**Name:** A SHYAM KRISHNA



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**Phone No:** 7893199365

**Place-** Hyderabad.

**Profile Summary:**

Highly motivated and experienced logistics officer with a strong background in coordinating and managing the movement of goods and materials. Proven ability to ensure efficient and cost-effective logistics operations, while maintaining high levels of customer satisfaction. Skilled in optimizing supply chain processes and implementing strategies to improve overall operation efficiency. Excellent communication and problem-solving skill, with ability to work well under pressure. Utilizing my analytical skills and expertise in optimizing logistics operations.

**Education Background:**

|  |  |  |
| --- | --- | --- |
| **COURSE** | **UNIVERSITY** | **YEAR OF COMPLITION** |
| MBA/MIS Double major in international Business and Information Systems | DAKIN UNIVERSITY, Burwood campus, Victoria, Australia. | 2014-2016 68 % |
| INTEGRATED MASTERS IN SYSTEMS BIOLOGY (5 year- integrated-BSc and MSc) | UNIVERSITY OF HYDERABAD, Gachibowli, Hyderabad, Telangana. | 2009-2014  CGPA- 7.66 |

**Professional Experience:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Company** | **Position** | **Location** | **Tenure** |
| PENNA CEMENT Ind ltd | Logistics Officer | HYDERABAD | JAN2021 – WORKING(2.5y) |
| SELF EMPLOYED |  | KURNOOL | DEC2018 - DEC 2020 (2 y) |
| TIPPLY ALOCOHOL DELIVERY | Logistics Executive | AUSTRALIA | SEP2016 - OCT2018 (2 y) |

**LOGISTICS OFFICER:** PENNA CEMENT INDUSTRIES LIMITED (JAN 2021 – WORKING CURRENTLY)

* Looking after 6000 - 7000 tn of road dispatches on a daily basis to Andhra Pradesh (Rayalseema), Karnataka & Tamilnadu from 2 integrated manufacturing plants located at TADIPATRI, ANANTAPUR.
* Coordinate and oversee all outbound logistics activities, ensuring timely and accurate movement of cement.
* Managing the transportation and distribution process, including negotiating contracts with transporters related to freights.
* Develop and implement strategies to optimize supply chain processes, resulting in reducing costs and increased efficiency of service.
* Collaborate closely with cross functional teams, including procurement and manufacturing at plants and sales to ensure seamless logistics operations.
* Monitor and manage inventory levels at various operational godowns, implementing inventory control measures to minimize stock outs and excess inventory.
* Conduct regular visits to ensure compliance with regulatory and safety guidelines.
* Develop and maintain relationships with transporters and logistics service providers to ensure high quality service and competitive pricing.
* Analyze logistics data and generate performance reports to identify areas for improvement and cost saving opportunities.
* Train and mentor junior logistics team members, providing guidance to secondary logistics team members and support to facilitate their professional development.
* Understanding and analyzing the Costing of Transportation for Primary and secondary dispatches to implement better strategies in moving the goods to achieve better costing for the company.
* Logistics Consolidated Cost report for incurred and un-incurred costs and Total Dispatch cost analysis are studied at regular intervals to reduce costing for the company.
* Tracking the Shipped Vehicles at GPS level to ensure the movement of goods to the right place and minimizing any deviations.

**Self Employed:** Sai Krishna Construction (DEC 2018- DEC 2020)

* Had to oversee the operational difficulties of SAI KRISHNA construction during the difficult COVID times and smooth handover of the company to a new Management.

**LOGISTICS EXECUTIVE**: TIPPLE ALCOHOL DELIVERY, ST KILDA, AUSTRALIA- (Sep2016 – Oct 2018)

* Continuously classified and filed records to keep the system efficient and all information organized.
* Consulted with customers to understand their desires and suggest the best products to meet their needs.
* Reviewed the incoming orders and assigned work on time maintain a demanding schedule.
* Opening/Closing responsibilities and procedures as a key holder to one of our main distribution warehouse.
* Control and Coordination of staff required.
* Monitoring and Coordinating of the tipple orders online.

**SKILLS:**

* Strong knowledge of Logistics and Supply chain Management principles and best practices.
* Proficient in using logistics software and has knowledge in using data from SAP, Salesforce, Microsoft office suite.
* Excellent Communication and inter personal skills.
* Strong Problem solving and analytical abilities.
* Ability to work under pressure and meet the deadlines on consistent basis.
* Proven leadership and management skills.
* Ability to use to MIS background to the SUPPLY CHAIN management helps to understand the Costing and efficiency of service and look for areas to improve.
* Ability to understand data using pivot, macros and various commands of excel to create dashboards and tables for planning and execution.
* Fluent in ENGLISH, HINDI & TELUGU

**Additional Information:**

* Awarded INSPIRE Scholarship for the whole 5 year tenure of IMSc in University of Hyderabad. (INSPIRE is one of the best scholarships awarded for students in science background for their performance in IIT JEE.)
* Won the Students Union elections 2010-2011 as joint secretary, which helped to improve management skills along with communication skills.
* Attended the 64th annual meeting of Indian Phytopathological Society and National symposium on Biology of Infection, Immunity and Disease Control in Pathogen-Plant Interactions in Dec 2011.
* Attended the Indo-German Symposium on Systems Biology held at University of Hyderabad in Nov 2012
* Had participated in MIMASA Science Quiz conducted by Science Club, IISER Pune in Jan 2011
* Was part of the Winning basketball team at the Inter School Annual sports meet of University of Hyderabad in March 2011.

**References:**

Will be provided further upon request.

**Declaration:**

I hereby confirm and verify all the facts mentioned above and I hold the responsibility of their authenticity and correctness.

Place- Hyderabad Signature

Date- 11.08.2023 A Shyam Krishna