# D. RAGHURAM

2-55 Narsingi village Rangareddy Dist, Telangana500089 Email: dasariraghuram1992@gmail.com Mobile: 9704164608

## **Work Experience:**

- Worked as a Developer Sales Manager in Firecon Systems India pvt ltd for 7 Years 10 months from 01-01-2015 to 29-10-2022.
- Maintain good inter-personal relationship with all the people. Proven capability of working with a team and also an individual with good communication skills.
- Resolving the customer issues.
- Taking queries and request & complaints.
- Responsible for driving daily customer base and volume of produce sold in the platform.
- Build and manage a team of highly motivated sales executives across the territory.
- Applying marketing skills and strategies to get more sale orders.

### **Education:**

B.tech/Course
 Intermediate
 SSC
 JJIIT COLLEGE, JNTUH year of passing 2015 (CSE)
 International Jr. College Hyderabad year of passing 2009
 Z.P.H.S Narsingi year of passing 2007

## **Technical Skills:**

- Frequent communication with vendors and discussion on pricing and bulk sales that will be profitable to the company.
- Ability to gain cooperation at work to get it done with the team with in a given time frame.
- Achieving daily weekly & monthly sales targets.
- Solving customer problems on real time basis and maintain
- Confident communication and persuasive presentation skills for effective formatting, delivery, and closing of critical demonstrations.
- Skilled in using strategy to carefully coordinate campaigns for optimal product release and consumer advertisement.
- Expert leadership abilities to motivate, energize, and unite team members around a centralcause.
- Commendable time management, organizational skills, and consistency to deliver marketingoutcomes that exceed corporate expectations.
- Vigilant and wise money management to ensure optimal use of funds on all marketingprojects.

- Confident in using research and analysis to understand how trends, competitors, consumerrequirements, and seasonal market volatility will affect campaign efforts.
- Proficient understanding of social media and its role in building brand awareness andgarnering positive media publicity.

## **Strengths:**

- Good Communication Skills and can easily mingle with colleagues and friends
- Quick Learner and can work group as well as single
- Having god attitude towards solving problem.

### **Personal Details:**

Name : D. Raghuram Father Name : D Vittal

**Date of Birth** : 12-June-1992

Gender : Male
Marital Status : Single
Nationality : Indian
Father Name : D Vittal

**Date of Birth** : 12-June-1992

Gender:MaleMarital Status:SingleNationality:Indian

Languages : Hindi, English, Telugu

**Permanent Address** : H.No : 2-55

Village : Narsingi Mandal : Gandipet

Dist : Ranga Reddy

State : TELANGANA – 500089

I hereby that the above mentioned details are true to the best of my knowledge and request you to give me an opportunity to exhibit my abilities towards your esteemed organization for which I shall be thankful to you.

Date: Place:	
	(D Raghuram)