 0.1129 Observations Used 7,917

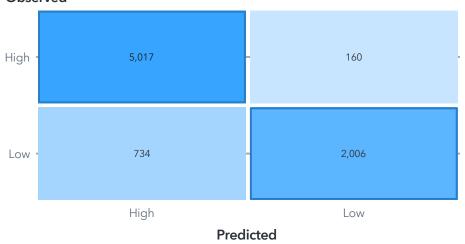


## Variable Importance



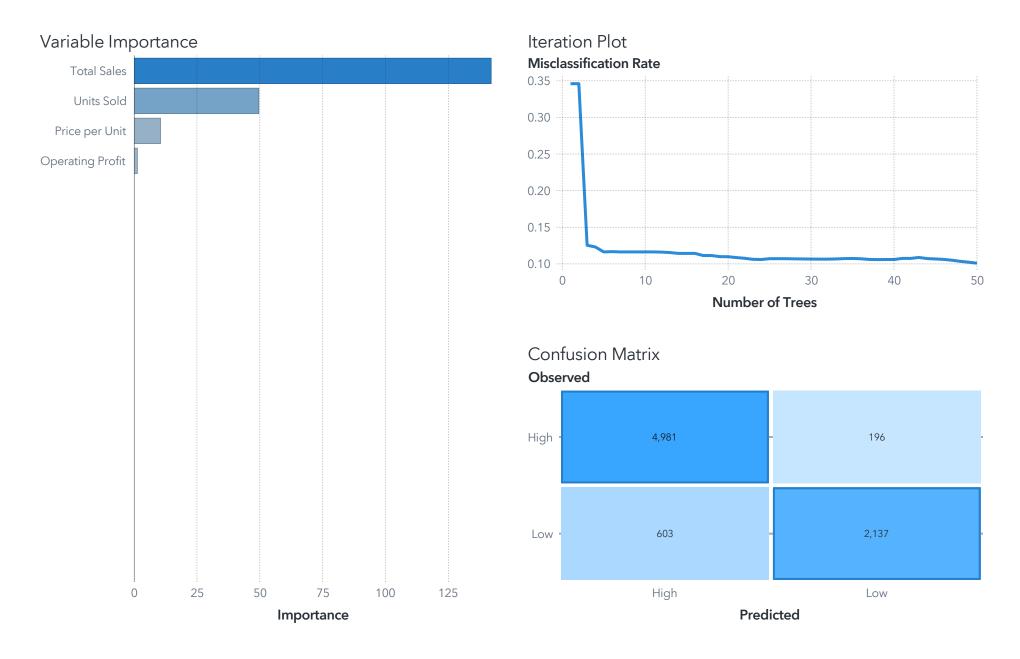
#### Confusion Matrix

#### Observed



## **Gradient Boosting**

Gradient Boosting Sales\_Level (event=Low) Misclassification Rate 0.1009 Observations Used 7,917

