

Abhishek Reddy

Experienced Business Development Executive exploring relevant opportunities in the Information Technology / Finance industry.

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Telangana, India
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EXPERIENCE

Tech2020 Solutions, Hyderabad — Business Development Executive

JANUARY 2023 - PRESENT

Delivering sales revenue with new client acquisition, reactivation and renewals in Home Phone telecom service in the U.S.

Apollo Lifestyle Ltd., Hyderabad — Business Development Executive

JULY 2021 - NOVEMBER 2022

Handled a range of Doctor-Patient relationship portfolios across several verticals and multiple branches in India.

EDUCATION

Mahaveer Institute of Science and Technology, Hyderabad — B. Tech

JUNE 2014 - JULY 2018

Exposed to basics in Programming, Data Structures and Database Management Systems.

Nalanda Junior College, Adilabad — 12th Grade

JUNE 2012 - MARCH 2014

Specialized in Mathematics, Physics and Chemistry.

Gurukula Vidyapeeth High School, Hyderabad — 10th Grade

JUNE 2011 - MAY 2012

Passed Out after a life changing Boarding School experience in Ibrahimpatnam, Hyderabad.

PROJECT

Entrepreneurship — Real Estate Sales & Purchases - Onsite

Oversaw land sale/purchase registrations in and around Adilabad, Telangana.

SKILLS

Direct sales and making revenue through conversion funnel.

Client Relationship Management.

Team Leadership & Schedule Optimization.

Aware of basic Microsoft Tools.

LOOKING FORWARD TO:

Working in large corporate setups in the technology / finance industries.

Excelling in data driven business development and continuing on the job learning.

MORE:

Passionate towards working in operations management / business development roles.

LANGUAGES

Telugu, English, and Hindi.