

Shivangni Gupta

Manager | Procter & Gamble

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Work Experience	Total – 48 Months
Procter & Gamble Product Supply Manager Hyderabad April 2022 till date	

Roles & Responsibilities

- Oversaw the production of **60% of P&G India’s dry laundry products (Tide & Ariel)**, contributing annual revenue of **~\$500M**
- Managed a diverse **team of 30 FTEs and 12 apprentices** to deliver production targets while achieving desired process reliability and maintaining best-in-class quality standards
- Executed **lean resource management** across 3 shifts for 13 packaging assembly line to ensure 24*7 operations
- Steered **Daily Direction Setting (DDS)** for analyzing production results and creating strategic action plan for preventing losses
- Worked closely with **leadership** to develop **annual masterplan** aimed at achieving **cost savings & increasing production capacity** and led the implementation of the action plan through effective coordination with equipment owners
- Devised & executed a comprehensive program encompassing **annual goal setting, personalized coaching, performance evaluation & capability building initiatives** for 30+ technical executives
- Utilized **lean manufacturing** tools (HOSHIN, PDCA, 6W2H, Pareto etc.) to eliminate operational bottlenecks and boost throughput
- Partnered with **cross functional team** to implement technical changes in assemble lines for **launch of new SKUs**
- Coordinated with central planning team to provide supply constraints and finalize **Material requirement planning (MRP)**

Impact

- Received **Global Dry Laundry Manufacturing Masters Award** for 13% capacity improvement in sachet lines without any investment
- Conferred with **Annual Best Production Line** award for delivering year-on-year **7% improvement in process reliability**
- Achieved **20% improvement in Annual Organizational Cultural Survey** score for dry laundry by launching Genuine Care Program
- Installed two new sachet assembly lines worth over \$1M, increasing **production capacity by 40%** to meet growing demand
- Reduced **electricity consumption by 10%** in assembly lines through strategic initiatives resulted in annual savings of **~\$9K**

VOIS (Vodafone India Service Pvt. Ltd.) Manager Ahmedabad June 2019 to Apr 2022

Purchasing Operations

- Analyzed the issues in **PO Conversion** process in **SAP**; liaised with multiple stakeholders to categories issues and devised process changes to fix 15 high impact issues which led to **58% reduction in conversion failure** and saved **4 FTE**
- Identified opportunity and implemented an **RPA** solution to automate the **change request** received from local markets which resulted in savings of **5 FTE**
- Performed extensive RCA for Detractors and Passive customers in NPS; acted on quick wins through **system transformation and process simplification** to improve **12 points on NPS**
- Led **control and compliance governance** in Purchasing Ops team; identified gaps in current framework and proposed system-based automation solution as preventive measure

Category Sourcing

- Performed **strategic procurement** and **supplier relationship management** for network infrastructure category throughout global markets by liaising with Vodafone Procurement Company
- Carried out **spend analytics** to identify opportunities for supplier consolidation while reducing avoidable dependencies
- Conducted procurement reporting and analysis of **management information** to identify potential improvement opportunities
- Facilitated implementation of **procurement change initiatives** within category to improve performance and reduce manhours

Inventory Management

- Developed a robust **inventory re-utilization process** by allocating aged inventory from 3rd party Warehouse to UK market
- Carried out the process gap analysis to **eliminate redundant tasks**; identified **automation** opportunity and proposed use of process management tool **PEGA UI** in reutilization of inventory process
- Identified **15 Mn Euro aged inventory** and recommended a new reallocation process to streamline the future allocation process

Cummins India Ltd. Supply Chain and Operations Intern Apr 2018 to May 2018
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Created a dynamic locator mapping matrix to improve warehouse utilization by 14% & efficiency by 32

- Conducted AS-IS-Analysis to identify areas of improvement for the existing methodology of **part slotting in the warehouse**
- Performed **Benchmarking** & defined KPI's for the selection of appropriate **slotting & picking practices**
- Determined process for SKU Classification based on **F-S-N & A-B-C** characteristics & dimension constraints
- Developed **dashboard** to perform **automatic SKU classification** & estimate requirement of each storage type

Certifications & Tools Experience

- Accredited in **New Manager emerging leader** (people management tools) by P&G
- Certified in P&G’s **IWS** (Integrated work system) focused on **manufacturing, Supply chain & operational excellence**
- Certified in 8 pillars of **Total Productive Maintenance** for improving overall equipment effectiveness
- Accredited in **Lean Six Sigma Green Belt** by KPMG
- Project experience in P2P tools like **SAP Ariba, SAP MM Module, Coupa**

Academic Qualification

MBA, PGDMM
NITIE, Mumbai | 2019 (80.8%)

B.Tech – Textile
U.P.T.T.I, Kanpur | 2017 (80.1%)

Key Skills

Manufacturing Operations
People Management
Procure to Pay
Sourcing
Contract to Catalogue

Key Interests

READING Avid interests in Philosophical and Management Content
DANCING Graceful dancer and have won several competitions
COOKING Passionate about cooking various international cuisines

Personal Profile

Date Of Birth	18-09-1994
Marital Status	Married
Base Location	Hyderabad, India

Languages

	Read	Write	Speak
English	✓	✓	✓
Hindi	✓	✓	✓