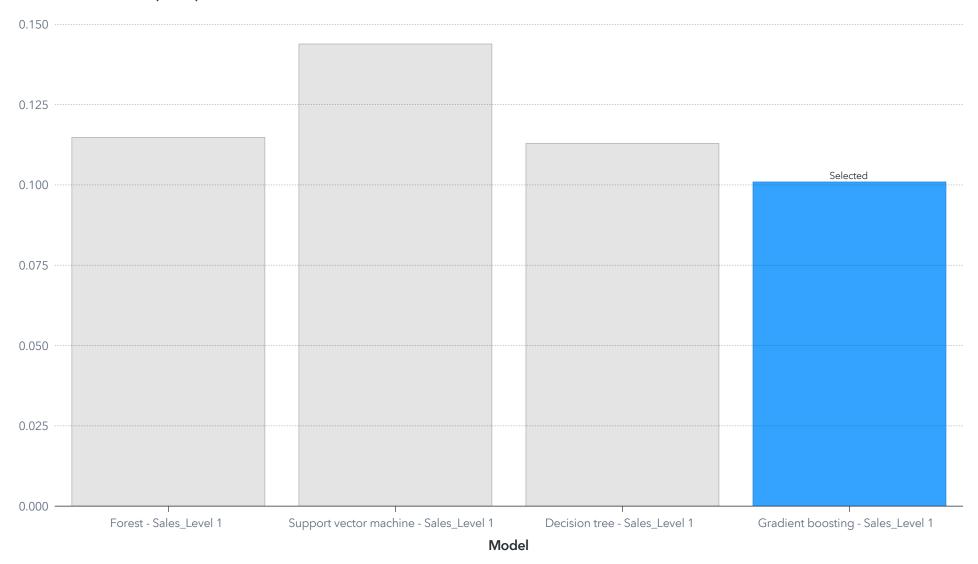


## Model Comparison

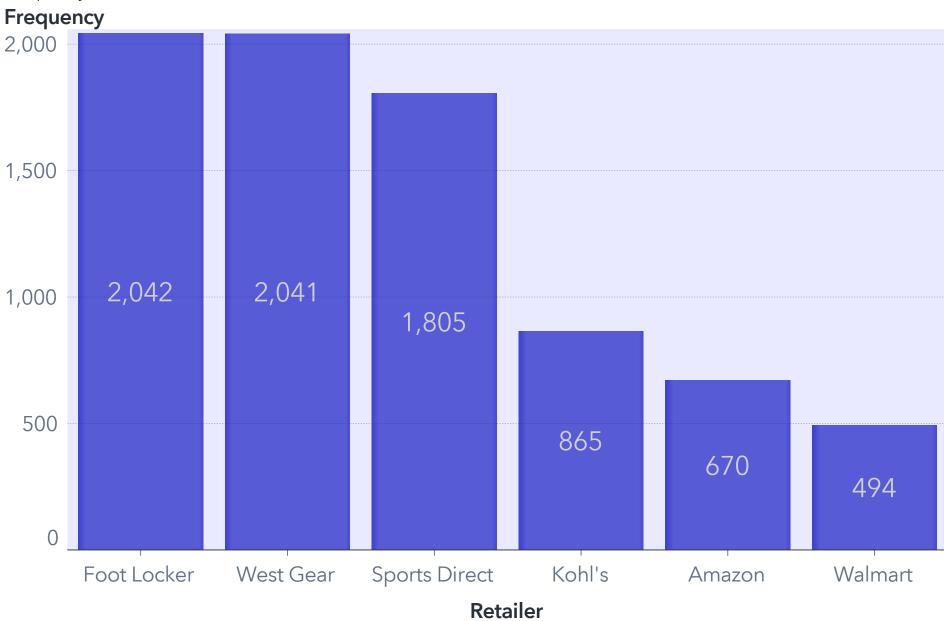
#### Model Comparison Sales\_Level (event=Low)

