**RESUME**

**Threenath Reddy.k**

Email: threenath.reddyk@gmail.com

Ph: +91-9666002064

**EDUCATIONAL QUALIFICATION**

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| --- | --- | --- | --- | --- |
| **Degree** | **Institute** | **Board/University** | **Year** | **Percentage/CGPA** |
| P.G.D.M  (Marketing & HR) | Dhruva College of Management, Hyderabad | Approved by AICTE & Recognized by Ministry of HRD, Govt. of India | 2013 - 2015 | 4.48 |
| B.com (computers) | Sindhu Degree College | kakatiya University,  Warangal | 2009-2012 | 50% |
| Intermediate | Nava Chaitanya Junior College | Board of Intermediate  Education A.P | 2007-2009 | 44% |
| X (S.S.C) | Brilliant Grammar High School | Board of Secondary Eduaction A.P | 2006-2007 | 45% |

**WORK EXPERIENCE**

* 2years of experience in Interior Designing
* Currently working as Sales & CRM Executive at

SMR BUILDERS PVT LTD in Hyderabad

**JOB RESPONSIBILITIES**

* Finding customer identifing prospects

Building relationships and selling the flats to customers

* Collecting , analyzing & resolving customer complaints
* Collaborating with sales and marketing team to improve customer experience
* Resolving customer issues

**TECHNICAL SKILLS**

* Proficient in Ms Office applications (Word, Excel and Powerpoint )
* Digital Marketing Tools

(SEO/SEM, Google Analytics, Ad campaigns)

**PROFESSIONAL SKILLS**

* Site Management
* sales & Marketing
* key Accounting
* Customer Relationship Management

**PERSONAL PROFILE**

Name : K.Thrinath Reddy

Father’s Name : K.Maddi Reddy

Occupation : Business

Martial status : Married

Hobbies : playing shuttle, listening to music

Languages known : English, Hindi, Telugu

Permanent Address : 5-9-22/97 Adarshnagar Hyderabad 500063