

PROFILE

A forward-thinking and results-driven Enterprising Manager with a strong track record of success in leading and managing diverse business operations. My ability to think strategically and make informed decisions has been critical to achieving organizational goals. As an enthusiastic and motivated job seeker with strong organizational skills, I am eager to secure an entry-level position where I can contribute to the success of a team and help achieve the company's objectives.

CONTACT

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SKILLS

- Project Management
- Business Development
- Operations Management
- Project Management
- Labour Management
- Budgeting
- · Business to Business Sales

SAI SUDEEP BAISETTY

WORK EXPERIENCE

Enterprise Manager, Ma Modamamba Dairy LLP

2021 - Present

- I skillfully oversaw all aspects of operations, including sales, labor management, and daily activities.
- Utilized astute problem-solving abilities to identify and address various challenges, employing analytical tools to deliver effective solutions
- Refined organizational and communication proficiencies through academic coursework and volunteer involvement, contributing to a nuanced understanding of management principles.

Senior Civil Engineer, Apex Nirman India Pvt Ltd 2017 – 2021

- Meticulously monitored contract work to ensure compliance with design plans and specifications, ensuring timely adherence to quality assurance targets while keeping projects on schedule and within budget.
- I collaborated effectively with civil technicians to acquire essential project equipment and updated necessary maps, drawings, and blueprints to streamline execution.

EDUCATION

MBA, Indian Institute of Management, Visakhapatnam 2021 - 2023

- My coursework in project management, managing enterprise, marketing management, and digital marketing has given me a strong foundation in business operations.
- Leveraging the insights gained from my MBA coursework, I have successfully implemented innovative strategies for project planning and customer engagement, resulting in improved outcomes and enhanced customer satisfaction.

B. Tech Civil Engineering, Andhra University

2012 - 2017

During my internship with AECOM Chennai Metro, I had the opportunity to work in tunnel construction and gained valuable hands-on experience in the field, which helped me develop a deeper understanding of construction methods and project management principle.