Suryasimpi643@gmail.com 8861072643:



# Suryakant simpi

A career with a progressive organization that will use my education, skills, abilities and experience in an executive capacity, where I can effectively contribute to operations in any capacity that best matches my skills and experience for field of The Security Operations Center.

### 2022 - 2023

# Arzooo.com Bangalore

Customer Relationship Manager

- Closed deals and managed sales cycle, ensuring with all company policies and procedure we are followed.
- Been the recipient of several companies from partners that appreciate my quick response attention to detail.
- Worked as HR coordinator while conducting employees onboarding and development initiatives.

### 2017 - 2020

BBM (Bachelor of business Management) Gulbarga university

- Creativity
- Leadership
- Admirative
- Teamwork
- PerformanceManagement

# 2021 - 2022

## **BYJUS**

BDA (Business development associate)

- Closing deals by frequently overcoming customers objections.
- Established trust in customer relation, leading to increase customer retention.

# 2020 - 2021

### EBIZ.COM.PVT.LTD

Gold Associate

- Handled 2000+ student network.
- Organized many blood donation and computer awareness camps.