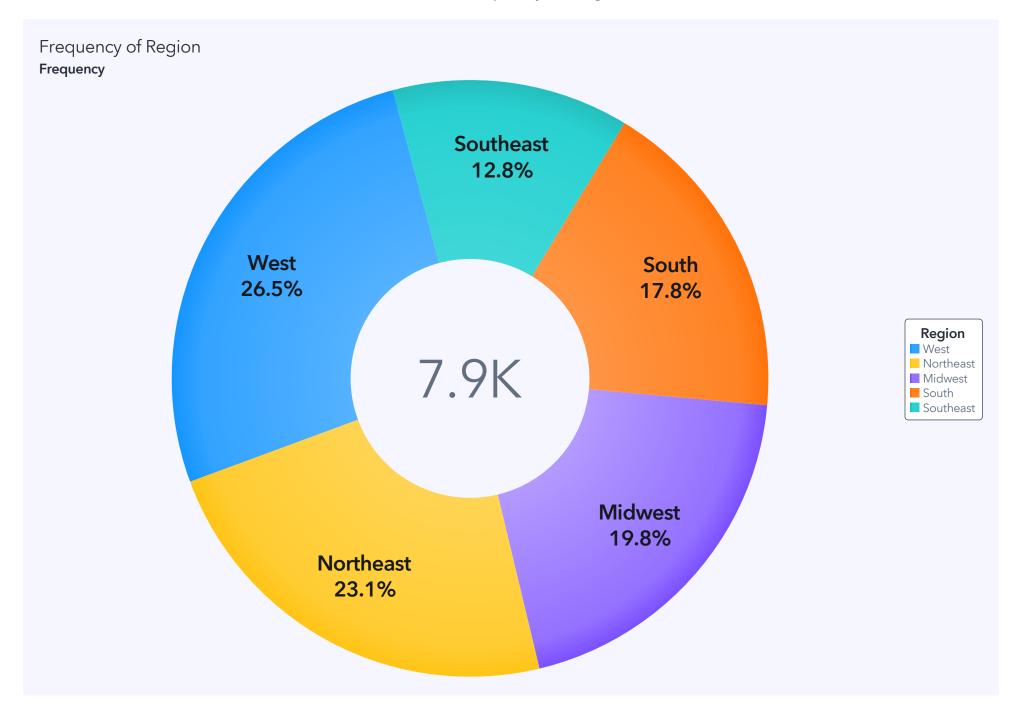
Fit Statistic

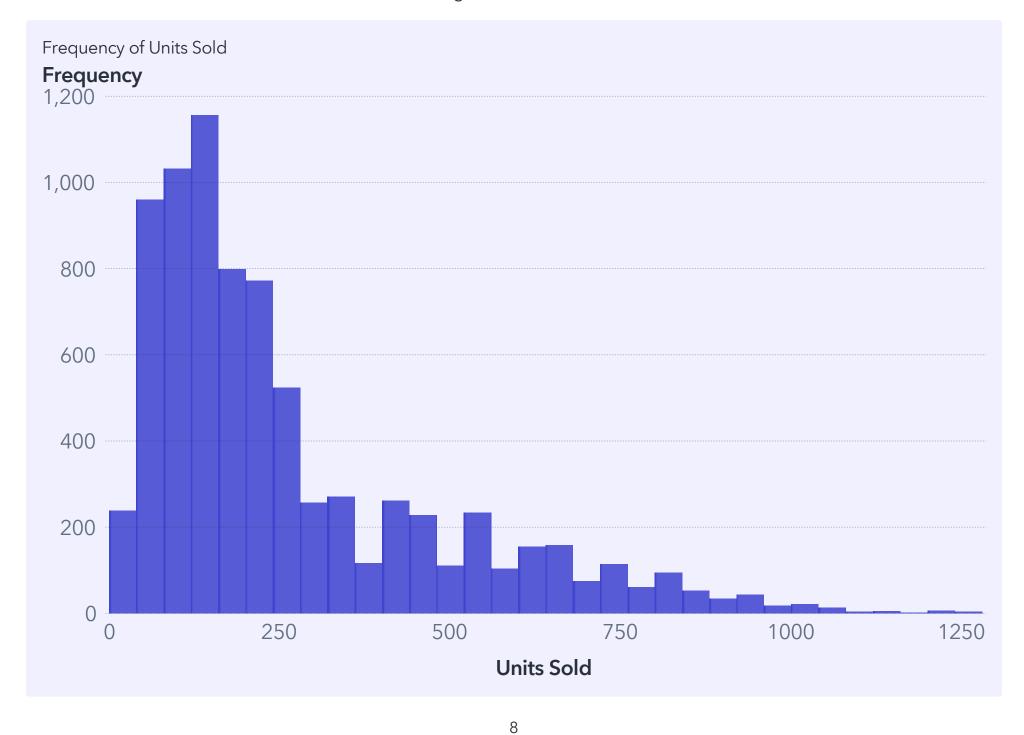
#### Misclassification Rate (Event)

