

RESUME

Chaitanya Nalmela

Hyderabad (Gachibowli)

Contact : 6301324061

E.Mail ID : chaithuchaitanya103@gmail.com

- **SKILLS**

To make a career, where my skills will be utilized for the growth of the organization. Too professionally with esteemed organization with an objective to accept the challenges in the job and work towards achieving the goal of organization. Willing to work as a key player in challenging and creative.

- **EDUCATIONAL QUALIFICATION:**

Kakatiya University Intermediate

Passing Year – 2015

Grades 68 %

Kakatiya University Degree

Passing Year – 2017

Grades 64 %

- **EXPERIENCE**

Worked as a Tele Caller cum Team Leader in Sales for SRI VILLA (Mahesh Plots) from Jan-2019 To Nov 2019

Working as a Sales Team Leader (Per-Sales) for SAMOOHA PROJECTS from 05- Nov -2020 To Till Date

- **ROLES & RESPONSIBILITIES**

- Handling the Team Size of Pre-Sales Department
- Generate leads by telephonic conversations for (inbound & outbound)



- Interacting with the Clients & Making them to understand the project
- Track, maintain, and update the leads to meet sales plans

- **SAMOOHA PROJECTS**

- ❖ Samootha Green Pharma1
- ❖ Samootha Golden Gate
- ❖ Samootha Pharma Velley
- ❖ Samoha Vaari Sonthillu
- ❖ Samoha Central Amazon City

- **PERSONAL DETAILS :**

NAME – Chaitanya Nalmela

Father Name – Raju Nalmela

ADDRESS – Gachibowli Sibir Hills Colony

Languages Known – English, Telugu (Hindi can Understand)

