**Summary**

**Address: Bangalore Phone: +91 8553015962**

**Email:** [**haricsprasad06@gmail.com**](mailto:haricsprasad06@gmail.com)

**Hari Prasad S**

SALES OPERATIONS & SCMwith 6+ years of rich experience in Sales Operation, supply chain management. Most recent experiences involved the development and implementation of national campaigns. Handle all departments and enforced organizational and industry standards to deliver quality and cost-efficient output.

# Skill Highlights

|  |  |
| --- | --- |
| * E-Commerce. * Franchise Partner shortlisting & onboarding. * AR & AP processing and validation. * Affordability Settlements. | * Order execution | Reconciliations * Power-BI | Advance excel. * SCM | Inventor management. |

**Work Experience**

## OnePlus Technology Co. Ltd., India - Nov 2021 to Present

* **Designation – Assistant Manager Sales Operations.**
  + Franchise Partners shortlisting & onboarding, Agreements.
  + Daily operations of the E -Commers (Amazon, Flipkart, Myntra), GT & MT Partner & BTL activity.
  + AP and AR Processing & Validation.
  + Supporting to achieving the yearly sales targets and revenue as per JBP terms.

**Shetron Limited**- Nov 2016 to Sep 2021.

* **Designation – Supply chain Co-Ordinate Engineer.** 
  + Responsible to source, negotiate and purchase materials from both local and oversea vendors.
  + Resolve supply, quality, service, and invoicing issues with vendors and assist in ISO annual performance review for vendors.
  + Follow up with suppliers in cause of any quality defect found, negotiate with suppliers to obtain best cost and payment terms.
  + Responsible for implementing internal procurement strategies to cater to high delivery and short lead time requirements.

**Micro plastic India Pvt Ltd**- Aug 2015 to oct 2016

* **Designation –** Management trainee.

# Education

## Certification in Product and Brand Management: 2023.

NPTEL (IIT Roorkee).

## Certification in Lean SAP MM & PP: 2019.

## Bachelor of Technology: 2015

## (Mechanical Engineering)

JNTU KAKINADA -Andhra Pradesh.

# Languages

* English - Read, Write and Speak
* Telugu - Read, Write and Speak
* Hindi - Read, Write and Speak
* Kannada - Read and Speak
* Tamil - Speak

# Declaration

I hereby assure that the above furnished details are true to the best of my knowledge.

Place & Date: Bengaluru Hari Prasad S