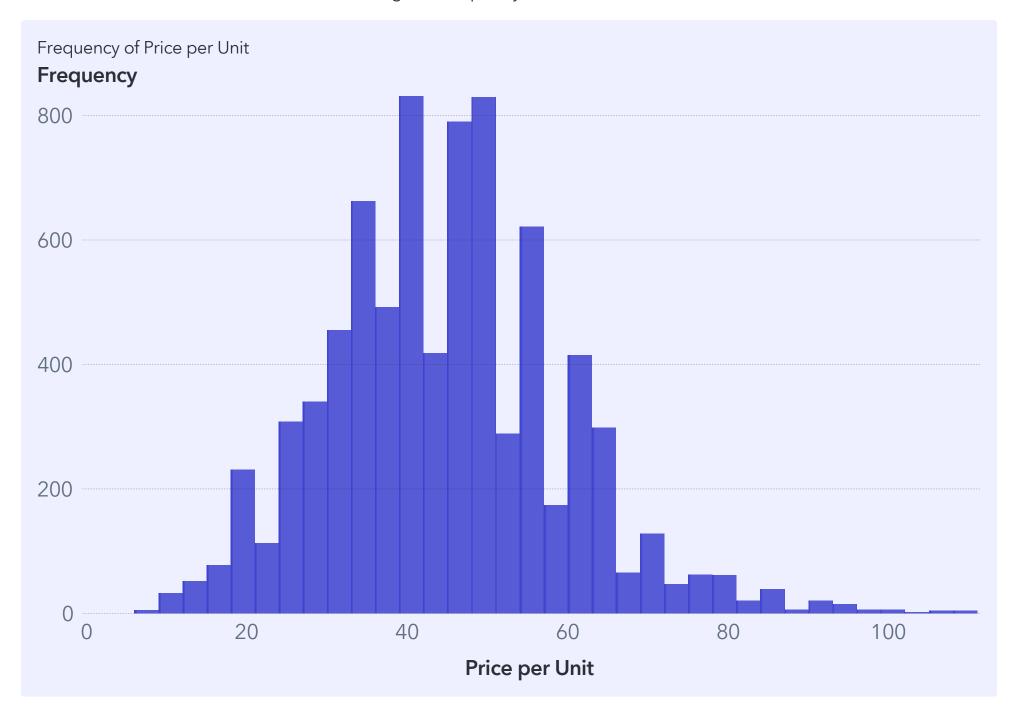


## Frequency of Retailer

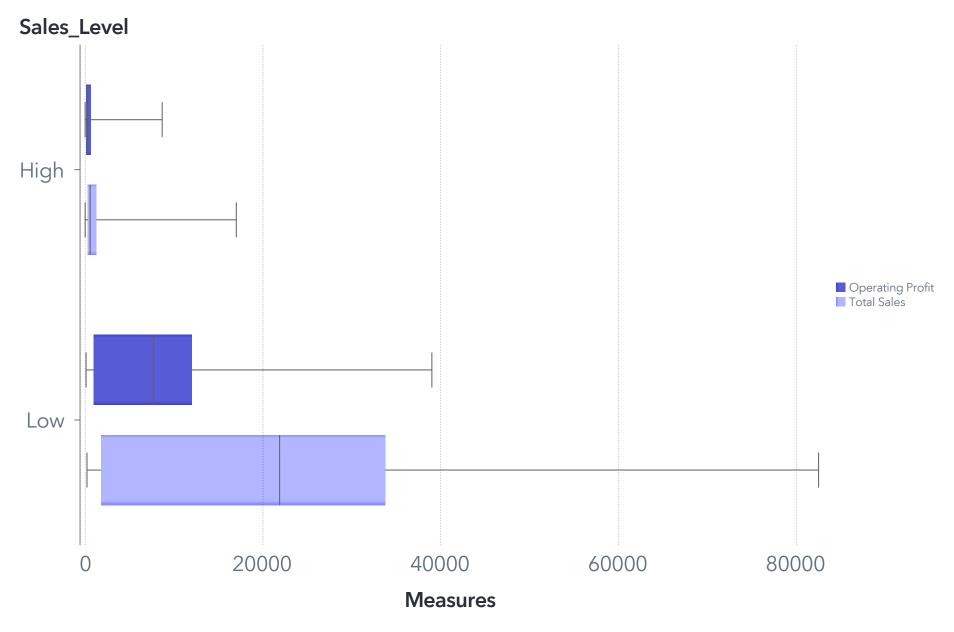








## Operating Profit, Total Sales by Sales\_Level



#### Total Sales & Unit Sold By Product

# Total Sales, Units Sold by Product **Total Sales (millions)**

